



# Sage ERP MAS 90 and 200

## Version 4.5 Price List

Effective December 1, 2011

Updated 10/03/2011

### Pricing Models Available by MAS User Count Range

	Small Bus. Edition	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 200 SQL
User Based Pricing	n/a	5-20 users	5+ users	5+ users
Module Based Pricing	5 users	3 or 5+ users	5+ users	5+ users

Any number of CRM users available with all editions.

### User Based Pricing: (Price per user. Formerly EES.)

Description	Small Business Edition	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 200 SQL	
Users 1-5 (min. 5 users)	n/a	\$1,999	\$2,249	\$2,599	
Users 6-10		\$1,775	\$2,000	\$2,350	
Users 11-15		\$1,573	\$1,775	\$2,125	
Users 16-20		\$1,390	\$1,573	\$1,923	
Users 21-25		n/a	n/a	\$1,390	\$1,740
Users 26-30				\$1,226	\$1,576
Users 31-35				\$1,079	\$1,429
Users 36-40				\$946	\$1,296
Users 41-45				\$826	\$1,176
Users 46-50				\$719	\$1,069
Users 51 and above				\$622	\$972

Example: 12 users of Sage ERP MAS 90 would be \$22,016 (5 at \$1999 + 5 at \$1775 + 2 at \$1573)

### User Based Pricing bundle includes:

- Library Master (includes Business Insights, Paperless Office)
- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- Bill of Materials
- Credit Card Processing - powered by Sage Payment Solutions
- Crystal Reports Designer - 2 licenses
- Custom Office
- General Ledger
- Inventory Management
- Purchase Order
- Return Merchandise Authorization
- SageCRM Server\*
- SageCRM User - one Concurrent user (switches to Named if any Named CRM users are purchased)
- Sales Order
- Sage MAS Intelligence (SMI) - 1 Report Manager license
- Visual Integrator

### User Based Pricing Add-Ons:

See "Module Based Pricing" below for additional modules available with User Based Pricing.

# Module Based Pricing:

Description	Small Business Edition	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 200 SQL
<b>Library Master and Users</b>				
Library Master - includes: - Crystal Reports Designer - 2 user licenses - Sage MAS Intelligence (SMI) Report Manager - 1 user license - Business Insights (Dashboard, Explorer, Reporter) - Paperless Office - SageCRM Server and one CRM user*	(see bundles)	\$1,100	\$1,100	\$1,100 <i>(no BI Reporter)</i>
Initial 5 user license, includes Custom Office (limit one)	(see bundles)	\$3,485	\$6,600	\$8,350
Initial 3 user license (limit one)	n/a	\$2,215	n/a	n/a
Upgrade Initial 3 user license to initial 5 user license - includes Custom Office (limit one)	n/a	\$1,970	n/a	n/a
Additional 1 user license**	n/a	\$550	\$1,650	\$2,000
Additional 5 user licenses**	(see bundles)	\$2,500	\$6,000	\$7,750
Additional 25 user licenses**	n/a	n/a	\$22,000	\$30,750
Additional 50 user licenses**	n/a	n/a	\$42,000	\$59,500
Additional 100 user licenses**	n/a	n/a	\$77,000	\$112,000

<b>SageCRM * (requires Microsoft SQL Server)</b>				
SageCRM Server (included with Library Master)	Included	Included	Included	Included
SageCRM Users***:				
First user - Concurrent (unless Named users are purchased)	Included	Included	Included	Included
Named Users 2-50 (per user)	\$795	\$795	\$795	\$795
Named Users 51-200 (per user)	\$745	\$745	\$745	\$745
Named Users 201+ (per user)	\$695	\$695	\$695	\$695
Concurrent Users 2-50 (per user)	\$1,495	\$1,495	\$1,495	\$1,495
Concurrent Users 51-200 (per user)	\$1,445	\$1,445	\$1,445	\$1,445
Concurrent Users 201+ (per user)	\$1,395	\$1,395	\$1,395	\$1,395

