



Competitive Upgrade Pricing Sage ERP Accpac with Microsoft® SQL Server Runtime Edition Frequently Asked Questions

1. What is the Sage ERP Accpac with Microsoft® SQL Server Runtime Edition?

The Sage ERP Accpac with Microsoft® SQL Server Runtime Edition (aka “bundled Microsoft® SQL Server”) is SQL Server 2008 R2 Standard Edition, which can be purchased with Sage ERP Accpac. The bundled Microsoft® SQL Server licenses can be used for Sage ERP Accpac, SageCRM, and any other Sage ERP Accpac related applications.

2. How is the bundled Microsoft® SQL Server different from the Microsoft® Server 2008 R2 Standard Edition?

The bundled Microsoft® SQL Server version is technically identical to the full Microsoft® SQL Server® 2008 R2 Standard Edition. It includes all the same database administration tools (Microsoft® SQL Management Studio), has the same performance as Microsoft® SQL Server Standard Edition, and has no restrictions on database size. The bundled Microsoft® SQL Server has restricted use rights in that it can only be used for Sage ERP Accpac related applications. You cannot use the bundled Microsoft® SQL Server version for standalone, non-Sage ERP Accpac applications. However, the majority of customers do not have custom applications that share the Sage ERP Accpac database. These customers can use the bundled Microsoft® SQL Server licenses. Current customers using Pervasive® who wish to upgrade to Microsoft® SQL Server can also use the bundled licenses, as they will not have any custom applications built for the Microsoft® SQL Server database.

3. Is the bundled Microsoft® SQL Server the same as the free Microsoft® SQL Server Express?

No. SQL Server Express is a free version of SQL Server, but it has limitations. It only supports up to five users, the database cannot exceed 4 GB, and it does not have all the tools and utilities that come with Microsoft® SQL Server Standard Edition. The bundled Microsoft® SQL Server is the same as the full version Microsoft® SQL Server Standard Edition, with no restrictions on number of users, database size, or performance.

4. Which version of Microsoft® SQL Server is included with the bundle?

Microsoft® SQL Server 2008 is included with Sage ERP Accpac Version 5.6 and Microsoft® SQL Server 2008 R2 is included with Sage ERP Accpac Version 6.0.

5. How does the Microsoft® Bundle pricing work?

A new customer to the Sage ERP Accpac Microsoft® bundle can purchase Microsoft® licenses (CALs, Client Access Licenses) at \$175/CAL. Clients migrating** from competitive databases to Microsoft® Bundle can take advantage of our Competitive Upgrade pricing of \$75.00/CAL. For customers with 30 or more users, the "Per Processor" license is more cost effective. Per Processor licensing is now \$5,000.00.

Microsoft® SQL CAL	\$175.00
Microsoft® SQL CAL Competitive Upgrade*	\$75.00
Per Processor	\$5,000.00

* Business Care on all Competitive Upgrade CALs are based on the Full Cost of \$175.00/CAL.

** Clients migrating from the following databases can take advantage of the competitive upgrade pricing on Microsoft® SQL CALs - IBM, Oracle, Sybase, FoxPro, Pervasive, MySQL and ProvideX. Customers migrating from MS-Access or previous versions of Microsoft® SQL Server are NOT eligible for the competitive upgrade pricing. **Clients and Partners must provide competitive DB name and version on their purchase orders to be eligible for Competitive Upgrade pricing.**

6. Why would I sell the bundled Microsoft® SQL Server to my customers?

Purchasing the bundled Microsoft® SQL Server provides a number of benefits, including:

- Pricing is more competitive than buying CALs and server licenses from other Microsoft® resellers.
- Customers who buy the Microsoft® SQL Server Standard Edition have to buy CALs for each user, and a server license. The bundled Microsoft® SQL Server only requires CALs.
- Customers who need more than 30 CALs should evaluate the "per processor" license, as this would be more cost effective because there is no limit on the number of users on one server.
- "One-stop shopping and billing" for the purchase and annual maintenance.
- Business Partners will receive a margin and tier credits on sales of the bundled Microsoft® SQL Server.
- Customers do not have to pay for upgrades to their databases, as the latest releases of Microsoft® SQL Server are covered by Sage Business Care.
- Assurance that the database version purchased is compatible with Sage ERP Accpac.

7. How do I determine how many Microsoft® SQL Server licenses are needed?

Add up the number of Sage ERP Accpac, SageCRM, and any users of integrated applications to get the number of Microsoft® SQL Server licenses the customer needs to purchase. If a user accesses multiple applications (that is, a controller who has access to both Sage ERP Accpac and SageCRM), only one Microsoft® CAL is required.

8. What if I need more Microsoft® SQL Server (CAL) licenses?

You can purchase additional Microsoft® SQL Server (CAL) licenses along with Sage ERP Accpac Lanpaks or SageCRM users.

9. Can customers who already have Microsoft® Server used for other enterprise applications buy the bundled Microsoft® SQL Server for Sage ERP Accpac?

Yes, if the bundled Microsoft® SQL Server licenses will only be used only for Sage ERP Accpac and its associated applications. The non-Sage ERP Accpac Microsoft® SQL Server can continue to be used for the other enterprise applications.

10. My customers already have Microsoft® Server 2005 for Sage ERP Accpac. Can they purchase additional SQL Server licenses from Sage?

No. They will need to purchase the licenses from their original vendor.

11. Is there a bundled per-processor version of Microsoft® SQL Server available?

Yes. The licensing is based on each processor (CPU) installed on a server running SQL Server. If the processor license is used, you do not need any per-user license. Individual Sage ERP Accpac user licenses (Lanpaks, SageCRM users, and others) are still required.

12. My server has a dual/quad core processor. What does this mean for licensing Microsoft® SQL Server?

Microsoft® treats this as a single processor regardless of how many cores are in the CPU.

13. I have a server with two processors. What does this mean for licensing of Microsoft® SQL Server?

If you choose to license by the individual physical CPU processor, you will need two Per Processor SQL Server licenses. Otherwise, you will need to purchase SQL CALs based on the number of users in your organization.