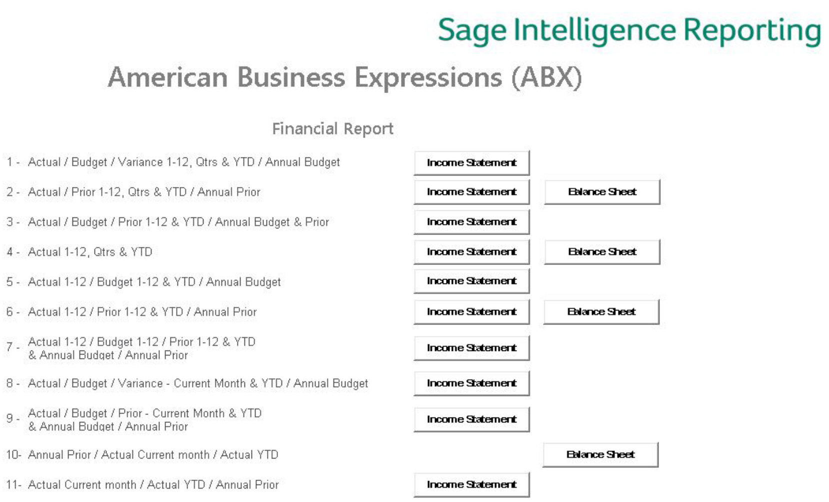
Sage 100 ERP 2014 Intelligence Reporting
Standard Reports

Get 15 ready-to-use reports that give you immediate insight into and across your business. Delivered in the familiar environment of Microsoft® Excel®, the reports are fully customizable, and flexible with drill-down capabilities. You can access them at any time or have them delivered, real-time, from your Sage 100 ERP software to Microsoft® Excel®, in the format of your choice. It's as simple as that

Report Name	Description	Business Benefits
Financial Reports		
Financial Report and Consolidated Financial Report	Powerful Financial Report and Consolidated Financial Report templates are available out of the box, offering 14 different report layouts to generate comparative balance sheets and/or income statements for any specified financial year, period, quarter , and budget. The layouts are automatically generated, grouped, and subtotalled by Sage 100 ERP account group. It is possible to drill down to the general ledger (GL) transaction details for any of these accounts. The Consolidated Financial Report supports multi-company consolidations. The report layouts are neatly presented and readily customizable in Excel, allowing users the ability to insert their own rows and columns, add their own formulas, customize account groupings, and format their layouts exactly as they wish to see them. These customizations can be saved for future use.	**Time saving** Saves you hours of manual manipulation each month by automating the month-end financial reporting processes. Enables faster, fact-based decision making based on the business essentials of cash flow, profitability, and growth. Allows for: • Real-time analysis of expenses and major streams of operating revenues of the company. • An up-to-date, automated snapshot of a company's assets, liabilities, and shareholders' equity in a presentable format, at any time, without the need for time-consuming manipulation of data in Excel. **Accuracy** Real-time data drawn directly from the source eliminates human error and provides you with trusted, secure, and up to date information in the familiar face of Excel. **Ease of use** Allows you to prepare financial statements for government compliance or bank loans easily. The financial information you require is now in one place, and you can easily customize the templates without a report consultant to present the reports in a professional manner. **Flexible** Provides you with the flexibility of offering different views of the data, depending on how you wish to have it presented or what you need to analyze. Comparative balance sheets and/or income statements can be generated for any specified financial year, period, quarter, and budget.



Financial Trend Analysis	Graphically trends account net changes per selected General Ledger Account number per financial period for the current financial year and previous financial year, providing comparative trending of account balances.	**Identify Trends** Useful for you to find or track trends within financials at a glance across two years' worth of financial data. **Drill Down** The drill-down facility within the reports allows you an immediate and intuitive analysis of trends by drilling down to the source transactions for balances

American Business Expressions (ABX)

