



# Sage 500 ERP 2016

## Sample Reports

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# *Introducing Sage 500 ERP Reports*

# 1

Sage 500 ERP includes sophisticated reporting capabilities for producing the reports, forms, and lists you need to manage and plan your business.

Sage 500 ERP reporting features allow you to:

- Specify the content and format of reports.
- Preview a report on screen before printing a hard copy or sending it to a file.
- Defer reports to a print queue to print at a later time.
- Print lists containing data and system settings from maintenance tasks.
- Create and customize reports and forms using Crystal Reports.
- Define multiple report settings for the same report and save each under a different name. This allows you to create several versions of the same report and to quickly and routinely print them.

The following chapters, which are organized by module, provide samples of the reports included with Sage 500 ERP.

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# *System Manager*

# 2

This chapter provides the following System Manager report samples:

System Activity Log . . . . .	3
Maintenance Audit Log . . . . .	4
Company Profile . . . . .	5
Company User Group Permissions . . . . .	6

## System Activity Log

The System Activity Log provides information on major events that occur in your system. Events can include the addition or deletion of users, intercompany transactions, and unrecoverable errors.

System Manager							Systems of America
System Log ID	Event Company	Event Date	Event Time	Event Module	Event User	Event Description	Event Program ID
150	SOA	6/7/2002	9:36AM	SM	admin	Inserted Company JSC	16842761
151	SOA	6/7/2002	1:44PM	SM	admin	Inserted Company BLD	16842761
152	SOA	6/7/2002	1:44PM	SM	admin	Activated Module CI for BLD	16842761
153	SOA	6/7/2002	1:46PM	SM	admin	Activated Module AP for BLD	16842761
167	SOA	6/7/2002	1:47PM	SM	admin	Activated Module DM for SOA	16842761
168	SOA	6/7/2002	3:47PM	SM	admin	Activated Module EX for SOA	16842761
169	SOA	6/7/2002	3:47PM	SM	admin	Activated Module IR for SOA	16842761
170	CAD	6/10/2002	8:55AM	SM	admin	Inserted Company WEI	16842761
171	CAD	6/10/2002	8:56AM	SM	admin	Activated Module CI for WEI	16842761
172	CAD	6/10/2002	8:56AM	SM	admin	Activated Module DM for WEI	16842761
173	CAD	6/10/2002	8:56AM	SM	admin	Activated Module GL for WEI	16842761
174	SOA	6/11/2002	9:59AM	SM	admin	Inserted UserID rxmanook	16842757
175	SOA	6/11/2002	9:59AM	SM	admin	Inserted UserID SOTA\rxmanook	16842757
154	SOA	6/7/2002	1:46PM	SM	admin	Activated Module AR for BLD	16842761
155	SOA	6/7/2002	1:46PM	SM	admin	Activated Module CM for BLD	16842761
156	SOA	6/7/2002	1:46PM	SM	admin	Activated Module DA for BLD	16842761
157	SOA	6/7/2002	1:46PM	SM	admin	Activated Module DM for BLD	16842761
158	SOA	6/7/2002	1:46PM	SM	admin	Activated Module DP for BLD	16842761
159	SOA	6/7/2002	1:46PM	SM	admin	Activated Module EM for BLD	16842761
160	SOA	6/7/2002	1:46PM	SM	admin	Activated Module FL for BLD	16842761
161	SOA	6/7/2002	1:46PM	SM	admin	Activated Module GL for BLD	16842761
162	SOA	6/7/2002	1:46PM	SM	admin	Activated Module IM for BLD	16842761
163	SOA	6/7/2002	1:46PM	SM	admin	Activated Module IR for BLD	16842761
164	SOA	6/7/2002	1:46PM	SM	admin	Activated Module MC for BLD	16842761
165	SOA	6/7/2002	1:46PM	SM	admin	Activated Module MF for BLD	16842761
166	SOA	6/7/2002	1:46PM	SM	admin	Activated Module SO for BLD	16842761

Run Date:	6/11/2002 4:34:11 PM
Business Date:	6/2/2001

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## Maintenance Audit Log

The Maintenance Audit Log provides detailed information on all additions, changes, and deletions to a company. Companies are established using the Maintain Companies task. Information in this log is based on the settings you select for audit tracking in each module's setup options task. For instance, use Set Up GL Options to set up audit tracking for the General Ledger module.

System Manager Maintenance Audit Log						
<u>Sys Date</u>	<u>User</u>	<u>Company</u>	<u>Table Name</u>	<u>Col Name</u>	<u>ID Value</u>	<u>Operation</u>
Jun 6 2002	admin	SOA	timItem		test	Add
<b>Old Value</b>						
<b>New Value</b>						
Jun 6 2002	admin	SOA	timItemDescription		test	Add
<b>Old Value</b>						
<b>New Value</b>						
Jun 10 2002	admin	SOA	tarCustomer		Aldebrn	Change
<b>Old Value</b>						
<b>New Value</b>						
Jun 11 2002	admin	SOA	timInventory		NEC17	@ NoTrk
<b>Old Value</b>						
<b>New Value</b>						

Run Date: 6/11/2002 4:42:55 PM  
 Business Date: 6/2/2001

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## Company Profile

The Company Profile provides detailed information for a company, including its address, telephone and fax numbers, Federal ID number, database connections, and home currency. This information is drawn from information you enter in Maintain Companies.

Systems of America			
<b>System Manager</b>			
<b>Company Profile</b>			
<hr/>			
Company:	SOA	Name:	Systems of America
Address Line 1:	165 Pacific Highway		
Address Line 2:			
Address Line 3:			
Address Line 4:			
City:	Zuma Beach		
State:	CA		
Country:	USA		
Postal Code (Zip code):	90263		
Phone:	(310)442-1322	Extension:	4290
FAX:	(310)442-1432	Extension:	
Contact:	Robert Ding		
E-Mail Address:	rding@ix.netcom.com		
Federal ID Number:	95-3657471		
Sales Tax ID:	55884652		
Home Currency:	USD		
Server Name:	RINCON		
Database Name:	Jun06_app		
<hr/>			
Run Date:	6/12/2002 9:24:45 AM		
Business Date:	6/2/2001		
Page 1			

## Company User Group Permissions

This report provides a list of all companies and their corresponding security groups.

Systems of America	
<b>System Manager</b>	
<b>Company User Group Permissions</b>	
<u>Company ID</u>	<u>User Group ID</u>
BLD	public SysAdmin
CAD	public SysAdmin
COA	public SysAdmin
CON	public SysAdmin
DKS	public SysAdmin
JSC	public SysAdmin
SGE	public SysAdmin
SLS	public SysAdmin
SOA	public SysAdmin
WEI	public SysAdmin

Run Date: 6/12/2002 9:30:10 AM  
Business Date: 6/2/2001

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# *Common Information*

# 3

This chapter provides the following Common Information report sample:

Non-Inventory Item History Report .....	8
Document Transmittal Log.....	9

## Non-Inventory Item History Report

This report lists the sales, cost of sales, gross profit, and purchases for all non-inventory items.

Systems of America					
Common Information					
CI Non-Inventory Item History Report					
Period	Qty Sold	Amt Sold	Gross Profit %	Qty Purchased	Amt Purchased
<b>Expense</b>					
<b>Item :</b> Catering				<b>Catering Services</b>	
Year : 2001					
02/01/01 - 02/27/01	0.000	0.000		3.000	1,985.490
03/01/01 - 03/31/01	0.000	0.000		6.000	2,363.510
<b>Item Type</b>	<b>Misc Item</b>				
<b>Item :</b> DECAlpha				<b>Compaq AlphaServer ES40</b>	
Year : 2001					
06/01/01 - 06/30/01	2.000	1,000.000	-83.33%	0.000	0.000
<b>Item Type</b>	<b>Expense</b>				
<b>Item :</b> Insurance				<b>Insurance Expenses</b>	
Year : 2001					
03/01/01 - 03/31/01	0.000	0.000		12.000	1,800.000
<b>Item Type</b>	<b>Misc Item</b>				
<b>Item :</b> Cables				<b>Cables</b>	
Year : 2001					
03/01/01 - 03/31/01	0.000	0.000		500.000	10,000.000
06/01/01 - 06/30/01	12.000	848.660	253.61%	0.000	0.000
<b>Item Type</b>	<b>Expense</b>				
<b>Item :</b> Pads, Yellow				<b>Yellow Pads, 8 1/2 x 11</b>	
Year : 2001					
03/01/01 - 03/31/01	0.000	0.000		100.000	799.000
<b>Item :</b>	<b>Envelopes</b>			<b>Commercial Envelopes</b>	
Year : 2001					
03/01/01 - 03/31/01	0.000	0.000		1,000.000	8,990.000
Run Date:	6/12/2002	9:34:44 AM			
Business Date:	6/2/2001				Page 1

## Document Transmittal Log

This report provides a log of transaction documents that were emailed to customers and vendors. The Document Transmittal Log includes the transaction ID and date, email destination, transit status, and error type, if applicable.

Systems of America					
Common Information					
Document Transmittal Log					
Accounts Receivable					
Transaction ID Customer ID	Transmit Date Customer Name	Transmit Method	Destination	Contact	Transmit Status
0000001113-IN UnitRent	6/14/2012 10:25:22AM United Rent-All	Email	peter.nguyen@sage.com Maxine Weinberg		Successful
0000001114-IN FounFlow	6/14/2012 10:32:02AM Fountain Valley Florists	Email	peter.nguyen@sage.com Romeo Rasmussen		Successful
0000001115-IN DawsComp	6/14/2012 10:33:46AM Dawson Computer Products	Email	abcde984393@gmail.com Ian Dawson		Successful

Run Date:	6/14/2012 10:33:51 AM	Page 1
Business Date:	7/1/2008	

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# *General Ledger*

# 4

This chapter provides the following General Ledger report samples:

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## GL Worksheet

The GL Worksheet is a tool for calculating period-end and year-end adjustments to the General Ledger. Before you perform period-end processing, you can make notes on the General Ledger Worksheet and then enter the adjustments in Enter Journal Transactions.

General Ledger		Systems of America															
Worksheet Report		Current Balance		Adjustments		Adjusted Balance											
Account Number	Description	Debit	Credit	Debit	Credit	Debit	Credit										
<b>GL Acct No: 2050-00-00-00 Commissions Payable</b>																	
2050-00-00-00	Commissions Payable	0.00	320,129.51	_____	_____	_____	_____										
<b>GL Acct No: 2050-00-00-00 Commissions Payable</b>																	
<b>GL Acct No: 2100-00-00-00 Payroll Tax Payable</b>																	
2100-00-00-00	Payroll Tax Payable	0.00	11,054.16	_____	_____	_____	_____										
<b>GL Acct No: 2100-00-00-00 Payroll Tax Payable</b>																	
<b>GL Acct No: 2200-00-00-00 Sales Tax Payable</b>																	
2200-00-00-00	Sales Tax Payable	0.00	3,248,288.57	_____	_____	_____	_____										
<b>GL Acct No: 2200-00-00-00 Sales Tax Payable</b>																	
<b>GL Acct No: 2300-00-00-00 Income Taxes Payable</b>																	
2300-00-00-00	Income Taxes Payable	0.00	0.00	_____	_____	_____	_____										
<b>GL Acct No: 2300-00-00-00 Income Taxes Payable</b>																	
<b>GL Acct No: 2400-00-00-00 Deferred Income</b>																	
2400-00-00-00	Deferred Income	0.00	0.00	_____	_____	_____	_____										
<b>GL Acct No: 2400-00-00-00 Deferred Income</b>																	
<b>GL Acct No: 2500-00-00-00 Capital Leases</b>																	
2500-00-00-00	Capital Leases	0.00	0.00	_____	_____	_____	_____										
<b>GL Acct No: 2500-00-00-00 Capital Leases</b>																	
<b>Report Total:</b>		0.00	3,579,472.24														
Run Date:	6/13/2002 10:50:03 AM																
Business Date:	6/2/2001																
Page 1																	

## GL Trial Balance

The GL Trial Balance recaps ending balances for every financial account in the chart of accounts and produces a summarized list of all financial account activity for the accounting period. Non-financial accounts are excluded from the General Ledger Trial Balance report. Use the Trial Balance as a periodic check on balances of all financial accounts within General Ledger. With this report you can view the beginning balance and summarized activity in the form of a debit or a credit balance for each financial account.

General Ledger						Systems of America
GL Trial Balance						
Period Ending: 06/30/2001						
Account Number		Beginning Balance	Debit	Credit	Ending Balance	
<b>GL Acct No: 1100-00-00-00 Accounts Receivable</b>						
1100-00-00-00	Accounts Receivable	5,173,745.26	4,704.75	869.79	5,177,580.22	
	<b>GL Acct No: 1100-00-00-00 Accounts Receivable</b>	5,173,745.26	4,704.75	869.79	5,177,580.22	
<b>GL Acct No: 1110-00-00-00 Sales Clr Acct</b>						
1110-00-00-00	Sales Clr Acct	14,925,626.90	0.00	654.53	14,924,972.37	
	<b>GL Acct No: 1110-00-00-00 Sales Clr Acct</b>	14,925,626.90	0.00	654.53	14,924,972.37	
<b>GL Acct No: 1200-00-00-00 Inventory</b>						
1200-00-00-00	Inventory	13,096,199.97	26,157.46	6,000.00	13,116,357.43	
	<b>GL Acct No: 1200-00-00-00 Inventory</b>	13,096,199.97	26,157.46	6,000.00	13,116,357.43	
<b>Report Total:</b>						
		33,195,572.13	30,862.21	7,524.32	33,218,910.02	
Run Date:	2/15/2002	1:42:03 PM				Page 1
Business Date:	6/2/2001					

# GL Transactions Report

The GL Transactions Report provides transaction detail for all postings made to every General Ledger account.

General Ledger										Systems of America	
Transactions Report - Detail											
6/1/2001 Thru 6/30/2001											
Per.	Transaction Date	Post Date	Journal	Batch Number	Units	Posting Comment	Beginning Balance	Debit	Credit	Ending Balance	Net Change
<b>Account Group: COGS Cost of Goods Sold</b>											
<b>GL Acct No: 4500-10-00-NW Cost of Sales - Hardware</b>											
06	6/2/2001	6/2/2001	SJ-238	ARIN-00000161	0.000		72,399.40	240.00	0.00	72,639.40	240.00
06	6/5/2001	6/5/2001	SJ-237	ARIN-00000158	0.000			0.00	137.00	72,502.40	(137.00)
06	6/5/2001	6/5/2001	SJ-237	ARIN-00000158	0.000			0.00	244.53	72,257.87	(244.53)
06	6/5/2001	6/5/2001	SJ-237	ARIN-00000158	0.000			0.00	273.00	71,984.87	(273.00)
							72,399.40	240.00	654.53	71,984.87	(414.53)
<b>GL Acct No: 4500-10-00-NW Cost of Sales - Hardware</b>											
<b>GL Acct No: 4500-10-00-SW Cost of Sales - Hardware</b>											
06	4/18/2001	6/8/2001	SJ-227	ARIN-00000153	0.000		297,448.36	6,000.00	0.00	303,448.36	6,000.00
							297,448.36	6,000.00	0.00	303,448.36	6,000.00
<b>GL Acct No: 4500-10-00-SW Cost of Sales - Hardware</b>											
<b>GL Acct No: 4520-30-00-00 Sales Comm - Services</b>											
06	6/2/2001	6/2/2001	SJ-238	ARIN-00000161	0.000		5,769,760.87	63.65	0.00	5,769,824.52	63.65
06	6/2/2001	6/2/2001	SJ-238	ARIN-00000161	0.000			63.65	0.00	5,769,888.17	63.65
							5,769,760.87	127.30	0.00	5,769,888.17	127.30
<b>GL Acct No: 4520-30-00-00 Sales Comm - Services</b>											
<b>Account Group: COGS Cost of Goods Sold</b>											
<b>Account Group: OPER EXP Operating Expenses</b>											
<b>GL Acct No: 4510-00-00-00 Purchases</b>											
06	6/12/2001	IM-114	IMIT-0000068		1,004,000.000		(629,663.52)	0.00	22,800.00	(652,463.52)	(22,800.00)
							(629,663.52)	0.00	22,800.00	(652,463.52)	(22,800.00)
<b>GL Acct No: 4510-00-00-00 Purchases</b>											
<b>GL Acct No: 4670-00-00-NW Restocking Acct-Corp-Corp-NW</b>											
06	6/5/2001	6/5/2001	SJ-237	ARIN-00000158	1.000		(490.92)	0.00	21.62	(512.54)	(21.62)
							(490.92)	0.00	21.62	(512.54)	(21.62)
<b>GL Acct No: 4670-00-00-NW Restocking Acct-Corp-Corp-NW</b>											
<b>Account Group: OPER EXP Operating Expenses</b>											
<b>Report Total:</b>											
Run Date: 6/13/2002 11:04:29 AM											
Business Date: 6/2/2001											
											Page 1

# GL Activity Report

The GL Activity Report provides a list of transactions posted to the selected General Ledger accounts.

General Ledger										Systems of America
GL Activity Report - Detail										
6/1/2001 Thru 6/30/2001										
Per.	Transaction Date	Post Date	Batch Journal	Number	Reference	Posting Comment	Units	Debit	Credit	Net Change
<b>GL Acct No: 2001-00-00-00 Purch Cr Acct</b>										
06	6/12/2001	AP-162		PORG-0000052		Process Receipt Of Goods	0.000	0.00	1,110.00	(1,110.00)
06	6/12/2001	AP-163		PORG-0000053		Process Receipt Of Goods	0.000	0.00	938.40	(938.40)
										0.00 2,048.40 (2,048.40)
<b>GL Acct No: 2001-00-00-00 Purch Cr Acct</b>										
<b>GL Acct No: 2050-00-00-00 Commissions Payable</b>										
06	6/2/2001	6/2/2001	SJ-238	ARIN-0000161		Invoice: 0000001059-IN: Sper: John : Jun 2	0.000	0.00	63.65	(63.65)
06	6/2/2001	6/2/2001	SJ-238	ARIN-0000161		Invoice: 0000001059-IN: Sper: Mary : Jun 2	0.000	0.00	63.65	(63.65)
										0.00 127.30 (127.30)
<b>GL Acct No: 2050-00-00-00 Commissions Payable</b>										
<b>GL Acct No: 2200-00-00-00 Sales Tax Payable</b>										
06	6/2/2001	6/2/2001	SJ-238	ARIN-0000161		Invoice: 0000001059-IN: Cust: JohnLumb : Jun 2	0.000	0.00	55.16	(55.16)
06	6/5/2001	6/5/2001	SJ-237	ARIN-0000158		Invoice: 0000001057-CM: Cust: BlackWel : Jun 5	0.000	54.41	0.00	54.41
06	4/18/2001	6/8/2001	SJ-227	ARIN-0000153		Invoice: 0000001049-IN: Cust: Aldebrn : Apr 18	0.000	0.00	58.50	(58.50)
06	4/18/2001	6/8/2001	SJ-227	ARIN-0000153		Invoice: 0000001049-IN: Cust: Aldebrn : Apr 18	0.000	0.00	11.25	(11.25)
										54.41 124.91 (70.50)
<b>Report Total:</b>										
										54.41 2,300.61 (2,246.20)
Run Date:	6/13/2002	11:07:54 AM								
Business Date:	6/2/2001									
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## GL Journal Report

The GL Journal Report provides an itemized audit trail of all created journals. This report shows distribution information for each selected journal. You can also include posting comments, extended comments, statistical information, and reference codes on this report.

Systems of America			
<b>General Ledger</b>			
<b>GL Journal Report</b>			
Batch	SOSH-0000030	Debit	Credit
Post Date	1/9/2001	USD	USD
<b>Comment</b>	Process Shipments		
<b>Journal No</b>	IM- 64		
<b>Account</b>		<b>Debit</b>	<b>Credit</b>
1200-00-00-00		247,225.00	247,225.00
Inventory			
Post Qty:	965.00		
1200-00-00-00		7,416.75	7,416.75
Inventory			
Surcharges			
IM Posting			
Post Qty:	865.00	7,416.75	7,416.75
1210-00-00-00	247,225.00	247,225.00	
Inv In-Transit-Corp-Corp-Corp			
Post Qty:	965.00		
UOM:			
4130-00-00-00		254,641.75	254,641.75
Freight&Surcharge-Corp-Corp-Corp			
Post Qty:	865.00	254,641.75	254,641.75
UOM:			
Totals for Journal IM- 64		254,641.75	254,641.75
Totals for Batch SOSH-0000030		254,641.75	254,641.75
<b>Report Total:</b>		<b>254,641.75</b>	<b>254,641.75</b>

Run Date:	6/13/2002	11:14:38 AM
Business Date:	6/2/2001	
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## GL Analysis

This report provides a summarized Income Statement and Balance Sheet for comparisons of financial activity in the current period, prior period, and current year-to-date. The report also calculates changes in income, assets, and liabilities by percentages for quick comparison of current and past performances.

Systems of America					
<b>General Ledger</b>					
<b>General Ledger Analysis</b>					
<b>For the Fiscal Period 2001 - 6</b>					
	Current Activity	Prior Period % Change	Prior Year % Change	Year To Date	Prior Year To Date % Change
<b>Income Statement</b>					
Net Sales	4,646.66	(100.00%)	(99.98%)	49,274,745.97	(61.93%)
Cost of Goods Sold	5,712.77	(38,185.13%)	(99.97%)	43,011,360.75	(56.54%)
Gross Profit	(1,066.11)	(7,207.40%)	(100.02%)	6,263,385.22	(79.45%)
Operating Expense	(22,821.62)	11,392.98 %	(99.90%)	1,366,289.58	(101.42%)
Interest Expense	0.00	0.00 %	0.00 %	0.00	0.00 %
Other Income and Expense	0.00	0.00 %	(100.00%)	(808,447.83)	1,129.28 %
Interest Income/Expense	0.00	0.00 %	0.00 %	0.00	0.00 %
Income Tax	0.00	0.00 %	0.00 %	0.00	0.00 %
Net Income	21,755.51	10,086.59 %	(99.93%)	5,705,543.47	(95.51%)
<b>Balance Sheet</b>					
Cash	0.00	0.00 %	(100.00%)	296,543,424.55	14,965.05 %
Net AR	4,738.78	2,286.45 %	(99.98%)	5,178,484.04	(95.92%)
Other Receivables	(654.53)	(68.77%)	(109.97%)	14,928,722.37	37,814.22 %
Inventory	19,917.46	843.51 %	(327.47%)	13,450,452.63	1,514.22 %
Prepaid Expenses	0.00	0.00 %	0.00 %	0.00	0.00 %
Current Assets	24,001.71	11,138.33 %	(99.92%)	330,101,083.59	154.39 %
Fixed Assets	0.00	0.00 %	0.00 %	0.00	0.00 %
Other Assets	0.00	0.00 %	(100.00%)	1,240,346.55	(8.00%)
Total Assets	24,001.71	11,138.33 %	(99.92%)	331,341,430.14	152.72 %
Current Liabilities	2,246.20	(100.00%)	(93.44%)	46,262,280.38	7,859.29 %
Long Term Liabilities	0.00	0.00 %	0.00 %	0.00	0.00 %
Stockholders' Equity	0.00	0.00 %	0.00 %	3,500,000.00	0.00 %
Retained Earnings - Prior	0.00	0.00 %	0.00 %	275,873,606.29	(100.00%)
Retained Earnings - Current	21,755.51	10,086.59 %	(99.93%)	5,705,543.47	(95.51%)
Total Liabilities and Equity	24,001.71	11,138.33 %	(99.92%)	331,341,430.14	152.83 %
<b>Ratios</b>	Current Period	Standard	% Difference	Prior Period	Current Y-T-D
<b>Solvency</b>					
Quick Ratio	6.84	0.00	100.00	6.84	
Current Ratio	7.14	0.00	100.00	7.14	
<b>Operational Efficiency</b>					
Days Sales in Inventory	70,633.49	0.00	100.00	(27,749,039.61)	56.60
Inventory Turnover	0.01	0.00	100.00	0.00	6.45
Avg Sales Days Outstanding	33,433.52	0.00	100.00	0.00	19.02
Receivables Turnover	0.01	0.00	100.00	0.00	19.19
<b>Leverage</b>					
Equity Ratio	0.86	0.00	100.00	0.86	
Debt Ratio	0.14	0.00	100.00	0.14	
Debt to Equity Ratio	0.16	0.00	100.00	0.16	
<b>Profitability</b>					
Net Income Ratio	4.68	0.00	100.00	0.00	0.12
Gross Profit Ratio	(0.23)	0.00	(100.00)	0.00	0.13
Operating Expense Ratio	(4.91)	0.00	(100.00)	0.00	0.03
Total Assets Ratio	0.00	0.00	100.00	0.00	0.02

## Reprint GL Transaction Register

The Reprint GL Transaction Register allows you to reprint general ledger registers. You can select a batch register that you want to print. You cannot reprint partial general ledger batch registers.

General Ledger							Systems of America		
General Ledger Posting Register									
Batch:	APMC-0000003	Post Date:	6/2/2008						
Desc:	Manual Checks								
Journal						Debit	Credit		
GL Account			Quantity	Currency	Natural	USD	Natural		
CD- 000030							USD		
<b>1010-00-00-00</b>									
Corporate Checking									
Comment Check: 0000000262 Vend: Tophat 06/02/1				USD		500.00	500.00		
<b>Totals for GL Account 1010-00-00-00</b>							500.00		
<b>2020-00-00-00</b>									
Accounts Payable - Miscellaneous									
Comment Check: 0000000262 Vend: Tophat 06/02/1				USD	500.00	500.00			
<b>Totals for GL Account 2020-00-00-00</b>									
<b>Totals for Journal CD- 000030</b>									
<b>Totals for Batch APMC-0000003</b>									

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Business Date: 6/30/2008

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## Income Statement

The Income Statement reflects the balances of all accounts that fall within the revenue and expenses groups. When revenue exceeds expenses, the income shows a net profit. When expenses exceed revenue, the income statement shows a net loss. The Income Statement is generated from the Financial Reports task.

Systems of America					
<b>Standard Income Statement</b>					
Accounting Period Ending: 7/31/2001					
		Period To Date Actual	Percentage Of Total Revenue	Year To Date Actual	Percentage Of Total Revenue
<b>Revenue</b>					
4000-00-00-00	Sales	.00	.00 %	102,068.97	.21 %
4000-00-00-NE	Sales-NE	.00	.00 %	9,912,997.71	20.12 %
4000-00-00-NW	Sales-NW	.00	.00 %	2,048,612.00	4.16 %
4000-00-00-SE	Sales-Corp-Corp-SE	.00	.00 %	.00	.00 %
4000-00-00-SW	Sales-SW	.00	.00 %	36,032,006.82	73.13 %
4015-00-00-00	Drop Ship	.00	.00 %	(6,500.00)	(.01%)
4100-10-00-00	Revenue Hardware	.00	.00 %	49,810.00	.10 %
4100-10-00-NE	Revenue - Hardware	.00	.00 %	538,977.38	1.09 %
4100-10-00-NW	Revenue - Hardware	.00	.00 %	107,780.17	.22 %
4100-10-00-SE	Revenue - Hardware	.00	.00 %	108,820.00	.22 %
4100-10-00-SW	Revenue - Hardware	.00	.00 %	379,735.00	.77 %
4100-20-00-00	Revenue Software	.00	.00 %	.00	.00 %
4100-20-00-NE	Revenue - Software	.00	.00 %	26,722.00	.05 %
4100-20-00-NW	Revenue - Software	.00	.00 %	2,130.00	.00 %
4100-20-00-SE	Revenue Software	.00	.00 %	9,106.00	.02 %
4100-20-00-SW	Revenue - Software	.00	.00 %	27,642.00	.06 %
4100-30-00-00	Service Sales	.00	.00 %	.00	.00 %
4100-30-00-NE	Services Sales	.00	.00 %	750.00	.00 %
4100-30-00-NW	Services Sales	.00	.00 %	.00	.00 %
4100-30-00-SE	Services Sales	.00	.00 %	.00	.00 %
4100-30-00-SW	Services Sales	.00	.00 %	4,350.00	.01 %
4130-00-00-00	Freight&Surcharge-Corp-Corp-Corp	.00	.00 %	(57,997.95)	(.12%)
4130-00-00-NE	Freight&Surcharge-Corp-Corp-NE	.00	.00 %	.00	.00 %
4130-00-00-NW	Freight&Surcharge-Corp-Corp-NW	.00	.00 %	.00	.00 %
4130-00-00-SE	Freight&Surcharge-Corp-Corp-SE	.00	.00 %	.00	.00 %
4130-00-00-SW	Freight&Surcharge-Corp-Corp-SW	.00	.00 %	.00	.00 %
4150-00-00-00	Sales Discounts	.00	.00 %	(37,316.46)	(.08%)
4150-00-00-NE	Sales Discount - NE	.00	.00 %	17,485.52	.04 %
4150-00-00-NW	Sales Discounts - NW	.00	.00 %	6,868.66	.01 %
4150-00-00-SE	Sales Discounts - SE	.00	.00 %	5,320.00	.01 %
4150-00-00-SW	Sales Discounts - SW	.00	.00 %	20,503.00	.04 %
4200-00-00-00	Returns	.00	.00 %	190.00	.00 %
4200-00-00-NW	Returns-Corp-Corp-NW	.00	.00 %	(13,745.95)	(.03%)
4200-00-00-SW	Returns-Corp-Corp-SW	.00	.00 %	(3,508.90)	(.01%)
4250-00-00-00	Sales Returns & Allowances	.00	.00 %	.00	.00 %
4250-00-00-NE	Sales Returns & Allowances - NE	.00	.00 %	(2,100.00)	.00 %
4250-00-00-NW	Sales Returns & Allowances - NW	.00	.00 %	.00	.00 %
4250-00-00-SE	Sales Returns & Allowance - SE	.00	.00 %	(5,000.00)	(.01%)
4250-00-00-SW	Sales Returns & Allowances - SW	.00	.00 %	(960.00)	.00 %
4310-00-00-00	Project Write Ups	.00	.00 %	.00	.00 %
4315-00-00-00	Project Write Downs	.00	.00 %	.00	.00 %
4499-00-00-00	Project Revenue Offset	.00	.00 %	.00	.00 %
<b>Total Revenue</b>		.00	.00 %	49,274,745.97	100.00 %
<b>Cost of Sales</b>					
4500-00-00-00	COGS	.00	.00 %	245,543.41	.50 %
4500-00-00-NE	COGS-NE	.00	.00 %	.00	.00 %
4500-00-00-SW	COGS-SW	.00	.00 %	(1,474.92)	.00 %
4500-10-00-00	Cost of Sales - Hardware	.00	.00 %	31,390,388.75	63.71 %
4500-10-00-NE	Cost of Sales - Hardware	.00	.00 %	4,967,688.21	10.08 %
4500-10-00-NW	Cost of Sales - Hardware	.00	.00 %	71,984.87	.15 %

## Balance Sheet

This report shows the amount of assets owned by the company, as well as the amount of claims (liabilities and owner's equity) against these assets, as of a particular date. The Balance Sheet is generated from the Financial Reports task.

Systems of America		
<b>Standard Balance Sheet</b>		
Accounting Period Ending: 1/31/2002		
		Year To Date Balance
	<b>Total Current Assets</b>	325,353,238.90
<b>Other Assets</b>		
	<b>Total Other Assets</b>	.00
	<b>Total Asset</b>	325,353,238.90
		<hr/> <hr/>
<b>Liabilities and Equities</b>		
<b>Liability</b>		
	<b>Current Liabilities</b>	
2001-00-00-00	Purch Clr Acct	41,014,344.40
2010-00-00-00	Accounts Payable - Trade	588,654.67
2020-00-00-00	Accounts Payable - Miscellaneous	20,202.26
2035-00-00-00	Due To Company COA	.00
2050-00-00-00	Commissions Payable	(217,335.47)
2050-00-00-NW	Commissions Pay-Corp-Corp-NW	.00
2050-00-00-SW	Commissions Payable-SW	.00
2100-00-00-00	Payroll Tax Payable	.00
2200-00-00-00	Sales Tax Payable	3,120,265.09
2200-00-00-NE	Sales Tax Payable-NE	.00
2200-00-00-NW	Sales Tax Pay-Corp-Corp-NW	.00
2200-00-00-SW	Sales Tax Payable-SW	.00
2300-00-00-00	Income Taxes Payable	.00
2400-00-00-00	Deferred Income	.00
	<b>Total Current Liabilities</b>	44,526,130.95
<b>Long Term Liabilities</b>		
2500-00-00-00	Capital Leases	.00
	<b>Total Long Term Liabilities</b>	.00
	<b>Total Liability</b>	44,526,130.95
<b>Equity</b>		
3000-00-00-00	Common Stock	.00
3100-00-00-00	Paid-in Capital	.00
3200-00-00-00	Retained Earnings	280,827,092.95
	<b>Retained Earnings - current year</b>	.00
	<b>Total Equity</b>	280,827,092.95
	<b>Liabilities and Equities</b>	325,353,223.90
		<hr/> <hr/>

# Budget Report

This report provides a detailed list of budget information for each accounting period. Use the Budget Report to review budget preparation and budget revision information. Generate this report from the Financial Reports task.

												Systems of America
<b>Budget Report</b>												
Accounting Period Ending: 9/30/2001												
	Period 1 Budget	Period 2 Budget	Period 3 Budget	Period 4 Budget	Period 5 Budget	Period 6 Budget	Period 7 Budget	Period 8 Budget	Period 9 Budget	Period 10 Budget	Period 11 Budget	Period 12 Budget
<b>Revenue</b>												
Sales	135,000.00	150,000.00	160,000.00	170,000.00	180,000.00	170,000.00	160,000.00	150,000.00	135,000.00	.00	.00	.00
Service Sales	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00	.00	.00	.00
<b>Total Revenue</b>	<b>150,000.00</b>	<b>165,000.00</b>	<b>175,000.00</b>	<b>185,000.00</b>	<b>195,000.00</b>	<b>185,000.00</b>	<b>175,000.00</b>	<b>165,000.00</b>	<b>150,000.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>
<b>Cost of Sales</b>												
COGS	65,000.00	70,000.00	70,000.00	80,000.00	80,000.00	75,000.00	65,000.00	65,000.00	60,000.00	.00	.00	.00
Cost of Sales - Svc	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	.00	.00	.00
<b>Total Cost of Sales</b>	<b>70,000.00</b>	<b>75,000.00</b>	<b>75,000.00</b>	<b>85,000.00</b>	<b>85,000.00</b>	<b>80,000.00</b>	<b>70,000.00</b>	<b>70,000.00</b>	<b>65,000.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>
<b>Gross Profit</b>	<b>80,000.00</b>	<b>90,000.00</b>	<b>100,000.00</b>	<b>100,000.00</b>	<b>110,000.00</b>	<b>105,000.00</b>	<b>105,000.00</b>	<b>95,000.00</b>	<b>85,000.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>
<b>Expense</b>												
Salaries - Sales	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	.00	.00	.00
Salaries - Operations	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	.00	.00	.00
Salaries - Admin	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	.00	.00	.00
Rent	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	.00	.00	.00
Depreciation/ Whtce Equipment	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	.00	.00	.00
Telephone Expense	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	.00	.00	.00
Advertising - Marketing	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	.00	.00	.00
<b>Total Expense</b>	<b>83,000.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>								
<b>Net Income from Operations</b>	<b>(3,000.00)</b>	<b>7,000.00</b>	<b>17,000.00</b>	<b>17,000.00</b>	<b>27,000.00</b>	<b>22,000.00</b>	<b>22,000.00</b>	<b>12,000.00</b>	<b>2,000.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>
<b>Other Income and Expense</b>												
Interest Income/Expense	1,000.00	1,500.00	1,200.00	1,200.00	.00	500.00	500.00	500.00	.00	.00	.00	.00
<b>Total Other Income and Expense</b>	<b>1,000.00</b>	<b>1,500.00</b>	<b>1,200.00</b>	<b>1,200.00</b>	<b>.00</b>	<b>500.00</b>	<b>500.00</b>	<b>500.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>
<b>Earnings Before Income Taxes</b>	<b>(4,000.00)</b>	<b>5,500.00</b>	<b>15,800.00</b>	<b>15,800.00</b>	<b>27,000.00</b>	<b>21,500.00</b>	<b>21,500.00</b>	<b>11,500.00</b>	<b>2,000.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>
<b>Net Income (Loss)</b>	<b>(4,000.00)</b>	<b>5,500.00</b>	<b>15,800.00</b>	<b>15,800.00</b>	<b>27,000.00</b>	<b>21,500.00</b>	<b>21,500.00</b>	<b>11,500.00</b>	<b>2,000.00</b>	<b>.00</b>	<b>.00</b>	<b>.00</b>

## Cash Flow Worksheet

The Cash Flow Worksheet shows net income and adjustments for operating activities, investing and financing totals, net increase or decrease in cash, and total cash and equivalent at beginning of year and end of year. This report is generated from the Financial Reports task.

		Systems of America
<b>Cash Flow Work Sheet</b>		
Accounting Period Ending: 12/31/2000		
<b>Operating Activities</b>		
Net Income		275,873,606.29
<b>Adjustments</b>		
Due From Company COA	78,750.00	
Short Term Investments	.00	
Exchange Account	.00	
Accounts Receivable	981,659.99	
Accounts Receivable - NE	.00	
Accts Rec-Corp-Corp-NW	.00	
Accounts Receivable - SW	.00	
Allowance for Doubtful Accounts	.00	
Inventory	1,852,692.56	
Inventory-Corp-Corp-SW	.00	
Inv In-Transit-Corp-Corp-Corp	.00	
Inv In-Transit-Corp-Corp-NE	.00	
Inv In-Transit-Corp-Corp-NW	.00	
Inv In-Transit-Corp-Corp-SE	.00	
Inv In-Transit-Corp-Corp-SW	.00	
Prepaid Insurance	.00	
Prepaid Advertising	.00	
Work in Process	.00	
Accum Depr - Leasehold Improvements	(4,497.36)	
Accum Depr - Warehouse Equipment	(72,681.12)	
Accum Depr - Vehicles	(70,416.12)	
Purch Clr Acct	.00	
Accounts Payable - Trade	(1,031,918.03)	
Accounts Payable - Miscellaneous	(202,941.24)	
Due To Company COA	.00	
Commissions Payable	.00	
Commissions Pay-Corp-Corp-NW	.00	
Commissions Payable-SW	.00	
Payroll Tax Payable	(3,512.86)	
Sales Tax Payable	(44,197.46)	
Sales Tax Payable-NE	.00	
Sales Tax Pay-Corp-Corp-NW	.00	
Sachiko's AP Use Tax Payable Account	.00	
Sales Tax Payable-SW	.00	
Income Taxes Payable	.00	
Deferred Income	.00	
Lnd Cst Offset	.00	
<b>Total Adjustments</b>		<hr/> 1,482,938.36
<b>Net Cash Provided - Operating Activities</b>		<hr/> 274,390,667.93
<b>Investing</b>		
Land	115,487.98	

# Monthly Trend Report

This report provides the Actual, Budget, History, Actual-to-History Variances, Actual-to-Budget Variances, and Percentage Variances reports for the past 13 accounting periods or for the year to date. For the Monthly Trend Report, you can produce 13 types of reports, including dollar and percent masks, rounding features, and Current Year or Past Period formats.

													Systems of America
<b>Monthly Trend Report</b>													
<b>Accounting Period Ending: 7/31/2001</b>													
	Period 1 Actual	Period 2 Actual	Period 3 Actual	Period 4 Actual	Period 5 Actual	Period 6 Actual	Period 7 Actual	Period 8 Actual	Period 9 Actual	Period 10 Actual	Period 11 Actual	Period 12 Actual	Total
<b>Revenue</b>													
4000-00-00-Sales	\$6,602.02	40,316.95	.00	.00	.00	8,270.72	(3,100.00)	.00	.00	.00	.00	.00	102,089.69
4000-00-00-NE Sales-NE	4,485,138.71	5,219,452.00	208,407.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	9,912,997.71
4000-00-00-NW Sales-NW	611,924.00	1,321,405.00	115,283.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	2,048,612.00
4000-00-00-SE Sales-Corp-SE	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4000-00-00-SW Sales-SW	18,021,815.28	18,003,476.64	6,714.90	.00	.00	.00	.00	.00	.00	.00	.00	.00	36,032,006.82
4100-10-00-Drop Ship	.00	.00	(6,500.00)	.00	.00	.00	.00	.00	.00	.00	.00	.00	(6,500.00)
4100-10-00-RE Rec'd Hardware	.00	49,890.00	(70.00)	.00	.00	.00	.00	.00	.00	.00	.00	.00	49,810.00
4100-10-00-NE Revenue - Hardware	310,740.89	228,236.49	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	538,977.38
4100-10-00-NW Revenue - Hardware	70,126.02	34,480.20	.00	.00	3,173.95	.00	.00	.00	.00	.00	.00	.00	107,780.17
4100-10-00-SE Revenue - Hardware	50,420.00	58,400.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	108,820.00
4100-10-00-SW Revenue - Hardware	151,865.00	227,870.00	.00	.00	.00	100.00	.00	.00	.00	.00	.00	.00	379,835.00
4100-20-00-RE Revenue Software	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4100-20-00-NE Revenue - Software	13,180.00	13,542.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	26,722.00
4100-20-00-NW Revenue - Software	.00	2,130.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	2,130.00
4100-20-00-SE Revenue Software	3,200.00	5,906.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	9,106.00
4100-20-00-SW Revenue Software	14,482.00	13,160.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	27,640.00
4100-30-00-Service Sales	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4100-30-00-NE Service Sales	.00	750.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	750.00
4100-30-00-NW Service Sales	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4100-30-00-SE Service Sales	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4100-30-00-SW Service Sales	.00	4,350.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	4,350.00
4130-00-00-Freight&Surcharge-Corp-Corp-Corp	(16,340.43)	(29,402.22)	(12,255.30)	.00	.00	9.12	.00	.00	.00	.00	.00	.00	(57,988.83)
4130-00-00-NE Freight&Surcharge-Corp-Corp-NE	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4130-00-00-NW Freight&Surcharge-Corp-Corp-NW	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4130-00-00-SE Freight&Surcharge-Corp-Corp-SE	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4130-00-00-SW Freight&Surcharge-Corp-Corp-SW	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4150-00-00-SD Sales Discounts	(2,194.55)	(35,121.91)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	(37,316.46)
4150-00-00-NE Sales Discount - NE	7,269.76	10,215.76	.00	.00	.00	100.00	.00	.00	.00	.00	.00	.00	17,585.52
4150-00-00-NW Sales Discounts - NW	5,270.00	750.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	6,020.00
4150-00-00-SE Sales Discounts - SE	3,700.00	1,620.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	5,320.00
4150-00-00-SW Sales Discounts - SW	10,758.00	10,260.00	.00	.00	.00	(515.00)	.00	.00	.00	.00	.00	.00	20,503.00
4200-00-00-R Returns	.00	120.00	70.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	190.00
4200-00-00-SD Returns-Corp-SD	.00	.00	.00	(9,735.00)	(3,173.95)	(837.00)	.00	.00	.00	.00	.00	.00	(13,745.95)
4200-00-00-NW Returns-Corp-NW	.00	.00	.00	(3,508.80)	.00	.00	.00	.00	.00	.00	.00	.00	(3,508.80)
4250-00-00-SD Sales Returns & Allowances	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4250-00-00-NE Sales Returns & Allowances - NE	.00	(2,100.00)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	(2,100.00)
4250-00-00-NW Sales Returns & Allowances - NW	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4250-00-00-SE Sales Returns & Allowances - SE	(5,000.00)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	(5,000.00)
4250-00-00-SW Sales Returns & Allowances - SW	.00	(960.00)	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	(960.00)
4310-00-00-Project Write Ups	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4315-00-00-Project Write Downs	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4499-00-00-Project Revenue Offset	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
<b>Total Revenue</b>	23,792,954.70	25,178,736.91	311,649.60	(13,243.90)	.00	7,127.84	(3,100.00)	.00	.00	.00	.00	.00	49,274,127.15
<b>Cost of Sales</b>													
4500-00-00-COGS	109,303.71	136,239.70	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	245,543.41
4500-00-00-NE COGS-NE	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4500-00-00-SW COGS-SW	219.98	.00	.00	(1,694.90)	.00	.00	.00	.00	.00	.00	.00	.00	(1,474.92)
4500-10-00-Cost of Sales - Hardware	15,323,037.72	16,062,543.03	4,808.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	31,390,388.75
4500-10-00-NE Cost of Sales - Hardware	2,194,449.82	2,543,337.89	229,900.50	.00	.00	240.00	.00	.00	.00	.00	.00	.00	4,967,928.21
4500-10-00-NW Cost of Sales - Hardware	55,733.35	23,359.40	.00	(6,858.35)	(15.00)	(654.53)	.00	.00	.00	.00	.00	.00	71,744.87
4500-10-00-SE Cost of Sales - Hardware	33,183.00	45,964.25	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	79,147.25
4500-10-00-SW Cost of Sales - Hardware	121,978.51	176,283.35	.00	(813.50)	.00	7,550.00	.00	.00	.00	.00	.00	.00	304,995.86
4500-20-00-Cost Of Sales - Software	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
4500-20-00-NE Cost of Sales - Software	17,131.00	16,155.90	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	32,286.90
4500-20-00-NW Cost of Sales - Software	3,071.50	2,712.75	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	5,784.25
4500-20-00-SE Cost of Sales - Software	5,720.25	4,972.75	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	10,693.00
4500-20-00-SW Cost of Sales - Software	13,483.90	18,828.60	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	32,312.50

## Budget and History Report

The Budget and History report provides a detailed list of budget information and amounts for each accounting period.