<b>Small Business Bundles</b>				
<b>SBE 5-user Accounting Bundle</b> - Includes: Library Master, 1 CRM user, single-user Crystal Reports Designer, Sage MAS Intelligence single user Report Manager, General Ledger, Accounts Payable, Accounts Receivable, Bank Reconciliation, Custom Office, and Credit Card Processing Powered by Sage	\$4,500	n/a	n/a	n/a
<b>SBE 5-user Accounting with Payroll Bundle</b> - Includes: Library Master, 1 CRM user, single-user Crystal Reports Designer, Sage MAS Intelligence single user Report Manager, General Ledger, Accounts Payable, Accounts Receivable, Bank Reconciliation, Custom Office, Payroll, and Credit Card Processing Powered by Sage	\$5,000	n/a	n/a	n/a
<b>SBE 5-user Accounting &amp; Distribution Bundle</b> - Includes: Library Master, 1 CRM user, single-user Crystal Reports Designer, Sage MAS Intelligence single user Report Manager, General Ledger, Accounts Receivable, Accounts Payable, Bank Reconciliation, Custom Office, Inventory, Purchase Order, Sales Order, and Credit Card Processing Powered by Sage	\$6,000	n/a	n/a	n/a

Description	Small Business Edition	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 200 SQL
<b>Modules</b>				
Accounts Payable	(see bundles)	\$1,245	\$1,245	\$1,245
Accounts Receivable	(see bundles)	\$1,245	\$1,245	\$1,245
Bank Reconciliation	(see bundles)	\$450	\$450	\$450
Bar Code	n/a	\$1,850	\$1,850	\$1,850
Bill of Materials	\$1,850	\$1,850	\$1,850	\$1,850
Business Alerts	n/a	\$1,230	\$1,230	n/a
Custom Office	(see bundles)	\$1,400	Incl w/ 5 Users	Incl w/ 5 Users
Credit Card Processing powered by SPS	(see bundles)	\$1,100	\$1,100	\$1,100
Credit Card Processing powered by PC Charge ****	n/a	\$1,300	\$1,300	\$1,300
Crystal Reports Professional Additional Licenses	\$495	\$495	\$495	\$495
Direct Deposit (v4.3 & up only)	\$950	\$950	\$950	n/a
e-Business Manager	n/a	\$2,550	\$2,550	n/a
.order	n/a	\$850	\$850	n/a
.store	n/a	\$850	\$850	n/a
.inquiry (requires .Order or .Store)	n/a	\$850	\$850	n/a
e-Business Manager and 2 applet bundle	n/a	\$3,750	\$3,750	n/a
e-Business Manager and 3 applet bundle	n/a	\$4,350	\$4,350	n/a
e-Business Web Services (v4.4 & up only)	\$1,250	\$1,250	\$1,250	\$1,250
Electronic Reporting	\$450	\$450	\$450	\$450 (for AP only)
Fixed Assets for Sage MAS 90 and 200	n/a	\$1,500	\$1,500	n/a
General Ledger	(see bundles)	\$1,950	\$1,950	\$1,950
Inventory Management	(Dist bundle)	\$1,230	\$1,230	\$1,230
Job Cost	\$1,400	\$1,400	\$1,400	n/a
Material Requirements Planning	n/a	\$1,850	\$1,850	n/a
Payroll	\$1,230	\$1,230	\$1,230	n/a
Purchase Order Processing	(Dist bundle)	\$1,230	\$1,230	\$1,230
Return Merchandise Authorization	n/a	\$850	\$850	\$850
Sales Order Processing	(Dist bundle)	\$1,385	\$1,385	\$1,385
SMI Report Manager (per additional user)	\$1,000	\$1,000	\$1,000	Coming soon!
SMI Report Viewer (per user)	\$250	\$250	\$250	Coming soon!
SMI Connector	\$2,000	\$2,000	\$2,000	Coming soon!
SMI Designer	\$1,000	\$1,000	\$1,000	Coming soon!
TimeCard® for MAS 90	n/a	\$1,400	\$1,400	n/a
TimeSheet - Bundle for MAS 90 (25 seats)	n/a	\$2,500	\$2,500	n/a
TimeSheet - per additional seat for MAS 90	n/a	\$100	\$100	n/a
Visual Integrator	\$1,400	\$1,400	\$1,400	\$1,400
Work Order Processing	n/a	\$1,850	\$1,850	n/a

<b>Microsoft SQL Server</b>				
MS SQL Processor (Unlimited Users)*****	n/a	\$5,000	\$5,000	\$5,000
MS SQL Initial 5 User CAL*****	n/a	\$875	\$875	\$875
MS SQL Additional 1 User CAL (after initial 5 users) *****	n/a	\$175	\$175	\$175