Trend Analysis - 11000-01-000-000-000 - Accounts Receivable:Irvine-Main

For the current and prior year

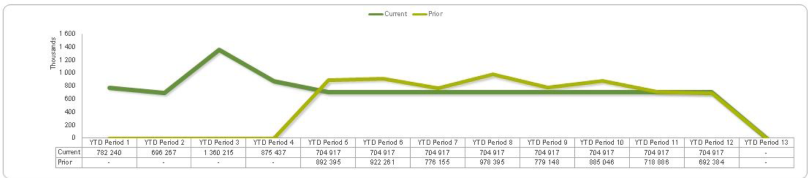
Current Fiscal Year : 2010

Please select account from drill down list

GL Accoun 0-01-000-000-000 - Accounts Receivable:Irvine-

Drill Down

	YTD Period 1	YTD Period 2	YTD Period 3	YTD Period 4	YTD Period 5	YTD Period 6	YTD Period 7	YTD Period 8	YTD Period 9	YTD Period 10	YTD Period 11	YTD Period 12	YTD Period 13
Current	782 240	696 267	1 360 215	875 437	704 917	704 917	704 917	704 917	704 917	704 917	704 917	704 917	-
Prior	-	-	-	-	892 395	922 261	776 155	978 395	779 148	885 046	718 886	692 384	-
Variance	0%	0%	0%	0%	-21%	-24%	-9%	-28%	-10%	-20%	-2%	2%	0%



General Ledger Transaction Detail	This report is run for a chosen financial year and range of financial periods and displays detailed GL transaction details by account then by date and document number reference. Can also be used to display a monthly trial balance if summarized using the Excel® PivotTable.	**Flexible** Gives you a flexible analysis of the GL at a transactional level using graphical drag-and-drop functionality of a PivotTable, catering for any combination of views e.g. Top N expenses, best performing revenue lines etc. **Timesaving** Provides you with comprehensive details across all GL transactions, with the ability to filter by account category for viewing specific portions of your general ledger, enabling you to quickly answer those specific questions and save time. It is possible for you to transform this report into a monthly trial balance by simply manipulating the PivotTable® within Microsoft® Excel®.

GL Transactions Report for ABX

FOR THE PERIOD FROM 01 Jan 2010 TO 31 Dec 2010

Account	Debit Amount	Credit Amount	Total
10200-01-000-000-000	**5 718 159.58**	**5 612 833.21**	**105 326.37**
To record cash receipts	5 718 159.58	0.00	5 718 159.58
To record cash disbursements	0.00	5 392 833.21	-5 392 833.21
To record monthly Payroll	0.00	220 000.00	-220 000.00
10300-01-000-000-000	**220 000.00**	**218 440.00**	**1 560.00**
To record monthly Payroll	220 000.00	218 440.00	1 560.00
11000-01-000-000-000	**6 321 236.84**	**6 308 703.20**	**12 533.64**
(blank)	251 782.15	590 543.62	-338 761.47
To record cash receipts	0.00	5 718 159.58	-5 718 159.58
Sales Journal for the Month of May 2010	1 422 451.30	0.00	1 422 451.30
Sales Journal for the Month of April 2010	1 288 374.50	0.00	1 288 374.50
Sales Journal for the Month of March 2010	1 127 386.20	0.00	1 127 386.20
To record Sales from Charlotte Showcase	800 000.00	0.00	800 000.00
Sales Journal for the Month of February 2010	756 239.48	0.00	756 239.48
Sales Journal for the Month of January 2010	675 003.21	0.00	675 003.21
12000-01-000-000-000	**187 743.37**	**119 400.54**	**68 342.83**
(blank)	128 043.10	0.00	128 043.10
To record physical count changes	59 700.27	0.00	59 700.27
Correcting entry	0.00	119 400.54	-119 400.54
12000-01-000-010-000	**400 007.08**	**492 542.29**	**-92 535.21**
(blank)	0.00	281 838.17	-281 838.17
Doc:05-01 5/31/10	106 201.97	0.00	106 201.97