<b>General Ledger</b>				Systems of America
<b>Budget and History Report</b>				
<u>Account Number</u>	<u>Accounting Period</u>	<b>2000 Actuals</b>	<b>2001 Actuals</b>	
2001-00-00-00	Purch Clr Acct			
	1	0.00	0.00	
	2	0.00	(16,091,963.60)	
	3	0.00	(24,920,332.40)	
	4	0.00	0.00	
	5	0.00	0.00	
	6	0.00	(2,048.40)	
	7	0.00	0.00	
	8	0.00	0.00	
	9	0.00	0.00	
	10	0.00	0.00	
	11	0.00	0.00	
	12	0.00	0.00	
	2001-00-00-00	0.00	(41,014,344.40)	
2010-00-00-00	Accounts Payable - Trade			
	1	(63,053.89)	306,533.35	
	2	(332,851.12)	339,230.63	
	3	118,154.39	(1,229,191.55)	
	4	34,954.83	0.00	
	5	6,821.06	0.00	
	6	18,089.28	0.00	
	7	(336,018.74)	0.00	
	8	(165,297.73)	0.00	
	9	(623,401.40)	0.00	
	10	164,486.74	0.00	
	11	447,152.52	0.00	
	12	(300,953.97)	0.00	
	2010-00-00-00	(1,031,918.03)	(583,427.58)	
2020-00-00-00	Accounts Payable - Miscellaneous			
	1	(25,848.45)	168,202.87	
	2	4,000.00	9,854.22	
	3	(74,707.57)	(28,233.98)	
	4	74,707.57	0.00	
	5	0.00	0.00	
	6	(85,012.92)	0.00	
	7	64,598.05	0.00	

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## Chart of Accounts

The Chart of Accounts displays a list of the accounts that have been defined for a company. You can view the Account Type and Cash Flows Code (detail report only) assigned to each account, and a description of each account. You should print this list during system startup and any time you make changes, additions, or deletions to General Ledger accounts. You add and maintain accounts in Maintain Accounts.

Systems of America					
<b>General Ledger</b>					
<b>Chart of Accounts - Detail</b>					
<b>Account Number</b>					
4500-00-00-00	Description: COGS Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Financial	
4500-00-00-NE	Description: COGS-NE Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Both	
4500-00-00-SW	Description: COGS-SW Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Both	
4500-10-00-00	Description: Cost of Sales - Hardware Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Financial	
4500-10-00-NE	Description: Cost of Sales - Hardware Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Financial	
4500-10-00-NW	Description: Cost of Sales - Hardware Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Financial	
4500-10-00-SE	Description: Cost of Sales - Hardware Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Financial	
4500-10-00-SW	Description: Cost of Sales - Hardware Cash Flow Code: Non Cash Effective From:	Acct Group: Cost of Goods Sold Effective To:	Cost of Goods Sold	Account Type: Cost of Goods Sold Status: Active Post Type: Financial	
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# *Accounts Payable*

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This chapter provides the following Accounts Payable report samples:

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## Aged Payables

Use the Aged Payables Report to view a list of invoices by vendor and aging category. This report provides a concise overview of outstanding invoices to help you decide which vendors to pay and when. This report uses the aging categories that you establish in Set Up AP Options.

Systems of America												
Accounts Payable Aged Payables Report												
Invoice Detail		Aged As of 06/02/2001										
Invoice	Vouch No	Invc Date	Due Date	Disc Date	Disc Amt	Amount	Future	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days
<b>Vendor: ACS</b>											<b>Advanced Computer Solutions</b>	
Contact: Ms. Cindy Foyteck												
Phone: 7149737911												
401836-IN	0000000222	3/1/2001	3/31/2001	3/11/2001		59,894.27					59,894.27	
					Payment Terms: 5% Disc Ten Days Due in 30							
927184-IN	0000000229	3/1/2001	3/31/2001	3/11/2001		41,801.25					41,801.25	
					Payment Terms: 5% Disc Ten Days Due in 30							
597621-IN	0000000303	2/20/2001	3/22/2001	3/2/2001		36,597.60					36,597.60	
					Payment Terms: 5% Disc Ten Days Due in 30							
498523-IN	0000000313	3/11/2001	4/10/2001	3/21/2001		16,540.00					16,540.00	
					Payment Terms: 5% Disc Ten Days Due in 30							
39748-IN	0000000329	3/20/2001	4/19/2001	3/30/2001		22,500.00					22,500.00	
					Payment Terms: 5% Disc Ten Days Due in 30							
171-01-IN	0000000355	3/10/2001	4/9/2001	3/20/2001		515,933.78					515,933.78	
					Payment Terms: 5% Disc Ten Days Due in 30							
<b>Vendor ACS</b>												
<b>Report Totals:</b>												
					Comment:							
					Comment:							
					0.00	693,266.90	0.00	0.00	0.00	554,973.78	138,293.12	0.00
					0.00	693,266.90	0.00	0.00	0.00	554,973.78	138,293.12	0.00

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## AP Trial Balance

The AP Trial Balance provides a recap of Accounts Payable vendor accounts and balances. Use this report to reconcile the general ledger to the Accounts Payable balance for an account. Depending on the format and other options that you select, the report can include payments, credit and debit memos, unapplied payments, or other activities that affect Accounts Payable balances as of a selected posting date. You can also select all closed invoices that were posted before the specified as-of posting date.

Systems of America							
<b>Accounts Payable</b>							
<b>Vendor Trial Balance</b>							
<b>Invoice Detail Posted Before or On 06/30/2001</b>							
Vendor/ Invoice	Vouch No	Invoice Date	Posting Date	Due Date	Discount Amount(USD)	Invoice Amount(USD)	Balance(USD)
ACS 39748-IN	Advanced Computer Solutions 0000000329	3/20/2001	3/20/2001	4/19/2001	1,125.00	22,500.00	22,500.00
ACS	Advanced Computer Solutions				1,125.00	22,500.00	22,500.00
AtlTrade 29378-IN	Atlantic Trade Shows 0000000331	3/20/2001	3/20/2001	4/19/2001	5,000.00	100,000.00	100,000.00
AtlTrade	Atlantic Trade Shows				5,000.00	100,000.00	100,000.00
CPS 38478-IN	Clark Paper Supplies 0000000332	3/20/2001	3/20/2001	4/19/2001	295.68	15,744.97	15,744.97
CPS	Clark Paper Supplies				295.68	15,744.97	15,744.97
CreatCat 28374-IN	Creative Catering 0000000333	3/20/2001	3/20/2001	4/19/2001	20.56	1,028.00	1,028.00
CreatCat	Creative Catering				20.56	1,028.00	1,028.00
TapeTec 29838-IN	Tane Technologies 0000000334	3/20/2001	3/20/2001	4/19/2001	500.00	10,650.00	10,650.00
TapeTec	Tane Technologies				500.00	10,650.00	10,650.00
Z99Ins 28397-IN	Z99 Insurance 0000000330	3/20/2001	3/20/2001	4/19/2001	90.00	1,800.00	1,800.00
Z99Ins	Z99 Insurance				90.00	1,800.00	1,800.00
<b>Report Totals</b>					7,031.24	151,722.97	151,722.97
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## Cash Requirements Report

The Cash Requirements report produces information on outstanding invoices and total cash requirements for any three consecutive future periods. The report provides the necessary data to help you analyze future cash needs and effectively plan cash flow on a periodic basis. The ability to print the report by discount date can help you plan payments to maximize the available discount savings. The report is available in summary and detail formats.

Systems of America										
Accounts Payable										
Cash Requirements Report As Of 06/02/2001										
Detail										
Document No	Document	Dates		Days		Cash Requirements Through			Discounts Available	Discounts Lost
		Due	Discount	Past Due		06/02/2001	06/17/2001	07/02/2001		
0000000301	2/2/2001	3/4/2001	2/12/2001	90	4,166.80	0.00	0.00	0.00	0.00	208.34
0000000303	2/20/2001	3/22/2001	3/2/2001	72	36,597.60	0.00	0.00	0.00	0.00	1,829.88
0000000304	2/23/2001	3/25/2001	3/5/2001	69	3,876.25	0.00	0.00	0.00	0.00	193.81
0000000306	2/20/2001	3/22/2001	3/2/2001	72	5,000.00	0.00	0.00	0.00	0.00	100.00
0000000308	3/2/2001	4/1/2001	3/12/2001	62	45,690.00	0.00	0.00	0.00	0.00	2,284.50
0000000309	3/3/2001	4/2/2001	3/13/2001	61	7,521.50	0.00	0.00	0.00	0.00	376.07
0000000310	3/5/2001	4/4/2001	3/15/2001	59	9,927.00	0.00	0.00	0.00	0.00	496.35
0000000311	3/9/2001	4/8/2001	3/19/2001	55	28,734.00	0.00	0.00	0.00	0.00	1,436.70
0000000313	3/11/2001	4/10/2001	3/21/2001	53	16,540.00	0.00	0.00	0.00	0.00	827.00
0000000315	3/12/2001	4/11/2001	3/22/2001	52	213,785.00	0.00	0.00	0.00	0.00	10,689.25
0000000316	3/5/2001	4/4/2001	3/15/2001	59	240,303.95	0.00	0.00	0.00	0.00	10,947.79
0000000323	3/20/2001	4/19/2001	3/30/2001	44	134.93	0.00	0.00	0.00	0.00	2.70
0000000325	3/20/2001	4/19/2001	3/30/2001	44	150.00	0.00	0.00	0.00	0.00	3.00
0000000326	1/20/2001	2/19/2001	1/30/2001	103	635.49	0.00	0.00	0.00	0.00	12.71
0000000327	1/16/2000	2/15/2000	1/26/2000	473	1,200.00	0.00	0.00	0.00	0.00	24.00
0000000328	3/20/2001	4/19/2001	3/30/2001	44	337.37	0.00	0.00	0.00	0.00	6.75
0000000329	3/20/2001	4/19/2001	3/30/2001	44	22,500.00	0.00	0.00	0.00	0.00	1,125.00
0000000330	3/20/2001	4/19/2001	3/30/2001	44	1,800.00	0.00	0.00	0.00	0.00	90.00
0000000331	3/20/2001	4/19/2001	3/30/2001	44	100,000.00	0.00	0.00	0.00	0.00	5,000.00
0000000332	3/20/2001	4/19/2001	3/30/2001	44	15,744.97	0.00	0.00	0.00	0.00	295.68
0000000333	3/20/2001	4/19/2001	3/30/2001	44	1,028.00	0.00	0.00	0.00	0.00	20.56
0000000334	3/20/2001	4/19/2001	3/30/2001	44	10,650.00	0.00	0.00	0.00	0.00	500.00
0000000335	3/20/2001	3/20/2001	3/20/2001	74	6,000.00	0.00	0.00	0.00	0.00	0.00
0000000336	3/20/2001	3/20/2001	3/20/2001	74	12,000.00	0.00	0.00	0.00	0.00	0.00
0000000337	3/20/2001	4/19/2001	3/30/2001	44	337.37	0.00	0.00	0.00	0.00	6.75
0000000355	3/10/2001	4/9/2001	3/20/2001	54	515,933.78	0.00	0.00	0.00	0.00	23,775.75
0000000356	3/10/2001	4/9/2001	3/20/2001	54	14,867.21	0.00	0.00	0.00	0.00	685.13
<b>Report Total:</b>					1,315,461.22	0.00	0.00	0.00	0.00	60,937.72
Run Date:	2/15/2002	2:18:54 PM	* indicates invoices on Payment Hold							
Business Date:	6/2/2001									
Page 1										

## Purchase Activity

The Purchase Activity Report allows you to view purchasing activities recorded in Accounts Payable. The report includes vouchers recorded through Process Vouchers and Process Manual Checks. Report information includes the invoice date, due date, and discount date. Transaction information includes transaction type, date, and amount. The report subtotals vouchers by vendor and vendor class. Totals appear for all amount columns. If you use Project Accounting, you can also select to include project information on the report.

Systems of America															
Accounts Payable															
Purchase Activity Report															
Dates					Amounts										
Vouch No	Invoice	Invoice	Due	Discount	Post	Invoice	Discount	Write Off	Hold	Comment					
0000000003	2541211-IN	1/5/2000	2/4/2000	1/15/2000	1/5/2000	2,250.00	45.00	0.00	No						
Company	Item	Description	Account Number		Reference	Sales Tax Class	U/M	Quantity	Unit Cost	Ext Amt					
SOA	Electricity	Electricity Expenses	7530-00-20-00			SOA-Nontaxable	Each	15.00	150.000	2,250.00					
0000000004	63004-IN	1/5/2000	2/4/2000	1/15/2000	1/5/2000	1,598.45	79.92	0.00	No						
Company	Item	Description	Account Number		Reference	Sales Tax Class	U/M	Quantity	Unit Cost	Ext Amt					
SOA	Rent	Rent Expenses	6400-00-10-00			SOA-Nontaxable	Each	1.00	1,598.450	1,598.45					
0000000005	2541211-IN	2/4/2000	3/6/2000	2/14/2000	2/4/2000	2,250.00	45.00	0.00	No						
Company	Item	Description	Account Number		Reference	Sales Tax Class	U/M	Quantity	Unit Cost	Ext Amt					
SOA	Electricity	Electricity Expenses	7530-00-20-00			SOA-Nontaxable	Each	15.00	150.000	2,250.00					
0000000006	63004-IN	2/4/2000	3/6/2000	2/14/2000	2/4/2000	1,598.45	79.92	0.00	No						
Company	Item	Description	Account Number		Reference	Sales Tax Class	U/M	Quantity	Unit Cost	Ext Amt					
SOA	Rent	Rent Expenses	6400-00-10-00			SOA-Nontaxable	Each	1.00	1,598.450	1,598.45					
<b>Report Total:</b>						\$7,696.90	\$249.84	\$0.00							
Run Date: 6/13/2002 3:06:08 PM															
Business Date: 6/2/2001															
										Page 1					

## Vendor Payment Activity

The Vendor Payment Activity Report helps you reconcile your bank statements by allowing you to view information on checks printed for a specified date range. You can also use this report to view a list of all unapplied payments. The report provides totals for all amount columns.

					Systems of America
<b>Accounts Payable</b>					
<b>Vendor Payment Activity-Detail</b>					
<b>Tran No</b>	<b>Batch</b>	<b>Tran Date</b>	<b>Vendor</b>		<b>Tran Amt HC</b>
0000000231	APSC-0000021	1/15/2000	ACS	Advanced Computer Solutions	64,842.90
	Invoice	Apply Date	Applied Amount	Discount Taken	
	ACS00131-IN	1/15/2000	64,842.90	3,194.23	
0000000232	APSC-0000022	1/19/2001	ACS	Advanced Computer Solutions	3,398,373.93
	Invoice	Apply Date	Applied Amount	Discount Taken	
	IN123-IN	1/11/2001	1,806,412.76	88,985.85	
	IN175-IN	1/19/2001	1,591,961.17	75,988.60	
0000000236	APSC-0000023	2/28/2001	ACS	Advanced Computer Solutions	17,204.25
	Invoice	Apply Date	Applied Amount	Discount Taken	
	108741-IN	2/11/2001	10,749.05	0.00	
	5274-IN	2/21/2001	6,455.20	334.00	
<b>Report Total:</b>					3,480,421.08
<hr/>					
Run Date:	6/13/2002	3:09:24 PM			
Business Date:	6/2/2001				
Page 1					

## AP/AR Check Listing

Use AP/AR Check Listing to print a listing of all posted checks created in the Accounts Payable and Accounts Receivable modules. The listing includes the check date, number, description, amount, and Cash Management status.

Systems of America				
Accounts Payable				
Check Listing				
Tran Date	Tran	Description	Tran Amt	Status
1/15/2007	0000000231-CK	Advanced Computer Solutions	-64,842.90	Outstanding
1/22/2007	0000000228-CK	Smart Office Solutions	-107,663.50	Cleared
1/31/2007	0000000001-CK	Mary Jones	-157.50	Cleared
2/28/2007	0000000002-CK	Advanced Computer Solutions	-12,248.87	Cleared
2/28/2007	0000000003-CK	Creative Catering	-21,560.00	Cleared
2/28/2007	0000000004-CK	Southern California Edison	-2,205.00	Cleared
2/28/2007	0000000005-CK	Corporate Executive Office Manageme	-1,518.53	Cleared
2/28/2007	0000000006-CK	Intuitive InterLan	-2,727.05	Cleared
2/28/2007	0000000007-CK	Metro Network Services	-1,804.97	Cleared
2/28/2007	0000000008-CK	Pacific Bell	-1,069.29	Cleared
2/28/2007	0000000009-CK	Smart Office Solutions	-735.75	Cleared
2/28/2007	0000000010-CK	Sphere Technology	-5,222.05	Cleared
3/2/2007	0000000229-CK	Smart Office Solutions	-131,341.00	Outstanding
3/12/2007	0000000230-CK	Smart Office Solutions	-197,789.75	Outstanding
3/31/2007	0000000011-CK	Advanced Computer Solutions	-9,500.00	Cleared
3/31/2007	0000000012-CK	Advanced Computer Solutions	-36,540.00	Cleared
3/31/2007	0000000013-CK	Advantage Consulting	-5,239.58	Cleared
3/31/2007	0000000014-CK	Creative Catering	-14,700.00	Cleared
3/31/2007	0000000015-CK	Perspective Concepts	-7,000.00	Cleared
3/31/2007	0000000016-CK	Southern California Edison	-2,205.00	Cleared
3/31/2007	0000000017-CK	Corporate Executive Office Manageme	-1,518.53	Cleared
3/31/2007	0000000018-CK	InFocus Rentals	-83,737.50	Cleared
3/31/2007	0000000019-CK	Intuitive InterLan	-21,274.40	Cleared
3/31/2007	0000000020-CK	Leading Edge Accessories	-7,135.48	Cleared
3/31/2007	0000000021-CK	Micro Access	-1,624.00	Cleared
3/31/2007	0000000022-CK	Pacific Bell	-1,135.47	Cleared
3/31/2007	0000000023-CK	Smart Office Solutions	-674.11	Cleared
3/31/2007	0000000024-CK	Smart Office Solutions	-222.64	Cleared
3/31/2007	0000000025-CK	Smart Office Solutions	-368.85	Cleared

Run Date: 6/14/2012 11:13:54 AM

Business Date: 6/30/2008

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## Sales Tax Report

The Sales Tax Report provides information on sales taxes paid to vendors. The report provides the information you need to provide to state and local authorities.

Systems of America										
Accounts Receivable				Sales Tax Report						
Sales Detail										
Tran ID	Tran Date	Post Date	S Tax Exempt No	Transaction Amount	Taxable Sales	Taxable Freight	Taxable SalesTax	Nontaxable Amount	Exempt Sales	Invoice Sales Tax
408-1-CM	7/31/2000	7/31/2000		-9,968.40	-9,360.00	0.00	0.00	-608.40	0.00	-608.40
411-2-CM	7/31/2000	7/31/2000		-218.33	-205.00	0.00	0.00	-13.33	0.00	-13.33
435-1-DM	7/25/2000	7/31/2000		213.00	200.00	0.00	0.00	13.00	0.00	13.00
437-3-CM	7/31/2000	7/31/2000		-7,614.75	-7,150.00	0.00	0.00	-464.75	0.00	-464.75
454-2-CM	8/29/2000	8/29/2000		-1,597.50	-1,500.00	0.00	0.00	-97.50	0.00	-97.50
481-2-CM	8/29/2000	8/29/2000		-7,263.30	-6,820.00	0.00	0.00	-443.30	0.00	-443.30
509-2-CM	9/30/2000	9/30/2000		-8,786.25	-8,250.00	0.00	0.00	-536.25	0.00	-536.25
531-1-CM	9/30/2000	9/30/2000		-426.00	-400.00	0.00	0.00	-26.00	0.00	-26.00
543-4-CM	9/30/2000	9/30/2000		-1,629.45	-1,530.00	0.00	0.00	-99.45	0.00	-99.45
546-3-CM	10/31/2000	10/31/2000		-677.34	-636.00	0.00	0.00	-41.34	0.00	-41.34
551-1-CM	10/31/2000	10/31/2000		-532.50	-500.00	0.00	0.00	-32.50	0.00	-32.50
556-2-CM	10/31/2000	10/31/2000		-635.81	-597.00	0.00	0.00	-38.81	0.00	-38.81
613-2-CM	11/28/2000	11/28/2000		-2,960.70	-2,780.00	0.00	0.00	-180.70	0.00	-180.70
628-2-CM	11/28/2000	11/28/2000		-523.98	-492.00	0.00	0.00	-31.98	0.00	-31.98
642-2-DM	11/28/2000	11/28/2000		1,704.00	1,600.00	0.00	0.00	104.00	0.00	104.00
659-1-CM	12/31/2000	12/31/2000		-636.87	-598.00	0.00	0.00	-38.87	0.00	-38.87
680-2-CM	12/31/2000	12/31/2000		-3,525.15	-3,310.00	0.00	0.00	-215.15	0.00	-215.15
691-1-CM	12/31/2000	12/31/2000		-218.33	-205.00	0.00	0.00	-13.33	0.00	-13.33
720-1-CM	1/30/2001	1/30/2001		-426.00	-400.00	0.00	0.00	-26.00	0.00	-26.00
735-1-CM	1/30/2001	1/30/2001		-5,325.00	-5,000.00	0.00	0.00	-325.00	0.00	-325.00
767-1-CM	2/27/2001	2/27/2001		-2,449.50	-2,300.00	0.00	0.00	-149.50	0.00	-149.50
771-1-CM	2/27/2001	2/27/2001		-1,022.40	-960.00	0.00	0.00	-62.40	0.00	-62.40
776-3-DM	2/27/2001	2/27/2001		537.83	505.00	0.00	0.00	32.83	0.00	32.83
<b>Report Totals:</b>										<b>-3,294.73</b>
1) Transaction Amount reflects total invoice including Freight and Tax 2) Taxable Sales and Taxable Freight include related Exempt Sales and Freight 3) Nontaxable Amount includes nontaxable product sales, Freight and Sales Tax 4) Exempt Sales includes related Freight values										
Run Date:	6/13/2002 4:17:08 PM									
Business Date:	6/2/2001									
										Page 1

## Payment History

The Payment History report provides a recap of all Accounts Payable payment activity for banks and their associated bank accounts. Amounts shown on this report always appear in the natural currency of the payment transaction.

Systems of America				
<b>Accounts Payable</b>				
<b>Payment History-Detail</b>				
Tran ID	Tran Date	Post Date	Description	Amount
<b>Bank Account: Checking - Corp</b>				
0000000255-CK	3/20/2001	3/31/2001		22,242.50
			Invoice	Apply Date
			28378-IN	3/20/2001
				Applied Amount
				15,190.00
				Discount Taken
				0.00
			83783-IN	3/20/2001
				7,052.50
				0.00
0000000261-CK	3/15/2001	3/15/2001		10,643.85
			Invoice	Apply Date
			170-01-IN	3/4/2001
				Applied Amount
				10,643.85
				Discount Taken
				0.00
0000000260-CK	3/15/2001	3/15/2001		473,542.83
			Invoice	Apply Date
			169-01-IN	3/4/2001
				Applied Amount
				473,542.83
				Discount Taken
				0.00
<b>Bank Account: Checking - Corp</b>				
				\$506,429.18
Run Date:	6/13/2002	3:33:12 PM		
Business Date:	6/2/2001			Page 1

## Vendor Purchase Analysis

The Vendor Purchase Analysis Report provides a summary of total purchases, payments, and discounts taken or lost. You can include period-to-date, year-to-date, prior-year information, or all three types of information. Use the report to compare Accounts Payable activity by vendor for the time periods that you specify.

Accounts Payable							Systems of America
Year : 2001		Period : All					
Vendor		Purchases	Freight	Payments	Discount Taken	Discount Lost	
ACS	Advanced Computer Solutions	Period To Date	8,819,332.40	0.00	9,130,576.71	185,363.29	490,924.15
		Year To Date	8,819,332.40	0.00	9,130,576.71	185,363.29	490,924.15
		Prior Year	1,000,015.54	0.00	539,561.31	24,732.80	0.00
AdvCons	Advantage Consulting	Period To Date	437,075.88	0.00	210,401.64	4,878.62	5,605.28
		Year To Date	437,075.88	0.00	210,401.64	4,878.62	5,605.28
		Prior Year	135,627.87	0.00	119,750.10	6,960.87	0.00
AtlTrade	Atlantic Trade Shows	Period To Date	101,180.00	0.00	1,197.70	59.00	0.00
		Year To Date	101,180.00	0.00	1,197.70	59.00	0.00
		Prior Year	19,425.00	0.00	18,583.75	971.25	0.00
CalStTax	California State Sales Tax Authority	Period To Date	0.00	0.00	60,877.97	1,242.41	0.00
		Year To Date	0.00	0.00	60,877.97	1,242.41	0.00
		Prior Year	156,494.58	0.00	92,486.71	1,887.49	0.00
CATax	California Franchise Tax Board	Period To Date	0.00	0.00	3,003.50	158.08	0.00
		Year To Date	0.00	0.00	3,003.50	158.08	0.00
		Prior Year	11,592.96	0.00	8,009.81	421.57	0.00
CorpExec	Corporate Executive Office Management	Period To Date	5,176.50	0.00	9,626.01	148.94	34.51
		Year To Date	5,176.50	0.00	9,626.01	148.94	34.51
		Prior Year	25,431.40	0.00	19,968.75	864.20	0.00
<b>Report Total :</b>		Period To Date	9,362,764.78	0.00	9,415,683.53	191,850.34	496,563.94
		Year To Date	9,362,764.78	0.00	9,415,683.53	191,850.34	496,563.94
		Prior Year	1,348,587.35	0.00	798,360.43	35,838.18	
Run Date:	6/13/2002	3:36:05 PM					
Business Date:	6/2/2001						Page 1

# AP Analysis Report

The AP Analysis Report provides an in-depth aging recap and summary of Accounts Payable activities. This report uses the aging categories defined in Set Up AP Options.

Systems of America													
<b>Accounts Payable</b>													
<b>Analysis Report</b>													
Fisc Per	Age Date	Total Payable	Percent Change	Invc Count	Average Invc Amt	Over 30 Days	Percent Change	Over 60 Days	Percent Change	Over 90 Days	Percent Change	Over 120 Days	Percent Change
1-2000	1/31/2000	1,059,754.40		15	17,640.20	0.00		0.00		0.00		0.00	
2-2000	2/28/2000	1,062,754.40	0.28	15	25,385.76	0.00		0.00		0.00		0.00	
3-2000	3/31/2000	1,062,754.40		25	22,345.73	0.00		0.00		0.00		0.00	
4-2000	4/30/2000	1,062,754.40	0.00	14	17,848.35	2,498.45		0.00		0.00		0.00	
5-2000	5/31/2000	1,062,754.40	0.00	15	16,821.65	0.01	-100.00	2,646.05		0.00		0.00	
6-2000	6/30/2000	1,062,754.40	0.00	21	15,321.28	2,858,4528,584,400.00		0.01	-100.00	2,646.05		0.00	
7-2000	7/31/2000	1,062,754.40	0.00	15	28,243.40	-0.01	-100.00	2,858,4528,584,400.00		0.01	-100.00	2,646.05	
8-2000	8/31/2000	1,062,754.40	0.00	18	24,950.76	0.00	-100.00	-0.01	-100.00	2,858,4528,584,400.00		2,646.06	0.00
9-2000	9/30/2000	1,062,754.40	0.00	30	38,896.25	0.00		0.00	-100.00	-0.01	-100.00	5,504.51	108.03
10-2000	10/31/2000	1,062,754.40	0.00	17	52,283.20	-0.01		0.00		0.00	-100.00	5,504.50	0.00
11-2000	11/30/2000	1,062,754.40	0.00	17	26,685.99	0.00	-100.00	-0.01		0.00		5,504.50	0.00
12-2000	12/31/2000	1,062,754.40	0.00	24	38,527.39	0.00		0.00	-100.00	-0.01		5,504.50	0.00
<b>2000 Averages</b>		1,062,504.40	0.03	18.83	27,079.16	446.41	5,716,800.00	458.71	5,716,800.00	458.71	7,146,025.00	2,275.84	21.61
1-2001	1/31/2001	1,182,164.76	11.24	39	497,062.37	3,000.00		0.00		0.00	-100.00	1,200.00	-78.20
2-2001	2/27/2001	1,145,257.41	-3.12	26	114,345.55	635.49	-78.82	0.00		0.00		1,200.00	0.00
<b>2001 Averages</b>		1,163,711.09	4.06	32.50	305,703.96	1,817.75	-78.82	0.00		0.00	-100.00	1,200.00	-39.10

Run Date: 6/13/2002 3:37:56 PM  
 Business Date: 6/2/2001

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## Vendor 1099 Activity Report

The Vendor 1099 Activity Report provides information on 1099 payments made to vendors. This report shows payments by form and box for a range of vendors by a selected date. You can use this report as an audit trail prior to printing the actual 1099 forms.



### Accounts Payable

#### Vendor 1099 Activity Detail Report For 2008

Vend	Address		Tax Payer		Form Status
	V1099 Type	V1099 Form	V1099 Box	V1099 Box Amount	
Jones,M		Mary Jones 9287 Nottingham Place Suite 200-B Seattle, WA, 98104 USA			
Individual	Misc	7		7,429.42	New - Not Submitted
	Payment	Payment Date	Amount	Voucher Number	Invoice No
	0000000247-CK	2/20/2008	7,429.42	0000000288	022798-73-VO
					2/27/2008
Smith,J		John Smith 15541 S. Greenview Ave. Atlanta, GA, 30308 USA			
Individual	Misc	7		832.00	New - Not Submitted
	Payment	Payment Date	Amount	Voucher Number	Invoice No
	Beginning Bal		832.00		
Tophat		Top Hat Productions 3001 Redhill Avenue Building 6-102 Costa Mesa, CA, 92626 USA			
Business	Misc	7		525.84	New - Not Submitted
	Payment	Payment Date	Amount	Voucher Number	Invoice No
	0000000253-CK	2/20/2008	450.00	0000000321	38478-IN
	0000000253-CK	2/20/2008	75.84	0000000322	73847-IN
					3/20/2008

**Report Total:** **\$8,787.26**

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Run Date: 6/14/2012 12:44:06 PM

Business Date: 6/30/2008

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## Vendor 1099 History

Use this report to display information about vendor 1099s that were submitted or corrected. Each correction and submission appear for the associated vendor.

Systems of America						
Accounts Payable						
Vendor 1099 History Detail Report						
Vendor	Address	Tax Payer ID	Year	Missing String	Form	Status
	Transmit Address			Correction Code	Correction Date	Transmit Code
						2nd Incorrect TIN Notice
Smith,J	John Smith 15541 S. Greenview Ave. Atlanta, GA 30308 USA		2001	2 Misc	Submitted	6/21/2002
				Not a Correction		No
					Box	Box Text
					7	832.00
					<b>Smith,J 1099 Total</b>	
						832.00
Jones,M	Mary Jones 9287 Nottingham Place Suite 200-B Seattle, WA 98104 USA		2001	2 Misc	Submitted	6/21/2002
				Not a Correction		No
					Box	Box Text
					7	7,429.42
					<b>Jones,M 1099 Total</b>	
						7,429.42
Run Date:	6/21/2002	2:08:41 PM				
Business Date:	6/19/2002					Page 1

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# *Accounts Receivable*

# 6

This chapter provides the following Accounts Receivable report samples:

Aged Receivables .....	39
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## Aged Receivables

Use the Aged Receivables Report to view a list of invoices by customer and aging category. This report provides a concise overview of outstanding invoices, debit memos, credit memos, finance charges, and unapplied payments. The aging categories established as defaults in Set Up AR Options are used.

Systems of America												
<b>Accounts Receivable</b>												
<b>Aged Receivables</b>												
<b>Invoice Detail Aged As Of 06/02/2001</b>												
Invoice	Invoice Date	Due Date	Discount Date	Discount	Balance	Future	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days	
<b>Customer</b> Campbell Electric												
0000000483-IN	8/22/2000	9/11/2000	9/1/2000	72.46	0.01	0.00	0.00	0.00	0.00	0.00	0.01	
Comment: Invoice 5 of 8												
<b>Customer</b> Campbell Electric				72.46	0.01	0.00	0.00	0.00	0.00	0.00	0.01	
<b>Customer</b> Blackwell Emulsion Co.												
0000001035-IN	3/8/2001	4/7/2001	3/18/2001	2,235.66	119,048.90	0.00	0.00	0.00	119,048.90	0.00	0.00	
0000001039-IN	3/8/2001	4/7/2001	3/18/2001	70.00	3,727.50	0.00	0.00	0.00	3,727.50	0.00	0.00	
0000001055-IN	5/3/2001	6/2/2001	5/13/2001	63.48	3,380.26	0.00	3,380.26	0.00	0.00	0.00	0.00	
<b>Unapplied Memos:</b>												
0000001052-CM	3/21/2001	3/21/2001		0.00	-10,075.43	0.00	0.00	0.00	-10,075.43	0.00	0.00	
Comment: Customer ordered too many												
0000001056-CM	5/13/2001	5/13/2001		0.00	-3,181.69	0.00	-3,181.69	0.00	0.00	0.00	0.00	
Comment: Damaged in Shipping. Bill back freight												
<b>Customer</b> Blackwell Emulsion Co.				2,369.14	112,899.54	0.00	198.57	0.00	112,700.97	0.00	0.00	
<b>Report Totals</b>				2,441.60	112,899.55	0.00	198.57	0.00	112,700.97	0.00	0.01	

Run Date:	6/13/2002	3:50:38 PM	* denotes disputed invoices
Business Date:	6/2/2001		<P> National Account Parent
Page 1			

## AR Trial Balance

The AR Trial Balance provides a recap of Accounts Receivable customer accounts and balances. Use the report to reconcile the general ledger to the balance of the Accounts Receivable account. Depending on the format and other options that you select, the report can include payments, credit and debit memos, and other activities that affect Accounts Receivable balances as of a selected posting date. You can also select all

closed invoices that were posted before the specified as-of posting date. Additionally, you can include application detail, customers with zero balances, invoices closed in the current period, or invoice comments to further define the information to print.

Systems of America						
<b>Accounts Receivable</b>						
<b>Customer Trial Balance</b>						
<b>Invoice Detail Posted Before or On 06/30/200</b>						
Invoice	Invoice Date	Invoice Due Date	Discount Date	Discount Amount	Invoice Amount	Balance
<b>Customer</b>	<b>Aldebrn</b>					
0000000970-IN	3/6/2001	4/5/2001	3/6/2001	0.00	7,151.37	7,151.37
0000001008-IN	1/20/2001	2/19/2001	1/20/2001	0.00	4,491.90	4,491.90
0000001009-IN	1/20/2001	2/19/2001	1/20/2001	0.00	4,784.85	4,784.85
0000001049-IN	4/18/2001	5/18/2001	4/18/2001	0.00	4,704.75	4,704.75
0000001050-CM	3/21/2001	3/21/2001		0.00	-253.20	-253.20
<b>Customer</b>	<b>Aldebrn</b>					
<b>Customer</b>	<b>AlGar</b>					
0000001034-IN	3/6/2001	4/5/2001	3/16/2001	4,006.54	213,348.26	213,348.26
0000001040-IN	3/9/2001	4/8/2001	3/19/2001	61.60	3,280.20	3,280.20
<b>Customer</b>	<b>AlGar</b>					
<b>Customer</b>	<b>BlackWel</b>					
0000001035-IN	3/8/2001	4/7/2001	3/18/2001	2,235.66	119,048.90	119,048.90
0000001039-IN	3/8/2001	4/7/2001	3/18/2001	70.00	3,727.50	3,727.50
0000001055-IN	5/3/2001	6/2/2001	5/13/2001	63.48	3,380.26	3,380.26
0000001052-CM	3/21/2001	3/21/2001		0.00	-10,075.43	-10,075.43
0000001056-CM	5/13/2001	5/13/2001		0.00	-3,181.69	-3,181.69
0000001057-CM	6/5/2001	6/5/2001		0.00	-869.79	-869.79
<b>Customer</b>	<b>BlackWel</b>					
<b>Customer</b>	<b>CampElec</b>					
0000000483-IN	8/22/2000	9/11/2000	9/1/2000	2,369.14	112,029.75	112,029.75
				72.46	7,717.17	0.01
<b>Customer</b>	<b>CampElec</b>					
<b>Customer</b>	<b>Col&amp;Sons</b>					
0000000762-IN	2/6/2001	3/8/2001	2/16/2001	332.10	7,073.73	7,073.73
0000000775-IN	2/13/2001	3/15/2001	2/23/2001	1,959.00	41,726.70	41,726.70
0000000804-IN	2/27/2001	3/29/2001	3/9/2001	370.00	7,881.00	7,881.00
<b>Customer</b>	<b>Col&amp;Sons</b>					
<b>Customer</b>	<b>CompRep</b>					
0000001038-IN	3/6/2001	3/26/2001	3/16/2001	2,661.10	56,681.43	56,681.43
				50.00	5,325.00	5,325.00
<b>Customer</b>	<b>CompRep</b>					
<b>Customer</b>	<b>CompSol</b>					
0000000969-IN	2/25/2001	3/27/2001	2/25/2001	0.00	2,980,828.50	2,980,828.50
0000001003-IN	1/15/2001	2/14/2001	1/15/2001	0.00	10,309.20	10,309.20
0000001053-CM	4/3/2001	4/3/2001		0.00	-2,353.92	-2,353.92
<b>Customer</b>	<b>CompSol</b>					
				0.00	2,988,783.78	2,988,783.78
<b>Report Totals</b>				9,220.84	3,408,045.26	3,400,328.10
<hr/>						
<P> National Account Parent						
Run Date:	6/13/2002 3:53:47 PM					
Business Date:	6/2/2001					
Page 1						

## Cash Expectations Report

The Cash Expectations Report provides a summary of outstanding invoices and total cash due for any three consecutive future periods. This report provides the necessary data to help you analyze future cash receipts and effectively plan cash flow on a periodic basis. You can also include cash expectations as of the current business date, or include unapplied credits to further define the data to print.

Systems of America										
Accounts Receivable										
Cash Expectations Report as of 06/02/2001										
Dates			Cash Expectations Through							
Invoice	Customer	Invc Date	Due Date	Disc Date	Past Due	06/02/2001	06/17/2001	07/02/2001	Future	Disc Amt
0000000483-IN	CampElec	8/22/2000	9/11/2000	9/1/2000	264	0.01	0.00	0.00	0.00	0.00
0000000762-IN	Col&Sons	2/6/2001	3/8/2001	2/16/2001	86	7,073.73	0.00	0.00	0.00	0.00
0000000775-IN	Col&Sons	2/13/2001	3/15/2001	2/23/2001	79	41,726.70	0.00	0.00	0.00	0.00
0000000804-IN	Col&Sons	2/27/2001	3/29/2001	3/9/2001	65	7,881.00	0.00	0.00	0.00	0.00
0000000970-IN	Aldebrn	3/6/2001	4/5/2001	3/6/2001	58	7,151.37	0.00	0.00	0.00	0.00
0000001008-IN	Aldebrn	1/20/2001	2/19/2001	1/20/2001	103	4,491.90	0.00	0.00	0.00	0.00
0000001009-IN	Aldebrn	1/20/2001	2/19/2001	1/20/2001	103	4,784.85	0.00	0.00	0.00	0.00
0000001034-IN	AlGar	3/6/2001	4/5/2001	3/16/2001	58	213,348.26	0.00	0.00	0.00	0.00
0000001035-IN	BlackWel	3/8/2001	4/7/2001	3/18/2001	56	119,048.90	0.00	0.00	0.00	0.00
0000001039-IN	BlackWel	3/8/2001	4/7/2001	3/18/2001	56	3,727.50	0.00	0.00	0.00	0.00
0000001040-IN	AlGar	3/9/2001	4/8/2001	3/19/2001	55	3,280.20	0.00	0.00	0.00	0.00
0000001049-IN	Aldebrn	4/18/2001	5/18/2001	4/18/2001	15	4,704.75	0.00	0.00	0.00	0.00
0000001050-CM	Aldebrn	3/21/2001	3/21/2001		73	(253.20)	0.00	0.00	0.00	0.00
0000001052-CM	BlackWel	3/21/2001	3/21/2001		73	(10,075.43)	0.00	0.00	0.00	0.00
0000001055-IN	BlackWel	5/3/2001	6/2/2001	5/13/2001	0	3,380.26	0.00	0.00	0.00	0.00
0000001056-CM	BlackWel	5/13/2001	5/13/2001		20	(3,181.69)	0.00	0.00	0.00	0.00
006-CR	BlackWel	6/30/2000			0	0.02	0.00	0.00	0.00	0.00
009-CR	CampElec	9/30/2000			0	(0.02)	0.00	0.00	0.00	0.00
201-CR	CampElec	2/27/2001			0	0.01	0.00	0.00	0.00	0.00
<b>Report Total:</b>						407,089.12	0.00	0.00	0.00	0.00

Run Date: 6/13/2002 3:57:00 PM  
 Business Date: 6/2/2001

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## Sales Activity

The Sales Activity report allows you to view sales activity recorded in Accounts Receivable. The report includes invoices recorded in Process Invoices. Report information includes the invoice date, due date, and discount date. Transaction information includes transaction type, date, and amounts. The report subtotals invoices by customer and customer class. Totals appear for all amount columns. You can include credit memos, debit memos, finance charges, ship-to or bill-to information, or Project Accounting information.