<b>Sage Sales Tax, powered by AvaTax</b>				
PRO - 3,300 - Activate	\$845	\$845	\$845	\$845
PRO - 3,300 - Annual	\$2,150	\$2,150	\$2,150	\$2,150
PRO- 7,200 - Activate	\$1,495	\$1,495	\$1,495	\$1,495
PRO- 7,200 - Annual	\$4,700	\$4,700	\$4,700	\$4,700
PRO - 14,400 - Activate	\$2,795	\$2,795	\$2,795	\$2,795
PRO - 14,400 - Annual	\$7,495	\$7,495	\$7,495	\$7,495
PRO - 24,000 - Activate	\$3,745	\$3,745	\$3,745	\$3,745

PRO - 24,000 - Annual	\$10,695	\$10,695	\$10,695	\$10,695
PRO - 48,000 - Activate	\$4,695	\$4,695	\$4,695	\$4,695
PRO - 48,000 - Annual	\$15,995	\$15,995	\$15,995	\$15,995
PRO - 144,000 - Activate	\$9,349	\$9,349	\$9,349	\$9,349
PRO - 144,000 - Annual	\$21,375	\$21,375	\$21,375	\$21,375
PRO - 360,000 - Activate	\$14,995	\$14,995	\$14,995	\$14,995
PRO - 360,000 - Annual	\$38,395	\$38,395	\$38,395	\$38,395
Standard - Single State - 3,300 - Activate	\$449	\$449	\$449	\$449
Standard - Single State - 3,300 - Annual	\$675	\$675	\$675	\$675
Standard - Single State - 7,200 - Activate	\$795	\$795	\$795	\$795
Standard - Single State - 7,200 - Annual	\$1,495	\$1,495	\$1,495	\$1,495
Standard - Single State - 14,400 - Activate	\$1,495	\$1,495	\$1,495	\$1,495
Standard - Single State - 14,400 - Annual	\$2,395	\$2,395	\$2,395	\$2,395
Standard - Multi State - 3,300 - Activate	\$449	\$449	\$449	\$449
Standard - Multi State - 3,300 - Annual	\$1,149	\$1,149	\$1,149	\$1,149
Standard - Multi State - 7,200 - Activate	\$795	\$795	\$795	\$795
Standard - Multi State - 7,200 - Annual	\$2,495	\$2,495	\$2,495	\$2,495
Standard - Multi State - 14,400 - Activate	\$1,495	\$1,495	\$1,495	\$1,495
Standard - Multi State - 14,400 - Annual	\$3,995	\$3,995	\$3,995	\$3,995
Standard - Multi State - 24,000 - Activate	\$1,995	\$1,995	\$1,995	\$1,995
Standard - Multi State - 24,000 - Annual	\$5,695	\$5,695	\$5,695	\$5,695
Standard - Multi State - 48,000 - Activate	\$2,495	\$2,495	\$2,495	\$2,495
Standard - Multi State - 48,000 - Annual	\$8,550	\$8,550	\$8,550	\$8,550
Standard - Multi State - 144,000 - Activate	\$4,995	\$4,995	\$4,995	\$4,995
Standard - Multi State - 144,000 - Annual	\$11,400	\$11,400	\$11,400	\$11,400
Standard - Multi State - 360,000 - Activate	\$7,995	\$7,995	\$7,995	\$7,995
Standard - Multi State - 360,000 - Annual	\$20,500	\$20,500	\$20,500	\$20,500

## Endorsed Solutions:

Description	Small Business Edition	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 200 SQL
<b>KnowledgeSync</b>				
Professional Edition (includes one database connection)	Free	Free	Free	Free
Enterprise Edition (includes one database connection)	\$1,799	\$1,799	\$1,799	\$1,799
Enterprise Add On: Reports Module	\$499	\$499	\$499	\$499
Enterprise Add On: Workflow Module	\$999	\$999	\$999	\$999
Enterprise Add On: Additional Database Connection	\$1,799	\$1,799	\$1,799	\$1,799
<b>Enterprise Full Edition</b> (Enterprise Edition with one connection, Alerts, Reports, and Workflow)	\$3,295	\$3,295	\$3,295	\$3,295
<b>Enterprise Unlimited Edition</b> (Enterprise Edition with unlimited connections, Alerts, Reports, and Workflow)	\$8,695	\$8,695	\$8,695	\$8,695
Client Access License (allows remote administration of the KnowledgeSync server)	\$495	\$495	\$495	\$495