Report Name	Description	Business Benefits
Financial Report Designer and Consolidated Financial Report Designer **Please Note:** These reports require an active Report Designer site license.		
Financial Report Designer and Consolidated Financial Report Designer	This report generates a Report Designer-enabled workbook with raw financial data and enables use of the unique Report Designer interface launch from within Excel; this can then be used to transform the raw financial data into powerful report layouts. The drag-and-drop style interface makes it very simple to define new customized layouts with multi-level groupings. It also allows column- and page- level groupings by any field such as segments, companies, or regions. The Consolidated Financial Report Designer supports multi-company consolidation. Eight predefined layouts are provided with the Report Designer for the easy generation of customized income statements and balance sheets. Reporting Trees capabilities for powerful financial reporting and analytics across your business.	**Report Designer enabled** Gain access to the powerful and simple Report Designer software with this report. The Report Designer's "What-If Analyzer" feature can quickly simulate how your future scenarios may impact the bottom line, making it a useful scenario planning tool. **Time saving** Predefined financial layouts and calculations are real time-savers and eliminate the need for you to have an advanced understanding of Excel formulas and functions. Newly added accounts and updated data can be refreshed in existing financial report layouts at the click of a button. **Ease of use** You can quickly and easily be set up advanced financial reports, without having to rely on IT, to include meaningful aggregated prior, actual, and budget figures, providing you with invaluable detail for better decision making. **Flexible** Caters to segmented general ledgers, consolidations, and column-based reporting. **View Your Organization Any Way You Choose** At the click of a button, Reporting Trees allows you to model a reporting structure and view your organization in many different ways. Easily add or change reporting units without changing your financial data—accommodating reporting structures from simple to very sophisticated.

Sage Intelligence
Reporting

REPORT DESIGNER

sage

Report Designer gives you the power to transform Microsoft® Excel® data in a raw spreadsheet format into a meaningful layout by using an intuitive drag and drop interface to construct the desired layout.

Sage Intelligence Reporting gets your real-time data securely and automatically into a Microsoft® Excel® spreadsheet, and the Report Designer gives you the ability to customize your layout in an instant.

Report Designer supports multi-level grouping down the left-hand side of a report up to 3 levels and provides total flexibility in choosing consolidations across multiple entities/companies. The Report Designer will automatically create all the Microsoft® Excel® formulae leaving you with a professionally presented report, formatted to your preference.

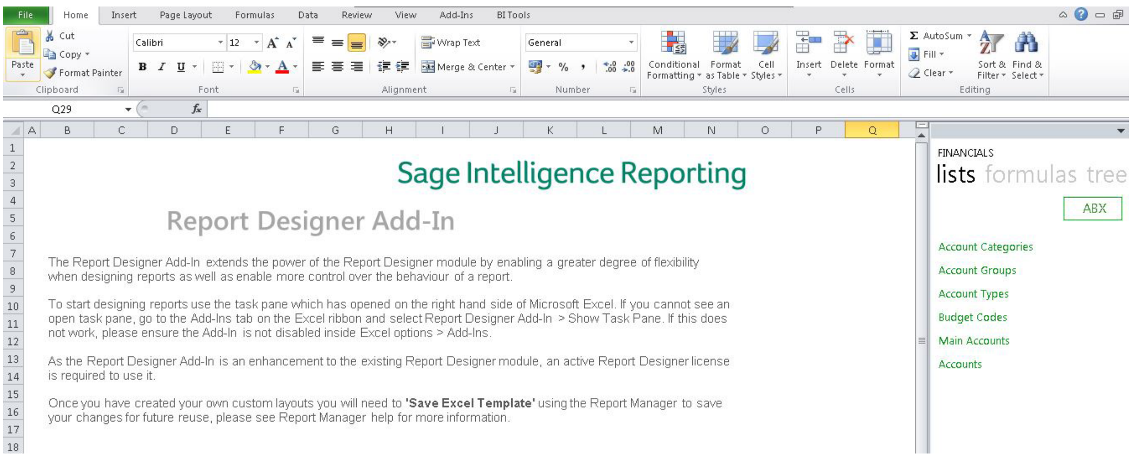
The 'What If Analyzer' function allows you to adjust a set of values and observe the impact it has on the data within your report layout, assisting with best/worst case scenario planning.

To generate an existing report layout or design your own, go to the BI Tools tab in Microsoft® Excel® and select 'Launch'. From there you can run, edit or design a new report layout. Alternatively select the 'Generate layout' button to quickly access existing Report Designer layouts.

