



Sage ERP X3 Business Advisor Program overview

As a consultant, you've worked many years to build a trusted relationship with your customers. However, sometimes businesses grow and their needs change—and those valued customers need to look at replacement software. The Sage ERP X3 Business Advisor Program allows you to continue to leverage your knowledge of their business as a trusted consultant—guiding them to a new solution and helping them transform their business.

The Sage ERP X3 Business Advisor Program is a no-cost program that allows unprecedented access to our courses and online training. Our goal is to allow you to continue to leverage your deep domain expertise and maintain your valued customer relationships.

Sage business advisors have the opportunity to earn different types of referral compensation based on their business model; however, they are not authorized to resell Sage products.

When you partner with Sage, we work together for mutual success.

Program benefits

- Sage business advisors can earn a 10% referral fee that will be applied to their Sage account—to be used toward Sage events, such as Sage Summit, or be paid out to the organization in the form of a check.
- For companies that are also reselling partners for other Sage ERP product lines, 10% tier credit is also available for every closed sales opportunity that is uncovered and brought to Sage by the business advisor.
- Sage business advisors have full access to Sage University for any training or online courses. The required courses listed below are at no charge; however, fees may apply for additional courses.

Program requirements

There are two training requirements for the Sage ERP X3 Business Advisor Program for the first year. For all future years, the training requirements will be communicated based on changes in the program or the Sage ERP X3 product line.

First year requirements:

- Completion of the Sage ERP X3 Referral and Sales Overview training
 - This is a prerequisite for Sage ERP X3 Introduction and Overview course.
- Completion of the Sage ERP X3 Introduction and Overview course

These no-cost courses must be completed by at least one individual within your organization in order to be eligible for renewal into this annual program.

Sign up now! This is a great opportunity to get educated on the Sage ERP X3 products and start earning referrals.

How to get started

Fill out the Sage ERP X3 Business Advisor Program application, or if you are an existing reselling partner, you can access all the program materials and application on Sage Sell. If you have questions regarding the program, please contact: PSRIrvine@sage.com.