									Systems of America
<b>Accounts Receivable</b>									
<b>Sales Activity</b>									
Invoice Invc Date	Cust Post Date	Customer Name Prim Slsper	Cust PO No	Sales Amt	Sls Tax Amt	Freight Amt	Trade Disc Amt		Total Invoice
0000000148-IN 3/7/2000	Aldebrn 3/7/2000	Aldebaran, Inc. Alfred Tabasco		3,300.00	214.50	0.00	0.00		3,514.50
Item	Description	GL Acct No	Reference	Sales Tax Class	UOM	Qty Shipped	Unit Price	Ext Amt	
GatewayP6	Gateway P6 Workstation	4100-10-00-SW		SOA-Taxable	Each	1.00	2,900.00	2,900.00	
Installation	Installation Services	4150-00-00-SW		SOA-Taxable	Each	1.00	200.00	200.00	
Office97	Office 97 Professional Edition	4100-20-00-SW		SOA-Taxable	Each	1.00	200.00	200.00	
0000000152-IN 3/7/2000	Aldebrn 3/7/2000	Aldebaran, Inc. Alfred Tabasco		1,400.00	91.00	0.00	0.00		1,491.00
Item	Description	GL Acct No	Reference	Sales Tax Class	UOM	Qty Shipped	Unit Price	Ext Amt	
Office97	Office 97 Professional Edition	4100-20-00-SW		SOA-Taxable	Each	2.00	200.00	400.00	
Cables	Cables	4150-00-00-SW		SOA-Taxable	Case	10.00	100.00	1,000.00	
<b>Report Total:</b>			4,700.00	305.50	0.00	0.00		5,005.50	
Run Date:	6/13/2002	4:03:22 PM							
Business Date:	6/2/2001								Page 1

## AR Payment Activity

The AR Payment Activity report provides a recap of all cash receipts recorded in Accounts Receivable. This report includes customer payments posted in Process Invoices or Process Cash Receipts. This report also details information, such as payment receipt date, post date, invoice date, and discount date.

Accounts Receivable								Systems of America		
Customer		Post Date	Receipt Date	Batch	Payment Reference	Tender Information	Payment Amount	Discount Amount	Unapplied Amount	
Aldebrn	Aldebaran, Inc.	1/31/2000 Invoice	1/31/2000 Date	ARCR-00001 002-CR	Discount Date	Check - 002	47,034.88 Amount Applied	0.00 Disc Taken	0.00	
		0000000012-IN	1/10/2000	1/10/2000			9,585.00	0.00		
		0000000013-IN	1/10/2000	1/10/2000			6,459.23	0.00		
		0000000019-IN	1/10/2000	1/10/2000			5,345.45	0.00		
		0000000020-IN	1/10/2000	1/10/2000			2,561.33	0.00		
		0000000042-IN	1/24/2000	1/24/2000			6,603.00	0.00		
		0000000044-IN	1/24/2000	1/24/2000			2,130.00	0.00		
		0000000045-IN	1/24/2000	1/24/2000			3,274.87	0.00		
		0000000058-IN	1/31/2000	1/31/2000			11,076.00	0.00		
Aldebrn	Aldebaran, Inc.	2/28/2000 Invoice	2/28/2000 Date	ARCR-00002 002-CR	Discount Date	Check - 002	11,076.00 Amount Applied	0.00 Disc Taken	0.00	
		0000000062-IN	2/7/2000	2/7/2000			11,076.00	0.00		
Aldebrn	Aldebaran, Inc.	3/31/2000 Invoice	3/31/2000 Date	ARCR-00003 003-CR	Discount Date	Check - 003	40,975.88 Amount Applied	0.00 Disc Taken	0.00	
		0000000106-IN	2/21/2000	2/21/2000			532.50	0.00		
		0000000107-IN	2/21/2000	2/21/2000			7,455.00	0.00		
		0000000140-IN	2/28/2000	2/28/2000			18,637.50	0.00		
		0000000141-IN	2/28/2000	2/28/2000			3,274.88	0.00		
		0000000144-IN	3/7/2000	3/7/2000			11,076.00	0.00		
Aldebrn	Aldebaran, Inc.	1/31/2000 Invoice	1/31/2000 Date	ARCR-00018 910-CR	Discount Date	Check - 910	0.00 Amount Applied	0.00 Disc Taken	0.00	
		0000000834-FC	1/31/2000				6,472.60	0.00		
		0000000900-CM	1/31/2000				-6,472.60	0.00		
<b>Report Total:</b>							99,086.76	0.00	0.00	
<P> National Account Parent										
Run Date:	6/13/2002	4:13:15 PM								
Business Date:	6/2/2001									
Page 1										

## AP/AR Check Listing

Use AP/AR Check Listing to print a listing of all posted checks created in the Accounts Payable and Accounts Receivable modules. The listing includes the check date, number, description, amount, and Cash Management status.

Accounts Receivable Check Listing					Systems of America
Tran Date	Tran	Description	Tran Amt	Status	
1/15/2007	0000000231-CK	Advanced Computer Solutions	-64,842.90	Outstanding	
1/22/2007	0000000228-CK	Smart Office Solutions	-107,663.50	Cleared	
1/31/2007	0000000001-CK	Mary Jones	-157.50	Cleared	
2/28/2007	0000000002-CK	Advanced Computer Solutions	-12,248.87	Cleared	
2/28/2007	0000000003-CK	Creative Catering	-21,560.00	Cleared	
2/28/2007	0000000004-CK	Southern California Edison	-2,205.00	Cleared	
2/28/2007	0000000005-CK	Corporate Executive Office Manageme	-1,518.53	Cleared	
2/28/2007	0000000006-CK	Intuitive InterLan	-2,727.05	Cleared	
2/28/2007	0000000007-CK	Metro Network Services	-1,804.97	Cleared	
2/28/2007	0000000008-CK	Pacific Bell	-1,069.29	Cleared	
2/28/2007	0000000009-CK	Smart Office Solutions	-735.75	Cleared	
2/28/2007	0000000010-CK	Sphere Technology	-5,222.05	Cleared	
3/2/2007	0000000029-CK	Smart Office Solutions	-131,341.00	Outstanding	
3/12/2007	0000000030-CK	Smart Office Solutions	-197,789.75	Outstanding	
3/31/2007	0000000011-CK	Advanced Computer Solutions	-9,500.00	Cleared	
3/31/2007	0000000012-CK	Advanced Computer Solutions	-36,540.00	Cleared	
3/31/2007	0000000013-CK	Advantage Consulting	-5,239.58	Cleared	
3/31/2007	0000000014-CK	Creative Catering	-14,700.00	Cleared	
3/31/2007	0000000015-CK	Perspective Concepts	-7,000.00	Cleared	
3/31/2007	0000000016-CK	Southern California Edison	-2,205.00	Cleared	
3/31/2007	0000000017-CK	Corporate Executive Office Manageme	-1,518.53	Cleared	
3/31/2007	0000000018-CK	InFocus Rentals	-83,737.50	Cleared	
3/31/2007	0000000019-CK	Intuitive InterLan	-21,274.40	Cleared	
3/31/2007	0000000020-CK	Leading Edge Accessories	-7,135.48	Cleared	
3/31/2007	0000000021-CK	Micro Access	-1,624.00	Cleared	
3/31/2007	0000000022-CK	Pacific Bell	-1,135.47	Cleared	
3/31/2007	0000000023-CK	Smart Office Solutions	-674.11	Cleared	
3/31/2007	0000000024-CK	Smart Office Solutions	-222.64	Cleared	
3/31/2007	0000000025-CK	Smart Office Solutions	-368.85	Cleared	

Run Date: 6/14/2012 12:50:13 PM

Business Date: 6/30/2008

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## Sales Tax Report

The Sales Tax Report provides detailed information on sales taxes paid by customers. The report provides the information you need to provide to state and local tax authorities. You can choose to include a recap of total taxable sales, non-taxable sales, and freight charges billed, with breakdowns provided for any applicable state, county, or local tax jurisdiction. You can also view the tax rate for each jurisdiction and whether the freight amount on the invoice is taxable.

Accounts Receivable											Systems of America	
Sales Tax Report												
Sales Detail												
Tran ID	Tran Date	Post Date	S Tax Exempt No	Transaction Amount	Taxable Sales	Taxable Freight	Taxable SalesTax	Nontaxable Amount	Exempt Sales	Invoice Sales Tax		
408-1-CM	7/31/2000	7/31/2000		-9,968.40	-9,360.00	0.00	0.00	-608.40	0.00	0.00	-608.40	
411-2-CM	7/31/2000	7/31/2000		-218.33	-205.00	0.00	0.00	-13.33	0.00	0.00	-13.33	
435-1-DM	7/25/2000	7/31/2000		213.00	200.00	0.00	0.00	13.00	0.00	0.00	13.00	
437-3-CM	7/31/2000	7/31/2000		-7,614.75	-7,150.00	0.00	0.00	-464.75	0.00	0.00	-464.75	
454-2-CM	8/29/2000	8/29/2000		-1,597.50	-1,500.00	0.00	0.00	-97.50	0.00	0.00	-97.50	
481-2-CM	8/29/2000	8/29/2000		-7,263.30	-6,820.00	0.00	0.00	-443.30	0.00	0.00	-443.30	
509-2-CM	9/30/2000	9/30/2000		-8,786.25	-8,250.00	0.00	0.00	-536.25	0.00	0.00	-536.25	
531-1-CM	9/30/2000	9/30/2000		-426.00	-400.00	0.00	0.00	-26.00	0.00	0.00	-26.00	
543-4-CM	9/30/2000	9/30/2000		-1,629.45	-1,530.00	0.00	0.00	-99.45	0.00	0.00	-99.45	
546-3-CM	10/31/2000	10/31/2000		-677.34	-636.00	0.00	0.00	-41.34	0.00	0.00	-41.34	
551-1-CM	10/31/2000	10/31/2000		-532.50	-500.00	0.00	0.00	-32.50	0.00	0.00	-32.50	
556-2-CM	10/31/2000	10/31/2000		-635.81	-597.00	0.00	0.00	-38.81	0.00	0.00	-38.81	
613-2-CM	11/28/2000	11/28/2000		-2,960.70	-2,780.00	0.00	0.00	-180.70	0.00	0.00	-180.70	
628-2-CM	11/28/2000	11/28/2000		-523.98	-492.00	0.00	0.00	-31.98	0.00	0.00	-31.98	
642-2-DM	11/28/2000	11/28/2000		1,704.00	1,600.00	0.00	0.00	104.00	0.00	0.00	104.00	
659-1-CM	12/31/2000	12/31/2000		-636.87	-598.00	0.00	0.00	-38.87	0.00	0.00	-38.87	
680-2-CM	12/31/2000	12/31/2000		-3,525.15	-3,310.00	0.00	0.00	-215.15	0.00	0.00	-215.15	
691-1-CM	12/31/2000	12/31/2000		-218.33	-205.00	0.00	0.00	-13.33	0.00	0.00	-13.33	
720-1-CM	1/30/2001	1/30/2001		-426.00	-400.00	0.00	0.00	-26.00	0.00	0.00	-26.00	
735-1-CM	1/30/2001	1/30/2001		-5,325.00	-5,000.00	0.00	0.00	-325.00	0.00	0.00	-325.00	
767-1-CM	2/27/2001	2/27/2001		-2,449.50	-2,300.00	0.00	0.00	-149.50	0.00	0.00	-149.50	
771-1-CM	2/27/2001	2/27/2001		-1,022.40	-960.00	0.00	0.00	-62.40	0.00	0.00	-62.40	
776-3-DM	2/27/2001	2/27/2001		537.83	505.00	0.00	0.00	32.83	0.00	0.00	32.83	
<b>Report Totals:</b>												<b>-3,294.73</b>
1) Transaction Amount reflects total invoice including Freight and Tax 2) Taxable Sales and Taxable Freight include related Exempt Sales and Freight 3) Nontaxable Amount includes nontaxable product sales, Freight and Sales Tax 4) Exempt Sales includes related Freight values												
Run Date:	6/13/2002	4:17:08 PM										
Business Date:	6/2/2001											Page 1

## Commission Report

The Commission Report provides a recap of total invoice amounts, sales subject to commission, cost subject to commission, gross profits, gross margins, and commissions earned. You can include summary information by customer or salesperson or show a breakdown by individual commission. You can select to include paid commissions only or manager override commissions. You can also include a message on the report.

Systems of America												
Accounts Receivable												
Commission Report												
Salesperson	Invoice	Invoice Date	Comm Split	Comm Rate	Invc Amt	Subject Sales	Subject Cost of Sales	Gross Profit	Gross Margin	Comm Amt		
Alfred Tabasco	0000000714-IN	1/2/2001	80.000%	14.722%	15,170.93	11,396.00	10,977.12	418.88	3.676%	1,677.72		
Alfred Tabasco	0000000715-IN	1/2/2001	80.000%	15.000%	8,946.00	6,720.00	4,800.00	1,920.00	28.571%	1,008.00		
Vincent LaPalma	0000000726-IN	1/9/2001	20.000%	14.060%	26,991.36	5,068.80	3,130.80	1,938.00	38.234%	712.66		
Alfred Tabasco	0000000754-IN	1/30/2001	80.000%	14.767%	5,489.01	4,123.20	5,182.80	-1,059.60	-25.698%	608.88		
Alfred Tabasco	0000000755-IN	1/30/2001	80.000%	14.543%	14,574.53	10,948.00	6,796.20	4,151.80	37.923%	1,592.16		
Vincent LaPalma	0000000758-IN	1/30/2001	20.000%	15.044%	24,441.75	4,590.00	3,099.10	1,490.90	32.481%	690.50		
Vincent LaPalma	0000000748-IN	1/23/2001	20.000%	15.000%	26,625.00	5,000.00	3,000.00	2,000.00	40.000%	750.00		
Alfred Tabasco	0000000749-IN	1/23/2001	80.000%	11.488%	17,382.93	13,057.60	8,230.20	4,827.40	36.970%	1,500.00		
Alfred Tabasco	0000000750-IN	1/23/2001	80.000%	13.624%	11,608.50	8,720.00	6,156.60	2,563.40	29.397%	1,188.00		
Alfred Tabasco	0000000751-IN	1/23/2001	80.000%	15.000%	12,354.00	9,280.00	6,046.00	3,234.00	34.849%	1,392.00		
Alfred Tabasco	0000000720-IN	1/9/2001	80.000%	12.107%	13,086.72	9,830.40	9,056.00	774.40	7.878%	1,190.21		
Alfred Tabasco	0000000759-IN	1/30/2001	80.000%	15.000%	10,547.76	7,923.20	8,625.00	-701.80	-8.858%	1,188.48		
Alfred Tabasco	00000001003-IN	1/15/2001	80.000%	15.000%	10,309.20	7,744.00	6,740.79	1,003.21	12.955%	1,161.60		
Alfred Tabasco	00000001008-IN	1/20/2001	80.000%	15.000%	4,491.90	3,680.00	2,814.38	865.62	23.522%	552.00		
Alfred Tabasco	00000001009-IN	1/20/2001	80.000%	15.000%	4,784.85	3,920.00	2,849.60	1,070.40	27.306%	588.00		
Mary Jones	00000001012-IN	1/23/2001	50.000%	15.000%	24,835.80	11,660.00	7,156.00	4,504.00	38.628%	1,749.00		
John Smith	00000001012-IN	1/23/2001	50.000%	15.000%	24,835.80	11,660.00	7,156.00	4,504.00	38.628%	1,749.00		
<b>Report Total:</b>					135,321.20	101,816.59	33,504.61	24.759%	19,298.21			
Run Date:	6/13/2002	4:26:25 PM	* denotes Manager Override commission									
Business Date:	6/2/2001											

overdue invoice amounts by aging category. This report uses the aging categories defined in Set Up AR Options. The report also includes percentage comparisons of each period's Accounts Receivable dollars, the aging amounts over the previous period's figures, and the average invoice amount.

Systems of America													
<b>Accounts Receivable Analysis Report</b>													
Fisc Per	Aging Date	Total Receivables	Percent Change	Invc Count	Avg Invc Amt	Over 30 Days	Percent Change	Over 60 Days	Percent Change	Over 90 Days	Percent Change	Over 120 Days	Percent Change
1-2000	1/31/2000	4,289,621.42		68	12,338.86	0.00		0.00		0.00		0.00	
2-2000	2/28/2000	4,332,428.20	1.00	79	8,352.48	362,923.44		0.00		0.00		0.00	
3-2000	3/31/2000	4,331,410.03		72	10,448.50	154,771.86		231,534.00		0.00		0.00	
4-2000	4/30/2000	4,404,123.77	1.68	69	7,477.72	158,898.47	2.67	129,850.86	-43.92	231,534.00		0.00	
5-2000	5/31/2000	4,404,123.77	0.00	57	5,855.43	86,843.80	-45.35	25,575.02	-80.30	65,127.26	-71.87	231,534.00	
6-2000	6/30/2000	4,910,207.18	11.49	52	8,712.78	80,351.10	-7.48	20,250.00	-20.82	20,250.00	-68.91	251,398.74	
7-2000	7/31/2000	4,909,874.67	-0.01	42	14,027.82	76,429.96	-4.88	33,750.00	66.67	20,250.00	0.00	271,648.74	
8-2000	8/31/2000	-24,156,994.86	-592.01	53	12,242.80	-1,058,712.03	-1,485.21	-3,104,983.92	-9,299.95	0.00	-100.00	-4,959,777.23	
9-2000	9/30/2000	-24,156,994.86	0.00	37	17,816.27	-14,285,750.13	1,249.35	-1,058,712.03	-65.90	-3,104,983.92		-4,959,777.23	
10-2000	10/31/2000	-24,156,994.86	0.00	46	27,193.05		-0.01	-100.00	-14,285,750.13	1,249.35	-1,058,712.03	-65.90	
11-2000	11/30/2000	-24,156,994.86	0.00	40	18,998.58	-319,698.15	96,981,440.00		-0.01	-100.00	-14,285,750.13	1,249.35	
12-2000	12/31/2000	-24,156,994.86	0.00	47	17,065.43	-1,273,522.65	298.35	-319,698.14	96,981,340.00		-0.01	-100.00	
<b>2000 Averages:</b>		-7,433,598.77	-57.78	55.17	13,377.48	-1,334,788.70	55,220,149.72	-1,527,348.70	55,219,227.24	-1,509,357.07	120.38	-4,146,869.22	-239.55
1-2001	1/31/2001	4,904,639.44	-120.30	91	278,542.00	293,095.78	-123.02	0.00	-100.00	0.00	-100.00	26,804.31	-100.12
2-2001	2/27/2001	4,842,527.85	-1.27	77	348,347.74	96,766.50	-66.99	0.00		0.00		1,414.45	-94.72
<b>2001 Averages:</b>		4,873,583.65	-60.78	84.00	313,444.87	194,931.14	-95.00	0.00	-100.00	0.00	-100.00	14,109.38	-97.42
Run Date: 6/13/2002 4:27:46 PM													
Business Date: 6/2/2001													
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## Customer Sales Analysis

The Customer Sales Analysis provides a summary of total sales, cost of goods sold, profit margins, cash received, and finance charges. You can include period-to-date, year-to-date, prior-year information, or all three types of information. Use the report to compare Accounts Receivable activity by customer for the time period that you specify.

Systems of America						
Accounts Receivable		Customer Sales Analysis				
Customer		Sales	Cost of Sales	Gross Margin	Payments	Finance Charge
Aldebrn	Aldebaran, Inc.	Period to Date	13,452,545.560	10,105,616.370	24.88%	14,441,397.340
		Year to Date	13,452,545.560	10,105,616.370	24.88%	14,441,397.340
		Prior Year	436,236.600	294,876.570	32.40%	326,453.430
AlGar	Alicia Garage Doors	Period to Date	3,629,755.000	2,425,824.650	33.17%	5,675,230.810
		Year to Date	3,629,755.000	2,425,824.650	33.17%	5,675,230.810
		Prior Year	136,235.760	97,990.510	28.07%	143,886.770
BlackWel	Blackwell Emulsion Co.	Period to Date	172,520.954	110,814.375	35.77%	108,104.110
		Year to Date	172,520.954	110,814.375	35.77%	108,104.110
		Prior Year	209,217.922	165,761.007	20.77%	191,172.830
CampElec	Campbell Electric	Period to Date	893,964.495	632,763.001	29.22%	1,050,852.060
		Year to Date	893,964.495	632,763.001	29.22%	1,050,852.060
		Prior Year	154,668.571	122,189.215	21.00%	108,000.650
Col&Sons	Collier & Sons, Inc.	Period to Date	53,222.000	42,002.000	21.08%	
		Year to Date	53,222.000	42,002.000	21.08%	
		Prior Year	30,000.000	10,000.000	66.67%	30,000.000
<b>Report Totals</b>		Period to Date	18,202,008.009	13,317,020.396	26.84%	21,275,584.320
		Year to Date	18,202,008.009	13,317,020.396	26.84%	21,275,584.320
		Prior Year	966,358.853	690,817.302	28.51%	799,513.680
						8,361.070

<P> National Account Parent  
Run Date: 6/13/2002 4:30:06 PM  
Business Date: 6/2/2001

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## Salesperson Sales Analysis

The Salesperson Sales Analysis provides a summary of total sales, cost of goods sold, profit margins, and commissions earned. You can include period-to-date, year-to-date, prior-year information, or all three types of information. Use the report to compare Accounts Receivable activity by salesperson for the time period that you specify.

Systems of America						
Accounts Receivable						
Salesperson Sales Analysis						
Salesperson		Sales		Gross Margin		Commissions
Alfred	Alfred Tabasco	Period to Date	29,115,825.450	22,250,112.164	23.58%	4,360,068.660
		Year to Date	29,115,825.450	22,250,112.164	23.58%	4,360,068.660
		Prior Year	2,889,342.352	2,099,096.048	27.35%	402,888.870
John	John Smith	Period to Date	1,080,246.411	758,021.026	29.83%	159,901.170
		Year to Date	1,080,246.411	758,021.026	29.83%	159,901.170
		Prior Year	83,431.659	51,002.451	38.87%	13,552.150
Mary	Mary Jones	Period to Date	1,080,246.411	758,021.026	29.83%	159,901.170
		Year to Date	1,080,246.411	758,021.026	29.83%	159,901.170
		Prior Year	83,431.659	51,002.451	38.87%	13,552.150
Vincent	Vincent LaPalma	Period to Date	7,278,956.370	5,562,528.031	23.58%	1,090,017.170
		Year to Date	7,278,956.370	5,562,528.031	23.58%	1,090,017.170
		Prior Year	722,335.588	524,774.010	27.35%	100,722.240
<b>Report Totals</b>		Period to Date	38,555,274.642	29,328,682.247	23.93%	5,769,888.170
		Year to Date	38,555,274.642	29,328,682.247	23.93%	5,769,888.170
		Prior Year	3,778,541.258	2,725,874.960	27.86%	530,715.410

Run Date: 6/13/2002 4:31:30 PM  
 Business Date: 6/2/2001

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## Customer Statements

Use Customer Statements to print statements for selected customers on plain paper or on preprinted forms. You print statements using the information entered in Process Invoices, Process Cash Receipts, Apply Payments and Memos, and Process Finance Charges.

You can also include application detail or invoices closed in the current period. You can enter or select the statement date, customer balance, aging category, or the statement form to further define the information to print. You can also select to print a single consolidated statement for a national account, which includes activity for the parent customer and subsidiary customers.

<b>Statement</b>											
 Systems of America 165 Pacific Highway Zuma Beach, CA 90263 Voice: (310)442-1322 Ext. 4290 Fax: (310)442-1432 Ext.	Page: 1 Statement Date: 06/02/2001 Credit Limit: 10,000,000.00 Available Credit: 9,979,120.33 Currency: USD										
Customer: Aldebaran, Inc. 498 Telemark St. Los Angeles, CA 90001 USA			Telephone: (818)652-2421 Fax: (818)652-2400		Ext.						
Contact: David Butler	Date	Date Due	Invoice No.	Salesperson: Alfred Tabasco	Amount	Balance					
3/6/2001	4/5/2001	000000970-IN	PO560132		7,151.37	7,151.37					
1/20/2001	2/19/2001	0000001008-IN	PO34781		4,491.90	4,491.90					
1/20/2001	2/19/2001	0000001009-IN	PO34934		4,784.85	4,784.85					
4/18/2001	5/18/2001	0000001049-IN	POBES EVAL		4,704.75	4,704.75					
3/21/2001	3/21/2001	0000001050-CM	Damaged in Shipping - charge back Carrier		(253.20)	(253.20)					
Balance Due USD						20,879.67					
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>Current</th> <th>Over 30 Days</th> <th>Over 60 Days</th> <th>Over 90 Days</th> <th>Over 120 Days</th> </tr> </thead> <tbody> <tr> <td>0.00</td> <td>4,704.75</td> <td>6,898.17</td> <td>0.00</td> <td>9,276.75</td> </tr> </tbody> </table>	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days	0.00	4,704.75	6,898.17	0.00	9,276.75	
Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days							
0.00	4,704.75	6,898.17	0.00	9,276.75							

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# *Cash Management*

# 7

This chapter provides the following Cash Management report samples:

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## **Daily Cash Flow Projections**

The Daily Cash Flow Projections report provides a summary of cash flow activity by a specific date. This report provides a beginning cash balance, and then summarizes daily cash activities for each date with projected cash activity.

You can calculate the projected future cash availability based on posted or pending vouchers or invoices, pending Cash Management transactions, unvouchered portion of open purchase orders, and future cash flows maintained in Cash Management (such as payroll expenses or tax obligations).

You can also base the projection on invoice or voucher due date, invoice or voucher discount date, purchase order promise date, or historical averages of collection and payment activity.

Systems of America					
<b>Cash Management</b>					
<b>Daily Cash Flow Projection - Detail</b>					
	Payables	Receivables	Cash Mgmt	Other	Account Balance
<b>Bank Account: Checking - Corp</b>					
1/15/2002				Beginning Balance	181,044,174
2/15/2002			-100		\$181,044,074
3/15/2002			-100		\$181,043,974
4/15/2002			-100		\$181,043,874
5/15/2002			-100		\$181,043,774
6/15/2002			-100		\$181,043,674
6/30/2002			-100		\$181,043,574
7/15/2002			20,000		\$181,063,574
9/15/2002			-100		\$181,063,474
10/15/2002			-100		\$181,063,374
11/15/2002			-100		\$181,063,274
12/15/2002			-100		\$181,063,174
			-100		\$181,063,074
<b>Bank Account: Unassigned</b>					
6/2/2001		-380		Beginning Balance	0
6/5/2001		-870			(\$380)
6/12/2001	-115				(\$1,250)
6/22/2001		81,000			(\$1,365)
7/2/2001		904			\$79,635
7/12/2001					\$80,538
					\$80,538
Run Date:	6/14/2002	9:01:39 AM			
Business Date:	6/2/2001				Page 1

## Periodic Cash Flow Projections

The Periodic Cash Flow Projection report provides a summary of cash flow activity over a user-defined period of time. This report provides the data to project future cash availability.

Systems of America										
Cash Management										
Periodic Cash Flow Projection - Detail										
As of 6/2/2001										
Description	Tran ID	Tran Date	Due Date	6/2/2001	6/9/2001	6/16/2001	6/23/2001	6/30/2001	7/7/2001	7/14/2001
ShereTec	PO-0000000115	2/18/2001		-38,936						
AdvCons	PO-0000000117	2/24/2001		-19,468						
ShereTec	PO-0000000118	3/1/2001		-64,125						
SmartOff	PO-0000000119	3/3/2001		-391						
ACS	PO-0000000120	3/6/2001		-24,996						
IntInter	PO-0000000121	3/14/2001		-7,139						
MicroAcc	PO-0000000122	3/18/2001		-3,573						
ShereTec	PO-0000000123	3/20/2001		-31,246						
SmartOff	PO-0000000124	3/25/2001		-180						
MetroNet	PO-0000000125	3/29/2001		-15,373						
MicroAcc	PO-0000000148	3/1/2001		0						
ACS	PO-0000000149	3/1/2001		0						
ShereTec	PO-0000000150	3/1/2001		0						
ACS	PO-0000000152	3/6/2001		-5,014						
ACS	PM-0000000154	1/1/2001		-97,520						
ACS	PO-0000000154	3/20/2001		-1,948						
ACS	PO-0000000168	2/27/2001		-13						
ACS	PO-0000000173	3/14/2001		-271,681						
ShereTec	PO-0000000174	3/14/2001		0						
ACS	PO-0000000175	3/21/2001		-320,715						
ShereTec	PO-0000000176	3/21/2001		-9,482						
ACS	PO-0000000177	4/18/2001		-2,546						
ACS	PO-0000000178	4/18/2001		-2,760						
AllTab	PO-0000000179	7/12/2001								0
POE	PO-0000000180	6/12/2001			0					
POE	PO-0000000181	6/12/2001			-16					
POE	PO-0000000182	6/12/2001			0					
POE	PO-0000000183	6/12/2001			-99					
ACS	PO-0000000187	4/18/2001		-5,700						
<b>Report Total:</b>		22,528,758		0	-262	84,380		-3,182	0	20,346
Run Date:	2/15/2002	2:47:49 PM								
Business Date:	6/2/2001									
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## Daily Cash Balance

Use the Daily Cash Balance Report to view a summary of account activity and a daily balance for each account. This report provides the beginning balance, summarized activity, and ending balance for each bank account.

Systems of America			
<b>Cash Management</b>			
<b>Daily Cash Balance Report - Detail</b>			
Tran Date	Debit	Credit	Daily Balance
<b>Bank Account: Checking - Can</b>			
Beginning Balance			0.00
<b>Currency: CAD</b>			
1/30/2001	157,857,050.00	0.00	157,857,050.00
		Ending Balance	157,857,050.00
<b>Bank Account: Checking - Corp</b>			
Beginning Balance			2,175,627.87
<b>Currency: USD</b>			
10/20/2000	0.00	16,258.79	2,159,369.08
10/31/2000	1,240,322.64	1,112,158.73	2,287,532.99
11/21/2000	0.00	16,258.79	2,271,274.20
11/28/2000	752,215.73	0.00	3,023,489.93
11/29/2000	78,916.53	250.00	3,102,156.46
11/30/2000	0.00	888,973.74	2,213,182.72
12/17/2000	0.00	16,258.79	2,196,923.93
12/29/2000	0.00	855.00	2,196,068.93
12/30/2000	0.00	450,512.28	1,745,556.65
12/31/2000	274,780,296.30	523,532.80	276,002,320.15
1/15/2001	75,000.00	0.00	276,077,320.15
1/19/2001	0.00	15,771,084.57	260,306,235.58
1/20/2001	13,260,644.67	0.00	273,566,880.25
1/30/2001	0.00	115,000,000.00	158,566,880.25
1/31/2001	3,771,225.80	5,999,628.56	156,338,477.49
2/15/2001	8,853,973.23	0.00	165,192,450.72
2/20/2001	0.00	41,664.20	165,150,786.52
		Ending Balance	165,150,786.52
<b>Bank Account: Savings - Corp</b>			
Beginning Balance			494,875.00
<b>Currency: USD</b>			
12/31/2000	10,000.00	5,000.00	499,875.00
		Ending Balance	499,875.00
Run Date:	6/14/2002	9:06:30 AM	
Business Date:	6/2/2001		Page 1

## Bank Activity

The Bank Activity Report provides a recap of all activity for a bank and the associated bank accounts. This report includes all transactions, including deposits, checks, interaccount transfers, and adjustments. This report prints balances for each line when you sort the report by transaction date. The ending balance also prints for the selected date range. You can also include voided checks on the report.

Systems of America						
Cash Management						
Bank Account Activity Report - Detail						
Tran Date	Tran Type	Post Date	Tran ID	Description	Debit	Credit
1/2/2000	CM-Deposit	1/2/2000	1-DE	Start up investment	500,000.00	0.00
1/15/2000	Check	1/15/2000	0000000231-CK	Advanced Computer Solutions	0.00	64,842.90
1/20/2000	CM-Withdrawal	1/20/2000	0000000001-WD	To Record Monthly Payroll	0.00	16,258.79
1/22/2000	Check	1/22/2000	0000000228-CK	Smart Office Solutions	0.00	107,663.50
1/23/2000	CM-Withdrawal	1/23/2001	0000000016-WD	To Record Monthly Payroll	0.00	16,932.54
1/31/2000	Check	1/31/2000	0000000001-CK	Mary Jones	0.00	157.50
1/31/2000	CM-Deposit	1/31/2000	001-DE	January Cash Receipts	525,171.72	0.00
1/31/2000	CM-Deposit	1/31/2000	901-DE	AR Cash Receipts	0.00	0.00
1/31/2000	CM-Bank Charge	1/31/2000	001-BC	Bank Account Service Charge	0.00	100.00
1/31/2000	CM-Bank Charge	1/31/2000	002-BC	Check Charges	0.00	150.00
2/19/2000	CM-Withdrawal	2/19/2000	0000000003-WD	To Record Monthly Payroll	0.00	0.00
2/19/2000	CM-Withdrawal	2/19/2000	0000000006-WD	To Record Monthly Payroll	0.00	16,258.79
2/28/2000	Check	2/28/2000	0000000006-CK	Intuitive InterLan	0.00	2,727.05
2/28/2000	Check	2/28/2000	0000000007-CK	Metro Network Services	0.00	1,804.97
2/28/2000	Check	2/28/2000	0000000008-CK	Pacific Bell	0.00	1,069.29
2/28/2000	Check	2/28/2000	0000000009-CK	Smart Office Solutions	0.00	735.75
2/28/2000	Check	2/28/2000	0000000010-CK	Sphere Technology	0.00	5,222.05
2/28/2000	Check	2/28/2000	0000000003-CK	Creative Catering	0.00	21,560.00
2/28/2000	Check	2/28/2000	0000000004-CK	Southern California Edison	0.00	2,205.00
2/28/2000	Check	2/28/2000	0000000005-CK	Corporate Executive Office Manag	0.00	1,518.53
2/28/2000	Check	2/28/2000	0000000002-CK	Advanced Computer Solutions	0.00	12,248.87
2/28/2000	CM-Deposit	2/28/2000	002-DE	February Cash Receipts	12,993.00	0.00

Run Date: 6/14/2002 9:08:53 AM  
 Business Date: 6/2/2001

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## Cash Trend Analysis

Use the Cash Trend Analysis to identify trends and cycles of cash, income, or expenses incurred by fiscal period. This report can be used as a tool for estimating future cash trends and requirements. If you have the Accounts Payable or Accounts Receivable module, information from these modules is included in this report.

Systems of America							
Cash Management							
Cash Trend Analysis							
Cash Position Summary							
FiscPerYr	Receivables	Sales	Collections	Payables	Purchases	Payments	NetChange
1 - 2000	336,934	717,716	<b>525,172</b>	0	264,603	<b>172,506</b>	352,666
2 - 2000	974,639	645,842	<b>16,342</b>	0	380,786	<b>49,092</b>	-32,750
3 - 2000	889,471	751,440	<b>835,589</b>	2,646	558,643	<b>580,960</b>	254,629
4 - 2000	1,019,288	512,109	<b>379,242</b>	2,646	249,877	<b>343,854</b>	35,388
5 - 2000	741,387	332,307	<b>610,208</b>	5,505	252,325	<b>247,665</b>	362,543
6 - 2000	822,886	450,637	<b>369,137</b>	5,505	321,747	<b>243,451</b>	125,686
7 - 2000	945,576	571,580	<b>420,808</b>	5,505	423,651	<b>147,710</b>	273,098
8 - 2000	-23,409,223	640,008	<b>470,086</b>	5,505	449,114	<b>271,182</b>	198,904
9 - 2000	-23,409,223	648,360	<b>686,761</b>	5,504	1,166,632	<b>412,089</b>	274,672
10 - 2000	-23,728,921	1,249,035	<b>1,240,323</b>	5,504	888,814	<b>1,111,909</b>	128,414
11 - 2000	-25,002,444	758,162	<b>831,132</b>	5,504	453,662	<b>888,814</b>	-57,682
12 - 2000	-25,112,564	797,695	<b>766,157</b>	8,504	924,657	<b>447,666</b>	318,491
1 - 2001	9,310,398	25,341,571	<b>17,031,870</b>	437,393	19,385,432	<b>19,059,663</b>	-2,027,793
2 - 2001	4,835,376	26,819,842	<b>31,269,742</b>	88,379	2,972,984	<b>3,296,978</b>	27,972,764
3 - 2001	0	351,881	<b>0</b>	0	1,775,837	<b>506,429</b>	-506,429
4 - 2001	0	-13,711	<b>0</b>	0	0	<b>0</b>	0
5 - 2001	0	199	<b>0</b>	0	0	<b>0</b>	0
6 - 2001	0	4,739	<b>0</b>	0	0	<b>0</b>	0
7 - 2001	0	0	<b>0</b>	0	0	<b>0</b>	0
8 - 2001	0	0	<b>0</b>	0	0	<b>0</b>	0

Run Date:	6/14/2002	9:52:43 AM
Business Date:	6/2/2001	

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## Reprint Bank Reconciliation Report

The Reprint Bank Reconciliation Register to reprint the reconciliation register for a given bank statement or range of bank statements after posting.

Systems of America								
<b>Cash Management</b>								
<b>Bank Account Reconciliation Register - Detail</b>								
Bank Account: Corporate Checking Account No: 8112-4653-383-01 Statement Date: 1/31/2007								
<b>Cleared</b>	<b>Tran Type</b>	<b>Number</b>	<b>Tran Date</b>	<b>Description</b>	<b>Debit</b>		<b>Credit</b>	
					<b>Natural</b>	<b>Home</b>	<b>Natural</b>	<b>Home</b>
X	Check	0000000001	1/31/2007	Mary Jones	0.00	157.50	157.50	
X	Deposit	001	1/31/2007	January Cash Receipts	525,171.72	525,171.72	0.00	
X	Bank Transfer T	001	1/31/2007	Transfer from savings to checking	400,000.00	400,000.00	0.00	
X	Bank Charge	001	1/31/2007	Bank Account Service Charge	0.00	100.00	100.00	
X	Bank Charge	002	1/31/2007	Check Charges	0.00	150.00	150.00	
X	Deposit	1	1/2/2007	Start up investment	500,000.00	500,000.00	0.00	
X	Deposit	901	1/31/2007	AR Cash Receipts	0.00	0.00	0.00	
<b>Statement Date:</b> 1/31/2007					1,425,171.72	1,425,171.72	407.50	
							407.50	
Run Date: 6/14/2012 4:49:40 PM Business Date: 6/30/2008					Page 1			

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# *Multicurrency*

# 8

This chapter provides the following Multicurrency report samples:

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## MC Aged Payables

The MC Aged Payables Report lists invoices by vendor and aging category, providing a concise overview of outstanding invoices. The amounts are shown in both the invoice's natural currency and the company's home currency. Use this report to examine Accounts Payable invoices, debit memos, credit memos, and unapplied payments.

Systems of America										
Accounts Payable MC Aged Payables Report Vendor Summary Aged As of 06/02/2001										
Vendor	Name	Currency	Disc Amt	Amount	Future	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days
ACS	Advanced Compute	USD	32,332.070	693,266.900				554,973.780	138,293.120	
AdvCons	Advantage Consult	USD	11,815.750	257,663.080				240,303.950	17,359.130	
AttTrade	Atlantic Trade Show	USD	5,000.000	100,000.000				100,000.000		
CPS	Clark Paper Suppli	USD	295.680	15,744.970				15,744.970		
CreatCat	Creative Catering	USD	475.560	23,778.000				1,028.000	22,750.000	
Jones,M	Mary Jones	USD		18,000.000				18,000.000		
LeadEdge	Leading Edge Acces	CAD	701.840	14,036.780				14,036.780		
		USD	496.351	9,927.000				9,927.000		
MetroNet	Metro Network Ser	USD	916.590	19,252.530					19,252.530	
MicroAcc	Micro Access	USD	503.390	10,722.150					10,722.150	
PerspCon	Perspective Concept	USD	1,373.480	28,270.680					28,270.680	
SCE	Southern California	USD	96.000	4,800.000				2,400.000	2,400.000	
ShereTec	Sphere Technology	USD	23,561.740	482,678.080				257,386.210	225,291.870	
SmartOff	Smart Office Soluti	USD	51.510	1,097.190					1,097.190	
TapeTec	Tape Technologies	USD	500.000	10,650.000				10,650.000		
Tophat	Top Hat Productio	USD	55.910	2,795.160				959.670		1,835.490
Z99Ins	Z99 Insurance	USD	90.000	1,800.000				1,800.000		
<b>Report Totals:</b>		USD	<b>77,564.031</b>	<b>1,680,445.740</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>1,213,173.580</b>	<b>465,436.670</b>	<b>1,835.490</b>
Run Date:	6/14/2002	9:19:53 AM								
Business Date:	6/2/2001									
										Page 1

## MC Ages Receivables

The MC Aged Receivables report provides a list of invoices by customer and aging category. This report provides an overview of outstanding invoices, debit memos, credit memos, and unapplied payments. The amounts are shown in both the invoice's natural currency and the company's home currency. The report is available in three formats: customer summary, invoice summary, and invoice detail.

Systems of America												
Accounts Receivable												
MC Aged Receivables												
Invoice Detail Aged As Of 06/02/2001												
Invoice	Invoice Date	Due Date	Discount Date	Currency	Discount	Balance	Future	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days
<b>Customer Campbell Electric</b>												
0000000483-IN	8/22/2000	9/11/2000	9/1/2000	CAD	102.460	10,912.080						
Comment: Invoice 5 of 8												
009-CR	9/30/2000			CAD		-10,912.080						
Realized Loss	9/30/2000			CAD								
Totals:				CAD	102.460	0.000	0.000	0.000	0.000	0.000	0.000	
				USD	72.461	0.011	0.000	0.000	0.000	0.000	0.011	
<b>Customer Campbell Electric</b>				USD	72.461	0.011	0.000	0.000	0.000	0.000	0.011	
<b>Customer Collier &amp; Sons, Inc.</b>												
0000000762-IN	2/6/2001	3/8/2001	2/16/2001	USD	332.100	7,073.730					7,073.730	
Comment: Invoice 2 of 8												
0000000775-IN	2/13/2001	3/15/2001	2/23/2001	USD	1,959.000	41,726.700					41,726.700	
Comment: Invoice 7 of 7												
0000000804-IN	2/27/2001	3/29/2001	3/9/2001	USD	370.000	7,881.000					7,881.000	
Comment: Invoice 9 of 15												
Totals:				USD	2,661.100	56,681.430	0.000	0.000	0.000	56,681.430	0.000	
				USD	2,661.100	56,681.430	0.000	0.000	0.000	56,681.430	0.000	
<b>Customer Collier &amp; Sons, Inc.</b>				USD	2,661.100	56,681.430	0.000	0.000	0.000	56,681.430	0.000	
<b>Report Totals</b>				USD	2,733.561	56,681.441	0.000	0.000	0.000	56,681.430	0.011	
Run Date:	2/15/2002	2:00:56 PM					* denotes disputed invoices					
Business Date:	6/2/2001						<P> National Account Parent				Page 1	
							** Payment by National Account Parent					

## MC Customer Trial Balance

The MC Customer Trial Balance recaps Accounts Receivable customer accounts and balances shown in both the home currency and the natural currency. Use the report to reconcile General Ledger to the multicurrency balance of the Accounts Receivable account.