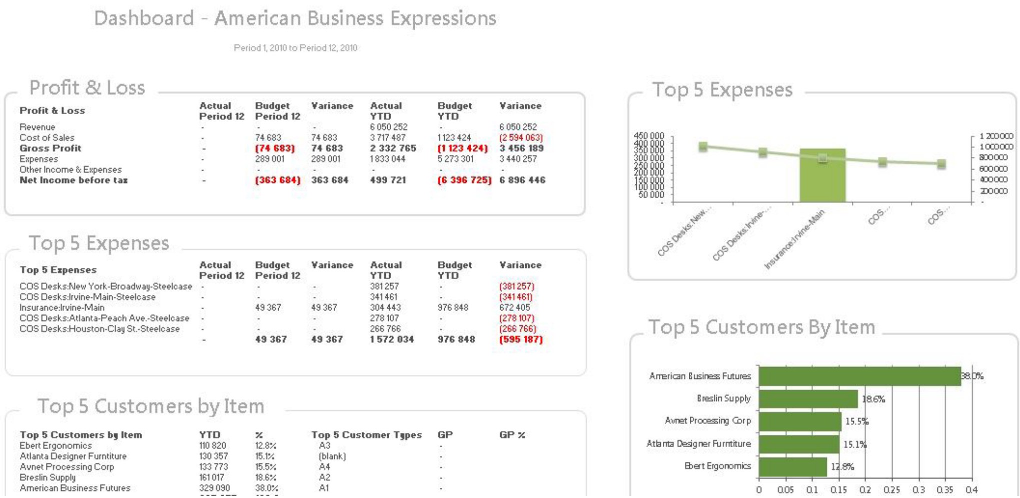
If the BI tools tab is missing on your ribbon you will need to reactivate the 'BI Generator' Microsoft® Excel® add-in within Microsoft® Excel® options. For instructions, please view the Help within the Report Manager module, accessible via the menu bar. Please select Help > Help option on the menu and navigate to Report Designer > Troubleshooting > BI Tools Tab Missing in Microsoft Excel.

Once you have created your own custom Report Designer layouts you will need to 'Save Excel Template' using the Report Manager to save your changes for future use, please see Report Manager help for more information.

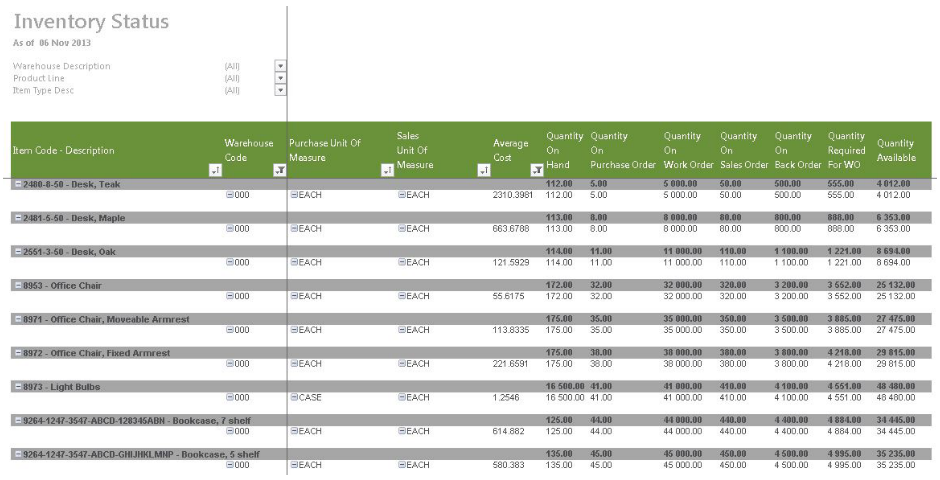
Report Designer Add-In	The Report Designer Add-In allows you to take full control of all the design aspects of your report layouts and take the complexity out of designing financial reports inside Microsoft Excel. While the Report Designer Add-In is installed separately, it enhances the Report Designer module. The Report Designer Add-In allows you to break down a report into reusable pieces and then control where and how these pieces fit together to create a report. These pieces are Excel functions which communicate with a new In-Memory processing engine which will guarantee performance by being able to crunch financial numbers very quickly. Reporting Trees can now also be used in conjunction with this Add-In, allowing you to capture your business's organizational hierarchy as a tree into the software and then specify account filter rules at each level. The demonstration layouts that are made available include an Income Statement, Balance Sheet, Statement of Cash Flows and a Summary of Account Category	**Easy drag & drop, flexible report design** Take full control of all design aspects of your financial reporting layouts and because you are using Excel, you can design it anyway you prefer and use all of Excel's standard functionality for formatting, rules and charts and more. **Enhance Performance** Enjoy a quick and responsive experience when designing and viewing financial reports. **Flexibility** Easily drag and drop pieces of your financial report into Excel, simplifying the ability to report of multiple years, budgets and multi-currency.



