

Sage 300 ERP

At-a-Glance Version Enhancements

Version 2012

Top Ten Reasons To Upgrade From Sage ERP Accpac Version 5.4 To 5.5

Improve Efficiency. Boost Performance. Manage Your Business Better.

1. **Adapt to business process changes and save time** by easily changing, combining, and copying customer, vendor, general ledger, and item numbers
2. **Respond faster to business trends and mitigate financial risks** with built-in dashboard analysis and financial reports
3. **Simplify and expedite the period-end reconciliation process** by creating multiple levels of general ledger account relationships with rollup capabilities
4. **Deliver exceptional customer service and optimize your collections process** with shared access to customer information across your business
5. **Avoid costly inventory shortages or overstocking** with new inquiry tools that provide visibility into inventory availability and detailed stock forecasts
6. **Recognize potential growth and sales opportunities** by better understanding the life cycle of your customers
7. **Maximize workforce productivity and improve system security** by assigning general ledger account access to specific employees
8. **Ensure compliance with currency translation standards and gain greater insights into your bottom line** with improved multicurrency revaluation enhancements
9. **Conduct everyday tasks more quickly and improve performance** with better system performance through optimization enhancements
10. **Lower your total cost of ownership** with an optional bundled version of Microsoft® SQL Server® edition

Top TEN Reasons to Upgrade from Sage ERP Accpac Version 5.5 to 5.6

Increase Productivity. Streamline Operations. Improve Visibility.

1. **Spend less time pulling data and more time making critical business decisions** with new strategic planning and reporting tools
2. **Reduce operational costs** through improved inventory workflow procedures including tighter control and traceability of serialized and/or lot numbers
3. **Accelerate your collections efforts and improve your cash flow** with a user-defined Accounts Receivable inquiry tool
4. **Improve your productivity** with the most commonly requested workflow enhancements added throughout your solution
5. **Gain a faster and more accurate view of your cash position** with an improved reconciliation process
6. **Increase employee productivity and improve customer loyalty** with access to customer information anytime, anywhere
7. **Improve payroll accuracy and reduce risk of penalties** with a system that is compliant with the latest governmental regulations
8. **Reduce cost of ownership** with the ability to run your software on virtualization platforms
9. **Spend less time and money getting employees up to speed on new enhancements** with free online training and easy-to-follow implementation procedures
10. **Save time generating daily reports** by saving your parameters and utilizing new sorting options

Top TEN Reasons to Upgrade from previous releases to Sage 300 ERP 2012

Improve Productivity. Envision Success. Accelerate Growth.

1. **Reduce time navigating through your system** by customizing business processes to specific user roles with Sage Visual Process Flows
2. **Improve productivity with enhancements** throughout the system such as: Entered By, On Hold Reason, and Requested By fields in Order Entry; copy order and create PO directly from order entry; and reverse GL batches
3. **Enhance usability** with easier to read tables, an improved Finder, and improved end-user documentation
4. **Get the information you need, faster!** New Inquiries for operations modules facilitate quick access to customized lists, which provide the answers you need and lower custom reporting costs
5. **Simplify update processes** using the new Sage Advisor Update
6. **Save time when processing payments** - capture pre-authorized payments during shipment entry or invoice entry, and invoice multiple pre-authorized payments in a single batch
7. **Make informed decisions with comprehensive reporting** utilizing the new Sage Intelligence Reporting financial report designer and reporting tree capabilities
8. **Expand customized reporting capabilities** with the updated SAP Crystal Reports® runtime engine for .NET Framework 4, and new options in several standard reports
9. **Accelerate growth and stay connected** with Sage CRM enhancements that improve information flow between the front and back offices
10. **Efficiently and cost effectively manage the shipping process** and rate shop with an optional service that streamlines shipping and reduces costs

See your business in a new way. Move up to the latest release!