Systems of America										
Accounts Receivable										
MC Customer Trial Balance										
Invoice Detail Posted Before or On 06/30/2001										
Invoice	Invoice Date	Invoice Due Date	Discount Date	Exchange Rate	Discount Amount	Discount Amount (USD)	Invoice Amount	Invoice Amount (USD)	Balance	Balance (USD)
<b>Customer Aldebrn</b>										
Currency	USD									
0000000970-IN	3/6/2001	4/5/2001	3/6/2001	1.000000	0.000	0.000	7,151.370	7,151.370	7,151.370	7,151.370
0000001008-IN	1/20/2001	2/19/2001	1/20/2001	1.000000	0.000	0.000	4,491.900	4,491.900	4,491.900	4,491.900
0000001009-IN	1/20/2001	2/19/2001	1/20/2001	1.000000	0.000	0.000	4,784.850	4,784.850	4,784.850	4,784.850
0000001049-IN	4/18/2001	5/18/2001	4/18/2001	1.000000	0.000	0.000	4,704.750	4,704.750	4,704.750	4,704.750
0000001050-CM	3/21/2001	3/21/2001		1.000000	0.000	0.000	-253.200	-253.200	-253.200	-253.200
Currency	USD						0.000	20,879.670		20,879.670
Customer	<b>Aldebrn</b>						0.000	20,879.670		20,879.670
<b>Customer AlGar</b>										
Currency	USD									
0000001034-IN	3/6/2001	4/5/2001	3/16/2001	1.000000	4,006.540	4,006.540	213,348.260	213,348.260	213,348.260	213,348.260
0000001040-IN	3/9/2001	4/8/2001	3/19/2001	1.000000	61.600	61.600	3,280.200	3,280.200	3,280.200	3,280.200
Currency	USD						4,068.140	216,628.460		216,628.460
Customer	<b>AlGar</b>						4,068.140	216,628.460		216,628.460
<b>Report Totals</b>										
							4,068.140	237,508.130		237,508.130
<P> National Account Parent										
Run Date:	6/14/2002	10:16:13 AM								
Business Date:	6/2/2001									
Page 1										

## MC Vendor Trial Balance

The MC Vendor Trial Balance recaps Accounts Payable vendor accounts and balances in both the natural currency and the home currency. Use the report to reconcile General Ledger to the multicurrency balance of the Accounts Payable account.

Systems of America											
<b>Accounts Payable</b>											
<b>MC Vendor Trial Balance</b>											
<b>Invoice Detail Posted Before or On 06/30/2001</b>											
Vendor/ Invoice	Vouch No	Invoice Date	Posting Date	Due Date	Currency	Discount Amount	Discount Amount(USD)	Invoice Amount	Invoice Amount(USD)	Balance	Balance(USD)
<b>Tophat Top Hat Productions</b>											
	<b>Currency</b>	<b>USD</b>									
38478-IN	0000000321	3/20/2001	3/20/2001	4/19/2001	USD	9,000	9,000	450.000	450.000	0.000	0.000
73847-IN	0000000322	3/20/2001	3/20/2001	4/19/2001	USD	1,520	1,520	75.840	75.840	0.000	0.000
38479-IN	0000000323	3/20/2001	3/20/2001	4/19/2001	USD	2,700	2,700	134.930	134.930	134.930	134.930
3847-IN	0000000325	3/20/2001	2/20/2001	4/19/2001	USD	3,000	3,000	150.000	150.000	150.000	150.000
209374-IN	0000000326	1/20/2001	2/20/2001	2/19/2001	USD	12,710	12,710	635.490	635.490	635.490	635.490
62538-IN	0000000327	1/16/2000	2/20/2001	2/15/2000	USD	24,000	24,000	1,200.000	1,200.000	1,200,000	1,200,000
16680-IN	0000000328	3/20/2001	3/31/2001	4/19/2001	USD	6,750	6,750	337.370	337.370	337.370	337.370
16680-IN	0000000337	3/20/2001	3/31/2001	4/19/2001	USD	6,750	6,750	337.370	337.370	337.370	337.370
<b>Tophat Top Hat Productions</b>											
								66,430	3,321,000		2,795.160
<b>Report Totals</b>								66,430	3,321,000		2,795.160
<hr/>											
Run Date:	6/14/2002	10:19:40 AM									
Business Date:	6/2/2001										
<hr/>											
Page 1											

## MC Account Trial Balance

The MC Account Trial Balance recaps all General Ledger activity for the period. Use this report to periodically check the balances of all accounts within the General Ledger.

General Ledger MC Trial Balance Period: 06/30/2001										Systems of America		
Account	Currency	Beginning Balance		Debit		Credit		Ending Balance				
		Natural	USD	Natural	USD	Natural	USD	Natural	USD			
<b>Account Group: COGS Cost of Goods Sold</b>												
<b>GL Acct No: 4500-00-00-00 COGS</b>												
4500-00-00-00	COGS	USD	245,543.41	245,543.41	0.00	0.00	0.00	0.00	245,543.41	245,543.41		
		GL Acct No: 4500-00-00-00			245,543.41							
		GL Acct No: 4500-00-00-SW COGS-SW										
4500-00-00-SW	COGS-SW	USD	(1,474.92)	(1,474.92)	0.00	0.00	0.00	0.00	(1,474.92)	(1,474.92)		
		GL Acct No: 4500-00-00-SW			(1,474.92)							
		GL Acct No: 4500-10-00-00 Cost of Sales - Hardware										
4500-10-00-00	Cost of Sales - Hardware	USD	31,390,388.75	31,390,388.75	0.00	0.00	0.00	0.00	31,390,388.75	31,390,388.75		
		GL Acct No: 4500-10-00-00 Cost			31,390,388.75							
		GL Acct No: 4500-10-00-NE Cost of Sales - Hardware										
4500-10-00-NE	Cost of Sales - Hardware	CAD	189,282.75	133,863.33	0.00	0.00	0.00	0.00	189,282.75	133,863.33		
4500-10-00-NE	Cost of Sales - Hardware	USD	4,833,824.88	4,833,824.88	0.00	0.00	0.00	0.00	4,833,824.88	4,833,824.88		
		GL Acct No: 4500-10-00-NE Cost			4,967,688.21							
		GL Acct No: 4500-10-00-NW Cost of Sales - Hardware										
4500-10-00-NW	Cost of Sales - Hardware	CAD	84,857.93	59,399.00	339.36	240.00	925.51	654.53	84,271.78	58,984.47		
4500-10-00-NW	Cost of Sales - Hardware	USD	13,000.40	13,000.40	0.00	0.00	0.00	0.00	13,000.40	13,000.40		
		GL Acct No: 4500-10-00-NW			72,399.40							
		Account Group: COGS Cost			240.00							
		Report Total:			240.00							
					240.00							
					654.53							
					654.53							
					654.53							
					654.53							
					36,674,130.32							
					36,674,130.32							
Run Date:	6/14/2002	10:24:23 AM								Page 1		
Business Date:	6/2/2001											

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# *Sales Order*

# 9

This chapter provides the following Sales Order report samples:

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## Sales Order Status

Use the Sales Order Status report to produce a list of sales orders for a company. This report provides a summary of sales and shipped amounts and an open sales order balance. If you have Multicurrency Management, the currency identifier appears, and the amounts print in both the natural and home currencies.

Sales Order Status											Systems of America
Sales Order Status	SO Date	Acknowl	Customer	Salesperson	Sales Amount			Shipped Amount		Open Balance	
0000000001 Closed	1/5/2000	1/5/2000	CompSol Compound Solutions	Alfred	69,748.00			69,748.00		0.00	
Line	Item/Description	Requested	UOM	Qty Ordered	Qty Shipped	Rtn Credit	Rtn Rplcmnt	Qty Open	Unit Price	Sales Amt	
1	RocketTax Income Tax Preparation Software	1/5/1998	Each	200.000	200.000	0.000	0.000	0.000	149.990	0.00	
2	QuickTax Do-It-Yourself Tax Preparation Software	1/5/1998	Each	250.000	250.000	0.000	0.000	0.000	159.000	0.00	
Sales Order 0000000001 :											0.00
0000000002 Closed	1/14/2000	1/14/2000	DawsComp Dawson Computer Products	Vincent	46,799.00			46,799.00		0.00	
Line	Item/Description	Requested	UOM	Qty Ordered	Qty Shipped	Rtn Credit	Rtn Rplcmnt	Qty Open	Unit Price	Sales Amt	
1	RocketTax Income Tax Preparation Software	1/14/1998	Each	100.000	100.000	0.000	0.000	0.000	149.990	0.00	
2	QuickTax Do-It-Yourself Tax Preparation Software	1/14/1998	Each	200.000	200.000	0.000	0.000	0.000	159.000	0.00	
Sales Order 0000000002 :											0.00
<b>Report Total:</b>											<b>116,547.00</b>
											<b>116,547.00</b>
											<b>0.00</b>
Run Date: Business Date:	6/14/2002 6/2/2001	11:02:46 AM									Page 1

## Open Sales Order Items

Use the Open Sales Order Items report to print a list of sales orders that have outstanding items. You can use this report to determine which items may need to be expedited or reordered. This report does not include line items with a status of closed or canceled. If you have Multicurrency Management, the amounts print in both natural and home currencies. You can also sort by currency.

Systems of America										
Sales Order										
Open Sales Order Items										
Item	Sales Order	Customer	SO Date Acknowl	Requested Promised	UOM	Qty Ordered Qty Shipped	Rtn Rplcmnt Rtn Credit	Qty Open Qty BackOrd	Unit Price	Open Balance
1.44 Floppy	0000000215	BlackWel	3/19/2001	3/19/2001	Each	136.000 0.000	0.000 0.000	136.000 0.000	26.000	3,536.00
1.44 MB Floppy Drive		Blackwell Emulsion C		3/19/2001						
Supervault 3000S	0000000215	BlackWel	3/19/2001	3/19/2001	Each	52.000 0.000	0.000 0.000	52.000 0.000	4,800.000	249,600.00
584 GB Ultra3 SCSI Storage		Blackwell Emulsion C		3/19/2001						
AC548 Spkr	0000000215	BlackWel	3/19/2001	3/19/2001	Each	6.000 0.000	0.000 0.000	6.000 0.000	169.000	1,014.00
Altec Lansing ACS48 20w Speakers		Blackwell Emulsion C		3/19/2001						
TrainingManuals	0000000215	BlackWel	3/19/2001	3/19/2001	Each	5.000 0.000	0.000 0.000	5.000 0.000	145.000	725.00
Complete Software Training Manuals		Blackwell Emulsion C		3/19/2001						
1.44 Floppy	0000000216	CampElec	3/20/2001	3/20/2001	Each	100.000 0.000	0.000 0.000	100.000 0.000	26.000	2,600.00
1.44 MB Floppy Drive		Campbell Electric		3/20/2001						
Supervault 3000S	0000000216	CampElec	3/20/2001	3/20/2001	Each	27.000 0.000	0.000 0.000	27.000 0.000	4,800.000	129,600.00
584 GB Ultra3 SCSI Storage		Campbell Electric		3/20/2001						
AC548 Spkr	0000000216	CampElec	3/20/2001	3/20/2001	Each	4.000 0.000	0.000 0.000	4.000 0.000	169.000	676.00
Altec Lansing ACS48 20w Speakers		Campbell Electric		3/20/2001						
TrainingManuals	0000000216	CampElec	3/20/2001	3/20/2001	Each	3.000 0.000	0.000 0.000	3.000 0.000	145.000	435.00
Complete Software Training Manuals		Campbell Electric		3/20/2001						
<b>Report Total:</b>										
Run Date:	6/14/2002	11:07:03 AM								
Business Date:	6/2/2001									
Page 1										

## Quote Expiration

Use the Quote Expiration report to produce a comprehensive recap of sales order quotes. You can include line comments from the quote, customer contact detail, and salesperson detail. If you have Multicurrency Management, the amounts appear in both natural and home currencies.

Systems of America										
Sales Order					Quote Expiration					
Quote	Status	Quote Date	Expiration	Customer		Sales	Freight	Discount	Tax	Total
0000000001	Closed	3/6/2001	3/31/2001	Aldebrn	Aldebaran, Inc.	6,714.90	0.00	0.00	436.47	7,151.37
	Item				Quantity	UOM	Unit Price	Freight	Discount	Total
	Graphic Station	Graphic Workstation PC			2.000	Each	3,058.95	0.00	0.00	397.66
	8.4GB Hard Drive	Maxtor 8.4GB Ultra ATA			3.000	Each	199.00	0.00	0.00	38.81
0000000002	Closed	3/6/2001		CompSol	Compound Solutions	6,117.90	0.00	0.00	397.66	6,515.56
	Item				Quantity	UOM	Unit Price	Freight	Discount	Total
	Graphic Station	Graphic Workstation PC			2.000	Each	3,058.95	0.00	0.00	397.66
0000000003	Closed	3/17/2001	3/31/2001	CompRep	Computer Repair and Sales	476,997.50	0.00	0.00	31,004.84	508,002.34
	Item				Quantity	UOM	Unit Price	Freight	Discount	Total
	28.8 Modem	28.8 External Modem			100.000	Each	70.00	0.00	0.00	455.00
	56k External Modem	56k External Modem			120.000	Each	99.99	0.00	0.00	779.92
	56k Internal Modem	56k Internal Modem			130.000	Each	99.99	0.00	0.00	844.92
	56k Internal/Sound	56k Internal Modem / Sound Card			200.000	Each	150.00	0.00	0.00	31,950.00
	56k Modem Card	56k Modem Card - Laptop			90.000	Each	120.00	0.00	0.00	11,502.00
	Cellular Modem	Cellular Modem			45.000	Each	150.00	0.00	0.00	438.75
	Cable200	200' Standard Cable			1,700.000	Box	60.00	0.00	0.00	108,630.00
	Cable50	50' Standard Cable			1,762.000	Box	20.00	0.00	0.00	37,530.60
	Cable500	500' Standard Cable			1,663.000	Box	150.00	0.00	0.00	16,214.25
	Cat5 Cable	Cat5 Cable			1,525.000	Each	6.00	0.00	0.00	9,744.75
	Cat5 Jacks	Category 5 Jacks			322.000	Each	5.00	0.00	0.00	104.65
Run Date: 6/14/2002 11:09:33 AM Business Date: 6/2/2001					Page 1					

## Available to Ship

Use the Available to Ship report to determine which sales and transfer orders remain to be shipped. By setting your own priorities, you can also determine how many orders can be filled from the currently available stock. In addition, you can choose to show the entire short quantity in the printed report (displaying all unfulfilled orders) or you can choose to halt report printing of order detail when current

stock is exhausted. Only items having stock on hand appear in this report. This report can be for sales orders, transfer orders, or both. Blanket orders, quotes, BTO kits, noninventory items, drop ship lines, and comments are not included in the report.

Systems of America												
<b>Sales Order Available To Ship Report</b>												
<b>Warehouse By Item - Detail</b>												
Order No	Line	Customer/ Name Revg Whse		Order Date	Ship Date	Ship Via	Pri	UOM	Ordered	Back Ordered	Open to Ship	Can Fill
<b>Shipping Warehouse: Rialto Rialto Distribution Center</b>												
<b>Item: 1.44 Floppy 1.44 MB Floppy Drive</b>												
0000000216-SO	1	CampEle	Campbell Electric	3/20/2001	3/20/2001	UPS	3	Each	100.00	0.00	100.00	X 399.00
0000000252-SO	1	Aldebrn	Aldebaran, Inc.	6/2/2001	6/2/2001	Yellow Fr	3	Each	1.00	0.00	1.00	X 398.00
0000000012-TR	1	Vernon	Vernon Warehouse	3/5/2001	3/5/2001	CFI		Each	280.00	0.00	5.00	X 393.00
0000000018-TR	1	Vernon	Vernon Warehouse	3/22/2001	3/22/2001	CFI		Each	240.00	0.00	240.00	X 153.00
<b>1.44 Floppy Total Quantities in Stock Unit Of Measure</b>												
<b>Rialto</b>	UOM Each	On PO 601.00	On Trnsfr 0.00	Ordered 621.00	Back Ordered 0.00	Open to Ship 346.00		Available 499.00		Short 0.00		
<b>Item: 28.8 Modem Courier 28.8 V Everything 33.6K /14.4K V</b>												
0000000252-SO	2	Aldebrn	Aldebaran, Inc.	6/2/2001	6/2/2001	Yellow Fr	3	Each	1.00	0.00	1.00	X 20.00
<b>28.8 Modem Total Quantities in Stock Unit Of Measure</b>												
<b>Rialto</b>	UOM Each	On PO 0.00	On Trnsfr 0.00	Ordered 1.00	Back Ordered 0.00	Open to Ship 1.00		Available 21.00		Short 0.00		
<b>Item: ACS48 Spkr Altec Lansing ACS48 20w Speakers</b>												
0000000216-SO	3	CampEle	Campbell Electric	3/20/2001	3/20/2001	UPS	3	Each	4.00	0.00	4.00	X 16.00
Run Date:	6/14/2002	3:21:10 PM										
Business Date:		6/2/2001										Page 1

## Short Stock

Use the Short Stock report to determine what shortages exist for outstanding shipments, whether for sales orders or transfer orders. This report recaps the quantity ordered, the current quantity available, the current quantity required to ship, and the total short quantity. To see what sales orders contain backordered items, see the Back Orders report.

This report can be for sales orders, transfer orders, or both. Blanket orders, quotes, BTO kits, noninventory items, drop ship lines, and comments are not included in the report.

Systems of America																		
<b>Sales Order Short Stock Report</b>																		
<b>Warehouse By Item</b>																		
Item	Description	UOM	On PO	On Trnsfr	Ordered	Back Ordered	Open to Ship	Available	Short									
<b>Shipping Warehouse: Rialto      Rialto Distribution Center</b>																		
ACS48 Sp	Altec Lansing ACS48 20w Speaker	Each	35.00	0.00	29.00	0.00	29.00	20.00	9.00									
Cable300	300' Standard Cable	Each	40.00	0.00	5.00	4.00	5.00	0.00	5.00									
Cable400	400' Standard Cable	Each	35.00	0.00	5.00	5.00	5.00	0.00	5.00									
Supervault 3	584 GB Ultra3 SCSI Storage	Each	95.00	0.00	62.00	0.00	62.00	9.00	53.00									
TrainingMa	Complete Software Training Manua	Each	40.00	0.00	21.00	0.00	21.00	3.00	18.00									
<hr/>																		
Run Date:	6/14/2002	3:23:23 PM																
Business Date:	6/2/2001																	
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Page 1																		

## Expected Shipments

The Expected Shipments report prints expected shipments for open sales orders. Use this report to identify items that you expect to ship. Only line items with a status of Open and a Quantity Open To Ship amount greater than zero are included on this report. This report also displays sales orders on hold, which are indicated by an asterisk preceding the sales order number.

Sales Order Expected Shipments										Systems of America
Item	Customer Item	Sales Order Customer	Promised Drop Ship Vendor	Ship Date	Priority Ship Via	UOM	Qty Ordered Rtn Rplacement	Qty Shipped Qty BO	Exptd Ship	
1.44 Floppy		0000000213		3/15/2001						
1.44 MB Floppy Drive		LibInter			3	Each	215.000	0.000	215.000	
		Liberator Intervention Co.			Airborne		0.000	0.000		
		Contact: James Rigel								
		Ship To: LibInter			Liberator Intervention Co.					
						Phone:	(604)887-3947			Ext:
1.44 Floppy		0000000214		3/18/2001						
1.44 MB Floppy Drive		AlGar			3	Each	110.000	0.000	110.000	
		Alicia Garage Doors			UPS		0.000	0.000		
		Contact: Tom Jackson								
		Ship To: AlGar			Alicia Garage Doors					
						Phone:	(518)422-5200			Ext:
1.44 Floppy		0000000215		3/19/2001						
1.44 MB Floppy Drive		BlackWel			3	Each	136.000	0.000	136.000	
		Blackwell Emulsion Co.			Airborne		0.000	0.000		
		Contact: Bill Blackwell								
		Ship To: BlackWel			Blackwell Emulsion Co.					
						Phone:	(604)562-8888			Ext:
1.44 Floppy		0000000216		3/20/2001						
1.44 MB Floppy Drive		CampElec			3	Each	100.000	0.000	100.000	
		Campbell Electric			UPS		0.000	0.000		
		Contact: Jim Highland								
		Ship To: CampElec			Campbell Electric					
						Phone:	(418)544-4630			Ext: 230
1.44 Floppy		0000000228		3/12/2001						
1.44 MB Floppy Drive		CampElec			3	Each	80.000	0.000	80.000	
		Campbell Electric			UPS		0.000	0.000		
		Contact: Jim Highland								
		Ship To: CampElec			Campbell Electric					
						Phone:	(418)544-4630			Ext: 230
1.44 Floppy		0000000230		3/16/2001						
1.44 MB Floppy Drive		AlGar			3	Each	65.000	0.000	65.000	
		Alicia Garage Doors			UPS		0.000	0.000		
		Contact: Tom Jackson								
		Ship To: AlGar			Alicia Garage Doors					
						Phone:	(518)422-5200			Ext:
1.44 Floppy		0000000231		3/17/2001						
1.44 MB Floppy Drive		BlackWel			3	Each	135.000	0.000	135.000	
		Blackwell Emulsion Co.			Airborne		0.000	0.000		
		Contact: Bill Blackwell								
		Ship To: BlackWel			Blackwell Emulsion Co.					
						Phone:	(604)562-8888			Ext:
<b>Report Total:</b>				<b>Number of Items:</b>		<b>1.000</b>		<b>Number of Orders:</b>		<b>7.000</b>
Run Date:	6/14/2002	11:12:08 AM								Page 1

## Back Orders

Use the Back Orders report to view sales orders that have items on backorder. If you have Multicurrency Management, the currency identifier appears, and backorder amounts display in both the natural and home currencies.

Systems of America																
Sales Order Back Orders																
Item	Whse	Sales Order	Requested	Promised	Priority	UOM	Qty Ord	Qty BO	BO Amount							
Cable300	300' Standard Cable	Rialto	0000000238	4/28/2001	4/28/2001	3	Each	2.000	2.000	180.00						
	Customer: Aldebrn		Aldebaran, Inc.													
	Contact: David Butler			Phone: (818)652-2421		Ext:										
	Ship to: Aldebrn		Aldebaran, Inc.													
Cable300	300' Standard Cable	Rialto	0000000239	5/18/2001	5/18/2001	1	Each	2.000	2.000	180.00						
	Customer: LowryAFB		Lowry Air Force Base													
	Contact: ChfMstSgt CurtisFerguson			Phone: (303)832-7552		Ext:										
	Ship to: LowryAFB		Lowry Air Force Base													
Cable400	400' Standard Cable	Rialto	0000000241	4/18/2001	4/18/2001	3	Each	2.000	2.000	240.00						
	Customer: Col&Sons		Collier & Sons, Inc.													
	Contact: Sarah Anderson			Phone: (901)766-5200		Ext:										
	Ship to: Col&Sons		Collier & Sons, Inc.													
Cable400	400' Standard Cable	Rialto	0000000242	4/25/2001	4/25/2001	2	Each	3.000	3.000	360.00						
	Customer: RadioSal		Radio Sales and Service													
	Contact: Tim Bowling			Phone: (503)384-7473		Ext:										
	Ship to: RadioSal		Radio Sales and Service													
<b>Report Total:</b>				<b>Number of Items:</b>			<u><u>2</u></u>	<u><u>960.00</u></u>								
Run Date: 6/14/2002 11:14:04 AM Business Date: 6/2/2001																
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## Tagged Orders

Use the Tagged Orders report to display tagged sales and purchase orders. Tagged orders are non-drop ship orders that are linked together, allowing you to designate received items to fill specific sales orders. This is a manual function and informational only. A purchase order line can be tagged to any number of sales order lines but a sales order line can be tagged only to a single purchase order.

Purchase Order Tagged Orders Report												Systems of America		
Report By Purchase Order														
Warehouse: Rialto		Rialto Distribution Center												
*****Pending Receiver*****										Purchase Order Quantities				
Line	Item	Description			Ordered	Expected	Receipt No	Qty Received	UOM	Ordered	Open To Recv	Total Tagged	Recv In Stock	
<b>Purchase Order: 0000000177-PO ACS</b>														
1	Cable300	300' Standard Cable			4/18/2001	4/18/2001			Each	40.00	40.00	5.00		35.00
		Sales Order	Line	Customer	Name	Ordered	Open To Ship	UOM	Ordered	Ship	Priority			
		0000000238-SO	1	Aldebrn	Aldebaran, Inc.	2.00	2.00	Each	4/18/2001	4/18/2001	3			
		0000000240-SO	1	ReadyDel	Ready Delivery Service	1.00	1.00	Each	4/18/2001	4/18/2001	2			
		0000000239-SO	1	LowryAFB	Lowry Air Force Base	2.00	2.00	Each	4/18/2001	5/15/2001	1			
2	Cable50	50' Standard Cable			4/18/2001	4/18/2001			Box	20.00	20.00	1.00		19.00
		Sales Order	Line	Customer	Name	Ordered	Open To Ship	UOM	Ordered	Ship	Priority			
		0000000238-SO	2	Aldebrn	Aldebaran, Inc.	1.00	1.00	Box	4/18/2001	4/18/2001	3			
<b>Purchase Order: 0000000178-PO ACS</b>														
1	Cable400	400' Standard Cable			4/18/2001	4/18/2001			Each	35.00	35.00	5.00		30.00
		Sales Order	Line	Customer	Name	Ordered	Open To Ship	UOM	Ordered	Ship	Priority			
		0000000241-SO	1	Col&Sons	Collier & Sons, Inc.	2.00	2.00	Each	4/18/2001	4/18/2001	3			
		0000000242-SO	1	RadioSal	Radio Sales and Service	3.00	3.00	Each	4/18/2001	4/25/2001	2			
Run Date: 6/14/2002 3:25:13 PM														
Business Date: 6/2/2001														
Page 1														

## Change Orders

Use the Change Order Report to view sales orders that have revisions. The report prints the change order reason, as well as the ID of the user who created the change order. You can include sales order comments to print on the report. If you have Multicurrency Management, the report prints the currency identifier, and all amounts print in both the natural and home currency.

Purchase Order Change Order Report												Systems of America	
Purchase Order Status	Vendor/Name	Changed By Reason	Date Chng Ord	Date Issue	Currency Buver	Purchase Amount		Received Amount		Open Balance			
						Natural	USD	Natural	USD	Natural	USD		
0000000001 Closed	ShereTec Sphere Technology		1/4/2000		USD Surfington	29,250.00	29,250.00	29,250.00	29,250.00	0.00	0.00		
								Qty Retd Credit	Qty Retd Replenmt	Otv Open	Unit Cost		
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd						Natural	USD
GatewayP5	Gateway P5 Workstation	1/28/2000	SOA	Each	7.00	7.00	0.00	0.00	0.00	1,550.00	0.00	0.00	
GatewayP6	Gateway P6 Workstation	1/28/2000	SOA	Each	9.00	9.00	0.00	0.00	0.00	2,000.00	0.00	0.00	
Cables	Cables	1/28/2000	SOA	Box	20.00	20.00	0.00	0.00	0.00	20.00	0.00	0.00	
0000000004 Closed	SmartOff Smart Office Solutions	1/4/2000		USD Moncursor	664.15	664.15	664.15	664.15	664.15	0.00	0.00		
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd	Qty Retd Credit	Qty Retd Replenmt	Otv Open	Unit Cost	Natural		
Black Pens	Ballpoint Pens, black	1/15/2000	SOA	Pack	25.00	25.00	0.00	0.00	0.00	2.99	0.00	0.00	
Envelopes	Commercial Envelopes	1/15/2000	SOA	Box	10.00	10.00	0.00	0.00	0.00	8.99	0.00	0.00	
Copy Paper	Laser Printer Paper	1/15/2000	SOA	Sheets	10.00	10.00	0.00	0.00	0.00	49.95	0.00	0.00	
0000000005 Closed	ACS Advanced Computer Solutions	1/4/2000		USD Moncursor	36,000.00	36,000.00	36,000.00	36,000.00	36,000.00	0.00	0.00		
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd	Qty Retd Credit	Qty Retd Replenmt	Otv Open	Unit Cost	Natural		
DECAlpha	DEC Alpha 2100	2/12/2000	SOA	Each	12.00	12.00	0.00	0.00	0.00	3,000.00	0.00	0.00	
0000000006 Closed	MicroAcc Micro Access	1/4/2000		USD Surfington	1,600.00	1,600.00	1,600.00	1,600.00	1,600.00	0.00	0.00		
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd	Qty Retd Credit	Qty Retd Replenmt	Otv Open	Unit Cost	Natural		
InterChange	Internet Software Package	1/15/2000	SOA	Each	20.00	20.00	0.00	0.00	0.00	80.00	0.00	0.00	
Run Date:	6/14/2002	3:35:23 PM											
Business Date:	6/2/2001											Page 1	

## Blanket Sales Orders

Use the Blanket Sales Orders report to view information on both contract and noncontract blanket orders, noting that the system only calculates the remaining amount for orders that contain a maximum amount. If you have Multicurrency Management, and you established the currency rate on the contract blanket sales order as fixed, the currency identifier appears on the report. Amounts print in the natural currency.

Systems of America											
Sales Order Blanket Sales Orders											
Blanket SO Status	Contract	Effective Expiration	Customer Prim Slsper	Contact Contact Phone	Max SO Actual SO		Max Amt	Actual Amt	Remaining Amt		
0000000253 Open	No		AlGar Vincent	Tom Jackson (518)422-5200	10 0		5,000.00	0.00	5,000.00		
Line				Item Quantity	Actual	UOM	Unit Price	Freight	Tax	Actual Amt	Remaining Amt
1 1.44 Floppy		1.44 MB Floppy Drive		2.000	0.000	Each	26.000	0.00	3.38	0.00	52.00
0000000254 Open	No		Col&Sons John	Sarah Anderson (901)766-5200	7 0			1,000.00	0.00	1,000.00	
Line				Item Quantity	Actual	UOM	Unit Price	Freight	Tax	Actual Amt	Remaining Amt
1 NEC15		15" Monitor		1.000	0.000	Each	250.000	0.00	16.25	0.00	250.00
Run Date: 6/18/2002 3:52:43 PM											
Business Date: 6/2/2001											
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## Aged Orders

The Aged Orders report presents information on open and unacknowledged sales orders. The report prints according to the future, current, and user-defined categories established in Accounts Receivable. On the printed report, the system designates sales orders on hold with an asterisk.

Systems of America								
<b>Sales Order</b> <b>Aged Orders</b> <b>Aged As Of 6/2/2001</b>								
Sales Order	SO Date	Acknowl	Future	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days
0000000042	3/9/2001	LowryAFB ChiMstSgt CurtisFerguson Alfred	Lowry Air Force Base Alfred Tabasco	0.00	0.00	0.00	6,117.90	0.00
				Phone No	(303)832-7552	Ext:		
0000000044	3/16/2001	CompSol Jane Merritt Alfred	Compound Solutions Alfred Tabasco	0.00	0.00	0.00	4,792,297.00	0.00
				Phone No	(408)271-1100	Ext:		
0000000045	3/17/2001	CompRep Brett Mahoney Vincent	Computer Repair and Sales Vincent LaPalma	0.00	0.00	0.00	476,997.50	0.00
				Phone No	(706)829-4500	Ext:		
0000000046-C01	3/17/2001	Aldebrn David Butler Alfred	Aldebaran, Inc. Alfred Tabasco	0.00	0.00	0.00	574,397.25	0.00
				Phone No	(818)652-2421	Ext:		
0000000047	3/17/2001	DawsComp Ian Dawson Alfred	Dawson Computer Products Alfred Tabasco	0.00	0.00	0.00	583,475.00	0.00
				Phone No	(714)654-4555	Ext:		
0000000048	3/17/2001	TaylrBus Ben Taylor Jeff	Taylor Business Systems Jeff Defoe	0.00	0.00	0.00	3,092,791.00	0.00
				Phone No	(215)742-5572	Ext:		
0000000049	3/17/2001	QuebMier Roger Ridgway Vincent	Quebec Micro Consultants Vincent LaPalma	0.00	0.00	0.00	1,363,385.00	0.00
				Phone No	(418)378-4837	Ext:		
<b>Report Total:</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10,889,460.65</b>	<b>0.00</b>
* Indicates sales order is on hold								
Run Date:	6/14/2002	12:37:07 PM						
Business Date:	6/2/2001							
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## Sales Order Profitability

The Sales Order Profitability report provides profit and profit margin information for sales orders. You can choose to include customer and salesperson details and sales orders within a specified profit range. You can also choose to deduct commissions and discounts from the sales amounts. This report is available in summary and detail formats.

Sales Order Profitability												Systems of America	
Cost Method: Average													
Sales Order Status	SO Date	Acknowl Closed	Requested Promised	Order Total	Sales Cost	Margin	Commission	Discount	Adj Sales	Profit	Profit %		
0000000001 Closed	1/5/2000	1/5/2000	1/5/2000	69,748.00	69,748.00	18,000.00	8,369.76	0.00	69,748.00	18,000.00	25.81%		
		1/6/2000	1/5/2000		51,748.00		25.81%						
0000000002 Closed	1/14/2000	1/14/2000	1/14/2000	47,034.00	46,799.00	12,000.00	0.00	0.00	46,799.00	12,000.00	25.64%		
		1/14/2000	1/16/2000		34,799.00		25.64%						
0000000004 Closed	1/22/2000		1/22/2000	17,544.10	17,474.10	4,600.00	0.00	0.00	17,474.10	4,600.00	26.33%		
		1/22/2000	1/24/2000		12,874.10		26.33%						
0000000005 Closed	2/6/2000		2/6/2000	79,902.80	79,902.80	20,600.00	9,588.34	0.00	79,902.80	20,600.00	25.78%		
		2/6/2000	2/6/2000		59,302.80		25.78%						
0000000006 Closed	2/12/2000		2/12/2000	64,723.60	64,723.60	16,600.00	7,766.83	0.00	64,723.60	16,600.00	25.65%		
		2/14/2000	2/14/2000		48,123.60		25.65%						
0000000007 Closed	2/14/2000		2/14/2000	24,268.70	24,268.70	6,400.00	2,912.24	0.00	24,268.70	6,400.00	26.37%		
		2/17/2000	2/17/2000		17,868.70		26.37%						
0000000008 Closed	3/7/2000		3/7/2000	143,315.50	143,020.50	37,000.00	17,162.46	0.00	143,020.50	37,000.00	25.87%		
		3/7/2000	3/10/2000		106,020.50		25.87%						
0000000009 Closed	3/12/2000		3/12/2000	103,556.70	103,556.70	26,800.00	12,426.80	0.00	103,556.70	26,800.00	25.88%		
		3/13/2000	3/13/2000		76,756.70		25.88%						
0000000010 Closed	3/18/2000		3/18/2000	15,194.57	15,194.57	3,920.00	0.00	0.00	15,194.57	3,920.00	25.80%		
		3/18/2000	3/20/2000		11,274.57		25.80%						
<b>Report Total:</b>				<b>565,287.97</b>	<b>564,687.97</b>	<b>145,920.00</b>	<b>58,226.43</b>	<b>0.00</b>	<b>564,687.97</b>	<b>145,920.00</b>	<b>25.84%</b>		

Run Date: 2/14/2002 3:53:27 PM  
Business Date: 6/2/2001

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## Sales Analysis

Use the Sales Analysis to view item sales information for sales orders with posted invoices. You base this report on either a fiscal period and year or on a calendar year and month. You can deduct discounts from sales amounts when computing the net sales, and you can include a message to print on the report. Quantities sold display in the stock unit of measure. If you have Multicurrency Management, all amounts display in the home currency.

Sales Order											Systems of America				
Sales Analysis															
Year - Period: 2001 - 6															
Item				UOM	Tran Date	Post Dat	Quantity Sold				Sales	Returns	Discounts	Net Sales	
DECAlpha				Each	4/18/2001	6/8/2001	0.400				200.00	0.00	20.00	200.00	
Customer: Aldebrn				Compaq AlphaServer ES40											
Salesperson: Vincent				Aldebaran, Inc.											
Ship To: Aldebaran, Inc.				Vincent LaPalma											
DECAlpha				Each	4/18/2001	6/8/2001	1.600				800.00	0.00	80.00	800.00	
Customer: Aldebrn				Compaq AlphaServer ES40											
Salesperson: Alfred				Aldebaran, Inc.											
Ship To: Aldebaran, Inc.				Alfred Tabasco											
Cables				Cables				Box	6/2/2001	6/2/2001	6.000	424.33	0.00	0.00	424.33
Customer: JohnLumb				Johnson Lumber Co.											
Salesperson: Mary				Mary Jones											
Ship To: Johnson Lumber Co.															
Cables				Cables				Box	6/2/2001	6/2/2001	6.000	424.33	0.00	0.00	424.33
Customer: JohnLumb				Johnson Lumber Co.											
Salesperson: John				John Smith											
Ship To: Johnson Lumber Co.															
10/100 Adapt				10/100 Ether Adapter				Each	6/5/2001	6/5/2001	0.000	0.00	319.00	0.00	-319.00
Customer: BlackWel				Blackwell Emulsion Co.											
Salesperson: Ship To:				Blackwell Emulsion Co.											
2way Radio				2way Radio				Each	6/5/2001	6/5/2001	0.000	0.00	349.00	0.00	-349.00
Customer: BlackWel				Blackwell Emulsion Co.											
Salesperson: Ship To:				Blackwell Emulsion Co.											
ACS48 Spkr				Altec Lansing ACS48 20w				Each	6/5/2001	6/5/2001	0.000	0.00	169.00	0.00	-169.00
Customer: BlackWel				Speakers											
Salesperson: Ship To:				Blackwell Emulsion Co.											
<b>Report Total:</b>											<b>1,848.66</b>	<b>837.00</b>	<b>100.00</b>	<b>1,011.66</b>	
Run Date: 6/14/2002				1:43:30 PM											
Business Date: 6/2/2001													Page 1		

## Projected Sales

Use the Projected Sales report to view sales amounts on sales orders. You calculate projections based on the requested date, promised date, or ship date. You can also include unacknowledged orders. After you select a project as-of date, you define six projection categories. You can define the categories by number of days or by dates. The report then shows the projected sales figures for each category. If you have Multicurrency Management, all amounts appear in the home currency.

Systems of America							
<b>Sales Order</b> <b>Projected Sales</b> <b>As Of 6/2/2001</b>							
Sales Order	6/9/2001	6/16/2001	6/23/2001	6/30/2001	7/7/2001	7/14/2001	Future
0000000244			36,000.00				
0000000245			33,000.00				
0000000246			12,000.00				
0000000250		559.98					
0000000251	940.00						
<b>Report Total:</b>	<b>940.00</b>	<b>559.98</b>	<b>81,000.00</b>				

Run Date:	6/18/2002	3:36:07 PM
Business Date:	6/2/2001	
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## RMAs

Use the Return Material Authorization (RMA) report to view information about RMAs such as RMA number, customer contact, and expiration date. You can also choose to see header and line level custom fields, depending on the format.

Return Material Authorization Detail								Systems of America
RMA	Customer		Contact	Status	Date	Exp Date	Return Amt	
Line	Item/ Description		Status/ Whse	Return Qty/ SO	UOM/ SO Line	Price/ Ext Amt	Reason/ Return Type	
0000000001	AlGar	Alicia Garage Doors	Tom Jackson	Open	4/18/2001	5/18/2001	73,442.00	
1	UPS Uninterruptible Power Supply		Open Rialto	3.000 0000000151	Each 2	100.000 300.00	Goodwill Credit	
2	Supervault 3000S 584 GB Ultra3 SCSI Storage		Open Rialto	15.000 0000000174	Each 1	4,800.000 72,000.00	Goodwill Credit	
3	ACS48 Spkr Altec Lansing ACS48 20w Speakers		Open Rialto	8.000 0000000187	Each 3	169.000 1,352.00	Goodwill Credit	
4	TrainingManuals Complete Software Training Manuals		Open Vernon	2.000 0000000209	Each 4	145.000 290.00	Goodwill Credit	
5	Restocking Fee Return Restocking Fee		Open	-1.000	Each	500.000 -500.00	Goodwill Credit	
0000000002	Aldebrn	Aldebaran, Inc.	Larry Byrd	Open	4/18/2001	5/18/2001	12,897.96	
1	56k Internal Modem 56k PCI V90 PnP W/Voice Lucent Chip Set		Open Rialto	4.000 000000014	Each 3	99.990 399.96	Cust not Satisf Credit	
2	Cable500 500' Standard Cable		Open Rialto	10.000 000000024	Box 9	150.000 1,500.00	Cust not Satisf Credit	
3	Gateway700 Desktop Intel Pentium III 700 MHz		Open Rialto	2.000 000000029	Each 3	1,999.000 3,998.00	Ordred too many Credit	
4	HP19 Hewlett-Packard 19" Color Monitor M90		Open Rialto	4.000 000000029	Each 9	600.000 2,400.00	Cust not Satisf Credit	
5	Multimedia PC Multimedia PC Package		Open Rialto	2.000 0000000183	Each 1	2,300.000 4,600.00	Cust not Satisf Credit	

Run Date: 6/14/2002 3:26:55 PM  
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## Customer Returns

Use the Customer Returns report to view information about customer returns such as return date, transaction amount, warehouse, and RMA number. You can also choose to see header and line level custom fields, depending on the format.

Customer Returns								Systems of America
Detail		Customer		Date	Whse	RMA	Tran Amt	Comment
Return	Customer							
0000000002	Aldebrn	Aldebaran, Inc.		3/21/2001	Rialto	0000000003	-253.20	
Line	Item	Qty Returned		UOM	Sales Order	Line	Ext Amt	Reason
1	28.8 Modem 28.8 External Modem	-2.00		Each	0000000035	1	-140.00	Damaged Goods
2	UPS Uninterruptible Power Supply	-1.00		Each	0000000059	2	-100.00	Damaged Goods
0000000003	LowryAF	Lowry Air Force Base		3/24/2001	Rialto	0000000004	-356.04	
Line	Item	Qty Returned		UOM	Sales Order	Line	Ext Amt	Reason
1	Cable200 200' Standard Cable	-3.00		Box	0000000013	7	-180.00	Cust Refused
2	Cable50 50' Standard Cable	-7.00		Box	0000000013	8	-140.00	Cust Refused
3	Cat5 Cable Cat5 Cable	-4.00		Each	0000000013	10	-24.00	Cust Refused

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## Transaction Report

Use Transaction Report to print a report of customer shipments, transfer shipments, customer returns, and drop shipments. Use this task to print information about pending, invoiced, committed, and posted shipments and returns.

You can also access this task from Commit SO Transactions, Post SO Transactions, and Release Drop Shipments to AR Invoicing. When you access this report or register from these tasks, you can print only the transactions selected to commit or post. You can print a report if the selected transactions are not committed, or print a register if the transactions have been committed.