Report Name	Description	Business Benefits
Dashboard Report		
Dashboard Analysis	The Dashboard Analysis report template pulls information from the order entry module, giving you a one-page summary of key performance indicators featuring a financial analysis and "Top 5" Reporting on customers, items, and expenses. It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures from the start of the current financial year. This report allows you to easily drill down to get further insights into the data.	**Real-time** Gives you a real-time overview of the overall health of your business at a glance. **Consolidation of data** Delivers critical information in one place to help you make better, faster, and smarter decisions - giving you a significant competitive advantage. **Ease of Use** You can generate reports at the click of a button – no copying, cutting and pasting of data from different sources. **Ready for Distribution** Your reports can be scheduled, published to the web, and shared via e-mail to relevant people in the business - putting critical information at their fingertips thereby improving collaboration and productivity. **Flexible** Reports can be customized to suit your unique business requirements, providing you with access to real-time business information, even across multiple companies, divisions, and databases, to improve your business decisions



Report Name	Description	Business Benefits
Inventory Report		
Inventory Master	This report displays current stock on hand quantities, purchase and sales order quantities, recent cost, actual stock value, recent stock value and standard stock value by category, item and warehouse. The report can easily be filtered by item number and location or additional fields can be dragged and dropped into the report, using standard Excel PivotTable pivot table functionality for further analysis	**Flexible** You can easily filter this report to view the data according to your preference, eg. Warehouse, product line, item. You have the flexibility to group and compare data to enable analysis that is appropriate for your requirements. You can customized this report for an in-depth analysis of your inventory by warehouse and/or product line to help you better manage your inventory levels and allow you/ your colleagues to: • forecast consumption of goods for the near future • determine stock requirements with respect to seasonal fluctuations • measure statistics such as inventory turns • highlight inefficiencies in inventory management



Inventory Status

As of 06 Nov 2013

Warehouse Description (All)
Product Line (All)
Item Type Desc (All)

Item Code - Description	Warehouse Code	Purchase Unit Of Measure	Sales Unit Of Measure	Average Cost	Quantity On Hand	Quantity On Purchase Order	Quantity On Work Order	Quantity On Sales Order	Quantity On Back Order	Quantity Required For WO	Quantity Available
2480-8-50 - Desk, Teak					**112.00**	**5.00**	**5 000.00**	**50.00**	**500.00**	**555.00**	**4 012.00**
	000	EACH	EACH	2310.3981	112.00	5.00	5 000.00	50.00	500.00	555.00	4 012.00
2481-5-50 - Desk, Maple					**113.00**	**8.00**	**8 000.00**	**80.00**	**800.00**	**888.00**	**6 353.00**
	000	EACH	EACH	663.6788	113.00	8.00	8 000.00	80.00	800.00	888.00	6 353.00
2551-3-50 - Desk, Oak					**114.00**	**11.00**	**11 000.00**	**110.00**	**1 100.00**	**1 221.00**	**8 694.00**
	000	EACH	EACH	121.5929	114.00	11.00	11 000.00	110.00	1 100.00	1 221.00	8 694.00
8953 - Office Chair					**172.00**	**32.00**	**32 000.00**	**320.00**	**3 200.00**	**3 552.00**	**25 132.00**
	000	EACH	EACH	55.6175	172.00	32.00	32 000.00	320.00	3 200.00	3 552.00	25 132.00
8971 - Office Chair, Moveable Armrest					**175.00**	**35.00**	**35 000.00**	**350.00**	**3 500.00**	**3 885.00**	**27 475.00**
	000	EACH	EACH	113.8335	175.00	35.00	35 000.00	350.00	3 500.00	3 885.00	27 475.00
8972 - Office Chair, Fixed Armrest					**175.00**	**38.00**	**38 000.00**	**380.00**	**3 800.00**	**4 218.00**	**29 815.00**
	000	EACH	EACH	221.6591	175.00	38.00	38 000.00	380.00	3 800.00	4 218.00	29 815.00
8973 - Light Bulbs					**16 500.00**	**41.00**	**41 000.00**	**410.00**	**4 100.00**	**4 551.00**	**48 480.00**
	000	CASE	EACH	1.2546	16 500.00	41.00	41 000.00	410.00	4 100.00	4 551.00	48 480.00
9264-1247-3547-ABCD-128345ABN - Bookcase, 7 shelf					**125.00**	**44.00**	**44 000.00**	**440.00**	**4 400.00**	**4 884.00**	**34 445.00**
	000	EACH	EACH	614.882	125.00	44.00	44 000.00	440.00	4 400.00	4 884.00	34 445.00
9264-1247-3547-ABCD-GHIJHKLMNP - Bookcase, 5 shelf					**135.00**	**45.00**	**45 000.00**	**450.00**	**4 500.00**	**4 995.00**	**35 235.00**
	000	EACH	EACH	580.383	135.00	45.00	45 000.00	450.00	4 500.00	4 995.00	35 235.00