<b>True Commerce EDI</b>				
EDI Transaction Manager™ and BSP for Sage ERP MAS 90 and 200 with ASN 4.1, 4.2, 4.3	\$13,250	\$13,250	\$13,250	\$13,250
Additional Electronic Partner Plug-Ins (EPPs)	\$500	\$500	\$500	\$500
Electronic Labeling Plug-In (ELP)	\$2,500	\$2,500	\$2,500	\$2,500
Buy Side Module (AP transaction - PO & IM)	\$2,000	\$2,000	\$2,000	\$2,000
Concurrent User Upgrade – Up to 3 Concurrent Users	\$1,500	\$1,500	\$1,500	\$1,500

Concurrent User Upgrade – Up to 10 Concurrent Users	\$3,000	\$3,000	\$3,000	\$3,000
Concurrent User Upgrade – Up to 25 Concurrent Users	\$5,000	\$5,000	\$5,000	\$5,000
First Additional Company Upgrade	\$4,000	\$4,000	\$4,000	\$4,000
Second Additional Company Upgrade	\$2,500	\$2,500	\$2,500	\$2,500
Third Additional Company Upgrade	\$2,500	\$2,500	\$2,500	\$2,500
Fourth Additional Company Upgrade	\$2,500	\$2,500	\$2,500	\$2,500
Fifth Additional Company Upgrade	\$2,500	\$2,500	\$2,500	\$2,500
Scheduler Upgrade	\$500	\$500	\$500	\$500

<b>AccuPOS</b>				
AccuPOS Workstation with VI Integration KIT	n/a	\$2,250	\$2,250	\$2,250
AccuPOS Workstation (VI not included)	n/a	\$2,250	\$2,250	\$2,250
ADD-ON: Each Additional Station	n/a	\$995	\$995	\$995
ADD-ON: Remote Printing Module	n/a	\$595	\$595	\$595

**NOTES:**

- \* SageCRM requires Microsoft SQL Server. See Supported Platform matrix for details.
- \*\* Additional users can only be purchased after the Initial 5 user license with Custom Office. "Initial" means the total number of users if this item is purchased. Example: If a customer has a single user license & they purchase the initial 3 user license, they will have a total of 3 users. Custom Office is bundled with the Initial 5 user but listed and charged separately on the sales order.
- \*\*\* All CRM users must be the same type (named or concurrent). SageCRM requires Microsoft SQL Server.
- \*\*\*\* Includes first year of PC Charge support- Future years to be renewed through Verifone.
- \*\*\*\*\*MS SQL: for implementations of less than 20 users, per user licensing, or client access licensing (CAL), may be more cost effective. Please note: **A minimum purchase of 5 users is required.**
- \*\*\*\*\*MS SQL: If the initial installation is 20 or more users, it may be more cost effective for the customer to plan for growth by purchasing the per processor licensing model, which allows for an unlimited number of users.
- \*\*\*\*\*MS SQL :The Sage SQL Server Runtime Edition comes with pre-established settings that streamline the Sage ERP MAS 200 SQL 4.5 implementation process. Limited for use with Sage and Sage-related products, it is otherwise identical to the full Microsoft SQL Server 2008 R2 Standard edition.
- List prices do not include maintenance or support. A Bronze, Silver, or Gold plan is required the first year (Silver or Gold for SBE).
- Customers will remain on current pricing model (module based or user based) and cannot switch to a different pricing model.
- Prices subject to change without notice.
- Act! link has been discontinued for all versions as of the 4.4 release.
- All orders placed and accepted by Sage are final. No returns or exchanges are allowed outside of the License Agreement.
- M&S pricing and margins on third party products may be different than standard Sage M&S pricing and margins.
- KnowledgeSync Professional Edition requires \$399 annual M&S.

**SBE Notes:**

- For SBE, add-ons available only include SageCRM users, Bill of Materials, Crystal Reports, Electronic Reporting, Job Cost, Payroll, Direct Deposit, Visual Integrator, Sage MAS Intelligence, e-Business Web Services, TrueCommerce, and KnowledgeSync.
- SBE is not available in user based pricing.
- Master Developer source code modifications or customizations are not allowed outside of what is included with the base five-user Sage MAS 90 – Small Business Edition package.
- Minimum Silver Support plan is required for the first year on SBE.**
- If more than 5 users are required, the customer must upgrade by paying the difference for the Sage ERP MAS 90 platform.

**Upgrade Options:**

Customers may upgrade editions within their current pricing model. Refer to the table at the right for upgrade options available.

Module Based Pricing	User Based Pricing
Sage ERP MAS 200	Sage ERP MAS 200
↑	↑
Sage ERP MAS 90	Sage ERP MAS 90
↑	
Small Business Edition	