Sales Order Shipping Report								Systems of America
Customer Ship To Address	Ship Date Comments	Ship Via	Packing List Req	Shipping Label Req	BOL Req	Freight		
<b>Shipment:</b> 000000003-SH	<b>Warehouse:</b> Rialto	<b>Post Date:</b> 1/6/2007						
CompSol	Compound Solutions	1/6/2007	Yellow Freight YellowFreight	No	No	No	0.00	
CompSol	Compound Solutions 18923 Orchard Way Culver City, CA 90232 USA							
Order Order Lines	Item Substitute Item	Qty To Pick	Qty Picked	UOM	Distribution	Bin Location	Freight	
000000001 1	RocketTax Income Tax Preparation Software	200.00	200.00	Each	Bin: A1-01-01-02	A1Lvl1Bay1	0.00	
000000001 2	QuickTax Do-It-Yourself Tax Preparation Software	250.00	250.00	Each	Bin: A1-01-01-01	A1Lvl1Bay1	0.00	
<b>Shipment:</b> 000000006-SH	<b>Warehouse:</b> Rialto	<b>Post Date:</b> 1/14/2007						
DawsComp	Dawson Computer Products	1/14/2007	UPS United Parcel Service	No	No	No	235.00	
DawsComp	Dawson Computer Products 12777 Alton Pkwy Irvine, CA 92718 USA							
Order Order Lines	Item Substitute Item	Qty To Pick	Qty Picked	UOM	Distribution	Bin Location	Freight	
000000002 1	RocketTax Income Tax Preparation Software	100.00	100.00	Each	Bin: A1-01-01-02	A1Lvl1Bay1	75.32	
000000002 2	QuickTax Do-It-Yourself Tax Preparation Software	200.00	200.00	Each	Bin: A1-01-01-01	A1Lvl1Bay1	159.68	
* Indicates Item is a component of a BTO Kit								
Run Date:	6/29/2012	4:48:30 PM						
Business Date:	6/30/2008						Page 1	

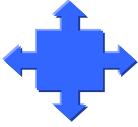
## Sales History

Use the Sales History Report to view sales, returns, cost of sales, discounts, and net sales for a company. You can base from-through reporting on the fiscal year and period or on the calendar year and month. If you have Multicurrency Management, this report prints in the home currency only.

Systems of America								
Sales Order		Sales History						
Period	Item	Quantity Sold	UOM	Sales	Returns	Cost Of Sales	Discounts	Net Sales
5/1/2001 - 5/31/2001								
	1.44 Floppy	1.44 MB Floppy Drive	0.000 Each	17.98	17.82	0.00	0.00	0.16
	8.4GB Hard Drive	Maxtor 8.4GB Ultra ATA	0.000 Each	1,272.58	1,270.82	0.00	0.00	1.76
	ACS48 Spkr	Altec Lansing ACS48 20w Speakers	0.000 Each	351.78	348.58	0.00	0.00	3.20
	EtherlinkCard	Etherlink Card	0.000 Each	82.18	81.42	0.00	0.00	0.76
	ISDN Modem	ISDN Modem	0.000 Each	258.06	255.70	0.00	0.00	2.36
	Keyboard	Keyboard	0.000 Each	25.68	25.44	0.00	0.00	0.24
	Mini Tower	Mini Tower Case	0.000 Each	0.00	19.08	-15.00	0.00	-19.08
	Motherboard-Pentium II 4	Motherboard-Pentium II 450	0.000 Each	609.84	604.28	0.00	0.00	5.56
	Mouse	Microsoft Mouse	0.000 Each	24.40	24.18	0.00	0.00	0.22
	ViewSonic E771	ViewSonic E771	0.000 Each	362.04	358.74	0.00	0.00	3.30
	Viper V330	Diamond Viper V330 Video Card	0.000 Each	60.34	59.80	0.00	0.00	0.54
	Zip 100MB	100 MB Zip Drive	0.000 Each	109.14	108.14	0.00	0.00	1.00
				3,174.02	3,174.00	-15.00	0.00	0.02
6/1/2001 - 6/30/2001								
	10/100 Adapt	10/100 Ether Adapter	-1.000 Each	0.00	319.00	-244.53	0.00	-319.00
	2way Radio	2way Radio	-1.000 Each	0.00	349.00	-273.00	0.00	-349.00
	ACS48 Spkr	Altec Lansing ACS48 20w Speakers	-1.000 Each	0.00	169.00	-137.00	0.00	-169.00
	Cables	Cables	12.000 Box	848.66	0.00	240.00	0.00	848.66
	DECAlpha	Compaq AlphaServer ES40	2.000 Each	1,000.00	0.00	6,000.00	100.00	1,000.00
				1,848.66	837.00	5,585.47	100.00	1,011.66
	<b>Report Total:</b>			<b>5,022.68</b>	<b>4,011.00</b>	<b>5,570.47</b>	<b>100.00</b>	<b>1,011.68</b>
Run Date:	6/14/2002	1:46:41 PM						
Business Date:	6/2/2001							Page 1

## Sales Order

Create sales orders for the sale and tracking of inventory, noninventory, and special items. Sales order forms can be customized to your design requirements. You can assign different sales order forms to sales orders but you must assign a form to a sales order. This allows you to use multiple forms in a sales order print run.

<b>SO-Standard</b>							
 <p>Systems of America 165 Pacific Highway Zuma Beach, CA 90263 USA (310)442-1322</p>				Page: 1 Order Number: 0000000252 Order Date: 6/2/2001 Change Order: 0 Confirm No: Salesperson: Alfred Customer: Aldebrn Customer PO: 657657			
Sold To		Ship To					
Aldebaran, Inc. 498 Telemark St. Los Angeles, CA 90001 USA		Aldebaran, Inc. 498 Telemark St. Los Angeles, CA 90001 USA					
Contact: David Butler Phone: (818)652-2421 Fax: (818)652-2400							
Acknowledged	Requested	Ship Via	F.O.B			Terms	
	6/12/2001	Yellow Freight				Due in 30 Days	
Item	Ordered	Quantity Shipped	Back Ordered	UOM	Unit Price	Amount	
1 1.44 Floppy 1.44 MB Floppy Drive	1.000	0.000	0.000	Each	26.000	26.00	
2 28.8 Modem Courier 28.8 V Everything 33.6K /14.4K V	1.000	0.000	0.000	Each	70.000	70.00	
3 Autoswitch Bitronic Autoswitch Kit, 2 port revers	1.000	0.000	0.000	Each	80.000	80.00	
Net Order: 176.00 Discount: 17.60 Freight: 0.00 Sales Tax: 13.47							
APPROVED BY:  <input type="checkbox"/> X				Balance: USD 171.87			

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# *Purchase Order*

# 10

This chapter provides the following Purchase Order report samples:

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## Purchase Order Status

Use the Purchase Order Status report to produce a list of open purchase orders for a company. This report provides a summary of purchase and receipt amounts, and an open purchase order balance. You can include purchase orders on hold. If you select the detail format, you can also include purchase order header and line comments, purchase order header custom fields, and purchase order line custom fields.

Systems of America												
Purchase Order Purchase Order Status												
Purchase Order Status	Date		Vendor/		Buyer	Currency	Purchase Amount		Received Amount		Open Balance	
	Purchase	1	1				Natural	USD	Natural	USD	Natural	USD
0000000110 Open	2/2/2001	2/3/2001	ShereTec Sphere Technology	Surfingto	USD	57,468.00	57,468.00	28,734.00	28,734.00	28,734.00	28,734.00	
Line Item/Description	Due Date	UOM	Otv Ord	Otv Recvd		Qty Rtrd Credit	Qty Rtrd Replcmnt	Otv Open	Unit Cost	Natural	USD	
1 GatewayP5 Gateway P5 Workstation	3/6/2001	Each	12.000	6.000	0.00	0.00	6.00	1,550.00	9,300.00	9,300.00	9,300.00	
2 GatewayP6 Gateway P6 Workstation	3/6/2001	Each	12.000	6.000	0.00	0.00	6.00	1,739.00	10,434.00	10,434.00	10,434.00	
3 DECAlpha DEC Alpha 2100	3/6/2001	Each	6.000	3.000	0.00	0.00	3.00	3,000.00	9,000.00	9,000.00	9,000.00	
Purchase Order 0000000110 :								28,734.00	28,734.00			
0000000112 Open	2/9/2001	2/10/2001	ACS Advanced Computer Solutions	Moncurso	USD	26,464.00	26,464.00	16,540.00	16,540.00	9,924.00	9,924.00	
Line Item/Description	Due Date	UOM	Otv Ord	Otv Recvd		Qty Rtrd Credit	Qty Rtrd Replcmnt	Otv Open	Unit Cost	Natural	USD	
1 Crvstal Reports Pro Edition Crystal Reports Development So	3/11/2001	Each	40.000	25.000	0.00	0.00	15.00	209.750	3,146.25	3,146.25	3,146.25	
2 Fax Plus Fax Software	3/11/2001	Each	40.000	25.000	0.00	0.00	15.00	152.850	2,292.75	2,292.75	2,292.75	
3 Net Tools Internet Browser & TCP/IP buil	3/11/2001	Each	40.000	25.000	0.00	0.00	15.00	299.000	4,485.00	4,485.00	4,485.00	
Purchase Order 0000000112 :								9,924.00	9,924.00			
<b>Report Total:</b>						<b>83,932.00</b>		<b>45,274.00</b>		<b>38,658.00</b>		
Run Date:	6/14/2002	4:13:47 PM										
Business Date:	6/2/2001										Page 1	

## Open Purchase Order Items

Use the Open Purchase Order Items report to print a list of purchase orders that have outstanding items. You can use this report to determine which items may need to be expedited or reordered. You can specify the quantity or the date to use when expediting or reordering items.

You can include purchase orders on hold, purchase order detail line comments, or purchase order line custom fields. You can sort the report by several criteria.

Purchase Order Open Purchase Order Items													
Item	Purchase Order	Vendor/ Name	Date			UOM	Qty Ordered/ Qty Received	Rtd Replmnt/ Rtd Credit	Qty Open	Currency	Unit Cost	Open Balance	
			Purchase	Issue	Due							Natural	USD
1.44 Floppy 1.44 MB Floppy Drive	0000000154-R001	ACS Advanced Computer Solutions	3/20/2001	3/20/2001	3/20/2001	Each	100.000 0.000	0.000 0.000	100.000	USD	14.000	1,400.00	1,400.00
1.44 Floppy 1.44 MB Floppy Drive	0000000168	ACS Advanced Computer Solutions	2/27/2001		2/27/2001	Each	1.000 0.000	0.000 0.000	1.000	USD	14.000	14.00	14.00
1.44 Floppy 1.44 MB Floppy Drive	0000000173	ACS Advanced Computer Solutions	3/14/2001		3/14/2001	Each	655.000 0.000	0.000 0.000	655.000	USD	14.000	9,170.00	9,170.00
1.44 Floppy 1.44 MB Floppy Drive	0000000175	ACS Advanced Computer Solutions	3/21/2001		3/21/2001	Each	500.000 0.000	0.000 0.000	500.000	USD	14.000	7,000.00	7,000.00
28.8 Modem 28.8 External Modem	0000000148-C01	MicroAcc Micro Access	3/1/2001		3/1/2001	Each	665.000 665.000	0.000 0.000	0.000	USD	50.000	0.00	0.00
<b>Report Total:</b>												<b>17,584.00</b>	
* Indicates Purchase Order is On Hold													
Run Date:	6/14/2002	3:33:25 PM											Page 1
Business Date:	6/2/2001												

## Change Orders

Use the Change Order Report to view purchase orders that have revisions. The report prints the change order reason, as well as the ID of the user who created the change order. You can also include purchase order comments on the report.

Systems of America												
Purchase Order Change Order Report												
Purchase Order Status	Vendor/ Name	Changed By Reason	Date Chng Ord	Date Issue	Currency Buyer	Purchase Amount		Received Amount		Open Balance		
						Natural	USD	Natural	USD	Natural	USD	
0000000001 Closed	ShereTec Sphere Technology		1/4/2000		USD Surfington	29,250.00	29,250.00	29,250.00	29,250.00	0.00	0.00	
								Qty Retd Credit	Qty Retd Replcmnt	Otv Open	Unit Cost	
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd						
GatewayP5	Gateway P5 Workstation	1/28/2000	SOA	Each	7.00	7.00	0.00	0.00	0.00	1,550.00	0.00	
GatewayP6	Gateway P6 Workstation	1/28/2000	SOA	Each	9.00	9.00	0.00	0.00	0.00	2,000.00	0.00	
Cables	Cables	1/28/2000	SOA	Box	20.00	20.00	0.00	0.00	0.00	20.00	0.00	
0000000004 Closed	SmartOff Smart Office Solutions	1/4/2000		USD Moncursor	664.15	664.15	664.15	664.15	0.00	0.00	0.00	
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd	Qty Retd Credit	Qty Retd Replcmnt	Otv Open	Unit Cost	Natural	
Black Pens	Ballpoint Pens, black	1/15/2000	SOA	Pack	25.00	25.00	0.00	0.00	0.00	2.99	0.00	
Envelopes	Commercial Envelopes	1/15/2000	SOA	Box	10.00	10.00	0.00	0.00	0.00	8.99	0.00	
Copy Paper	Laser Printer Paper	1/15/2000	SOA	Sheets	10.00	10.00	0.00	0.00	0.00	49.95	0.00	
0000000005 Closed	ACS Advanced Computer Solutions	1/4/2000		USD Moncursor	36,000.00	36,000.00	36,000.00	36,000.00	0.00	0.00	0.00	
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd	Qty Retd Credit	Qty Retd Replcmnt	Otv Open	Unit Cost	Natural	
DECAlpha	DEC Alpha 2100	2/12/2000	SOA	Each	12.00	12.00	0.00	0.00	0.00	3,000.00	0.00	
0000000006 Closed	MicroAcc Micro Access	1/4/2000		USD Surfington	1,600.00	1,600.00	1,600.00	1,600.00	0.00	0.00	0.00	
Item	Description	Due Date	Target Co	UOM	Otv Ord	Otv Recvd	Qty Retd Credit	Qty Retd Replcmnt	Otv Open	Unit Cost	Natural	
InterChange	Internet Software Package	1/15/2000	SOA	Each	20.00	20.00	0.00	0.00	0.00	80.00	0.00	
Run Date:	6/14/2002	3:35:23 PM										
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## Purchases Clearing

The Purchases Clearing Report shows purchase orders with open amounts and account balances in the Purchases Clearing account. If you receive and invoice in full the items on a purchase order, the Purchases Clearing account does not have a balance. The Purchases Clearing amounts do not include blanket purchase orders or drop shipped purchase orders.

Purchase Order Purchases Clearing Report							Systems of America
Receiver	Receipt Date	PO	Vendor	Vendor Name		Amount	
0000000128	3/3/2001	0000000149	ACS	Advanced Computer Solutions		3,350,702.40	
PO Line Item	Description			Received	Invoiced	Unit Cost	Amount
1 Cable200	200' Standard Cable			10,375.00	0.00	40.00	415,000.00
2 Cable50	50' Standard Cable			9,868.00	0.00	10.00	98,680.00
3 Cable500	500' Standard Cable			6,445.00	0.00	100.00	644,500.00
4 Cat5 Cable	Cat5 Cable			7,100.00	0.00	4.00	28,400.00
5 Cat5 Jacks	Category 5 Jacks			2,398.00	0.00	2.80	6,714.40
6 EtherlinkCard	Etherlink Card			10,672.00	0.00	64.00	683,008.00
7 EthernetHub	Ethernet Hub			7,525.00	0.00	38.00	285,950.00
8 Motherboard-Pentium II 450	Motherboard-Pentium II 450			2,502.00	0.00	475.00	1,188,450.00
Receiver No 0000000128:							3,350,702.40
0000000137	3/3/2001	0000000148-C01	MicroAcc	Micro Access		6,833,075.00	
PO Line Item	Description			Received	Invoiced	Unit Cost	Amount
1 28.8 Modem	28.8 External Modem			665.00	0.00	50.00	33,250.00
2 56k External Modem	56k External Modem			575.00	0.00	65.00	37,375.00
3 56k Internal Modem	56k Internal Modem			750.00	0.00	65.00	48,750.00
4 56k Internal/Sound	56k Internal Modem / Sound Card			550.00	0.00	100.00	55,000.00
5 56k Modem Card	56k Modem Card - Laptop			240.00	0.00	110.00	26,400.00
6 Cellular Modem	Cellular Modem			190.00	0.00	100.00	19,000.00
7 NEC15	15" Monitor			3,840.00	0.00	150.00	576,000.00
8 NEC17	17" Monitor			5,561.00	0.00	200.00	1,112,200.00
9 NEC19	19" Monitor			6,365.00	0.00	300.00	1,909,500.00
10 HP19	25" Monitor			5,385.00	0.00	560.00	3,015,600.00
Receiver No 0000000137:							6,833,075.00
<b>Report Total:</b>							<b>10,183,777.40</b>
Run Date:	6/14/2002	3:38:17 PM					
Business Date:	6/2/2001						Page 1

## Back Ordered Purchase Orders

Use the Back Ordered Purchases Report to produce a list of purchase orders currently on backorder.

Purchase Order Back Ordered Purchases Report									Systems of America
Item Description	Purchase Order	PO Date	Vendor/ Name	Promise Date	Qty Ordered	Qty On Back Order	Order Amount	Back Order Amount	
Crystal Reports Pro Edition	0000000112	2/9/2001	ACS	3/11/2001	40.000	15.000	8,390.00	3,146.25	
Crystal Reports Development So			Advanced Computer Solutions						
Fax Plus	0000000112	2/9/2001	ACS	3/11/2001	40.000	15.000	6,114.00	2,292.75	
Fax Software			Advanced Computer Solutions						
Net Tools	0000000112	2/9/2001	ACS	3/11/2001	40.000	15.000	11,960.00	4,485.00	
Internet Browser & TCP/IP buil			Advanced Computer Solutions						
GatewayP5	0000000120	3/6/2001	ACS	4/10/2001	8.000	8.000	12,400.00	12,400.00	
Gateway P5 Workstation			Advanced Computer Solutions						
GatewayP6	0000000120	3/6/2001	ACS	4/10/2001	8.000	8.000	13,912.00	13,912.00	
Gateway P6 Workstation			Advanced Computer Solutions						
Cartridge	0000000152	3/6/2001	ACS	3/13/2001	25.000	25.000	1,850.00	1,850.00	
Cartridge Tape			Advanced Computer Solutions						
CD Store	0000000152	3/6/2001	ACS	3/13/2001	1.000	1.000	2,312.00	2,312.00	
CD Storage			Advanced Computer Solutions						
CD-RW	0000000152	3/6/2001	ACS	3/13/2001	4.000	4.000	1,116.00	1,116.00	
CD-RW			Advanced Computer Solutions						
1.44 Floppy	0000000168	2/27/2001	ACS	2/27/2001	1.000	1.000	14.00	14.00	
1.44 MB Floppy Drive			Advanced Computer Solutions						
1.44 Floppy	0000000173	3/14/2001	ACS	3/14/2001	655.000	655.000	9,170.00	9,170.00	
1.44 MB Floppy Drive			Advanced Computer Solutions						
Supervault 3000S	0000000173	3/14/2001	ACS	3/14/2001	80.000	80.000	272,000.00	272,000.00	
584 GB Ultra3 SCSI Storage			Advanced Computer Solutions						
ACS48 Spkr	0000000173	3/14/2001	ACS	3/14/2001	30.000	30.000	4,110.00	4,110.00	
Altec Lansing ACS48 20w Speake			Advanced Computer Solutions						
TrainingManuals	0000000173	3/14/2001	ACS	3/14/2001	10.000	10.000	700.00	700.00	
Complete Software Training Man			Advanced Computer Solutions						
<b>Report Total:</b>									<b>327,508.00</b>
Run Date:	6/14/2002	3:44:07 PM							
Business Date:	6/2/2001								Page 1

## Purchases Journal

Use the Purchases Journal to produce a comprehensive recap of purchase activity during a specific period of time.

Systems of America																
<b>Purchase Order</b> <b>Purchases Journal</b> <b>Detail</b>																
Purchase Order	PO Date	Issue Date	Status	Vendor	Vendor Name	Currency	Buyer									
0000000110	2/2/2001	2/3/2001	Open	ShereTec	Sphere Technology	USD	Surfington									
Line Item	Description				Qty Ordered	UOM	Unit Cost	<u>Purchase Amount</u>								
1	GatewayP5	Gateway P5 Workstation				12,000	Each	1,550.000	18,600.00							
2	GatewayP6	Gateway P6 Workstation				12,000	Each	1,739.000	20,868.00							
3	DECAlpha	DEC Alpha 2100				6,000	Each	3,000.000	18,000.00							
								Purchases:	57,468.00							
								Tax:	3,735.42							
								Freight:	0.00							
								PO Amount:	61,203.42							
0000000112	2/9/2001	2/10/2001	Open	ACS	Advanced Computer Solutions	USD	Moncursor									
Line Item	Description				Qty Ordered	UOM	Unit Cost	<u>Purchase Amount</u>								
1	Crystal Reports Pro Edition	Crystal Reports Development Software				40,000	Each	209.750	8,390.00							
2	Fax Plus	Fax Software				40,000	Each	152.850	6,114.00							
3	Net Tools	Internet Browser & TCP/IP builder				40,000	Each	299.000	11,960.00							
								Purchases:	26,464.00							
								Tax:	1,720.16							
								Freight:	0.00							
								PO Amount:	28,184.16							
<b>Report Total:</b>																
Run Date:	6/14/2002	3:48:49 PM														
Business Date:	6/2/2001															

## Standard Cost Analysis

Use the Standard Cost Analysis to compare the purchase price for each item on the purchase order against the standard cost of the item on the invoice. With this report, you can review the items that you purchased above and below standard costs.

Systems of America											
Purchase Order											
Standard Cost Analysis											
Item / Description	Vendor / Vendor Name	Purchase Order / Line Status	Date	UOM	Currency	Amount			Variance		
			Purchase	Issue	Buyer	Purchase	Standard	Natural	USD	%	
1.44 Floppy	ACS	0000000154-R001	3/20/2001	3/20/2001	Each	USD	14.000	14.000	0.000	0.000	0.00
1.44 MB Floppy Drive	Advanced Computer Solut	Open			Moncursor						
1.44 Floppy	ACS	0000000168	2/27/2001		Each	USD	14.000	14.000	0.000	0.000	0.00
1.44 MB Floppy Drive	Advanced Computer Solut	Open			Moncursor						
1.44 Floppy	ACS	0000000173	3/14/2001		Each	USD	14.000	14.000	0.000	0.000	0.00
1.44 MB Floppy Drive	Advanced Computer Solut	Open			Moncursor						
1.44 Floppy	ACS	0000000175	3/21/2001		Each	USD	14.000	14.000	0.000	0.000	0.00
1.44 MB Floppy Drive	Advanced Computer Solut	Open			Moncursor						
28.8 Modem	MicroAcc	0000000148-C01	3/1/2001		Each	USD	50.000	50.000	0.000	0.000	0.00
28.8 External Modem	Micro Access	Open			Surfington						
56k External Modem	MicroAcc	0000000148-C01	3/1/2001		Each	USD	65.000	65.000	0.000	0.000	0.00
56k External Modem	Micro Access	Open			Surfington						
56k Internal Modem	MicroAcc	0000000148-C01	3/1/2001		Each	USD	65.000	65.000	0.000	0.000	0.00
56k Internal Modem	Micro Access	Open			Surfington						
56k Internal Modem	ACS	0000000154-R001	3/20/2001	3/20/2001	Each	USD	65.000	65.000	0.000	0.000	0.00
56k Internal Modem	Advanced Computer Solut	Open			Moncursor						
56k Internal/Sound	MicroAcc	0000000148-C01	3/1/2001		Each	USD	100.000	100.000	0.000	0.000	0.00
56k Internal Modem / Sound Card	Micro Access	Open			Surfington						
56k Modem Card	MicroAcc	0000000148-C01	3/1/2001		Each	USD	110.000	65.000	45.000	45.000	69.23
56k Modem Card - Laptop	Micro Access	Open			Surfington						
AC548 Spkr	ACS	0000000173	3/14/2001		Each	USD	137.000	137.000	0.000	0.000	0.00
Altec Lansing ACS48 20w Speakers	Advanced Computer Solut	Open			Moncursor						
AC548 Spkr	ACS	0000000175	3/21/2001		Each	USD	137.000	137.000	0.000	0.000	0.00
Altec Lansing ACS48 20w Speakers	Advanced Computer Solut	Open			Moncursor						
Black Pens	SmartOff	0000000119	3/3/2001	3/4/2001	Pack	USD	2.990	2.990	0.000	0.000	0.00
Ballpoint Pens, black	Smart Office Solutions	Open			Moncursor						

Run Date: 6/14/2002 4:06:18 PM  
 Business Date: 6/2/2001

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## Purchase Analysis

Use the Purchase Analysis Report to view purchase information for items and vendors. You base this report on either a fiscal period and year or on a calendar year and month. You can also include a message to print on the report header. If you select the Summary format, you can also include the prior-year-period purchases, the current year-to-date purchases, and the prior year's year-to-date purchases.

Purchase Order								
Purchase Analysis Report								
Year - Period: 2001 - 6								
Item Description	Vendor Name	UOM Warehouse	Tran Date	Posted Date	Qty Purchased	Qty Returned	Purchase Amount	Return Amount
FPL-4A Injection Molded Plastic Blade		Each Tampa	6/12/2001	6/12/2001	1,000.00	0.00	2,000.00	0.00
FTA40 Flat Sheet .40 6061 Aluminum		Sheets Tampa	6/12/2001	6/12/2001	1,000.00	0.00	10,000.00	0.00
FTS375 3/8" flat stainless steel shee		Sheets Tampa	6/12/2001	6/12/2001	1,000.00	0.00	10,000.00	0.00
SCR-100 1" Coarse Thread Brass Screw		Each Tampa	6/12/2001	6/12/2001	1,000,000.00	0.00	300.00	0.00
ST3 3 foot wooden stick		Each Tampa	6/12/2001	6/12/2001	1,000.00	0.00	500.00	0.00

Run Date: 6/14/2002 4:15:22 PM  
Business Date: 6/2/2001

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# **Blanket Purchase Order**

Use the Blanket Purchase Orders report to view information on both contract and noncontract blanket orders.

Systems of America

# Purchase Order

## Blanket Purchase Orders

Blankt PO No Status	Contract Contract No	Effective Date BPO Date	Vendor Expiration Date	Buyer Name	Max PO				Max Amt	Actual Amt	Remaining Amt
					Actual PO 1	Currency USD	Fixed Rate				
0000000154 Open	Yes 83748	1/1/2001 1/1/2001	ACS Advanced Computer Solutions	Moncursor	48	USD			150,000.000	2,050.000	147,950.000
Line	Item	Item Description	Whse	Department	Target Comp	Quantity	Actual	UOM	Unit Cost	Actual Amt	Remaining Amt
1	1.44 Floppy	1.44 MB Floppy Drive	Rialto		SOA	1,000.000	100.000	Each	14.000	1,400.000	12,600.000
2	10/100 Adapt	10/100 Ether Adapter	Rialto		SOA	100.000	0.000	Each	244.530	0.000	24,453.000
3	28.8 Modem	28.8 External Modem	Rialto		SOA	25.000	0.000	Each	50.000	0.000	1,250.000
4	56k Internal Modem	56k Internal Modem	Rialto		SOA	1,000.000	10.000	Each	65.000	650.000	64,350.000

\* Indicates Blanket Purchase Order is On Hold

Run Date: 6/14/2002 4:08:22 PM

Business Date: 6/2/2001

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## Expected Delivery

The Expected Delivery Report displays information about line items for open purchase and transfer orders. Use this report to identify items you expect to receive based on the promised date.

Purchase Order Expected Delivery Report											Systems of America
Expected Date	Vendor Ship Whse	Item	Description	Recv Whse	Buyer	Purchase Order	Transfer Order	Line	Oty Expected	UOM	
2/27/2001	ACS	1.44 Floppy	1.44 MB Floppy Drive	Rialto	Moncursor	0000000168		1	1.000	Each	
3/6/2001	ShereTec	GatewayP5	Gateway P5 Workstation	Surfington		0000000110		1	6.000	Each	
3/6/2001	ShereTec	GatewayP6	Gateway P6 Workstation	Surfington		0000000110		2	6.000	Each	
3/6/2001	ShereTec	DECAlpha	Compaq AlphaServer ES40	Surfington		0000000110		3	3.000	Each	
3/11/2001	ACS	Crystal Reports Pro Edition	Crystal Reports Development So	Moncursor		0000000112		1	15.000	Each	
3/11/2001	ACS	Fax Plus	Fax Software	Moncursor		0000000112		2	15.000	Each	
3/11/2001	ACS	Net Tools	Internet Browser & TCP/IP buil	Moncursor		0000000112		3	15.000	Each	
3/13/2001	ACS	Cartridge	Cartridge Tape	Rialto	Moncursor	0000000152		1	25.000	Each	
3/13/2001	ACS	CD Store	CD Storage	Rialto	Moncursor	0000000152		2	1.000	Each	
3/13/2001	ACS	CD-RW	CD-RW	Rialto	Moncursor	0000000152		3	4.000	Each	
3/20/2001	ACS	1.44 Floppy	1.44 MB Floppy Drive	Rialto	Moncursor	0000000154-R001		1	100.000	Each	
3/20/2001	ACS	56k Internal Modem	56k PCI V90 PnP W/Voice Lucent	Rialto	Moncursor	0000000154-R001		2	10.000	Each	
3/20/2001	FocusRen	Monitor Cable	Vivitron Monitor Cable	Surfington		0000000113		1	25.000	Foot	
3/20/2001	FocusRen	Speakers	Speaker System	Surfington		0000000113		2	25.000	Each	
3/21/2001	ShereTec	Hardware-Misc	Miscellaneous Hardware	Surfington		0000000115		1	10.000	Each	
3/21/2001	ShereTec	IBMServer	IBM PC Server System	Surfington		0000000115		2	10.000	Each	
3/21/2001	ACS	1.44 Floppy	1.44 MB Floppy Drive	Rialto	Moncursor	0000000175		1	500.000	Each	
3/21/2001	ACS	Supervault 3000S	584 GB Ultra3 SCSI Storage	Rialto	Moncursor	0000000175		2	95.000	Each	
3/21/2001	ACS	AC548 Spkr	Altec Lansing ACS48 20w Speake	Rialto	Moncursor	0000000175		3	35.000	Each	
3/21/2001	ACS	TrainingManuals	Complete Software Training Man	Rialto	Moncursor	0000000175		4	40.000	Each	
3/21/2001	ShereTec	ViewSonic E771	ViewSonic E771	Rialto	Surfington	0000000176		1	33.000	Each	
3/21/2001	ShereTec	UPS	Uninterruptible Power Supply	Rialto	Surfington	0000000176		2	10.000	Each	
3/28/2001	AdvCons	Hardware-Misc	Miscellaneous Hardware			0000000117		1	5.000	Each	
3/28/2001	AdvCons	IBMServer	IBM PC Server System			0000000117		2	5.000	Each	
3/30/2001	SmartOff	Black Pens	Ballpoint Pens, black	Moncursor		0000000119		1	20.000	Pack	
3/30/2001	SmartOff	Envelopes	Commercial Envelopes	Moncursor		0000000119		2	20.000	Box	
3/30/2001	SmartOff	Pencils	#2 Pencils	Moncursor		0000000119		3	20.000	Pack	
3/30/2001	SmartOff	Post Its	Post It Note Pads	Moncursor		0000000119		4	20.000	Pack	
4/1/2001	ShereTec	DECAlpha	Compaq AlphaServer ES40	Surfington		0000000118		1	15.000	Each	
4/1/2001	ShereTec	Proliant	Compaq Proliant 4500 System	Surfington		0000000118		2	15.000	Each	
4/10/2001	ACS	GatewayP5	Gateway P5 Workstation	Moncursor		0000000120		1	8.000	Each	
Run Date:	6/14/2002	4:10:22 PM									
Business Date:	6/2/2001										Page 1

## Tagged Orders

Use the Tagged Orders Report to display tagged sales and purchase orders. Tagged orders are non-drop ship orders that are linked together, allowing you to designate received items to fill specific sales orders. This is a manual function and informational only.

Purchase Order Tagged Orders Report												Systems of America				
Report By Purchase Order																
Warehouse: Rialto		Rialto Distribution Center														
Line	Item	Description			Ordered	Expected	***----Pending Receiver----***		Purchase Order Quantities-----***							
		Receipt No	Qty Received	UOM	Ordered	Open To Recv	Total Tagged	Rev In Stock								
<b>Purchase Order: 0000000177-PO ACS</b>																
1	Cable300	300' Standard Cable			4/18/2001	4/18/2001	Each		40.00	40.00	5.00	35.00				
		Sales Order	Line	Customer	Name	Ordered	Open To Ship	UOM	Ordered	Ship	Priority					
		0000000238-SO	1	Aldebrn	Aldebaran, Inc.	2.00	2.00	Each	4/18/2001	4/18/2001	3					
		0000000240-SO	1	ReadyDel	Ready Delivery Service	1.00	1.00	Each	4/18/2001	4/18/2001	2					
		0000000239-SO	1	LowryAFB	Lowry Air Force Base	2.00	2.00	Each	4/18/2001	5/15/2001	1					
2	Cable50	50' Standard Cable			4/18/2001	4/18/2001	Box		20.00	20.00	1.00	19.00				
		Sales Order	Line	Customer	Name	Ordered	Open To Ship	UOM	Ordered	Ship	Priority					
		0000000238-SO	2	Aldebrn	Aldebaran, Inc.	1.00	1.00	Box	4/18/2001	4/18/2001	3					
<b>Purchase Order: 0000000178-PO ACS</b>																
1	Cable400	400' Standard Cable			4/18/2001	4/18/2001	Each		35.00	35.00	5.00	30.00				
		Sales Order	Line	Customer	Name	Ordered	Open To Ship	UOM	Ordered	Ship	Priority					
		0000000241-SO	1	Col&Sons	Collier & Sons, Inc.	2.00	2.00	Each	4/18/2001	4/18/2001	3					
		0000000242-SO	1	RadioSal	Radio Sales and Service	3.00	3.00	Each	4/18/2001	4/25/2001	2					
Run Date:		6/14/2002 4:23:04 PM														
Business Date:		6/2/2001														
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## Vendor Performance Report

Use the Vendor Performance Report to evaluate vendor customer service. Metrics include the accuracy and completeness of filled purchase orders, variances between your purchase orders and vendor invoices, time to complete orders, returns, and quality of received items.

Systems of America					
<b>Purchase Order</b>					
<b>Vendor Performance Report</b>					
<b>Analysis By Vendor</b>					
<b>For Date Range: All Dates</b>					
<b>Vendor: ACS Advanced Computer Solutions</b>					
<b>Purchase Orders</b>					
Purchase Orders:	23	<b>On-Time Percentages</b>			
Open Purchase Orders:	11	Requested Date	Promise Date		
PO Lines:	110	By PO Line Count:	45.45	By PO Line Count:	45.45
PO Lines Received:	92	By Pct Of Qty Ord:	100.00	By Pct Of Qty Ord:	100.00
Service Level Percent:	45.45	By Pct Of Value Ord:	100.00	By Pct Of Value	100.00
Pct PO Lines Filled On First Receipt:	100.00			Ord:	
Expedited PO Lines:	1				
Successfully Expedited PO Lines:	0				
Pct Of PO Lines Successfully Expedited:	0.00				
<b>Closed Purchase Orders</b>					
Purchase Orders Closed:	10	Receipts:	16		
PO Lines Closed:	66	Receipt Lines:	92		
Average Receipts Per PO:	1.0	Average Lead Time:	25.7		
Average Receipt Lines Per PO Line:	1.0	Average Qualified Lead Time:	14.9		
Perfect Orders:	2	Excluded Lines:	6		
Perfect Order Pct:	20.00				
PO Lines Over-Shipped:	0	<b>Returns Processed</b>			
Pct Of PO Lines Over-Shipped:	0.00	Returns:	0		
PO Lines Under-Shipped:	0	Return Lines:	0		
Pct Of PO Lines Under-Shipped:	0.00	Return Amt As Pct Of Received Amt:	0.00		
		Return Qty As Pct Of Received Qty:	0.00		
<b>PO Invoices Processed</b>					
Invoices:	10	Freight Cost Per Stock Unit Of Measure:	0.00		
Invoice Lines:	66	Freight Cost As Pct Of Invoice Cost:	0.00		
PO Lines Invoiced:	66				
Cost Variance Lines:	0				
Pct Of Invoice Lines With Cost Variance:	0.00				
<b>-- Purchase Amounts Expected --</b>		<b>-- Actual Invoiced Amounts --</b>	<b>-- Amt Variance --</b>	<b>-- Pct Variance --</b>	
PO Amt:	8,745,013.60	Invoice Amt:	8,745,013.60	0.00	0.00
Freight Amt:	0.00	Freight Amt:	0.00	0.00	
Tax Amt:	605,771.88	Tax Amt:	725,487.72	119,715.84	19.76
<b>Distributor Tracked Metrics</b>					
<b>Description (Receipt)</b>	<b>Number</b>	<b>Percent</b>	<b>Description (Receiver Lines)</b>	<b>Number</b>	<b>Percent</b>
Exceptional Performance:	1	6.25	Damaged Goods:	0	0.00
Poor Customer Service:	0	0.00	Carrier Damage To Goods:	0	0.00
Upgraded Substitution Accepted:	1	6.25	Defective Goods:	0	0.00
Unauthorized Substitution:	0	0.00	Goods Or Services Not To Spec:	0	0.00
Delivery Wrong Destination:	0	0.00	Improper Labeling:	1	1.09
Delivery Wrong Date:	0	0.00	Improper Packaging:	1	1.09
Delivery Wrong Time:	0	0.00	Documentation Missing:	0	0.00
Other Problems:	2	12.50	Other Problems:	1	1.09
Run Date: 8/21/2003 2:43:28 PM					
Business Date: 6/5/2004					
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# *Inventory Management*

# 11

This chapter provides the following Inventory Management report samples:

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## Stock Status

Use the Stock Status Report to obtain an overview of current stock levels. You can display only current stock status or include replenishment information. You can also specify what cost to use (such as Average, Landed, Last, Replacement, or Standard) and select to include zero value inventory items and inventory in transit warehouses.

Inventory Management Stock Status Report											Systems of America	
Item Whse	Purchase Product Line	Description Qty on Hand	Qty Pend	Qty on PO	Qty on SO	Item Type Transfer In	Stock UOM Transfer Out	Available Qty	Repl Pos	Order Point/ Minimum Stock	Unit Cost	
M-UR03		L-315 Adiprene				Raw Material	Pound					
Tampa	RM	6,306.000	0.000	0.000	0.000	0.000	0.000	6,306.000	4,506.000	0.000	0.050	
M-UR02		L-83 Adiprene				Raw Material	Pound					
Tampa	RM	7,006.000	0.000	0.000	0.000	0.000	0.000	7,006.000	5,006.000	0.000	0.100	
M-UR01		Ethacure ED-300				Raw Material	Pound					
Tampa		950.000	0.000	0.000	0.000	0.000	0.000	950.000	750.000	0.000	0.150	
M-UBC12		Black Dye BV-33633				Raw Material	Pound					
Tampa	RM	965.000	0.000	0.000	0.000	0.000	0.000	965.000	646.000	0.000	0.230	
M-URC12		Red Dye RV-47224				Raw Material	Pound					
Tampa	RM	965.000	0.000	62.000	0.000	0.000	0.000	965.000	708.000	0.000	0.280	
M-UGC12		Green Dye GV-63591				Raw Material	Pound					
Tampa	RM	965.000	0.000	0.000	0.000	0.000	0.000	965.000	646.000	0.000	0.300	
FTA40		Flat Sheet .40 6061 Aluminum				Raw Material	Sheets					
Tampa	RM	992.000	0.000	0.000	0.000	0.000	0.000	992.000	917.000	0.000	10.000	
FTS375		3/8" flat stainless steel sheet				Raw Material	Sheets					
Tampa	RM	992.000	0.000	0.000	0.000	0.000	0.000	992.000	917.000	0.000	10.000	
FPL-4A		Injection Molded Plastic Blade				Raw Material	Each					
Tampa	RM	900.000	0.000	0.000	0.000	0.000	0.000	900.000	(21.000)	0.000	2.000	
ST3		3 foot wooden stick				Raw Material	Each					
Tampa	RM	1,000.000	0.000	0.000	0.000	0.000	0.000	1,000.000	100.000	0.000	0.500	
<b>Report Total:</b>		<b>21,041.000</b>	<b>0.000</b>	<b>62.000</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>	<b>21,041.000</b>	<b>14,175.000</b>			
Run Date:		6/17/2002	9:56:19 AM									
Business Date:		6/2/2001									Page 1	

## Inventory Transactions

The Inventory Transaction Report allows you to view posted inventory transactions that were entered in Purchase Order or Sales Order.

Inventory Management Inventory Transaction Report								Systems of America
Tran No Tran Type	Tran Date Post Date Description	GL Acct Whse	Reason Code	Quantity UOM	Unit Cost Unit Price	Sales Amount	Tran Amount	
<b>Warehouse: Rialto</b>								
0000000017 IM Sale Return	3/3/2001 28.8 Modem 3/3/2001 Courier 28.8 V Everything 33.6K /14.4K V	4200-00-00-00 Rialto	Wrong Item	1.000 Each	50.000 70.000	(70.000)	50.000	
0000000006 IM Sale Return	3/10/2000 56k Internal/Sound 3/10/2000 Modem Blaster 56K USB-Data/Fax/ Voice/Sp	4200-00-00-00 Rialto	Wrong Item	2.000 Each	100.000 150.000	(300.000)	200.000	
0000000016 IM Sale Return	2/9/2001 56k Modem Card 2/9/2001 56K/28.8K PCMCIA PnP Modem	4200-00-00-00 Rialto	Wrong Item	1.000 Each	110.000 120.000	(120.000)	110.000	
0000000013 IM Sale Return	8/17/2000 Cable200 8/17/2000 200' Standard Cable	4200-00-00-00 Rialto	Wrong Item	85.000 Box	40.000 60.000	(5,100.000)	3,400.000	
0000000012 IM Sale Return	6/2/2000 Cable50 6/2/2000 50' Standard Cable	4200-00-00-00 Rialto	Approved	3.000 Box	10.000 20.000	(60.000)	30.000	
0000000003 IM Sale Return	2/8/2000 Cable50 2/8/2000 50' Standard Cable	4200-00-00-00 Rialto	Late Delivery	2.000 Box	10.000 20.000	(40.000)	20.000	
<b>Total Amount For</b>				<b>Warehouse: Rialto</b>				
<b>Report Total:</b>						<b>(5,690.000)</b>	<b>3,810.000</b>	
<b>Total Transactions:</b>						<b>(5,690.000)</b>	<b>3,810.000</b>	6
Run Date: Business Date:	6/17/2002 6/2/2001	10:02:21 AM						Page 1

## Inventory Cost

The Inventory Cost Report provides a snapshot of inventory cost or valuation at the point of time when the report is generated. This report uses different cost bases for cost comparisons, and also includes valuation detail. The valuation detail can include information about the item's cost tiers and the individual unit costs

per tier, as determined by the calculation of tier value/tier quantity. Select the Cost option to include the cost basis and zero value inventory items on the report. Select the Valuation option to include the cost tier detail and zero value inventory items on the report.

