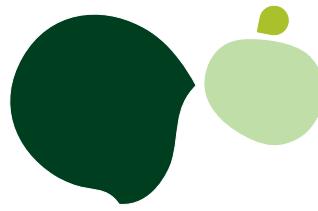


Sage ERP MAS Fixed Assets Becomes Sage Fixed Assets – Depreciation with Reporting in 2012

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1. Why is Sage discontinuing Sage ERP MAS Fixed Assets?

Sage is replacing the restricted asset product used by some customers for fixed asset tracking with an unrestricted product to streamline our portfolio. This will allow us to bring updated versions to market without delays caused by delivering multiple versions of similar products.

2. What is Sage Fixed Assets – Depreciation with Reporting?

This is the new name for FAS 100 Asset Accounting with Report Writer. It differs from MAS Fixed Assets by allowing entry of an unlimited number of fixed assets while MAS Fixed Assets is limited to 1500 assets. In addition, as its name indicates, it includes the ability to customize the built-in standard reports with just a few clicks of the mouse as well as utilize full Crystal Reports for unlimited custom reporting options.

3. What version of this new product will be available?

Sage Fixed Assets – Depreciation with Reporting version 2012.1 is the version that will be used as the replacement for Sage ERP MAS Fixed Assets.

4. When will this change take place?

Due to the time sensitive nature of fixed asset depreciation products, Version 2012.1 will be made available from the Sage ERP MAS 90 and 200 Support section of Sage Online for download after February 1, 2012. Customers that own MAS Fixed Assets and are on a current ERP customer care plan at that time will be eligible for the download. It will contain all necessary program changes for 2011 depreciation calculation for tax return filings.

Because Sage will be in the midst of transitioning to a new product delivery process in February, customers who own MAS Fixed Assets will receive an official email notification of download availability after April 1, 2012. In late April/early May all customer records will be updated in your Sage customer account to reflect ownership of the new product.

5. I received MAS Fixed Assets as part of the Extended Enterprise Suite. Does this change apply to me?

Yes. This applies to you if you purchased MAS Fixed Assets as an add-on module to standard Sage ERP MAS 90 or 200 and also applies if you obtained it as part of the Extended Enterprise Suite.

6. With my current MAS Fixed Assets I have the same number of user seats for Fixed Assets as I do for Sage ERP MAS 90 or 200. Will that continue for the replacement product?

No. Research has shown that the majority of Sage ERP MAS 90 and 200 customers only have one or two individuals at their company performing asset tracking. As a result, a three user Sage Fixed Assets license will be provided to all existing MAS Fixed Assets owners during this transition. If you need more than three users, please contact the Sage Advisor team.

7. Will a new unlocking key be sent to me for Sage Fixed Assets?

No. Your existing MAS Fixed Assets key will work to unlock Sage Fixed Assets 2012.1 for three users.

8. Is the integration with Sage ERP MAS 90 and 200 the same?

Yes. The integration between Sage ERP MAS 90 and 200 and Sage Fixed Assets – Depreciation with Reporting is exactly the same as the integration with Sage MAS Fixed Assets.

9. How easy is it to migrate data from MAS Fixed Assets to Sage Fixed Assets?

There is no special migration process required; this will work like a standard upgrade from one version of fixed assets to another. Instructions on how to perform the upgrade will be included with the software download.

10. Is there anything new in Sage Fixed Assets 2012.1?

Yes. Sage Fixed Assets 2012.1 provides a completely new user interface that is easy to learn, offers even greater simplicity with new search and replace capabilities, a new Assistance Center that provides information and best practices, and the latest in tax rules, rates and forms to support 2011 tax reporting. Visit <http://www.sagefas2012.com> to see an entertaining trailer, take a virtual tour and learn what customers are saying about Sage Fixed Assets 2012.

11. The website introduces FAS 2012 but the question above says this will be Sage Fixed Assets version 2012.1. Why did Sage skip version 2012 for Sage ERP MAS 90 and 200 customers?

There is additional development and quality assurance time required for Sage to produce a separate version of MAS Fixed Assets. We invested the time that would have been spent in creating the separate restricted version for asset tracking to ensure that a smooth transition to the full version of Sage Fixed Assets can be accomplished without interruption to your business processes. As a result, we decided to combine a handful of product fixes with the annual tax updates to ensure a single product release rather than two deliveries within a very short time.

12. What versions of Sage ERP MAS 90 and 200 and Extended Enterprise Suite will be compatible with Sage Fixed Assets 2012.1?

Sage Fixed Assets 2012.1 will be compatible with Sage ERP MAS 90 and 200 versions 4.3, 4.4 and 4.5 and with Extended Enterprise Suite version 1.4. It is NOT compatible with Sage ERP MAS 200 SQL versions 4.45 or 4.5.

13. What can I use for fixed assets if I am running Sage ERP MAS 200 SQL?

The SQL version of Sage Fixed Assets, currently called FAS 500 Asset Accounting, is becoming Sage Fixed Assets – Premier Depreciation. It is available for integration only with the General Ledger module of Sage ERP MAS 200 SQL at this time. Integration requires the use of the Visual Integrator module.

14. What is the suggested list price for Sage Fixed Assets?

Effective February 1, 2012, the suggested list price for Sage Fixed Assets – Depreciation with Reporting will be \$2000 when sold with Sage ERP MAS 90 or 200 or to an existing Sage ERP MAS 90 or 200 customers. The Sage ERP MAS 90 and 200 price list will be updated to reflect this on February 1, 2012. New sales will be for a single user networked version of Sage Fixed Assets.

15. What is the suggested list price for Sage Fixed Assets – Premier?

The suggested list price for Sage Fixed Assets – Premium is \$3000 when sold with Sage ERP MAS 200 SQL. New sales will be for a single user networked version.

16. Does this change affect a customer's Sage Business Care plan?

No. Customers purchasing this special version of Sage Fixed Assets – Depreciation with Sage ERP MAS 90 or 200 will continue to receive support under their Sage MAS ERP support and maintenance plan. They will also continue to contact the Sage ERP MAS Customer Support team and receive a single consolidated renewal notice.