Report Name	Description	Business Benefits
Purchases		
Vendor Purchases	This report is run for a chosen date range and displays quantity purchased and total unit cost by vendor and item. The report can easily be filtered by category, location, period and item code or additional fields can be dragged and dropped into the report, using standard Excel PivotTable pivot table functionality for further analysis.	**Comprehensive** All your purchasing reporting requirements can be solved within one report. **Powerful and Simple** Gives you a comparative analysis using drag-and-drop functionality in PivotTables. e.g. comparing warehouses, divisions, or product lines, side by side for detailed or summarized analysis. Helps you to identify vendors with whom volume discounts or faster delivery times can potentially be negotiated. **Flexible** You have the flexibility to group data that is appropriate for your requirements. The layouts can be dynamically changed on the fly in Microsoft® Excel® to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use. Fully customizable e.g. • add additional elements to the PivotTable for further manipulation and analysis • easily create top N views e.g. Top 5 Vendors or graphical views of your data using standard Excel graphs or Pivot Charts

Vendor Purchases

For 01 Jan 2010 to 31 Dec 2010

Product Line Description (All)
Division Desccription (All)
WarehouseName (All)

VendorNo_Name	Item Code - Description	Quantity Purchased	Dollars Purchased
01-STEEL - Steelcase		**436**	**209 919.46**
	2480-8-50 - Desk, Teak	12	25 385.44
	2481-5-50 - Desk, Maple	13	7 904.29
	2551-3-50 - Desk, Oak	14	1 560.41
	8953 - Office Chair	22	1 122.00
	9264-1247-3547-ABCD-128345ABN - Bookcase, 7 shelf	50	28 750.00
	9264-1247-3547-ABCD-GHIJHKLMNP - Bookcase, 5 shelf	60	32 670.00
	D1000-FC - Filing Cabinet	40	9 402.32
	D1800 - Cubicle Desk Ensemble	100	45 000.00
	D2000 - Desk 84" X 48"	100	55 000.00
	D2000-C - Executive Credenza	25	3 125.00
02-AVID - Avid Ergonimics		**175**	**63 984.85**
	GB-MD750 - Ultra Compact Cart, Standard	22	4 598.00
	GB-MD751 - Ultra Compact Cart, Glide	25	5 246.25
	GB-MD788 - POC Cart	28	1 888.60
	GB-MD789 - Security Cart, Black	50	21 977.00
	GB-MD791 - Security Cart, White	50	30 275.00
01-TOUCH - Touch Electric Supplies		**18532**	**122 689.55**
	8973 - Light Bulbs	16500	19 800.00
	ARS-9101 - Art Specialty Walnut Candle La	360	16 669.20
	ARS-9201 - Art Specialty Ginger Jar Lamp	400	21 001.13
	ARS-9301 - Art Specialty Bronze Lamp	70	4 168.50
	ARS-9401 - Art Specialty Candle Lamp	502	33 575.72
	LGHT-2319 - Overhead Light	350	15 575.00
	LGHT-2329 - Overhead Bin Light	350	11 900.00
01-STEV - Stevens Supply		**1500**	**555 165.87**
	2480-8-50 - Desk, Teak	100	216 339.58
	2481-5-50 - Desk, Maple	100	62 180.15
	2551-3-50 - Desk, Oak	100	11 398.36
	8953 - Office Chair	150	7 823.39