Systems of America																																																																																																																																																																																													
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## Inventory Valuation

The Inventory Valuation Report allows you to determine inventory value based on transactions or posting that occurred within a specified date range. This report is primarily used to reconcile the inventory value with the General Ledger or the Inventory Transactions report since it contains information on cost tier activity against an inventory item. Valuation details include information about cost tier values for an item and the individual unit costs per tier as determined by a calculation of the Tier Value/Tier Quantity.

Systems of America							
Inventory Management							
Inventory Valuation Report							
Starting: 01/01/2002 Ending: 06/17/2002							
Item Description	Purch Prod Ln	Item Type Warehouse	Val Method	UOM	Quantity	Unit Cost	Inv Value
		Tran Date	Tran ID	Post Date			
1.44 Floppy 1.44 MB Floppy Drive		Finished Good CFI	FIFO	Each			
				Beginning Balance:	620.000	14.000	8,680.00
				Ending Balance:	620.000	14.000	8,680.00
1.44 MB Floppy Drive	Components	Rialto		Beginning Balance:	960.000	14.000	13,440.00
				Ending Balance:	960.000	14.000	13,440.00
1.44 MB Floppy Drive		Vernon		Beginning Balance:	320.000	14.000	4,480.00
				Ending Balance:	320.000	14.000	4,480.00
10/100 Adapt 10/100 Ether Adapter	Components	Rialto		Beginning Balance:	3.000	244.530	733.59
				Ending Balance:	3.000	244.530	733.59
28.8 Modem Courier 28.8 V Everything 33.6K /14.4K V	Modems	Rialto	LIFO	Beginning Balance:	258.000	50.000	12,900.00
				Ending Balance:	258.000	50.000	12,900.00
2way Radio 2way Radio	Components	Rialto	FIFO	Beginning Balance:	1.000	273.000	273.00
				Ending Balance:	1.000	273.000	273.00
56k External Modem Courier V90 Everything 56K/ 14.4K Fax	Modems	Rialto	LIFO	Beginning Balance:	272.000	65.000	17,680.00
				Ending Balance:	272.000	65.000	17,680.00

Run Date: 6/17/2002 10:15:46 AM  
 Business Date: 6/2/2001

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## Negative On Hand Quantity

Use the Negative On Hand Quantity Report to summarize all inventory items that have a negative inventory on-hand quantity within a warehouse. You can view the items by warehouse or bin location (if you maintain inventory balances by bin). You can also include incoming replenishment orders for the item showing the quantity on order, replenishment source, and projected date of arrival.

Inventory Management					Systems of America
	Item Warehouse	Description	Stock UOM	Bin	Quantity On Hand
	Order No	Source	Tran UOM	Order Qty	Date Expected
Rialto	2way Radio		Each	A2-01-01-06	-48.000
	2way Radio				<b>Total</b> -48.000
	56k Modem		Each	A1-02-01-04	-550.000
	56K V90 Modem With HSP Chipset				<b>Total</b> -550.000
	EthernetHub		Each	A2-01-01-07	-5,300.000
	Ethernet Hub				<b>Total</b> -5,300.000
	Firewall		Each	A2-01-01-06	-6.000
	Secured Access Firewall				<b>Total</b> -6.000

Run Date: 7/12/2002 10:52:51 AM  
 Business Date: 6/19/2002

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## On Hand Lot-Serial

The On Hand Lot-Serial report displays items by lot and serial numbers from the date of receipt. It also displays the associated bin numbers as applicable. This report includes the total quantity available for each item by warehouse and purchase product line.

Inventory Management						
On Hand Lot-Serial Report						
Item Description	UOM Warehouse	Source	Bin	Lot Expiration Date	Serial	Qty On Hand
EtherlinkCard	Each	Components	A2-01-01-07	30200		6.000
Etherlink Card	Rialto		A1-01-01-02	12/31/2002 L030198		1.000
Cat5 Cable	Each	Cables	A3-01-02-18	CC030198		2,105.000
6FT Cat5 Crossover Cable Ethernet 10/100	Rialto		A1-01-01-01	12/31/2001 CC010198		3.000
1.44 Floppy	Each			12/31/2002		
1.44 MB Floppy Drive	CFI			AJ-101		620.000
Cat5 Cable	Each		A2-02-02-12	CC040502		1,369.000
6FT Cat5 Crossover Cable Ethernet 10/100	Rialto			5/31/2003		
1.44 Floppy	Each	Components	A1-01-01-01	AJ-105		5.000
1.44 MB Floppy Drive	Rialto			12/31/2001		
EtherlinkCard	Each	Components	A2-01-01-07	L030198		4,171.000
Etherlink Card	Rialto			12/31/2002		
Cat5 Cable	Each	Cables	A1-01-01-02	CC010198		4.000
6FT Cat5 Crossover Cable Ethernet 10/100	Rialto			12/31/2002		
1.44 Floppy	Each	Components	A1-01-01-01	AJ-101		954.000
1.44 MB Floppy Drive	Rialto			12/31/2001		
Cat5 Cable	Each	Cables	A3-01-02-18	CC020198		127.000
6FT Cat5 Crossover Cable Ethernet 10/100	Rialto			12/31/2002		
1.44 Floppy	Each	Cables	01-01-Shelf2	CC030198		515.000
Vernon				12/31/2001		
1.44 Floppy	Each	Rialto	01-02-Shelf2	AJ-101		35.000
1.44 MB Floppy Drive	Vernon			12/31/2001		
EtherlinkCard	Each	Components	A2-01-01-07	L020198		25.000
Etherlink Card	Rialto			12/31/2002		
Cat5 Cable	Each	Cables	A3-01-02-18	CC010597		1.000
6FT Cat5 Crossover Cable Ethernet 10/100	Rialto			12/31/2002 CC010297		23.000
1.44 Floppy	Each	Rialto	01-01-Shelf2	AJ-101		285.000
1.44 MB Floppy Drive	Vernon			12/31/2001		
EtherlinkCard	Each	Components	A2-01-01-07	L010197		24.000
Etherlink Card	Rialto			12/31/2002		
1.44 Floppy	Each	Components	A1-01-01-02	AJ-105		1.000
1.44 MB Floppy Drive	Rialto			12/31/2001		
UPS	Each	Components	A2-01-01-07		10011	1.000
Uninterruptible Power Supply	Rialto					
Run Date:	6/17/2002	10:18:50 AM				
Business Date:	6/2/2001					Page 1

## Lot-Serial History

The Lot-Serial History Report displays transactions for items that are serial- and lot-number tracked. You can limit the transactions listed by specifying serial and lot number ranges. You can use this report to determine which customers received a particular item so that you can notify them for such things as maintenance reminders or recalls.

Inventory Management									Systems of America
Item Description	Whse	Lot Serial	Tran No	Tran Type	Tran Date	Post Date	Customer	UOM	Quantity
					Transaction	Comments			
1.44 Floppy 1.44 MB Floppy Drive	Rialto	HJ45-011	0000000268	PU	3/3/2001	3/3/2001	Each	10.000	
			0000000009	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000019	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000029	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000039	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000049	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000059	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000069	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000079	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000089	KC	3/3/2001	3/3/2001	Each	-1.000	
			0000000099	KC	3/3/2001	3/3/2001	Each	-1.000	
	AJ-101		0000000163	RG	3/21/2001	3/21/2001	Each	1,000.000	
			0000000287	SH	3/25/2001	3/25/2001 Aldebrn	Each	-501.000	
	AJ-105		0000000280	PU	1/12/2001	1/12/2001	Each	10.000	
	AJ-101		0000000173	RG	1/8/2001	1/8/2001	Each	1,750.000	
			0000000013	TR	1/9/2001	1/9/2001	Each	-865.000	
			0000000183	RG	1/17/2001	1/17/2001	Each	1,650.000	
			0000000015	TR	1/17/2001	1/17/2001	Each	-600.000	
Run Date:	6/17/2002	10:55:10 AM							Page 1
Business Date:	6/2/2001								

## Transfer Status

The Transfer Status Report functions as both an open transfer and a transfer status report. If you choose to include pending transactions, they are used in calculating the quantity open to receive. Pending transactions are those included in unposted batches.

Systems of America													
Inventory Management													
Transfer Status Report													
Detail													
Transfer Order	Order Date/ Request Date	Ship Whse/ Sched Ship	Revg Whse/ Ship Meth	Transit Whse	Line	Item Number/ Description	Status	UOM	Qty Ordered	Qty Shipped	Qty Adjusted	Qty Received	Qty Open To Receive
0000000009	2/16/2001 2/18/2001	Rialto 2/17/2001	Vernon CFI	CFI	1	1.44 Floppy 1.44 MB Floppy Drive	Open	Each	620.00	620.00	0.00	0.00	620.00
					2	Supervault 3000S 584 GB Ultra3 SCSI Storage	Open	Each	100.00	100.00	0.00	0.00	100.00
					3	AC548 Spkr Aitec Lansing ACS48 20w Speakers	Open	Each	39.00	39.00	0.00	0.00	39.00
					4	TrainingManuals Complete Software Training Manuals	Open	Each	28.00	28.00	0.00	0.00	28.00
0000000012	3/5/2001 3/6/2001	Rialto 3/5/2001	Vernon CFI	CFI	1	1.44 Floppy 1.44 MB Floppy Drive	Open	Each	280.00	275.00	0.00	275.00	5.00
0000000013	3/5/2001 3/6/2001	Rialto 3/5/2001	Vernon CFI	CFI	2	UPS Uninterruptible Power Supply	Open	Each	8.00	8.00	0.00	6.00	2.00
0000000014	3/11/2001 3/12/2001	Rialto 3/11/2001	Vernon CFI	CFI	2	Supervault 3000S 584 GB Ultra3 SCSI Storage	Open	Each	40.00	40.00	0.00	42.00	0.00
0000000015	3/17/2001 3/18/2001	Rialto 3/17/2001	Vernon CFI	CFI	1	ViewSonic E771 ViewSonic E771	Open	Each	15.00	15.00	0.00	11.00	4.00
0000000017	3/11/2001 3/12/2001	Rialto 3/11/2001	Vernon CFI	CFI	1	ViewSonic E771 ViewSonic E771	Open	Each	15.00	15.00	0.00	11.00	4.00
0000000018	3/22/2001 3/23/2001	Rialto 3/22/2001	Vernon CFI	CFI	1	1.44 Floppy 1.44 MB Floppy Drive	Open	Each	240.00	0.00	0.00	0.00	240.00
					2	Supervault 3000S 584 GB Ultra3 SCSI Storage	Open	Each	35.00	0.00	0.00	0.00	35.00
					3	AC548 Spkr Aitec Lansing ACS48 20w Speakers	Open	Each	25.00	0.00	0.00	0.00	25.00
					4	TrainingManuals Complete Software Training Manuals	Open	Each	18.00	0.00	0.00	0.00	18.00

\* indicates pending transactions

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## In-Transit Warehouse Variance

The In-Transit Warehouse Variance Report contains information about transfer discrepancies. Such discrepancies occur when there is a difference between quantity shipped and quantity received, leaving a positive or negative balance in the transit warehouse. You can choose to include pending receipts and adjustments in the variance calculation.

Systems of America											
Inventory Management											
Transit Warehouse Variance Report											
Detail											
Transfer Order	Item Number Line	Description	Total Qty Ordered	Ship Whse	Shipment Receipt	Tran Date	Rcvg Qty	Qty Adjusted	Transit Whse	Qty	Variance Amount
0000000009	1	1.44 Floppy	620.00	Rialto	0000000022-TR	02/01/01	620.00	Vernon	0.00	CFI	620.00
	Each	1.44 MB Floppy Drive									\$8,680.00
	2	Supervault 3000S	100.00	Rialto	0000000022-TR	02/01/01	100.00	Vernon	0.00	CFI	100.00
	Each	584 GB Ultra3 SCSI Storage									\$340,000.00
	3	ACS48 Spkr	39.00	Rialto	0000000022-TR	02/01/01	39.00	Vernon	0.00	CFI	39.00
	Each	Altec Lansing ACS48 20w Speakers									\$5,343.00
	4	TrainingManuals	28.00	Rialto	0000000022-TR	02/01/01	28.00	Vernon	0.00	CFI	28.00
	Each	Complete Software Training Manuals									\$1,960.00
0000000013	2	UPS	8.00	Rialto	0000000047-TR	02/20/01	8.00	Vernon	0.00	CFI	
	Each	Uninterruptible Power Supply			0000000054-TR	03/12/01	6.00	Vernon		CFI	2.00
	2	Supervault 3000S	40.00	Rialto	0000000050-TR	02/20/01	40.00	Vernon	0.00	CFI	
	Each	584 GB Ultra3 SCSI Storage			0000000054-TR	03/12/01	42.00	Vernon		CFI	(2.00)
	1	ViewSonic E771	15.00	Rialto	0000000054-TR	03/12/01	11.00	Vernon	0.00	CFI	
	Each	ViewSonic E771			0000000061-TR	03/15/01	15.00	Vernon		CFI	4.00
	1	ViewSonic E771	15.00	Rialto	0000000055-TR	02/20/01	15.00	Vernon	0.00	CFI	
	Each	ViewSonic E771			0000000054-TR	03/12/01	11.00	Vernon		CFI	4.00
									Amt Short		(\$6,800.00)
									Amt Over		\$358,374.00
									Report Total:	Net Variance	\$351,574.00
Run Date:	6/17/2002	10:59:18 AM									
Business Date:	6/2/2001										
											Page 1

## Kit Component Where Used

Use the Kit Component Where Used report to list kits containing a specific component. Only standard kits (those found in IM Maintain Items) are contained in the report. Modified kits are not included. In addition, this report includes only single-level kits. An indication is given if the component is part of a nested kit.

Systems of America							
Inventory Management							
Kit Component Where Used Report							
<b>Warehouse:</b> Rialto							
Component Item	Description	Purch Prod Line	Sales Prod Line	Status	Track method	Type	Component Qty
		Kit Item	Description			Nested	
1.44 Floppy	1.44 MB Floppy Drive	Components	Sys	Active	Serial		
		Graphic Station	Graphic Workstation PC		Assembled Kit	1.00 Each	
		Multimedia PC	Multimedia PC Package		BTO Kit	1.00 Each	
8.4GB Hard Drive	Maxtor 8.4GB Ultra ATA	Components	Peri	Active	Serial		
		Graphic Station	Graphic Workstation PC		Assembled Kit	1.00 Each	
		Multimedia PC	Multimedia PC Package		BTO Kit	1.00 Each	
ACS48 Spkr	Altec Lansing ACS48 20w Speakers	Components	Peri	Active	(none)	BTO Kit	2.00 Each
		Multimedia PC	Multimedia PC Package				
EtherlinkCard	Etherlink Card	Components	Sys	Active	Serial		
		Graphic Station	Graphic Workstation PC		Assembled Kit	1.00 Each	
		Multimedia PC	Multimedia PC Package		BTO Kit	1.00 Each	
Gateway500SE	Intel Pentium III 500 MHz 512K Cache	GatewaySystems	Sys	Active	(none)	Assembled Kit	1.00 Each
		PC Workstation					
ISDN Modem	ISDN Modem	Modems	Peri	Active	(none)	BTO Kit	1.00 Each
		Multimedia PC	Multimedia PC Package				
Keyboard	Keyboard	Keyboards	Peri	Active	Serial		
		Graphic Station	Graphic Workstation PC		Assembled Kit	1.00 Each	
		Multimedia PC	Multimedia PC Package		BTO Kit	1.00 Each	
		PC Workstation			Assembled Kit	1.00 Each	
Mini Tower	Mini Tower Case	Components	Peri	Active	Serial		
		Graphic Station	Graphic Workstation PC		Assembled Kit	1.00 Each	
		Multimedia PC	Multimedia PC Package		BTO Kit	1.00 Each	
Motherboard-Pentium II 450	Motherboard-Pentium II 450	Components	Peri	Active	Serial		
		Graphic Station	Graphic Workstation PC		Assembled Kit	1.00 Each	
		Multimedia PC	Multimedia PC Package		BTO Kit	1.00 Each	
Mouse	Microsoft Mouse	Components	Peri	Active	Serial		
Run Date:	6/17/2002	11:01:22 AM					
Business Date:		6/2/2001					Page 1

## Special Order Items

This report lists special order items, including items that are not assigned to a replenishment source, and items that are assigned a source but are not on a suggested replenishment order.

Inventory Management							Systems of America	
Special Order Items Report								
Item Description	Warehouse	Buyer	Quantity UOM	SO Number SO Date	Customer	Date Promised	Purchase Prod Line	
Writable CD - 100 pack			25.000	0000000261 6/6/2002	Col&Sons	6/26/2002		
Leather CD case - 30			20.000	0000000261 6/6/2002	Col&Sons	6/26/2002		
100 watt amplifier			40.000	0000000262 6/14/2002	RadioSal	7/17/2002		
12' ladder - aluminum			18.000	0000000263 6/19/2002	ScottBro	7/3/2002		
200' cable - 3 prong			50.000	0000000263 6/19/2002	ScottBro	7/3/2002		

Run Date:	7/12/2002 10:51:32 AM	Page 1
Business Date:	6/19/2002	

## Inventory Analysis

The Inventory Analysis Report compares the amounts invested in inventory to the annual cash flow generated by sale of the inventory in a warehouse. You can select the cost basis for the report and choose to include or exclude inventory held in transit warehouses. This report is available in summary and detail formats.

Inventory Management								Systems of America
Inventory Analysis Report								
Rialto	Rialto Distribution Center							
Item	Item Cost	Cum Cost	Cum Cost %	Sales	Date Est	Cum Sales	Cum Sales %	
56k Internal/Sound	33,600.000	33,600.000	34.42	449,200.000		449,200.000	30.80	
56K Internal Modem	28,730.000	62,330.000	63.86	411,515.000		860,715.000	59.01	
56k External Modem	17,680.000	80,010.000	81.97	347,035.000		1,207,750.000	82.80	
56k Modem Card	17,600.000	97,610.000	100.00	250,800.000		1,458,550.000	100.00	

Run Date:	2/14/2002	3:50:15 PM	Page 1
Business Date:	6/2/2001		

## Inventory Performance

Use the Inventory Performance Report to calculate five critical measurements of inventory performance of finished goods, pre-assembled and build-to-order kits. The calculations performed for each inventory item selected for the report include Gross Margin, Adjusted Gross Margin, Customer Service Level, Inventory Turnover, and Return on Investment.

Inventory Management										Systems of America
Inventory Performance Report by Cost of Sales										
Period: 6 Year: 2000 - Period: 5 Year: 2001										
Whse	Item Description	Date Established	Status	Gross Margin %	Adj Gross Margin %	Customer Service Level %	Inventory Turnover	Return on Investment %		
Rialto	v1000	1/18/2000	Active	100.00	99.03	100.00	0.00	0.00		
Rialto	Viper 1000									
Rialto	Cat5 Cable	1/1/2000	Active	96.12	96.05	50.00	24.68	2,372.46		
Rialto	6FT Cat5 Crossover Cable Ethernet 10/100 MBps	1/1/2000	Active	39.85	10.16	100.00	0.61	24.22		
Rialto	Zip 100MB	1/1/2000	Active	39.85	-18.98	100.00	0.31	12.22		
Rialto	100 MB Zip Drive									
Rialto	Viper V330	1/1/2000	Active	39.85	28.81	63.64	106.40	3,065.88		
Rialto	Diamond Viper V330 Video Card									
Rialto	Supervault 3000S	5/8/1999	Active	28.81	28.51	65.00	237.55	19,814.02		
Rialto	584 GB Ultra3 SCSI Storage									
Rialto	Cat5 Jacks	1/1/2000	Active	83.41	83.38	80.00	0.92	58.23		
Rialto	Category 5 Jacks									
Rialto	Cartridge	1/1/2000	Active	0.00	0.00	0.00	0.00	0.00		
Rialto	Cartridge Tape									
Rialto	8.4GB Hard Drive	1/1/2000	Active	63.36	51.40	100.00	3.20	89.44		
Rialto	Maxtor 8.4GB Ultra ATA									
Rialto	Graphic Station	1/21/2000	Active	27.95	21.19	100.00	0.00	0.00		
Rialto	Graphic Workstation PC									
Rialto	Multimedia PC	1/1/2000	Active	0.00	0.00	100.00	0.00	0.00		
Rialto	Multimedia PC Package									
Rialto	PC Workstation	5/8/1999	Active	0.00	0.00	0.00	0.00	0.00		
Rialto	TrainingManuals	5/8/1999	Active	49.69	49.51	60.00	52.29	2,598.34		
Rialto	Complete Software Training Manuals									
Rialto	Cable100	1/1/2000	Active	33.33	33.31	100.00	842.81	28,093.81		
Rialto	100' Standard Cable									
Rialto	Cable200	1/1/2000	Active	50.93	50.80	100.00	119.68	6,095.16		
Rialto	200' Standard Cable									
Rialto	Cable50	1/1/2000	Active	63.47	63.32	100.00	75.18	4,771.16		
Rialto	50' Standard Cable									
Rialto	Cable500	1/1/2000	Active	51.16	50.97	100.00	77.12	3,945.07		
Rialto	500' Standard Cable									
Rialto	AC548 Spkr	1/1/2000	Active	15.25	13.13	54.17	25.52	389.15		
Run Date:		6/17/2002	11:04:06 AM							
Business Date:		6/2/2001								
										Page 1

## Low Cost

The Low Cost Report displays purchasing opportunities from the primary vendor or an alternate vendor that result in a lower net adjusted cost for an item. You can print this report to display an item's current replacement cost and the current landed cost of an item by warehouse from the primary vendor. This report

also prints other vendors who supply this item at a lower cost, along with their quantity and price break information based on their unit cost and landed cost. For a particular item, the resulting adjusted unit cost allows you to determine the best price available.

Systems of America						
<b>Inventory Management</b>		<b>Low Cost Report</b>				
Item Description		Warehouse	Buyer	Purch UOM	Current Unit Cost (Stock UOM)	
		Purchase Product Line	Primary Vendor	Stock UOM	Replacement Cost	Landed Cost
10/100 Adapt		Rialto	Surfington	Each	244.530	244.530
10/100 Ether Adapter		Components	ACS	Each		
Lower Cost Vendor		Min Purch Qty (Vendor UOM)	Vendor Unit Cost (Vendor UOM)		Vendor Unit Cost (Stock UOM)	Landed Unit Cost (Stock UOM)
ACS	Each	301.000	234.650		234.650	234.650
AdvCons	Each	101.000	237.000		237.000	237.000
ACS	Each	201.000	237.120		237.120	237.120
ACS	Each	101.000	240.825		240.825	240.825
AdvCons	Each	51.000	242.000		242.000	242.000
ACS	Each	1.000	244.530		244.530	244.530
AdvCons	Each	201.000	69.375		69.375	69.375
AdvCons	Each	101.000	71.250		71.250	71.250
ACS	Each	201.000	72.000		72.000	72.000
Run Date:	6/17/2002	11:05:42 AM				
Business Date:	6/2/2001					
						Page 1

## Lead Time Exception

Use the Lead Time Exception Report to view a list of receipts that are excluded from the projected lead time calculation and the reason for the exclusion. Some receipts are specifically excluded from lead time calculation on the purchase order. Other receipts do not qualify based on system validation.

<b>Inventory Management</b>					Systems of America
<b>Lead Time Exception Report</b>					
<b>ItemUPS</b>		<b>Uninterruptible Power Supply</b>			
Receipt Date	Lead Time (Days)	Projected Lead Time (Days)	Vendor Description	Reason Code Description	
1/10/2001	6	0	ShereTec Sphere Technology		
1/18/2001	3	0	ShereTec Sphere Technology		
2/9/2001	6	0	ShereTec Sphere Technology		
2/19/2001	3	0	ShereTec Sphere Technology		
3/4/2001	3	0	ShereTec Sphere Technology		
3/10/2001	3	0	ShereTec Sphere Technology		
3/17/2001	3	0	ShereTec Sphere Technology		
<b>ItemViewSonic E771</b>		<b>ViewSonic E771</b>			
Receipt Date	Lead Time (Days)	Projected Lead Time (Days)	Vendor Description	Reason Code Description	
1/10/2001	6	0	ShereTec Sphere Technology		
1/18/2001	3	0	ShereTec Sphere Technology		
2/9/2001	6	0	ShereTec Sphere Technology		
Run Date:	6/17/2002	11:07:13 AM			Page 1
Business Date:		6/2/2001			

## Unusual Usage

The Unusual Usage Report displays unusual sales volume for items within a warehouse by buyer or purchase product line. You can include past period statistics and enter the number of periods to include. Only items with a significant percentage (high or low) difference, depending on their demand variance rank, are included on the report.

Systems Of America						
Inventory Management						
Unusual Usage Report by Cost of Sales						
Purchase Product Line	Item Description	Item Type	Rank	Reorder Method	Reorder Qty UOM	Order Point Line Point
PPL0091	1001-HON-H252 HON 32 DRAWER LETTER FLE	Finished Goods	A	Min/Max	288.89 Each	100 230
			Period/ Year	Projected Demand	Actual Demand	Percentage Difference
			7/1998	99	120	21.20
			6/1998	120	150	25.00
			5/1998	210	201	-4.20
			4/1998	300	350	16.60
			3/1998	390	410	5.10
			2/1998	239	240	4.00
			Total	226.33	245.16	8.30
	1001-HON-H253 HON 32 DRAWER	Finished Goods	B	Min/Max	288.89 Each	100 230
			Period/ Year	Projected Demand	Actual Demand	Percentage Difference
			7/1998	99	120	21.20
			6/1998	120	150	25.00
			5/1998	210	201	-4.20
			4/1998	300	350	16.60
			3/1998	390	410	5.10
			2/1998	239	240	4.00
			Total	226.33	245.16	8.30
Run Date: July 25, 1998 10:46:49 AM						
Business Date: July 31, 1998						
Page 1						

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## Completion Report

Use this report to view a list of completed work orders. This report prints the work order number, item, quantity completed to date, and the completion date. The following fields can be used to sort the report and select work orders to include: actual start date, commit date, completed date, item and item class, priority and priority code, warehouse, and work order entry and required date.

Systems of America					
Manufacturing		Work Order Completion			
Work Order No	Item ID	Warehouse	MF Item Class	Qty To Date	Complete Date
00001003	MBH1000	Tampa	Mfg	100.00	6/2/2001
00001012	MPE65D	Tampa	Mfg	1,000.00	6/2/2001
00001018	1.44 Floppy	Rialto	Mfg	0.00	6/2/2001
00001018	28.8 Modem	Rialto	Mfg	0.00	6/2/2001
00001018	8.4GB Hard Drive	Rialto	Mfg	0.00	6/2/2001
00001018	ACS48 Spkr	Rialto	Mfg	0.00	6/2/2001
00001018	CD-RW	Rialto	Mfg	0.00	6/2/2001
00001018	EtherlinkCard	Rialto	Mfg	0.00	6/2/2001
00001018	Keyboard	Rialto	Mfg	0.00	6/2/2001
00001018	Mini Tower	Rialto	Mfg	0.00	6/2/2001
00001018	Motherboard-Pentium II 450	Rialto	Mfg	0.00	6/2/2001
00001018	Mouse	Rialto	Mfg	0.00	6/2/2001
00001018	NEC15	Rialto	Mfg	0.00	6/2/2001

Run Date:	4/4/2003 9:31:00 AM	
Business Date:	6/2/2001	Page 1

## Work Order Status

Use the Work Order Status Report to view the status of selected work orders. You can generate this report in summary or detail format. You can also organize the report by work order or by sales order. If you select to report by work order, you can choose to show work orders with or without sales orders and with or without transactions. If you select to report by sales order, you can choose to show sales orders with or without assigned work orders.

Manufacturing									Systems of America	
Work Order Status Report - Detail										
Work Order : 00001000										
Routing : Labels		Warehouse :	Tampa	Entry Date :	04/01/2001	Release Date :	06/11/2001			
Version : Std		Priority :		Required Date :	06/15/2001	Commit Date :	06/11/2001			
<b>--Work Order Info--</b>										
<u>Item Produced</u>	<u>Qty Total</u>	<u>Qty ToDate</u>	<u>Customer ID</u>	/ Name						
PA48X761	900.0000	0.0000								
PS48X761	900.0000	0.0000								
PP48X761	900.0000	0.0000								
<u>Step</u>	<u>Type</u>	<u>Operation</u>	<u>Description</u>	<u>Work Center</u>	<u>Material Item</u>	<u>Produced Item</u>	<u>Std Qty</u>	<u>Qty to Date</u>		
05	M	MAT	Material Requisition	POC			347.0000	0.0000		
10	L	CUT	Sheer cut and trim to	100			2,784.0000	0.0000		
15	L	CLEAN	Clean screen room an	220			2,784.0000	0.0000		
20	O	WPR	Wicket Printing	330	Flint Metallic Gray		52.0000	0.0000		
25	O	WPR	Wicket Printing	330	Bright Red Nazdar		52.0000	0.0000		
30	O	WPR	Wicket Printing	330	Flint Metallic		52.0000	0.0000		
35	O	WPR	Wicket Printing	330	White Nazdar DL11		52.0000	0.0000		
40	O	TLM	Lamination	400	Laminate		1,023.0000	0.0000		
45	L	SLT	Slit	430			2,756.0000	0.0000		
50	L	DIE	Die Cut	460			2,756.0000	0.0000		
55	L	PNO	Punchout	510			2,756.0000	0.0000		
Run Date:	6/17/2002	11:27:04 AM								
Business Date:	6/2/2001									Page 1

## Routing Report

Use this report to print routing information that you set up in Routing Entry. You can specify the sort, selection, and sequence criteria, and choose to print a range of routing codes and version IDs or a complete list.

Systems of America					
Manufacturing		Routing Report			
<u>Customer:</u>		<u>Routing ID:</u>	Blade	<u>Parts Produced</u>	
<u>Revision:</u>	C	<u>Revision Date:</u>	1/31/2001	<u>Version:</u>	FBA-1000
<u>Qty/Cycle:</u>	1	<u>Std Qty:</u>	1,000		
Labor Step	010	Material Requisition			
		Item ID:	FTA40	Backflush:	Y
		Item Desc:	Flat Sheet .40 6061 Aluminum	Quantity Required:	0.0800 / 1
Labor Step	020	Shear sheet metal			
		Work Center:	SHEARS Shear machines	Tool ID:	
		Machine ID:	SHRF1 Cincinnati 540	PcsHr:	36.0000 Cost To WIP: Y
		SetUpHr:	0.75 PcsB4Reset: 500	Move Hrs:	0.00 Scrap %: 0.00
		ResetUpHr:	25.00 WrkCntrOperFactor: 2.000	Queue Hrs:	0.00 Efficiency %: 100.00
				Backflush:	N
Labor Step	030	Shovel blade stamping and forming			
		Work Center:	STMP Metal stamping machines	Tool ID:	DIE1 Stamping Die for SS
		Machine ID:	STAMP1 Minster E2	PcsHr:	240.0000 Cost To WIP: Y
		SetUpHr:	2.00 PcsB4Reset: 1,000	Move Hrs:	0.00 Scrap %: 0.00
		ResetUpHr:	1.00 WrkCntrOperFactor: 1.000	Queue Hrs:	0.00 Efficiency %: 100.00
				Backflush:	N
Labor Step	040	Drill holes for handle screw			
		Work Center:	SECOND Secondary Machining	Tool ID:	FIX1 Drilling Fixture
		Machine ID:	DRILL2 Clausing 820A	PcsHr:	90.0000 Cost To WIP: Y
		SetUpHr:	0.50 PcsB4Reset: 100	Move Hrs:	0.00 Scrap %: 2.00
		ResetUpHr:	0.25 WrkCntrOperFactor: 1.000	Queue Hrs:	0.00 Efficiency %: 100.00
				Backflush:	N
Run Date:		6/17/2002 11:31:34 AM			
Business Date:		6/2/2001		Page	1

## Work Center Where Used

Use this report to view which items are defined to run on a work center. This report displays the finished item, as well as the routing ID, version ID, step, and description for each item that runs on the work center.

Systems of America				
Manufacturing		Work Center Where Used		
<b>Work Center :</b> 100		Shear		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	10	48X761 Decal, 3 up Plastic Shovel
<b>Work Center :</b> 220		Screen Room		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	15	48X761 Decal, 3 up Plastic Shovel
<b>Work Center :</b> 430		Cutters		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	45	48X761 Decal, 3 up Plastic Shovel
<b>Work Center :</b> 460		Die Cutters		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	50	48X761 Decal, 3 up Plastic Shovel
<b>Work Center :</b> 510		Punchers		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	55	48X761 Decal, 3 up Plastic Shovel
<b>Work Center :</b> 520		Assembly		
Item	Routing	Version	Step	Description
Gateway500SE	Salvage	Std	20	Intel Pentium III 500 MHz 512K C
PP48X761	Labels	Std	60	48X761 Decal, 3 up Plastic Shovel
Shovel-A100	Shovel	A	090	Aluminum Shovel, Black Handle
Shovel-P100	Shovel	P	090	Plastic Shovel, Black Handle
Shovel-S100	Shovel	S	090	Stainless Steel Shovel, Black Handl
<b>Work Center :</b> Lines		Assembly/Production Lines		
Item	Routing	Version	Step	Description
Shovel-A100	Shovel	A	070	Aluminum Shovel, Black Handle
Shovel-P100	Shovel	P	070	Plastic Shovel, Black Handle
Shovel-S100	Shovel	S	070	Stainless Steel Shovel, Black Handl
<b>Work Center :</b> M800		Mix		
Item	Routing	Version	Step	Description
MPE65D	Compound	Std	040	Urethane Compound
<b>Work Center :</b> M850		Primary Machines		
Item	Routing	Version	Step	Description
MBH1000	Handle	Std	070	Injection Molded Black Handle
MBH1000	Handle	Std	050	Injection Molded Black Handle
MBH1000	Handle	Std	060	Injection Molded Black Handle
<b>Work Center :</b> M900		Secondary Machines		
Item	Routing	Version	Step	Description
MBH1000	Handle	Std	080	Injection Molded Black Handle
MBH1000	Handle	Std	090	Injection Molded Black Handle

Run Date: 6/17/2002 11:41:15 AM

Business Date: 6/2/2001

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## Operation Where-Used

Use this report to view which items are defined to utilize an operation. This report displays the finished item, as well as the routing ID, version ID, step, and description for each item that uses the operation.

Systems of America				
Manufacturing		Operation Where Used		
Operation:		ASSEMBLY Assembly Line Production		
Item	Routing	Version	Step	Description
Shovel-A100	Shovel	A	070	Aluminum Shovel, Black Handle
Shovel-P100	Shovel	P	070	Plastic Shovel, Black Handle
Shovel-S100	Shovel	S	070	Stainless Steel Shovel, Black Handl
Operation:		BEND Bend stamped blade for handle attachment		
Item	Routing	Version	Step	Description
FBA-1000	Blade	Alum	050	Aluminum Blade
FBS-1000	Blade	SS	050	Stainless Steel Blade
Operation:		CLEAN Clean screen room and screen printing prep		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	15	48X761 Decal, 3 up Plastic Shovel
Operation:		CURE Curing of parts		
Item	Routing	Version	Step	Description
MBH1000	Handle	Std	070	Injection Molded Black Handle
Operation:		CUT Sheer cut and trim to size (See label sizes)		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	10	48X761 Decal, 3 up Plastic Shovel
Operation:		DIE Dic Cut		
Item	Routing	Version	Step	Description
PP48X761	Labels	Std	50	48X761 Decal, 3 up Plastic Shovel
Operation:		DisAssmbly Dis-assemble, separate scrap and salvage items		
Item	Routing	Version	Step	Description
Gateway500SE	Salvage	Std	20	Intel Pentium III 500 MHz 512K C
Operation:		DRILL Drill holes for handle screw		
Item	Routing	Version	Step	Description
FBA-1000	Blade	Alum	040	Aluminum Blade
Run Date:	6/17/2002	2:58:37 PM		
Business Date:	6/2/2001			Page 1

# Production Report

The Production Entry Report lists the finished goods items produced in Production Entry. This report provides a history of what was produced and when it was produced in Light Manufacturing and Advanced Kitting. You can sort the report by item or date produced.

Systems of America

# Manufacturing

## Production Entry Report

	Quantity	Labor Costs				Material Costs			Hours		
		Scrap	Run Fixed	Run Var	Setup Fixed	Setup Var	Material	Outside	Other	Run Time	Set up
<b>Totals for Date:</b> 6/12/2001	100.00	0.00	10.00	24.00	0.00	0.00	200.00	0.00	0.00	1.00	0.00
<b>Totals for Item:</b> FBP-1000	100.00	0.00	10.00	24.00	0.00	0.00	200.00	0.00	0.00	1.00	0.00
<b>Item:</b> FBS-1000											
<b>Production Date:</b> 6/12/2001											
<b>Totals for Date:</b> 6/12/2001	100.00	0.00	70.60	98.92	0.00	0.00	80.00	0.00	0.00	7.06	0.00
<b>Totals for Item:</b> FBS-1000	100.00	0.00	70.60	98.92	0.00	0.00	80.00	0.00	0.00	7.06	0.00
<b>Item:</b> MBH1000											
<b>Production Date:</b> 6/12/2001											
<b>Totals for Date:</b> 6/12/2001	100.00	0.00	110.85	115.23	0.00	0.00	21.25	0.00	0.00	9.93	0.00
<b>Totals for Item:</b> MBH1000	100.00	0.00	110.85	115.23	0.00	0.00	21.25	0.00	0.00	9.93	0.00
<b>Item:</b> MGH1000											
<b>Production Date:</b> 6/12/2001											

Run Date: 6/17/2002 3:01:38 PM

Business Date: 6/2/2001

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# Open WIP Report

The WIP Report shows all cost that relates to work in process that has not yet been updated to Finished Goods Inventory. Values on this report depend on the item valuation method selected for the material and finished good items associated with the work order. Values on this report are also determined by Step Complete responses for each labor step during Production Entry.

When partial work order quantities are completed at the progress step, the system calculates the amount of cost applied to the completed items. After the Progress Step is updated and indicated as complete, all costs are transferred to Finished Goods and this report is blank, except for cost variances, which are updated to General Ledger variance accounts when work order completion is processed.

Consultants Of America										
Manufacturing										
Work in Process Report - Transaction Detail										
Work Order: No	00000016	Routing:	BODY	Customer Name:						
Step	Description	StepType		Run Var	Run Fix	Set Var	Set Fix	Out	Mat	Other
010	Material Issues	Material								
TransactionNo	Date	EmployeeName	TransType							
00000133	6/13/2002	John Smith	Material	0.0000	0.0000	0.0000	0.0000	0.0000	11,000.0000	0.0000
00000134	6/13/2002	John Smith	Progress	0.0000	0.0000	0.0000	0.0000	0.0000	11,000.0000	0.0000
<b>Transaction Total :</b>				<b>0.0000</b>	<b>0.0000</b>	<b>0.0000</b>	<b>0.0000</b>	<b>0.0000</b>	<b>0.0000</b>	<b>0.0000</b>
020	Metal Stamping	O Labor								
TransactionNo	Date	EmployeeName	TransType							
00000132	6/13/2002	John Smith	Labor	1.2600	5.6000	0.0000	0.0000	0.0000	0.0000	0.0000
00000135	6/13/2002	John Smith	Progress	-1.2600	-5.6000	0.0000	0.0000	0.0000	0.0000	0.0000
00000136	6/13/2002	John Smith	Progress	-14.9320	-59.1680	-0.7040	-0.4800	0.0000	2,904.0000	0.0000
<b>Transaction Total :</b>				<b>-14.9320</b>	<b>-59.1680</b>	<b>-0.7040</b>	<b>-0.4800</b>	<b>0.0000</b>	<b>2,904.0000</b>	<b>0.0000</b>
<b>Total :</b>				<b>-14.9320</b>	<b>-59.1680</b>	<b>-0.7040</b>	<b>-0.4800</b>	<b>0.0000</b>	<b>2,904.0000</b>	<b>0.0000</b>
Run Date: 6/21/2002 11:36:47 AM Business Date: 6/2/2001										
Page 1										

# **Job Costing**

The Job Costing Report displays actual costs captured for the work order and standard cost for the production quantity, as well as the per piece actual cost. The Job Costing Report is available in summary, detail, and transaction detail formats.

Systems of America

# Light Manufacturing Job Costing Report - Transaction Detail

<u>Work Order No:</u>	00001024	<u>Quantity</u>	500.0000	<u>Parts Produced</u>		<u>Qty Total</u>	<u>Qty To Date</u>
<u>Customer Name</u>	Collier & Sons, Inc.	<u>P/O Number:</u>	E5741	MBH1000		500.00	0.00
<u>Routing ID:</u>	Handle	<u>Version Id:</u>	Std				
Step	Description/Type	Quantity Std To-Date	Scrap Pcs Std To-Date	Setup Std To-Date	Run Std To-Date	Material/Out Std To-Date	Totals Std To-Date
							Variance
010	Material Requisition /Material	835.0000 850.0000	0.00 0.00	0.00 0.00	0.00 0.00	208.75 245.60	208.75 245.60
	Transaction No      Date	Quantity	Scrap Pcs	Setup	Run	Material/Out	Totals
00000087	M      /31/2001	-867.0000	0.0000	0.00	0.00	-218.00	-218.00
00000075	M      1/1/2002	850.0000	0.0000	0.00	0.00	246.85	246.85
00000080	R      1/2/2002	867.0000	0.0000	0.00	0.00	216.75	216.75
				0.0000	0.0000	245.6000	245.6000
020	Material Requisition /Material	178.0000 175.0000	0.00 0.00	0.00 0.00	0.00 0.00	40.94 38.50	40.94 38.50
	Transaction No      Date	Quantity	Scrap Pcs	Setup	Run	Material/Out	Totals
00000076	M      1/1/2002	100.0000	0.0000	0.00	0.00	22.00	22.00
00000077	M      1/1/2002	75.0000	0.0000	0.00	0.00	16.50	16.50
				0.0000	0.0000	38.5000	38.5000
050	Pour /Labor	506.0000 525.0000	0.00 0.00	8.50 19.00	10.20 10.25	0.00 0.00	18.70 29.25
	Transaction No      Date	Quantity	Scrap Pcs	Setup	Run	Material/Out	Totals
00000079	R      1/2/2002	525.0000	0.0000	0.00	10.25	0.00	10.25
00000081	S      1/2/2002	0.0000	0.0000	19.00	0.00	0.00	19.00
				19.0000	10.2500	0.0000	29.2500
060	Inject compound into /Labor	506.0000 525.0000	6.00 0.00	0.00 0.00	81.00 180.98	0.00 0.00	81.00 180.98
	Transaction No      Date	Quantity	Scrap Pcs	Setup	Run	Material/Out	Totals
00000082	R      1/2/2002	525.0000	0.0000	0.00	57.15	0.00	57.15
00000083	R      1/2/2002	0.0000	0.0000	0.00	123.83	0.00	123.83
				0.0000	180.9800	0.0000	180.9800
070	Curing of parts /Labor	500.0000 525.0000	0.00 0.00	17.00 37.91	50.00 71.75	0.00 0.00	67.00 109.66
	Transaction No      Date	Quantity	Scrap Pcs	Setup	Run	Material/Out	Totals
00000084	S      1/2/2002	0.0000	0.0000	37.91	0.00	0.00	37.91
00000085	R      1/2/2002	525.0000	0.0000	0.00	71.75	0.00	71.75
				37.9100	71.7500	0.0000	109.6600

Run Date: 2/12/2002 11:49:42 AM

## WIP Costing

The WIP Costing Report uses WIP cost elements, as defined in Set Up Work Centers. Values displayed on this report are the same as those used for transactions updated to the General Ledger. This makes this a valuable report to use at month-end as detail for the General Ledger WIP account balance.

Systems of America						
Manufacturing						
WIP Costing Report - Detail						
<b>Work Order No:</b>	00001003	<b>Quantity</b>	1,000.00	<b>Parts Produced</b>		
<b>Customer</b>	Collier & Sons, Inc.	<b>P/O Number:</b>	MBH1000			
<b>Routing ID:</b>	Handle	<b>Version Id:</b>	Std			
<b>Step</b>	<b>Description</b>	<b>Step Type</b>	<b>Set-up Fixed Set-up Var</b>	<b>Run Fixed Run Var</b>	<b>Material Outside</b>	<b>Other Costs</b>
010	Material Requisition	Material	0.0000 0.0000	11.5500 27.7200	13.2000 0.0000	0.0000 0.0000
020	Material Requisition	Material	0.0000 0.0000	0.0000 0.0000	8.0500 0.0000	0.0000 0.0000
050	Pour	Labor	0.0000 0.0000	1.0000 0.7000	0.0000 0.0000	0.0000 0.0000
060	Inject compound into mol	Labor	0.0000 0.0000	33.3000 23.3100	0.0000 0.0000	0.0000 0.0000
070	Curing of parts	Labor	0.0000 0.0000	5.0000 3.5000	0.0000 0.0000	0.0000 0.0000
080	Remove products from mo	Labor	0.0000 0.0000	50.0000 35.0000	0.0000 0.0000	0.0000 0.0000
090	Quality Control & Inspect	Labor	0.0000 0.0000	10.0000 25.0000	0.0000 0.0000	0.0000 0.0000
<b>Work Order TOTALS:</b>			<b>0.0000</b>	<b>110.8500</b>	<b>21.2500</b>	<b>0.0000</b>
			<b>0.0000</b>	<b>115.2300</b>	<b>0.0000</b>	<b>0.0000</b>
<b>Work Order No:</b>	00001004	<b>Quantity</b>	1,000.00	<b>Parts Produced</b>		
<b>Customer</b>	Collier & Sons, Inc.	<b>P/O Number:</b>	MRH1000			
<b>Routing ID:</b>	Handle	<b>Version Id:</b>	Std			
<b>Step</b>	<b>Description</b>	<b>Step Type</b>	<b>Set-up Fixed Set-up Var</b>	<b>Run Fixed Run Var</b>	<b>Material Outside</b>	<b>Other Costs</b>
010	Material Requisition	Material	0.0000 0.0000	11.5500 27.7200	13.2000 0.0000	0.0000 0.0000
040	Material Requisition	Material	0.0000 0.0000	0.0000 0.0000	9.8000 0.0000	0.0000 0.0000
050	Pour	Labor	0.0000 0.0000	1.0000 0.7000	0.0000 0.0000	0.0000 0.0000
060	Inject compound into mol	Labor	0.0000 0.0000	33.3000 23.3100	0.0000 0.0000	0.0000 0.0000
Run Date: 6/17/2002 4:14:56 PM						
Business Date: 6/2/2001						
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## Bill of Material

Use this report to view material, labor, and outside processing costs for an item. For each selected item, this report displays the associated IDs, including routing ID, version ID, customer ID, and routing warehouse ID. The report also displays the component items used to create each item, as well as its description, fixed and variable setup costs, quantity required, quantity produced per cycle, level, and total cost. You can also sort the report by item, warehouse, or routing ID.

Manufacturing Bill Of Material											
Routing ID:	Salvage	Int.	Material Costs:	Version ID:	Std	Customer ID:	CompRep	Routing Whse ID:	Rialto	1 Cycle	Level
Component Item	Raw/	Description	Labor Costs:	Inhouse	Fixed	Setup(F)	Outside	Other	Quantity Required	/Per	
1.44 Floppy		1.44 MB Floppy Drive		0.0278	0.0000	0.0194	0.0000		1.0000	Each	0
Gateway500SE	R	Intel Pentium III 500		1,150.000C		0.0000		0.0000	1.0000	Each	1.00
<b>1,150.0472</b>	=	<b>Materials:</b>	<b>1,150.0000</b>			<b>0.0000</b>		<b>0.0000</b>			
Per 1 Cycle		+ Labor:	0.0472		0.0278	0.0000	0.0194	0.0000			

Routing ID:	Salvage	Int.	Material Costs:	Version ID:	Std	Customer ID:	CompRep	Routing Whse ID:	Rialto	1 Cycle	Level
Component Item	Raw/	Description	Labor Costs:	Inhouse	Fixed	Setup(F)	Outside	Other	Quantity Required	/Per	
28.8 Modem		Courier 28.8 V		0.0278	0.0000	0.0194	0.0000		1.0000	Each	0
Gateway500SE	R	Intel Pentium III 500		1,150.000C		0.0000		0.0000	1.0000	Each	1.00
<b>1,150.0472</b>	=	<b>Materials:</b>	<b>1,150.0000</b>			<b>0.0000</b>		<b>0.0000</b>			
Per 1 Cycle		+ Labor:	0.0472		0.0278	0.0000	0.0194	0.0000			

Routing ID:	Salvage	Int.	Material Costs:	Version ID:	Std	Customer ID:	CompRep	Routing Whse ID:	Rialto	1 Cycle	Level
Component Item	Raw/	Description	Labor Costs:	Inhouse	Fixed	Setup(F)	Outside	Other	Quantity Required	/Per	
8.4GB Hard Drive		Maxtor 8.4GB Ultra		0.0278	0.0000	0.0194	0.0000		1.0000	Each	0
Gateway500SE	R	Intel Pentium III 500		1,150.000C		0.0000		0.0000	1.0000	Each	1.00
<b>8.4GB Hard Drive</b>	=	<b>Materials:</b>	<b>1,150.0000</b>			<b>0.0000</b>		<b>0.0000</b>			
Per 1 Cycle		+ Labor:	0.0472		0.0278	0.0000	0.0194	0.0000			

Run Date: 3/27/2003 8:40:49 AM

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## Cost Rollup

Use this report to view labor, material, and outside processing costs for selected items and item classes. The costs are broken down by each component item that is used to make up an item.

Systems of America									
Manufacturing		Bill Of Material				Cost Roll Up Report- Detail			
Warehouse:		Rialto							
Total Labor	0.0472	=	0.0278	0.0000	0.0194	0.0000			
Total Materials	1,150.0000	=					1,150.0000	0.0000	0.0000
Valuation Method	New Item Cost	Old Item Cost	Quantity On Hand	Old Valuation	New Valuation	Adjustment			
FIFO	1,150.0472	289.0000	1.0000	289.0000	1,150.05	861.05			
<b>Item ID</b>	EtherlinkCard	<b>RoutingId</b>	Salvage		<b>Version Id</b>	Std			
Component Item	Type	Description	Quantity Required	/Per	Level				
<b>Labor/Material Costs:</b>			Run(F)	Setup(F)	Run(V)	Setup(V)	Inhouse	Outside	Other
EtherlinkCard	Top	Etherlink Card	1.0000	Each	1 Cycle	0			
		0.0278	0.0000	0.0194	0.0000	0.0000	0.0000	0.0000	
	20	DisAssmby 0.03	0.00	0.02	0.00				
Gateway500SE	Raw	Intel Pentium III 500 MHz 512K	1.0000	Each	1.0000	1			
		0.0000	0.0000	0.0000	0.0000	,150.0000	0.0000	0.0000	
Total Labor	0.0472	=	0.0278	0.0000	0.0194	0.0000			
Total Materials	1,150.0000	=					1,150.0000	0.0000	0.0000
Valuation Method	New Item Cost	Old Item Cost	Quantity On Hand	Old Valuation	New Valuation	Adjustment			
LIFO	1,150.0472	80.0000	4,227.0000	338,160.0000	4,861,249.60	4,523,089.60			
Run Date:	6/17/2002	4:22:20 P	Page 9						
Business Date	6/2/2001								

## BOM Where Used

Use this report to view component items, and on which finished goods those components are used. This report displays the finished item, as well as the routing ID, version ID, level, and description for each item this component is a part of.

Systems of America				
Manufacturing		Bill of Material Where Used		
Component:	1.44 Floppy	Version	Level	Description
Item	Routing			
SOA PC-500S-MS2F	SOA PC-500S-MS2K-	PC	1	Sytems of America Per
Component: 28.8 Modem				
Item	Routing	Version	Level	Description
SOA PC-400C-MS2	SOA PC-400C-MS2K-	PC	1	Sytems of America Per
SOA PC-500S-MS2F	SOA PC-500S-MS2K-	PC	1	Sytems of America Per
Component: 56k Modem Card				
Item	Routing	Version	Level	Description
SOA PC-400C-MS2	SOA PC-400C-MS2K-	PC	1	Sytems of America Per
SOA PC-500S-MS2F	SOA PC-500S-MS2K-	PC	1	Sytems of America Per
Component: 8.4GB Hard Drive				
Item	Routing	Version	Level	Description
SOA PC-400C-MS2	SOA PC-400C-MS2K-	PC	1	Sytems of America Per
SOA PC-500S-MS2F	SOA PC-500S-MS2K-	PC	1	Sytems of America Per
Component: ACS48 Spkr				
Item	Routing	Version	Level	Description
SOA PC-400C-MS2	SOA PC-400C-MS2K-	PC	1	Sytems of America Per
SOA PC-500S-MS2F	SOA PC-500S-MS2K-	PC	1	Sytems of America Per
Component: Bright Red Nazdar				
Item	Routing	Version	Level	Description
PP48X761	Labels	Std	1	48X761 Decal, 3 up Pl
Shovel-A300	Shovel	A	2	Aluminum Shovel, Gre
Shovel-P300	Shovel	P	2	Plastic Shovel, Green H
Shovel-S300	Shovel	S	2	Stainless Steel Shovel, C
Component: CD-RW				
Item	Routing	Version	Level	Description
SOA PC-400C-MS2	SOA PC-400C-MS2K-	PC	1	Sytems of America Per
Component: EtherlinkCard				
Item	Routing	Version	Level	Description
Component: FBA-1000				
Item	Routing	Version	Level	Description
Shovel-A300	Shovel	A	1	Aluminum Shovel, Gre
Run Date:	6/17/2002	4:24:41 PM		
Business Date:	6/2/2001			Page 1

## Labor Efficiency Reports

Use this report to view labor efficiency percents based on work orders, employees, or work centers. For each transaction, this report takes into account the quantity produced, the number of scrap pieces, the run and setup hours, the downtime hours, the standard amount of time, and the production rate method (for example, pieces per hour). It also prints whether the work order is complete.

Systems of America													
Manufacturing			Labor by Work Center										
Work Center ID: M800			Description: Mix										
Transaction	Trans. Date	WorkOrdNo	StepId	Type	Quantity	Scrap Pcs	Run Hrs	Setup Hrs	Down Hrs	STD Hrs	Pcs Hrs	Eff%	Complete
00000001	6/12/2001	00001012	040	R	1,000.00	0.0000	7.00	0.00	0.00	7.00	142.857	100.00	N
<b>Total : M800</b>							<b>7.00</b>	<b>0.00</b>	<b>0.00</b>	<b>7.00</b>		<b>100.00</b>	
Work Center ID: M850			Description: Primary Machines										
Transaction	Trans. Date	WorkOrdNo	StepId	Type	Quantity	Scrap Pcs	Run Hrs	Setup Hrs	Down Hrs	STD Hrs	Pcs Hrs	Eff%	Complete
00000011	6/12/2001	00001003	070	R	100.0000	0.0000	0.50	0.00	0.00	0.50	200.000	100.00	N
00000012	6/12/2001	00001003	060	R	100.0000	0.0000	3.33	0.00	0.00	3.33	30.0300	100.10	N
00000013	6/12/2001	00001003	050	R	100.0000	0.0000	0.10	0.00	0.00	0.10	1,000.00	100.00	N
00000025	6/12/2001	00001004	070	R	100.0000	0.0000	0.50	0.00	0.00	0.50	200.000	100.00	N
00000026	6/12/2001	00001004	060	R	100.0000	0.0000	3.33	0.00	0.00	3.33	30.0300	100.10	N
00000027	6/12/2001	00001004	050	R	100.0000	0.0000	0.10	0.00	0.00	0.10	1,000.00	100.00	N
00000039	6/12/2001	00001005	070	R	100.0000	0.0000	0.50	0.00	0.00	0.50	200.000	100.00	N
00000040	6/12/2001	00001005	060	R	100.0000	0.0000	3.33	0.00	0.00	3.33	30.0300	100.10	N
00000041	6/12/2001	00001005	050	R	100.0000	0.0000	0.10	0.00	0.00	0.10	1,000.00	100.00	N
<b>Total : M850</b>							<b>11.79</b>	<b>0.00</b>	<b>0.00</b>	<b>11.80</b>		<b>100.08</b>	
Work Center ID: M900			Description: Secondary Machines										
Transaction	Trans. Date	WorkOrdNo	StepId	Type	Quantity	Scrap Pcs	Run Hrs	Setup Hrs	Down Hrs	STD Hrs	Pcs Hrs	Eff%	Complete
00000038	6/12/2001	00001005	080	R	100.0000	0.0000	5.00	0.00	0.00	5.00	20.0000	100.00	N
00000037	6/12/2001	00001005	090	R	100.0000	0.0000	1.00	0.00	0.00	1.00	100.000	100.00	N
00000023	6/12/2001	00001004	090	R	100.0000	0.0000	1.00	0.00	0.00	1.00	100.000	100.00	N
00000024	6/12/2001	00001004	080	R	100.0000	0.0000	5.00	0.00	0.00	5.00	20.0000	100.00	N
00000010	6/12/2001	00001003	080	R	100.0000	0.0000	5.00	0.00	0.00	5.00	20.0000	100.00	N
00000009	6/12/2001	00001003	090	R	100.0000	0.0000	1.00	0.00	0.00	1.00	100.000	100.00	N
<b>Total : M900</b>							<b>18.00</b>	<b>0.00</b>	<b>0.00</b>	<b>18.00</b>		<b>100.00</b>	
<b>Report Total:</b>							<b>36.79</b>	<b>0.00</b>	<b>0.00</b>	<b>36.80</b>		<b>100.03</b>	
Run Date: 6/17/2002 4:27:07 PM Business Date: 6/2/2001 Page 1													

## Downtime Report

Run this report to show the cost of downtime for the company. For each work center, this report displays the starting and ending downtime, the machine that was down, the number of hours the machine was down, and the resulting cost created by the down time. You can sort this report by work order number, downtime ID, employee ID, or work center ID.

Manufacturing Downtime Report											
<b>Consultants Of America</b>											
Employee Id	WorkCenter	Down Time Id	Work Order Number	Step Id	Transaction Number	Transaction Date	Machine	Start Time	End Time	Down Hrs	Run Cost
120	MILL	MACHINE	00000036	30	00000277	7/8/2002	150	10:00 AM	12:00 PM	1.75	80.5000
100	MILL	MACHINE	00000036	30	00000274	7/8/2002		9:00 AM	11:00 AM	1.75	63.0000
100	SAW	TOOL	00000006	20	00000275	7/8/2002		12:00 PM	1:30 PM	1.00	36.0000
110	MACH	LABOR	00000003	30	00000276	7/8/2002		8:00 AM	9:00 AM	1.00	72.0000
Report Total:											<b>5.50    251.5000</b>

Run Date:	7/8/2002 9:58:38 AM
Business Date:	7/8/2002
Page	1

## Scrap Report

Run this report to show the cost of scrap for the company. For each work center, this report displays the scrap reason, employee ID, scrap date, the associated work order number and work center ID, and the cost created by the scrap. You can sort this report by employee ID, scrap reason, work order number, work center ID, and transaction number.

Manufacturing MF Scrap Report											Consultants Of America			
Employee ID	Work Order No	Step ID	Scrap Reason ID	Work Center Id	Machine ID	Transaction No	Transaction Date	Labor Type	Good Pcs	Scrap Pcs	Scrap Percent			
100	00000001	20	MATERIAL	MOLD	350	00000001	6/7/2001	R	20.0000	1.0000	4.76%			
100	00000003	20	TOOL	SAW	100	00000022	6/7/2001	S	0.0000	1.0000	100.00%			
100	00000003	20	OPERATOR	SAW	100	00000023	6/7/2001	R	11.0000	1.0000	8.33%			
110	00000003	30	MATERIAL	MACH	200	00000025	6/7/2001	R	10.0000	1.0000	9.09%			
190	00000004	30	MACHINE	SAW	100	00000041	6/7/2001	R	40.0000	4.0000	9.09%			
100	00000010	80	Error	ASSY		00000077	6/10/2002	R	45.0000	5.0000	10.00%			
100	00000012	020	Tolerance	STAMP	300	00000109	6/2/2001	R	100.0000	10.0000	9.09%			
100	00000015	020	MACHINE	STAMP	300	00000127	6/11/2002	R	100.0000	10.0000	9.09%			
100	00000016	020	MIS-HITS	STAMP		00000132	6/13/2002	R	8.0000	3.0000	27.27%			
100	00000013	020	MACHINE	STAMP	300	00000116	6/11/2002	R	100.0000	10.0000	9.09%			
100	00000014	020	MACHINE	STAMP	300	00000122	6/11/2002	R	100.0000	10.0000	9.09%			
										Report Total:	<b>56.0000</b>			
Run Date:	6/21/2002	11:42:38 AM												
Business Date:	6/2/2001													
												Page 1		

## Current Activity

Use this report to run or view a list of jobs currently being worked on. This report displays the work order number, the department and work center for the job, the job's priority, as well as the employee currently working on the job. You can sort this report by department, work order number, employee ID, work center, customer, or warehouse. This report works in conjunction with the Start and Stop Job Entry screens, which assign employees to jobs.

Manufacturing Current Activity Report												Consultants Of America	
Work Order No	StepId	Description	L/Type	Date	EmployeeId / Name	Start Time	WorkCenter	Department	MachineId	Warehouse	Customer		
00000007	30	Band Saw Opera	Run	6/25/2002	100	John Smith	4:26 PM	SAW	PROD	OHIO	WELLCR		
00000003	20	Band Saw Opera	Run	7/8/2002	130	Diane Sawyer	10:07 AM	SAW	PROD	OHIO	WELLCR		


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Run Date:	7/8/2002	9:55:36 AM
Business Date:	7/8/2002	

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## Shipment Status

Use this report to view the status of outside processing transactions. This report prints the quantity shipped to and received back from vendors, as well as the quantity currently available at the vendor.

Consultants Of America							
Manufacturing		Outside Shipments Status Report					
Work Order No.	Step ID	Item ID	Vendor	QTY. Shipped To Vendor	QTY. Received From Vendor	QTY. At Vendor	Amount At Vendor
00000003	50	POLISH	AMERICAN	10	10	0	0
00000004	60	POLISH	AMERICAN	40	40	0	0
00000018	20	POLISH	AMERICAN	10	10	0	0
00000021	20	POLISH	Alfred	500	0	500	25,500

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Run Date: 7/2/2002 11:34:23 AM

Business Date: 6/2/2001

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## Work Order Priority

Use this report to view a list of work orders and their priorities. This report shows the work order number, priority code, customer, and warehouse.

Systems of America						
Manufacturing						
WorkOrder Priority Report						
Work Order Number	Customer Id & Name	Priority Code	Whse Id	Required Date	Release Date	Actual Start Date
00001001		1	Tampa	6/25/2001	6/11/2001	
<b>Parts Produced:</b>						
	<u>Item</u>	<u>Description</u>	<u>QTY Total</u>	<u>QTY Total To Date</u>		
	PA48X761	48X761 Decal, 3 up Aluminum Sh	300.00	0.00		
	PS48X761	48X761 Decal, 3 up Stainless Ste	300.00	0.00		
	PP48X761	48X761 Decal, 3 up Plastic Shov	300.00	0.00		
00001012	Aldebrn Aldebaran, Inc.	1	Tampa	6/12/2001	6/12/2001	6/12/2001
<b>Parts Produced:</b>						
	<u>Item</u>	<u>Description</u>	<u>QTY Total</u>	<u>QTY Total To Date</u>		
	MPE65D	Urethane Compound	5,000.00	1,000.00		

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Run Date:	6/17/2002 4:31:57 PM
Business Date:	6/2/2001

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## Work Order Schedule

Use this report to view work order schedule information by schedule ID. This report shows the work order specifics, plus the scheduling information for each labor step. You can sort and select this report by work order number, actual start date, complete, complete date, printed, priority, priority code, release date, and required date.

Manufacturing															Systems of America									
Work Order Schedule Report															Systems of America									
Schedule Version : Master			Shovels																					
<b>Work Order No :</b> 00001003												<b>Required Date :</b>		06/12/2001										
<b>Routing ID / Version :</b> Handle Std						<b>Quantity :</b>		1,000.00		<b>Release Date :</b>		06/12/2001												
<b>Customer ID / Name :</b> Col&Sons Collier & Sons, Inc.						<b>Priority Code :</b>				<b>Start Date/Time :</b>		6/12/2001 7:00:00AM												
<b>Whse ID :</b> Tampa						<b>Priority :</b>				<b>Finish Date/Time :</b>		6/19/2001 9:45:00AM												
Step	W/Center	Machine	Operation	Description	Start Date/Time		Finish Date/Time	Remaining:	Setup	Run Hrs	Queue Hrs	Move Hrs	Rate		Effect%	Effect Rate								
						Setup Hours		Run Hours																
						Standard	Actual	Standard	Actual															
050	M850	POUR1	POUR	Pour	6/12/2001	7:00:00AM	6/12/2001	8:24:00AM	0.50	0.90	0.00	0.00	1,000	Pc/Hrs	100.00	= 1,000.00								
	1,011.00	100.00	0.50	0.00				1.01	0.10															
060	M850	MOLD1	MOLD	Inject compour	6/12/2001	7:00:00AM	6/18/2001	7:52:00AM	4.50	30.37	0.00	0.00	30	Pc/Hrs	100.00	= 30.00								
	1,011.00	100.00	4.50	0.00				33.70	3.33															
070	M850	CURE1	CURE	Curing of part	6/12/2001	7:00:00AM	6/12/2001	12:30:00PM	1.00	4.50	0.00	0.00	200	Pc/Hrs	100.00	= 200.00								
	1,000.00	100.00	1.00	0.00				5.00	0.50															
080	M900	TRIM1	TRIM	Remove prod	6/12/2001	7:00:00AM	6/19/2001	9:45:00AM	0.25	45.00	0.00	0.00	20	Pc/Hrs	100.00	= 20.00								
	1,000.00	100.00	0.25	0.00				50.00	5.00															
090	M900	QC1	QC	Quality Contro	6/12/2001	7:00:00AM	6/13/2001	7:30:00AM	0.00	9.00	0.00	0.00	100	Pc/Hrs	100.00	= 100.00								
	1,000.00	100.00	0.00	0.00				10.00	1.00															
<b>Work Order No :</b> 00001004												<b>Required Date :</b>		06/12/2001										
<b>Routing ID / Version :</b> Handle Std						<b>Quantity :</b>		1,000.00		<b>Release Date :</b>		06/12/2001												
<b>Customer ID / Name :</b> Col&Sons Collier & Sons, Inc.						<b>Priority Code :</b>				<b>Start Date/Time :</b>		6/12/2001 8:24:00AM												
<b>Whse ID :</b> Tampa						<b>Priority :</b>				<b>Finish Date/Time :</b>		6/26/2001 12:30:00PM												
Step	W/Center	Machine	Operation	Description	Start Date/Time		Finish Date/Time	Remaining:	Setup	Run Hrs	Queue Hrs	Move Hrs	Rate		Effect%	Effect Rate								
						Setup Hours		Run Hours																
						Standard	Actual	Standard	Actual															
050	M850	POUR1	POUR	Pour	6/12/2001	7:00:00AM	6/12/2001	8:24:00AM	0.50	0.90	0.00	0.00	1,000	Pc/Hrs	100.00	= 1,000.00								
	1,011.00	100.00	0.50	0.00				1.01	0.10															
060	M850	MOLD1	MOLD	Inject compour	6/12/2001	7:00:00AM	6/18/2001	7:52:00AM	4.50	30.37	0.00	0.00	30	Pc/Hrs	100.00	= 30.00								
	1,011.00	100.00	4.50	0.00				33.70	3.33															
070	M850	CURE1	CURE	Curing of part	6/12/2001	7:00:00AM	6/12/2001	12:30:00PM	1.00	4.50	0.00	0.00	200	Pc/Hrs	100.00	= 200.00								
	1,000.00	100.00	1.00	0.00				5.00	0.50															
Run Date: 6/17/2002 4:35:58 PM																								
Business Date: 6/2/2001																								
Page 3																								

## Work Center Schedule

Use this report to view or print work order schedule information by schedule ID and work center. This report shows production scheduled by work center by day.

Systems of America													
Manufacturing Workcenter Schedule Report													
Schedule Version :			Master		Shovels								
070	00001015	ASSEMBL	6/14/2001	10:00:00AM	6/15/2001	11:30:00AM	0.00	10.00	0.00	0.00	Y		Shovel
<b>Workcenter :</b> M850 Primary Machines													
<b>Machine :</b> CURE1 Nordson UV-MAC													
Step	WorkOrder	OperationId	StartDate/Time	FinishDate/Time	SetupHrs	RunHrs	QueueHr	MoveHrs	SchFlag	Bumped	Started	Locked	RoutingId
070	00001003	CURE	6/12/2001 7:00:00AM	6/12/2001 12:30:00PM	1.00	4.50	0.00	0.00	Y		X		Handle
070	00001004	CURE	6/12/2001 12:30:00PM	6/13/2001 9:30:00AM	1.00	4.50	0.00	0.00	Y		X		Handle
070	00001005	CURE	6/13/2001 9:30:00AM	6/13/2001 3:00:00PM	1.00	4.50	0.00	0.00	Y		X		Handle
<b>Machine :</b> MOLD1 Van Dorn 400													
Step	WorkOrder	OperationId	StartDate/Time	FinishDate/Time	SetupHrs	RunHrs	QueueHr	MoveHrs	SchFlag	Bumped	Started	Locked	RoutingId
060	00001003	MOLD	6/12/2001 7:00:00AM	6/18/2001 7:52:00AM	4.50	30.37	0.00	0.00	Y		X		Handle
060	00001004	MOLD	6/18/2001 7:52:00AM	6/22/2001 8:44:00AM	4.50	30.37	0.00	0.00	Y		X		Handle
060	00001005	MOLD	6/22/2001 8:44:00AM	6/28/2001 9:36:00AM	4.50	30.37	0.00	0.00	Y		X		Handle
<b>Machine :</b> POUR1 Pouring													
Step	WorkOrder	OperationId	StartDate/Time	FinishDate/Time	SetupHrs	RunHrs	QueueHr	MoveHrs	SchFlag	Bumped	Started	Locked	RoutingId
050	00001003	POUR	6/12/2001 7:00:00AM	6/12/2001 8:24:00AM	0.50	0.90	0.00	0.00	Y		X		Handle
050	00001004	POUR	6/12/2001 8:24:00AM	6/12/2001 9:48:00AM	0.50	0.90	0.00	0.00	Y		X		Handle
050	00001005	POUR	6/12/2001 9:48:00AM	6/12/2001 11:12:00AM	0.50	0.90	0.00	0.00	Y		X		Handle
<b>Workcenter :</b> M900 Secondary Machines													
<b>Machine :</b> QC1 Inspector - Jack Florence													
Step	WorkOrder	OperationId	StartDate/Time	FinishDate/Time	SetupHrs	RunHrs	QueueHr	MoveHrs	SchFlag	Bumped	Started	Locked	RoutingId
090	00001003	QC	6/12/2001 7:00:00AM	6/13/2001 7:30:00AM	0.00	9.00	0.00	0.00	Y		X		Handle
090	00001004	QC	6/13/2001 7:30:00AM	6/14/2001 8:00:00AM	0.00	9.00	0.00	0.00	Y		X		Handle
Run Date:	6/17/2002 4:38:07 PM		Business Date:	6/2/2001									

## Work Order

A printed work order is typically used to route parts through the shop and provide detailed projection instructions. You can also include bar codes to be scanned during data collection

Systems of America							
<b>Light Manufacturing</b>							
<b>Work Order</b>				<b>00001024</b>			
<u>Routing ID:</u>	Handle	<u>Version ID:</u>	Std	<u>Entry Date:</u>	12/18/2001	<u>Required Date:</u>	01/08/02
<u>Customer:</u>	Collier & Sons, Inc.	<u>Quantity:</u>	500.00	<u>Commit Date:</u>	12/31/01	<u>Release Date:</u>	12/31/01
<u>EstimateNo :</u>	00000013	<u>OtyperCycle:</u>	1.00				
<u>Warehouse:</u>	Tampa	<u>Parts Produced</u>	<u>QTYTotal</u>	<u>Sales Order No</u>	<u>SO Line</u>		
Notes: Call the customer if the order will not make the required date - this is a rush order. Sales Order created from MF Estimate 00000013							
<b>Material Step 010 Material Requisition</b>							
<u>Item ID:</u>	MPE65D Urethane Compound	<u>Warehouse:</u>	Tampa				
<u>Qty. Required:</u>	1.650 Pound Per 1	<u>Material Required:</u>	835.0000	<u>Backflush:</u>	Y		
<b>Material Step 020 Material Requisition</b>							
<u>Item ID:</u>	M-UBC12-1 M-UBC12 Black Dye BV-33633	<u>Warehouse:</u>	Tampa				
<u>Qty. Required:</u>	0.350 Pound Per 1	<u>Material Required:</u>	178.0000	<u>Backflush:</u>	N		
<u>Produced Item ID:</u>	MBH1000						
<b>Labor Step 050 Pour</b>							
<u>Workcenter ID:</u>	M850	<u>Machine ID:</u>	MOLD3	<u>PcsHrs:</u>	1,000.00	<u>Backflush:</u>	N
<u>Tool ID:</u>		<u>PcsB4Reset:</u>	0.00	<u>MoveHrs:</u>	0.00		
<u>SetUpHrs:</u>	0.50	<u>OperFactor:</u>	1.00	<u>QueueHrs:</u>	0.00		
<u>ResetUpHrs:</u>	0.00			<u>StdRunHrs:</u>	0.51		
<hr/> Run Date: 2/12/2002 11:56:30 AM							
Business Date: 1/5/2002				Page 1			

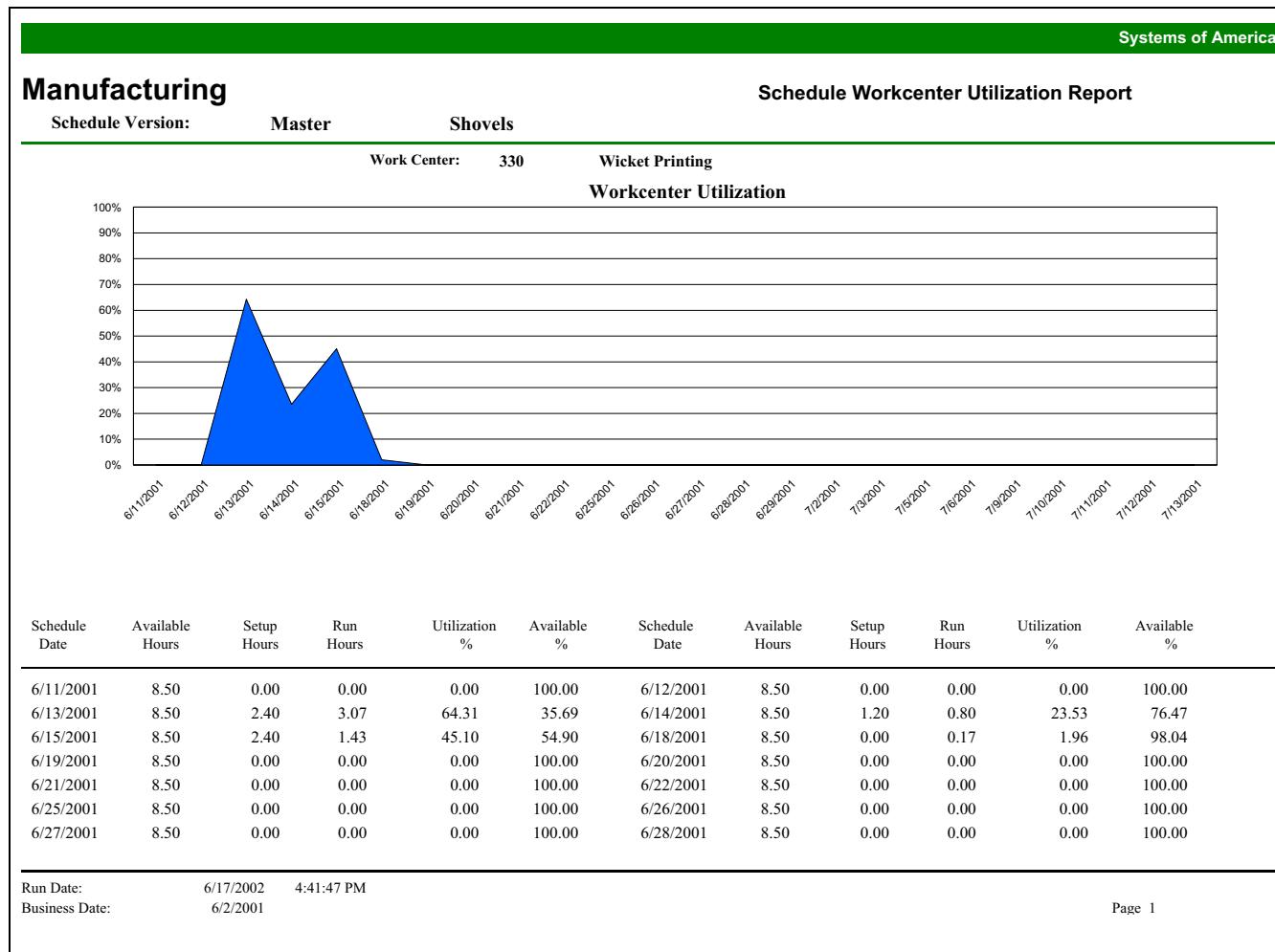
## Tool Schedule

Use this report to view or print work order schedule information by schedule ID and tool. This report shows the work order labor steps scheduled for each tool. You can sort and select this report by tool and tool description. You can also include a message to print on the report header.

Systems of America														
Manufacturing		Tool Schedule Report												
Schedule Version :		Master	Shovels											
Tool :	FIX1		Drilling Fixture											
Machine :	Clauising 820A				Workcenter :				Seconday Machining					
Step	WorkOrder	OperationId	StartDate/Time	FinishDate/Time	SetupHrs	RunHrs	QueueHr	MoveHrs	SchFlag	Bumped	Started	Locked	RoutingId	
040	00001006	DRILL	6/12/2001 7:00:00AM	6/13/2001 11:51:00AM	3.00	10.35	0.00	0.00	Y	X			Blade	
Run Date:				6/17/2002 4:40:06 PM										
Business Date:				6/2/2001										
Page 1														

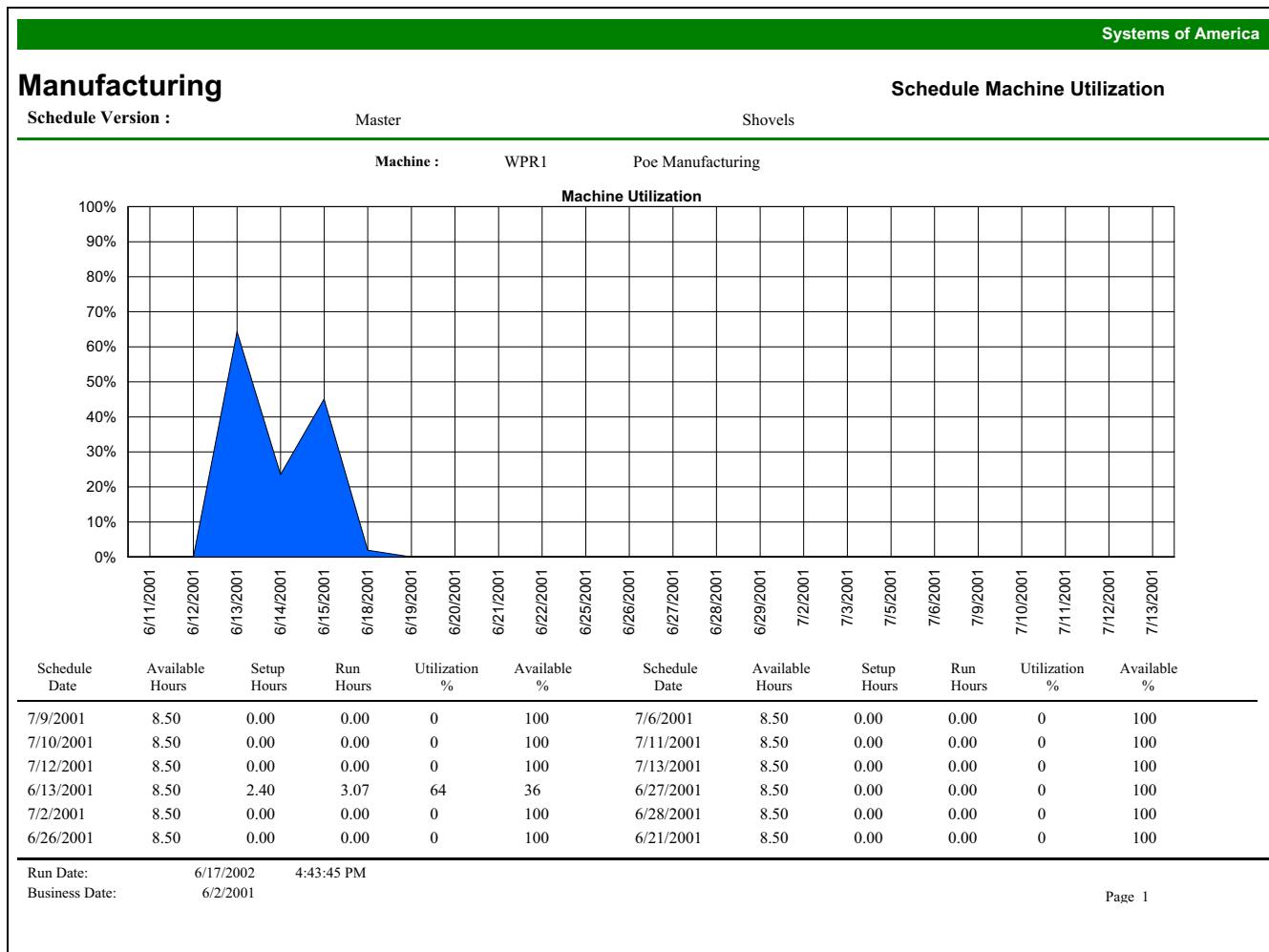
## Schedule Work Center Utilization

Use this report to view or print work order schedule information by schedule ID and work center. This report shows work center availability and production scheduled by work center by day. You can sort and select this report by work center and work center description, and include a message that appears in the report header.



## Schedule Machine Utilization

Use this report to view or print work order schedule information by schedule ID and machine. This report shows machine availability and production scheduled by machine by day. You can sort and select this report by machine and machine description and include a message on the report header.



## MRP Planned Orders Report

Use this report to view a list of MRP planned orders by MRP Plan. You can sort the report by warehouse and item.

Systems of America											
Manufacturing		MRP Plan Orders Report									
MRP Version : test											
<b>Item :</b> 1.44 Floppy 1.44 MB Floppy Drive											
<b>Warehouse :</b> Rialto Rialto Distribution Center											
<b>Transaction ID</b>	<b>Type</b>	<b>Quantity</b>	<b>Requirement Date</b>	<b>Generate</b>	<b>Firmed</b>						
562	Work Order	678.00	5/16/2002	No	No						
<b>Warehouse :</b> Vernon Vernon Warehouse											
<b>Transaction ID</b>	<b>Type</b>	<b>Quantity</b>	<b>Requirement Date</b>	<b>Generate</b>	<b>Firmed</b>						
563	Work Order	68.00	5/16/2002	No	No						
564	Work Order	10,000.00	5/16/2002	No	No						
<b>Item :</b> 28.8 Modem Courier 28.8 V Everything 33.6K /14.4K V											
<b>Warehouse :</b> Rialto Rialto Distribution Center											
<b>Transaction ID</b>	<b>Type</b>	<b>Quantity</b>	<b>Requirement Date</b>	<b>Generate</b>	<b>Firmed</b>						
565	Work Order	19.00	5/16/2002	No	No						
<b>Item :</b> ACS48 Spkr Altec Lansing ACS48 20w Speakers											
<b>Warehouse :</b> Rialto Rialto Distribution Center											
<b>Transaction ID</b>	<b>Type</b>	<b>Quantity</b>	<b>Requirement Date</b>	<b>Generate</b>	<b>Firmed</b>						
566	Work Order	6.00	5/16/2002	No	No						
<b>Item :</b> EtherlinkCard Etherlink Card											
<b>Warehouse :</b> Rialto Rialto Distribution Center											
<b>Transaction ID</b>	<b>Type</b>	<b>Quantity</b>	<b>Requirement Date</b>	<b>Generate</b>	<b>Firmed</b>						
551	Work Order	13,939.00	5/16/2002	No	No						
<b>Item :</b> Motherboard-Pentium II 450 Motherboard-Pentium II 450											
<b>Warehouse :</b> Rialto Rialto Distribution Center											
<b>Transaction ID</b>	<b>Type</b>	<b>Quantity</b>	<b>Requirement Date</b>	<b>Generate</b>	<b>Firmed</b>						
552	Work Order	2,958.00	5/16/2002	No	No						
<b>Item :</b> NEC15 15" Monitor											
Run Date:	6/20/2002	11:25:44 AM									
Business Date:	5/14/2002					Page 1					

## MRP Projected Inventory Valuation

Use the Projected Inventory Valuation Report to view inventory valuation for a specific date range based on an MRP plan.

Manufacturing Inventory Valuation Report								Systems of America
Item Description	Purch Prod Ln	Item Type Warehouse	Val Method	UOM	Quantity	Unit Cost	Inv Value	
		Tran Date	Tran ID	Post Date				
1.44 Floppy 1.44 MB Floppy Drive		Finished Good CFI	FIFO	Each				
				Beginning Balance:	620.000	14.000	8,680.00	
				Ending Balance:	620.000	14.000	8,680.00	
1.44 MB Floppy Drive	Components	Rialto						
				Beginning Balance:	960.000	14.000	13,440.00	
				Ending Balance:	960.000	14.000	13,440.00	
1.44 MB Floppy Drive		Vernon						
				Beginning Balance:	320.000	14.000	4,480.00	
				Ending Balance:	320.000	14.000	4,480.00	
28.8 Modem Courier 28.8 V Everything 33.6K /14.4K V	Modems	Rialto	LIFO					
				Beginning Balance:	258.000	50.000	12,900.00	
				Ending Balance:	258.000	50.000	12,900.00	
56k External Modem Courier V90 Everything 56K/ 14.4K Fax	Modems	Rialto						
				Beginning Balance:	272.000	65.000	17,680.00	
				Ending Balance:	272.000	65.000	17,680.00	
56k Internal Modem 56k PCI V90 PnP W/Voice Lucent Chip Set	Modems	Rialto						
				Beginning Balance:	442.000	65.000	28,730.00	
				Ending Balance:	442.000	65.000	28,730.00	
56k Internal/Sound Modem Blaster 56K USB-Data/Fax/ Voice/Sp	Modems	Rialto						
				Beginning Balance:	336.000	100.000	33,600.00	
				Ending Balance:	336.000	100.000	33,600.00	
Run Date:	6/18/2002	9:51:10 AM						
Business Date:	6/2/2001							Page 1

## MRP Generation

Use this report to view the materials needed to create manufactured items. This report contains information on item, quantity on hand, high balance, and low balance. This report also displays demand from sales orders and forecasts, replenishment from work orders and planned work orders, as well as purchase order and planned purchase order quantities.