Report Name	Description	Business Benefits
Sales Reports		
Sales Master	Displays pertinent sales information including item sales quantities, costs and gross profits by customer and item. This report is run for a chosen date range and displays quantity sold, cost of goods sold, discount amount, gross profit amount, and gross profit percentage by customer and item. Similar to other reports, additional elements can be added to the PivotTable for further manipulation and analysis. There are two versions of this sales report, one pulling from the Order Entry module and one pulling from the Accounts Receivable module.	**Comprehensive** All your sales reporting requirements solved within one report. **Flexible** You have the flexibility to group data that is appropriate for your / your sales team requirements. The layouts can be dynamically changed on the fly in Microsoft® Excel® to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use. **Powerful and Simple** Gives you a comparative analysis using drag-and-drop functionality in PivotTables. E.g. comparing your sales regions side by side or analyzing sales performance by sales representative. **Timesaving** Gives selling time back to your sales team by allowing them to access this report on-demand and get up-to-date information immediately instead of relying on finance or IT or spending time manually collating and updating reports in Excel. It also allows the sales team to analyze buying behaviors, identify up- and cross-selling opportunities and spend more time chasing prospects.

Customer Sales Compact Report

FOR THE PERIOD FROM 01 Jan 2010 TO 31 Dec 2010

ItemType	(All)
InvoiceNo	(All)

Customer Name	Item Code Desc	Quantity Shipped	Cost of Sales	Sales	Gross Profit	GP %
American Business Futures		**91**	**17 050.00**	**329 090.43**	**312 040.43**	**94.82**
	Open Invoice Balance	91	17 050.00	329 090.43	312 040.43	94.82
Ebert Ergonomics		**19**	**1 610.00**	**110 820.15**	**109 210.15**	**98.55**
	Open Invoice Balance	19	1 610.00	110 820.15	109 210.15	98.55
Avnet Processing Corp		**83**	**18 030.00**	**133 772.57**	**115 742.57**	**86.52**
	Open Invoice Balance	83	18 030.00	133 772.57	115 742.57	86.52
Breslin Supply		**45**	**8 970.00**	**161 017.20**	**152 047.20**	**94.43**
	Open Invoice Balance	45	8 970.00	161 017.20	152 047.20	94.43
Wampler Studio		**31**	**7 010.00**	**109 603.60**	**102 593.60**	**93.60**
	Open Invoice Balance	31	7 010.00	109 603.60	102 593.60	93.60
Atlanta Designer Furntiture		**27**	**3 690.00**	**130 356.81**	**126 666.81**	**97.17**
	Open Invoice Balance	27	3 690.00	130 356.81	126 666.81	97.17
A To Z Carpet Supply		**13**	**1 690.00**	**10 534.70**	**8 844.70**	**83.96**
	Open Invoice Balance	13	1 690.00	10 534.70	8 844.70	83.96
Dan's Telemarketing		**14**	**1 960.00**	**95 473.21**	**93 513.21**	**97.95**
	Open Invoice Balance	14	1 960.00	95 473.21	93 513.21	97.95
Autocraft Accessories		**48**	**12 240.00**	**16 358.85**	**4 118.85**	**25.18**
	Open Invoice Balance	48	12 240.00	16 358.85	4 118.85	25.18
Bay Pyrotronics Corp.		**21**	**4 410.00**	**6 547.30**	**2 137.30**	**32.64**
	Open Invoice Balance	21	4 410.00	6 547.30	2 137.30	32.64
R & S Supply Corp.		**53**	**14 450.00**	**70 584.91**	**56 134.91**	**79.53**
	Open Invoice Balance	53	14 450.00	70 584.91	56 134.91	79.53
Custom Craft Products		**24**	**5 760.00**	**23 547.80**	**17 787.80**	**75.54**
	Open Invoice Balance	24	5 760.00	23 547.80	17 787.80	75.54
Capri Sailing Ships		**27**	**7 290.00**	**87 301.20**	**80 011.20**	**91.65**
	Open Invoice Balance	27	7 290.00	87 301.20	80 011.20	91.65