Manufacturing MRP Generation Report												Systems of America																																																																																																																																																																									
MRP Version : test																																																																																																																																																																																					
<table border="1"> <tr> <td><u>Item</u></td><td>ACS48 Spkr</td> <td><u>Otv On Hand:</u></td><td>37.0000</td> <td>/ Each</td> <td><u>High Balance:</u></td><td>18</td> <td><u>Low Balance:</u></td><td>-26</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td><u>ShortDesc</u></td><td>Altec Lansing ACS48 20w</td> <td><u>Adj Otv On Hand:</u></td><td>-26.0000</td> <td></td> <td><u>High Balance Date:</u></td><td>3/21/2001</td> <td><u>Low Balance Date:</u></td><td>5/17/2002</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td><u>Warehouse</u></td><td>Rialto</td> <td><u>Projected Safety Stock</u></td><td>63.00</td> <td></td> <td><u>Minimum Stock</u></td><td>0.00</td> <td><u>Maximum Stock</u></td><td>0.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>												<u>Item</u>	ACS48 Spkr	<u>Otv On Hand:</u>	37.0000	/ Each	<u>High Balance:</u>	18	<u>Low Balance:</u>	-26						<u>ShortDesc</u>	Altec Lansing ACS48 20w	<u>Adj Otv On Hand:</u>	-26.0000		<u>High Balance Date:</u>	3/21/2001	<u>Low Balance Date:</u>	5/17/2002						<u>Warehouse</u>	Rialto	<u>Projected Safety Stock</u>	63.00		<u>Minimum Stock</u>	0.00	<u>Maximum Stock</u>	0.00																																																																																																																																					
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<table border="1"> <thead> <tr> <th colspan="4">Required</th><th colspan="4">On Order</th><th colspan="4">Balance</th><th colspan="2"></th></tr> <tr> <th>Type</th><th>Order No.</th><th>Date</th><th>Quantity</th><th>Type</th><th>Order No.</th><th>Date</th><th>Quantity</th><th>Date</th><th>Quantity</th><th>Adj Quantity</th><th>Over/Under</th><th colspan="2"></th></tr> </thead> <tbody> <tr> <td colspan="4"></td><td>PO</td><td>0000000173-3</td><td>3/14/2001</td><td>30.0000</td><td>3/14/2001</td><td>67</td><td>4</td><td>Over</td><td colspan="2"></td></tr> <tr> <td>SO</td><td>0000000213-3</td><td>3/15/2001</td><td>-5.0000</td><td></td><td></td><td></td><td></td><td>3/15/2001</td><td>62</td><td>-1</td><td>Under</td><td colspan="2"></td></tr> <tr> <td>SO</td><td>0000000214-3</td><td>3/18/2001</td><td>-6.0000</td><td></td><td></td><td></td><td></td><td>3/18/2001</td><td>56</td><td>-7</td><td>Under</td><td colspan="2"></td></tr> <tr> <td>SO</td><td>0000000215-3</td><td>3/19/2001</td><td>-6.0000</td><td></td><td></td><td></td><td></td><td>3/19/2001</td><td>50</td><td>-13</td><td>Under</td><td colspan="2"></td></tr> <tr> <td>SO</td><td>0000000216-3</td><td>3/20/2001</td><td>-4.0000</td><td></td><td></td><td></td><td></td><td>3/20/2001</td><td>46</td><td>-17</td><td>Under</td><td colspan="2"></td></tr> <tr> <td colspan="4"></td><td>PO</td><td>0000000175-3</td><td>3/21/2001</td><td>35.0000</td><td>3/21/2001</td><td>81</td><td>18</td><td>Over</td><td colspan="2"></td></tr> <tr> <td>TO</td><td>0000000018-3</td><td>3/22/2001</td><td>-25.0000</td><td></td><td></td><td></td><td></td><td>3/22/2001</td><td>56</td><td>-7</td><td>Under</td><td colspan="2"></td></tr> <tr> <td colspan="4"></td><td>TO</td><td>0000000018-3</td><td>3/22/2001</td><td>-25.0000</td><td>3/22/2001</td><td>56</td><td>-7</td><td>Under</td><td colspan="2"></td></tr> <tr> <td colspan="4"></td><td>WO</td><td>00001018</td><td>4/18/2001</td><td>1.0000</td><td>4/18/2001</td><td>57</td><td>-6</td><td>Under</td><td colspan="2"></td></tr> <tr> <td colspan="4"></td><td>PW</td><td>566</td><td>5/16/2002</td><td>6.0000</td><td>5/16/2002</td><td>63</td><td>0</td><td>Over</td><td colspan="2"></td></tr> </tbody> </table>												Required				On Order				Balance						Type	Order No.	Date	Quantity	Type	Order No.	Date	Quantity	Date	Quantity	Adj Quantity	Over/Under							PO	0000000173-3	3/14/2001	30.0000	3/14/2001	67	4	Over			SO	0000000213-3	3/15/2001	-5.0000					3/15/2001	62	-1	Under			SO	0000000214-3	3/18/2001	-6.0000					3/18/2001	56	-7	Under			SO	0000000215-3	3/19/2001	-6.0000					3/19/2001	50	-13	Under			SO	0000000216-3	3/20/2001	-4.0000					3/20/2001	46	-17	Under							PO	0000000175-3	3/21/2001	35.0000	3/21/2001	81	18	Over			TO	0000000018-3	3/22/2001	-25.0000					3/22/2001	56	-7	Under							TO	0000000018-3	3/22/2001	-25.0000	3/22/2001	56	-7	Under							WO	00001018	4/18/2001	1.0000	4/18/2001	57	-6	Under							PW	566	5/16/2002	6.0000	5/16/2002	63	0	Over				
Required				On Order				Balance																																																																																																																																																																													
Type	Order No.	Date	Quantity	Type	Order No.	Date	Quantity	Date	Quantity	Adj Quantity	Over/Under																																																																																																																																																																										
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SO	0000000213-3	3/15/2001	-5.0000					3/15/2001	62	-1	Under																																																																																																																																																																										
SO	0000000214-3	3/18/2001	-6.0000					3/18/2001	56	-7	Under																																																																																																																																																																										
SO	0000000215-3	3/19/2001	-6.0000					3/19/2001	50	-13	Under																																																																																																																																																																										
SO	0000000216-3	3/20/2001	-4.0000					3/20/2001	46	-17	Under																																																																																																																																																																										
				PO	0000000175-3	3/21/2001	35.0000	3/21/2001	81	18	Over																																																																																																																																																																										
TO	0000000018-3	3/22/2001	-25.0000					3/22/2001	56	-7	Under																																																																																																																																																																										
				TO	0000000018-3	3/22/2001	-25.0000	3/22/2001	56	-7	Under																																																																																																																																																																										
				WO	00001018	4/18/2001	1.0000	4/18/2001	57	-6	Under																																																																																																																																																																										
				PW	566	5/16/2002	6.0000	5/16/2002	63	0	Over																																																																																																																																																																										
<table border="1"> <tr> <td><u>Item</u></td><td>ACS48 Spkr</td> <td><u>Otv On Hand:</u></td><td>26.0000</td> <td>/ Each</td> <td><u>High Balance:</u></td><td>48</td> <td><u>Low Balance:</u></td><td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td><u>ShortDesc</u></td><td>Altec Lansing ACS48 20w</td> <td><u>Adj Otv On Hand:</u></td><td>0.0000</td> <td></td> <td><u>High Balance Date:</u></td><td>3/23/2001</td> <td><u>Low Balance Date:</u></td><td>5/17/2002</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td><u>Warehouse</u></td><td>Vernon</td> <td><u>Projected Safety Stock</u></td><td>26.00</td> <td></td> <td><u>Minimum Stock</u></td><td>0.00</td> <td><u>Maximum Stock</u></td><td>0.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>												<u>Item</u>	ACS48 Spkr	<u>Otv On Hand:</u>	26.0000	/ Each	<u>High Balance:</u>	48	<u>Low Balance:</u>	0						<u>ShortDesc</u>	Altec Lansing ACS48 20w	<u>Adj Otv On Hand:</u>	0.0000		<u>High Balance Date:</u>	3/23/2001	<u>Low Balance Date:</u>	5/17/2002						<u>Warehouse</u>	Vernon	<u>Projected Safety Stock</u>	26.00		<u>Minimum Stock</u>	0.00	<u>Maximum Stock</u>	0.00																																																																																																																																					
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Page 6																																																																																																																																																																																					

## Past Due Approvals

The Past Due Approvals Report provides a list of past due approvals for engineering change orders, estimates, or work orders. You can also enter a message to print on the report.

<b>Systems of America</b>		
<b>Manufacturing</b>		
<b>Past Due Engineering Change Order Approvals</b>		
<u>Approval Type</u>	<u>Description</u>	<u>Approve In Order</u>
Sales	For PO & SO	No
<u>Valid User List</u>		
<u>Type E-Mail List</u>	karlovich,andrea@bestsoftware.com	
<u>Approval Needed</u>	<u>Approval User List</u>	<u>Approval E-Mail List</u>
QA		karlovich,andrea@bestsoftware.com
<u>Approval Reference</u>		<u>Approve By Date</u>
Compound-Std		6/28/2002
Run Date: 7/2/2002 1:53:54 PM		Page 1
Business Date: 6/2/2001		

## Estimate Quotation

The Estimate Quotation is designed to be sent to customers and includes quantity, price, and date information for each item.

Systems of America						
<b>Light Manufacturing</b>		<b>Estimate Quotation Printing</b>				
Systems of America 165 Pacific Highway Zuma Beach, CA 90263 USA (310)442-1322			Quote No: <b>00000013</b> Customer: Col&Sons Entry Date: 1/23/2002			
Sold To:		Ship To:				
Collier & Sons, Inc. 5246 Spruce Lane Memphis, TN 38119 USA		Collier & Sons, Inc. 5246 Spruce Lane Memphis, TN 38119 USA				
Requested By: John Smith						
Reference		Expiration	Required	Ordered	Promised	
		2/1/2002	1/3/2002	2/1/2002	1/2/2002	
Item	Description	UOM	Revision	Revision Date		
MBH1000	Injection Molded Black Handle	Each	B	4/1/2001		
<i>Cust. Item #:</i>						
Quantity	Unit Price	Amount	Initials	<i>One-Time Charges (* Indicates Included in Unit Price)</i>		
500.00	22.4857	\$11,242.83	_____	*engineering	* prototype product	special jig
1,000.00	16.3563	\$16,356.32	_____	\$ 750.00	\$ 2,250.00	\$ 375.00
2,000.00	14.7163	\$29,432.57	_____	\$ 510.00	\$ 1,530.00	\$ 255.00
5,000.00	13.7304	\$68,651.77	_____	\$ 510.00	\$ 1,530.00	\$ 255.00
10,000.00	13.4025	\$134,024.65	_____	\$ 510.00	\$ 1,530.00	\$ 255.00
APPROVED BY: <b>X</b>				Please initial approved quantity & additional one-time charges		
Business Date:	1/5/2002	11:59:53 AM	Run Date:	2/12/2002	1	

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# *Product Configurator*

# 13

This chapter provides the following Product Configurator report samples:

Product Definition . . . . .	145
PC Item Where Used . . . . .	146
PC Options Where Used . . . . .	147

## Product Definition

This report shows the product definition information that you set up in Maintain Product Definitions. You can specify the sort, selection, and sequence criteria, or choose to print a range of product definitions or a complete list.

Product Configurator												Systems of America			
Product Definition Report - Summary															
Base Product:			Description:			Systems of America Personal Computer									
MF Item Class			Default Reference :			Custom-assembled PC									
Warehouse :			Economic Cycle Qty:			1.00									
<u>Options</u>															
Disp. Rout. Seq	Rout. Seq	Option	Description	Default Value	Regen. Range	Value	Range	Opt Req.Opt	Disp Rn.g.	Is Seg.	Incl. Price	Add Option Rule	Enforce Opposite		
010	10	Workstation	PC Workstation	GW400C				Y	Y	N	One	Y	None		
020	20	Case	Mini Tower Case	Case				N	N	N	None	Y	Require if Workstation has any Value		
030	30	Mouse	Microsoft Mouse	Mouse				N	N	N	None	Y	Require if Workstation has any Value		
040	40	Keyboard	Keyboard	Keybrd				N	N	N	None	Y	Require if Workstation has any Value		
050	50	Monitor	Monitors	NEC15				Y	Y	N	None	Y	None		
060	60	Hard Drive	Hard Drive	HD				N	Y	N	None	Y	Require if Workstation has any Value		
070	70	Floppy Drive	Floppy Drive					N	Y	N	None	Y	Skip if CD-RW has any Value		
080	80	CD-RW	CD Read/Write Capab					N	Y	N	None	Y	Skip if Floppy Drive has any Value		
090	090	O/S	Operating System	MS2000				Y	Y	N	Two	Y	None		
100	100	Modem	Modems	28.8				N	Y	N	None	Y	None		
110	110	Multi-Media	Multi-Media Stereo Sp	Altec				N	Y	N	None	Y	None		
120	120	Backup Kit	Workstation Backup K					N	Y	N	None	Y	None		

Run Date:	6/14/2002 2:02:57 PM
Business Date:	6/2/2001

## PC Item Where Used

This report shows where Product Configurator items are used. You can specify the selection and sequence criteria, and choose to print a range of product definitions or a complete list.

Product Configurator			PC Item Where Used - Detail					
Component:		1.44 Floppy						
<b>Base Product</b>								
SOA PC					Sytems of America Personal Computer			
<b>Option</b>	<b>Description</b>							
Floppy Drive	Floppy Drive							
<b>Option Value</b>	<b>Description</b>							
Y	Yes							
<b>Process</b>	<b>Mat Item</b>	<b>Mat Adjustment</b>						
10	1.44 Floppy	1.00	Each	/	1.00			
Component:		28.8 Modem						
<b>Base Product</b>								
SOA PC					Sytems of America Personal Computer			
<b>Option</b>	<b>Description</b>							
Modem	Modems							
<b>Option Value</b>	<b>Description</b>							
28.8	28.8 Modem							
<b>Process</b>	<b>Mat Item</b>	<b>Mat Adjustment</b>						
10	28.8 Modem	1.00	Each	/	1.00			
Run Date:	6/14/2002	2:06:18 PM						
Business Date:	6/2/2001		Page 1					

## PC Options Where Used

This report shows where the PC Options are used. You can specify the selection and sequence criteria, and choose to print a range of product definitions or a complete list.

Systems of America		
Product Configurator		PC Options Where Used
<b>Option ID:</b>	Backup Kit	Workstation Backup Kit
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 120	
<b>Option ID:</b>	Case	Mini Tower Case
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 020	
<b>Option ID:</b>	CD-RW	CD Read/Write Capabilities
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 080	
<b>Option ID:</b>	Floppy Drive	Floppy Drive
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 070	
<b>Option ID:</b>	Hard Drive	Hard Drive
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 060	
<b>Option ID:</b>	Keyboard	Keyboard
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 040	
<b>Option ID:</b>	Modem	Modems
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 100	
<b>Option ID:</b>	Monitor	Monitors
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 050	
<b>Option ID:</b>	Mouse	Microsoft Mouse
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 030	
<b>Option ID:</b>	Multi-Media	Multi-Media Stereo Speaker System
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 110	
<b>Option ID:</b>	O/S	Operating System
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 090	
<b>Option ID:</b>	Workstation	PC Workstation
Definition	Description	CfgSeqNo
SOA PC	Sytems of America Personal Computer 010	
Run Date:	6/14/2002	2:08:09 PM
Business Date:	6/2/2001	Page 1

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# *Project Accounting*

# 14

This chapter provides the following Project Accounting report samples:

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## Project Summary

The Project Summary Report provides summarized information about the projects you have entered, including estimated and actual costs, amounts remaining to be billed, and written-off amounts.

Systems of America										
Project Accounting										
Project Summary Report										
Project:	0000000002	Advertising Slick	Est. Cost	Est. Qty.	Act. Qty.	Ctd. Costs	Act. Costs	Billed	Unbilled	Write-Off Amt.
<b>Phase: Design - Design</b>										
Spec	Specification		2,000.00	16.00	0.00	0.00	0.00	0.00	3,600.00	0.00
<b>Phase: Develop - Development</b>										
Write	Creative Writing		2,000.00	16.00	0.00	0.00	0.00	0.00	3,600.00	0.00
<b>Project:</b>	0000000004	Custom EDI Solution integration	Est. Cost	Est. Qty.	Act. Qty.	Ctd. Costs	Act. Costs	Billed	Unbilled	Write-Off Amt.
<b>Customer:</b>	Col&Sons	Collier & Sons, Inc.								
<b>Division:</b>	Consulting	Consulting								
<b>Manager:</b>	BE									
<b>Phase: Develop - Development</b>										
Program	Programming		900.00	20.00	0.00	0.00	0.00	0.00	3,500.00	0.00
<b>Phase: Install - Installation</b>										
Install	Software Installation		900.00	20.00	0.00	0.00	0.00	0.00	3,500.00	0.00
Training	Training		2,000.00	16.00	0.00	0.00	0.00	0.00	3,200.00	0.00
<b>Report Total:</b>			<b>7,800.00</b>	<b>88.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>17,400.00</b>	<b>0.00</b>
Run Date:	6/18/2002	10:05:38 AM								
Business Date:	6/2/2001									
Page 1										

## Project Forecast Estimate

The Project Forecast Estimate Detail Report provides the project's estimated and actual costs and sales, as well as the revised forecast cost and sales amounts. It also shows the project's committed costs, change orders, and the difference between the project's original estimate and the revised forecast amount.

Project Accounting										Systems of America
Project Forecast Estimate Report										
Estimated Costs	Actual Costs	Estimated Sales	Actual Sales	Forecast Costs	Forecast Sales	Cost Variance	Change Orders	Cost to Complete		
Project: 000000002 4,000.00		Project Type: Fixed Price 0.00 7,200.00	0.00	4,000.00	7,200.00	0.00	4,000.00	4,000.00		
Project: 000000004 3,800.00		Project Type: Fixed Price + 0.00 10,200.00	0.00	3,800.00	10,200.00	0.00	3,800.00	3,800.00		
Project: 000000005 8,270.00		Project Type: Fixed Price 0.00 11,790.00	0.00	8,270.00	11,790.00	0.00	8,270.00	8,270.00		
Project: ENT EVAL 31,000.00		Project Type: Fixed Price 0.00 51,500.00	5,150.00	31,000.00	51,500.00	0.00	31,000.00	31,000.00		
<b>Report Total:</b>										
<b>47,070.00</b>	<b>0.00</b>	<b>80,690.00</b>	<b>5,150.00</b>	<b>47,070.00</b>	<b>80,690.00</b>	<b>0.00</b>	<b>47,070.00</b>	<b>47,070.00</b>		

Run Date: 6/18/2002 10:06:52 AM  
 Business Date: 6/2/2001

Page 1

## Percent Complete

The Percent Complete Report can be helpful to determine how a project is progressing by viewing the estimated and actual costs. This report reflects project information that has been completed, as opposed to what is left to complete.

Project Accounting Percent Complete Report										Systems of America			
Project: ENT EVAL Enterprise ERP Software Evaluation			Project Manager				Division: Consulting						
Customer: Aldebrn				Project Class: Consulting				Missing Strin		Fixed Price			
<b>Phase:</b> Analysis													
Task	Resource/Vendor/Item	Estimated Quantity	Actual Quantity	Committed Cost	Estimated Cost	Forecasted Cost	Actual Cost to Date	% Complete Quantity	% Complete Cost				
Planning		100.00	0.00	0.00	10,000.00	10,000.00	0.00	0.00	0.00				
Scope	BE	40.00	0.00	0.00	5,000.00	5,000.00	0.00	0.00	0.00				
Phase Total:					15,000.00	15,000.00	0.00						
<b>Phase:</b> Design													
Task	Resource/Vendor/Item	Estimated Quantity	Actual Quantity	Committed Cost	Estimated Cost	Forecasted Cost	Actual Cost to Date	% Complete Quantity	% Complete Cost				
Review		100.00	0.00	0.00	10,000.00	10,000.00	0.00	0.00	0.00				
Phase Total:					10,000.00	10,000.00	0.00						
<b>Phase:</b> Hardware													
Task	Resource/Vendor/Item	Estimated Quantity	Actual Quantity	Committed Cost	Estimated Cost	Forecasted Cost	Actual Cost to Date	% Complete Quantity	% Complete Cost				
	ACS / DECAAlpha	2.00	0.00	6,000.00	6,000.00	6,000.00	0.00	0.00	0.00				
Phase Total:				6,000.00	6,000.00	6,000.00	0.00						
Project Total:				6,000.00	31,000.00	31,000.00	0.00						
Run Date:		6/18/2002	10:08:28 AM										
Business Date:		6/2/2001											
Page 4													

# Project Transaction Report

The Project Transaction Report provides a list of posted project transactions.

Project Accounting Project Transaction Report									Tiny Company	
Transaction Type	Transaction No.	Account	Description	Project	Phase	Task	Debit	Credit		
Project Debit	000000004	50-so-00-00-00-00-0					0.00	500.00		
Project Debit	000000004	00-ar-00-00-00-00-0		T-T&M1noEst	P2-Material		500.00	0.00		
						Transaction No. Total	<u>500.00</u>	<u>500.00</u>		
<b>Report Total:</b>									<u>500.00</u>	<u>500.00</u>
Run Date:	6/18/2002	2:03:31 PM								
Business Date:	6/18/2002									Page 1

## Project General Ledger Recap

The Project General Ledger Recap lists all general ledger postings that are associated with the Project Accounting module. This report will be useful in determining if a project transaction updated General Ledger and if the General Ledger transaction originated in Project Accounting.

Systems of America									
Project Accounting									
General Ledger Posting Recap									
GL Posting Date: 04/21/2001 - 03/21/2003									
<b>Account Number 1100-00-00-00 Accounts Receivable</b>									
<b>Division</b>	<b>Project</b>	<b>Transaction Type</b>	<b>Transaction No.</b>	<b>Tran Date</b>	<b>Post Date</b>	<b>Journal No</b>	<b>Account Number</b>	<b>Description</b>	<b>Amount Dr(Cr)</b>
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	1100-00-00-00	Accounts Receivable	900.00
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	1100-00-00-00	Accounts Receivable	1,750.00
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	1100-00-00-00	Accounts Receivable	1,500.00
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	1100-00-00-00	Accounts Receivable	1,000.00
<b>Totals for Account: 1100-00-00-00</b>									<b>5,150.00</b>
<b>Account Number 4000-00-00-00 Sales</b>									
<b>Division</b>	<b>Project</b>	<b>Transaction Type</b>	<b>Transaction No.</b>	<b>Tran Date</b>	<b>Post Date</b>	<b>Journal No</b>	<b>Account Number</b>	<b>Description</b>	<b>Amount Dr(Cr)</b>
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	4000-00-00-00	Sales	(900.00)
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	4000-00-00-00	Sales	(1,750.00)
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	4000-00-00-00	Sales	(1,500.00)
Consulting	ENT EVAL	Invoice	0000001049	4/18/2001	6/8/2001	SJ-227	4000-00-00-00	Sales	(1,000.00)
<b>Totals for Account: 4000-00-00-00</b>									<b>(5,150.00)</b>
Run Date: 3/21/2003 10:35:34 AM					Business Date: 6/2/2001				
									Page 1

## General Ledger Transaction Reconciliation Report

The General Ledger Transaction Reconciliation Report allows you to match GL transactions found within the Project Accounting (PA) module with the GL transactions found in the General Ledger. The PA module stores a separate set of GL transactions to those found in the General Ledger. PA does this so it can keep a project reference for each GL transaction as the General Ledger has no project references. PA journal entries can be found in places such as the Project General Ledger Recap report.

Project Accounting								Systems of America
Journal Detail Reconciliation								Matching entries have been excluded.
GL Posting Date: 06/01/2008 - 06/30/2008								
Batch Batch Type	PA Tran Type	Journal Entry No	Description Account Number	Currency	PA Amount Dr(Cr)	GL Amount Dr(Cr)	Difference From GL	
<b>Batch: APVO-0000092</b>								
APVO-0000092 Vouchers	Expense Claim	AP 171	Accounts Payable - Miscellaneous 2020-00-00-00 Cost Of Sales - Software 4500-20-00-00	USD	(2,746.60)	(517.30)	(2,229.30)	
<b>Batch: APVO-0000092</b>								
APVO-0000093 Vouchers	Expense Claim	AP 170	Work in Process 1400-00-00-00 Accounts Payable - Miscellaneous 2020-00-00-00	USD	6,489.00	927.00	5,562.00	
<b>Batch: APVO-0000093</b>								
<b>Batch: ARIN-0000153</b>								
ARIN-0000153 AR Invoices	Invoice	SJ 227	Accounts Receivable 1100-00-00-00 Sales 4000-00-00-00 Inventory 1200-00-00-00 Sales Tax Payable 2200-00-00-00 Sales Discounts - SW 4150-00-00-SW Cost of Sales - Hardware 4500-10-00-SW	USD	5,150.00	4,704.75	445.25	
<b>Batch: ARIN-0000153</b>								
<b>Batch: ARIN-0000162</b>								
ARIN-0000162 AR Invoices	Invoice	SJ 239	Sales Tax Payable 2200-00-00-00	USD	0.00	(325.13)	325.13	
Run Date:	7/2/2012 10:22:53 AM							
Business Date:	6/30/2008							
								Page 1

## Inventory Transactions

The Inventory Transactions Report provides information about the inventory transactions that have been entered and posted. This report is especially useful for obtaining serial numbers.

Project Accounting Inventory Transactions Report												
Tran No	Tran Type	Item Project	Phase	Task	Item Description	Date	UOM	Qty	Cost	Price	Tran Cost	Tran Price
					Account Number							
000000002	Project Sale	Average1			Average1 Item	6/18/02	Each	10.00	1.00	2.00	10.00	20.00
	T-T&M1noEst		P4-Mat2									
<b>Bin#:</b> Default												
Tran No	Tran Type	Item Project	Phase	Task	Item Description	Date	UOM	Qty	Cost	Price	Tran Cost	Tran Price
					Account Number							
000000003	Project Sale	Standard1			Standard Cost Valuation	6/18/02	Each	5.00	1.00	2.00	5.00	10.00
	T-T&M1noEst		P2-Material									
<b>Bin#:</b> Default												
Run Date:	6/18/2002	2:27:31 PM										
Business Date:	6/18/2002											
Page 1												

# Project Transaction Ledger

The Project Transaction Ledger provides all transaction information for a specified project range. This report provides information about estimated costs, sales, and profit, as well as actual costs, sales, and profit recognized. Timesheet comments (up to 2000 characters for each comment) are also provided.

Project Accounting										Systems of America
Project Transaction Ledger										
Project:	000000002									
<hr/>										
Phase	Task	Vendor/Item/Resource	Estimated Costs	Actual Costs	Estimated Sales	Actual Sales	Forecast Costs	Forecast Sales		
Design	Spec	BE	2,000.00	0.00	3,600.00	0.00	2,000.00	3,600.00		
Develop	Write	BE	2,000.00	0.00	3,600.00	0.00	2,000.00	3,600.00		
<hr/>										
Project:	000000004									
Phase	Task	Vendor/Item/Resource	Estimated Costs	Actual Costs	Estimated Sales	Actual Sales	Forecast Costs	Forecast Sales		
Develop	Program	TD	900.00	0.00	3,500.00	0.00	900.00	3,500.00		
Install	Install	TD	900.00	0.00	3,500.00	0.00	900.00	3,500.00		
Install	Training	RB	2,000.00	0.00	3,200.00	0.00	2,000.00	3,200.00		
<hr/>										
Project:	000000005									
Phase	Task	Vendor/Item/Resource	Estimated Costs	Actual Costs	Estimated Sales	Actual Sales	Forecast Costs	Forecast Sales		
Hardware		ACS / Gateway400C	6,750.00	0.00	8,990.00	0.00	6,750.00	8,990.00		
Install	Install	NE	1,520.00	0.00	2,800.00	0.00	1,520.00	2,800.00		
<hr/>										
Project:	ENT EVAL									
Phase	Task	Vendor/Item/Resource	Estimated Costs	Actual Costs	Estimated Sales	Actual Sales	Forecast Costs	Forecast Sales		
Analysis	Planning		10,000.00	0.00	17,500.00	1,750.00	10,000.00	17,500.00		
<hr/>										
Document	Date	Type	Quantity	Per Unit	Amount	Comment				
0000001049-IN	4/18/2001	Invoice	100.00	17.50	1,750.00					
<hr/>										
Analysis	Scope	BE	5,000.00	0.00	9,000.00	900.00	5,000.00	9,000.00		
<hr/>										
Document	Date	Type	Quantity	Per Unit	Amount	Comment				
0000001049-IN	4/18/2001	Invoice	40.00	22.50	900.00					
<hr/>										
Design	Review		10,000.00	0.00	15,000.00	1,500.00	10,000.00	15,000.00		
<hr/>										
Document	Date	Type	Quantity	Per Unit	Amount	Comment				
0000001049-IN	4/18/2001	Invoice	100.00	15.00	1,500.00					
<hr/>										
Run Date:	3/21/2003	1:11:31 PM								
Business Date:	6/2/2001									Page 1

## Cost Transaction

The Cost Transaction Report provides project cost information, so that you can easily track the costs associated with a project. Costs can be reported based on a date range.

Project Accounting								Tiny Company
Cost Transaction Report								
Project Number: PA24540test		Project Manager:						
Phase	Task	Transaction Type	Document Number	Date	Vendor/Item/Resource	Quantity	U of M	Actual Cost
<b>P2-Material</b>								
	Ph2MatFP+Ph	VOUCHER	24540-3	5/17/2002	Co=T, PA, Misc Class, taxable	25.00	Each	631.25
	Ph2MatFP+Ph	VOUCHER	24540-PA	5/17/2002	Co=T, PA, Misc Class, taxable	50.00	Each	1,262.50
	Ph2MatFP+Ph	RECEIPT	0000000007	5/17/2002	Co=T, PA, Misc Class, taxable	50.00	Each	1,262.50
	Ph2MatFP+Ph	RECEIPT	0000000008	5/17/2002	Co=T, PA, Misc Class, taxable	25.00	Each	631.25
	Ph2MatFP+Ph	RECEIPT	0000000008	5/17/2002	Co=T, PA, Misc Class, taxable	50.00	Each	1,262.50
<b>Phase Total:</b>								<b>5,050.00</b>
<b>P4-Mat2</b>								
	Ph4 Mat FP	RECEIPT	0000000008	5/17/2002	3T-4PA-misc class taxable	50.00	Each	1,111.00
	Ph4 Mat FP	RECEIPT	0000000007	5/17/2002	3T-4PA-misc class taxable	100.00	Each	2,222.00
	Ph4 Mat FP	RECEIPT	0000000008	5/17/2002	3T-4PA-misc class taxable	100.00	Each	2,222.00
	Ph4 Mat FP	VOUCHER	24540-3	5/17/2002	3T-4PA-misc class taxable	50.00	Each	1,111.00
	Ph4 Mat FP	VOUCHER	24540-PA	5/17/2002	3T-4PA-misc class taxable	100.00	Each	2,222.00
<b>Phase Total:</b>								<b>8,888.00</b>
<b>Project Total:</b>								<b>13,938.00</b>
Run Date:	6/18/2002	1:52:43 PM						
Business Date:	6/18/2002							

## Committed Costs

The Committed Costs Report provides details about the committed costs associated with the selection criteria you provide.

Project Accounting										Tiny Company
Committed Costs Report										
Project:		Name: FP+ W/Est-ProjRecMeth=Manual by line								
Phase	Task	Vendor	PO #	Item		Unit Cost	Qty. Ord.	Qty. Rec.	Qty. Comm.	Comm. Amt.
P2-Material		1PA-VanVend	0000000004	1T-4PA-misc-vanilla		25.25	10.00	0.00	10.00	252.50
<b>Project Total:</b>										<b>252.50</b>
Project:		Name: PA Project 24540 Test FP+ Non-Wip								
Phase	Task	Vendor	PO #	Item		Unit Cost	Qty. Ord.	Qty. Rec.	Qty. Comm.	Comm. Amt.
P2-Material	Ph2MatFP+Ph	1PA-VanVend	0000000008	1T-4PA-misc-vanilla		25.25	100.00	75.00	25.00	631.25
P4-Mat2	Ph4 Mat FP	1PA-VanVend	0000000008	3T-4PA-misc taxable		22.22	200.00	150.00	50.00	1,111.00
<b>Project Total:</b>										<b>1,742.25</b>
Project:		Name: Profit Recog Testing								
Phase	Task	Vendor	PO #	Item		Unit Cost	Qty. Ord.	Qty. Rec.	Qty. Comm.	Comm. Amt.
P2-Material		1PA-VanVend	0000000009	a		1.52	12.00	0.00	12.00	18.24
<b>Project Total:</b>										<b>18.24</b>
<b>Report Total:</b>										<b>2,012.99</b>
Run Date:	6/18/2002	1:55:32 PM								
Business Date:	6/18/2002									
										Page 1

## Unbilled Project

The Unbilled Project Report provides a list of projects that have not been billed.

Systems of America									
<b>Project Accounting</b>									
<b>Unbilled Project Report</b>									
Project:	0000000002	Customer:	CampElec	Division:	Consulting	Project Manager:	BE		
Phase	Task	Vendor/Item/Resource	Est. Qty.	Act. Qty.	Unit Price	Est. Sales	Act. Sales	Write-off Amt.	Unbilled Amt.
Design	Spec	BE	16.00	0.00	225.00	3,600.00	0.00	0.00	3,600.00
Develop	Write	BE	16.00	0.00	225.00	3,600.00	0.00	0.00	3,600.00
<b>Project Total:</b>						<b>7,200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>7,200.00</b>
Project:	0000000004	Customer:	Col&Sons	Division:	Consulting	Project Manager:	BE		
Phase	Task	Vendor/Item/Resource	Est. Qty.	Act. Qty.	Unit Price	Est. Sales	Act. Sales	Write-off Amt.	Unbilled Amt.
Install	Install	TD	20.00	0.00	175.00	3,500.00	0.00	0.00	3,500.00
Install	Training	RB	16.00	0.00	200.00	3,200.00	0.00	0.00	3,200.00
Develop	Program	TD	20.00	0.00	175.00	3,500.00	0.00	0.00	3,500.00
<b>Project Total:</b>						<b>10,200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10,200.00</b>
Project:	0000000005	Customer:	CompTax	Division:	Install	Project Manager:	BE		
Phase	Task	Vendor/Item/Resource	Est. Qty.	Act. Qty.	Unit Price	Est. Sales	Act. Sales	Write-off Amt.	Unbilled Amt.
Hardware		ACS/Gateway400C	10.00	0.00	899.00	8,990.00	0.00	0.00	8,990.00
Install	Install	NE	16.00	0.00	175.00	2,800.00	0.00	0.00	2,800.00
<b>Project Total:</b>						<b>11,790.00</b>	<b>0.00</b>	<b>0.00</b>	<b>11,790.00</b>
Project:	ENT EVAL	Customer:	Aldebrn	Division:	Consulting	Project Manager:	BE		
Phase	Task	Vendor/Item/Resource	Est. Qty.	Act. Qty.	Unit Price	Est. Sales	Act. Sales	Write-off Amt.	Unbilled Amt.
Analysis	Scope	BE	40.00	0.00	225.00	9,000.00	900.00	0.00	8,100.00
Analysis	Planning		100.00	0.00	175.00	17,500.00	1,750.00	0.00	15,750.00
Design	Review		100.00	0.00	150.00	15,000.00	1,500.00	0.00	13,500.00
Hardware		ACS/DECAAlpha	2.00	0.00	5,000.00	10,000.00	1,000.00	0.00	9,000.00
<b>Project Total:</b>						<b>51,500.00</b>	<b>5,150.00</b>	<b>0.00</b>	<b>46,350.00</b>
Run Date:	6/18/2002	10:17:42 AM							
Business Date:	6/2/2001								Page 1

## Project Profit

The Project Profit Report provides the details of estimated costs, actual costs, estimated sales, actual sales, and the status of all projects in the specified range.

Systems of America									
Project Accounting Project Profit Report									
Project Customer	Class Name	Manager	Division	Est. Costs	Act. Costs	Est. Sales	Act. Sales	Write-Off Amt.	Profit
0000000001 AlGar	DEV NE Alicia Garage Doors		Consulting	0.00	0.00	0.00	0.00	0.00	0.00
0000000002 CampElec	BE Campbell Electric		Consulting	4,000.00	0.00	7,200.00	0.00	0.00	0.00
0000000003 CompSol	Install BE Compound Solutions		Install	6,270.00	0.00	11,550.00	0.00	0.00	0.00
0000000004 Col&Sons	Install BE Collier & Sons, Inc.		Consulting	3,800.00	0.00	10,200.00	0.00	0.00	0.00
0000000005 CompTax	Install BE Complete Tax Services		Install	8,270.00	0.00	11,790.00	0.00	0.00	0.00
0000000006 AlGar	BE Alicia Garage Doors		Consulting	12,500.00	0.00	22,500.00	0.00	0.00	0.00
ENT EVAL Aldebrm	Consulting BE Aldebaran, Inc.		Consulting	31,000.00	0.00	51,500.00	5,150.00	0.00	5,150.00
ENT TM Aldebrm	Install BE Aldebaran, Inc.		Install	0.00	0.00	0.00	0.00	0.00	0.00
<b>Report Total:</b>				<b>65,840.00</b>	<b>0.00</b>	<b>114,740.00</b>	<b>5,150.00</b>	<b>0.00</b>	<b>5,150.00</b>
Run Date:	6/18/2002	10:20:26 AM							
Business Date:	6/2/2001								
Page 1									

## Project Profit and Loss

The Project Profit and Loss Report provides project managers with the ability to monitor a project's profitability based on a date range. This report is available in Summary by Phase, Detail by Task, and Detail by Transaction Type formats.

Project Accounting							Systems of America
Project Profit and Loss Report							
Project:	BES EVAL	BES ERP Software Evaluation			Division:	Consulting	
Customer:	Aldebrn	Aldebaran, Inc.			Project Type:	Fixed Price	
Project Manager:	Bob Edgar						
<b>Revenue</b>		<b>First - Last</b>	<b>PTD Amount</b>	<b>Estimated</b>	<b>Variance</b>	<b>Variance %</b>	<b>% of Revenue</b>
<b>Analysis</b>							
Planning		1,750.00	1,750.00	17,500.00	15,750.00	10.00%	33.98%
Scope		900.00	900.00	9,000.00	8,100.00	10.00%	17.48%
<b>Subtotal For Analysis</b>		<b>2,650.00</b>	<b>2,650.00</b>	<b>26,500.00</b>	<b>23,850.00</b>	<b>10.00%</b>	<b>51.46%</b>
<b>Design</b>							
Review		1,500.00	1,500.00	15,000.00	13,500.00	10.00%	29.13%
<b>Subtotal For Design</b>		<b>1,500.00</b>	<b>1,500.00</b>	<b>15,000.00</b>	<b>13,500.00</b>	<b>10.00%</b>	<b>29.13%</b>
<b>Hardware</b>							
None		1,000.00	1,000.00	10,000.00	9,000.00	10.00%	19.42%
<b>Subtotal For Hardware</b>		<b>1,000.00</b>	<b>1,000.00</b>	<b>10,000.00</b>	<b>9,000.00</b>	<b>10.00%</b>	<b>19.42%</b>
<b>Total Revenue</b>		<b>5,150.00</b>	<b>5,150.00</b>	<b>51,500.00</b>	<b>46,350.00</b>	<b>10.00%</b>	<b>100.00%</b>
<b>Expense</b>							
<b>Analysis</b>							
Planning		0.00	0.00	10,000.00	10,000.00	0.00%	0.00%
Scope		0.00	0.00	5,000.00	5,000.00	0.00%	0.00%
<b>Subtotal For Analysis</b>		<b>0.00</b>	<b>0.00</b>	<b>15,000.00</b>	<b>15,000.00</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Design</b>							
Review		0.00	0.00	10,000.00	10,000.00	0.00%	0.00%
<b>Subtotal For Design</b>		<b>0.00</b>	<b>0.00</b>	<b>10,000.00</b>	<b>10,000.00</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Hardware</b>							
None		0.00	0.00	6,000.00	6,000.00	0.00%	0.00%
<b>Subtotal For Hardware</b>		<b>0.00</b>	<b>0.00</b>	<b>6,000.00</b>	<b>6,000.00</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Total Expense</b>		<b>0.00</b>	<b>0.00</b>	<b>31,000.00</b>	<b>31,000.00</b>	<b>0.00%</b>	<b>0.00%</b>
Run Date:	2/14/2002	3:45:42 PM					
Business Date:	6/5/2001						Page 1

## Project Estimate

An estimate can be printed in either an invoice description or transaction format. You also have the option of adding a message to the estimate form.

<b>Estimate</b>					
Systems of America 165 Pacific Highway Zuma Beach, CA 90263 (310)442-1322			Page: 1  Date: 06/05/2001		
Customer PO: Customer: Aldebrn					
Customer Information					
Aldebaran, Inc. 498 Telemark St. Los Angeles, CA 90001 USA					
Project Manager					
BES EVAL		BES ERP Software Evaluation	Bob Edgar		
Phase	Task	Description	Quantity	Unit Price	Amount
Hardware		Compaq AlphaServer ES40	2.00	5,000.00	10,000.00
Design	Review		100.00	150.00	15,000.00
Analysis	Planning		100.00	175.00	17,500.00
Analysis	Scope	BE	40.00	225.00	9,000.00
Contact: David Butler			Total	51,500.00	

## Project WIP

The Project WIP Report provides information about the actual and recognized costs and sales, and value of the work-in-progress account for each project.

Project Accounting										Tiny Company	
WIP Report											
WIP Cutoff Date: 06/18/2002											
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
24608T&M	PC 1	0.00	0.00	0.00	0.00	Non-WIP	0.00%		0.00		0.00
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
FP+wEst	PC 1	0.00	0.00	0.00	0.00	By Line		By Line	0.00		0.00
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
PA24540test	PC 2	13,938.00	2,000.00	13,938.00	2,000.00	Non-WIP	0.00%		0.00		0.00
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
ProfRec1	PC 2	875.84	0.00	875.84	0.00	Percentage of Costs	100.00%		0.00		0.00
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
T&M		0.00	0.00	0.00	0.00	Non-WIP	0.00%		0.00		0.00
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
T-FP+w/est	PC 2	125.00	1,068.75	0.00	0.00	By Line		By Line	125.00		1068.75
Phase	Task	Profit Recognition Method				% Complete	Costs Recognized To Date		Sales Recognized To Date		
P2-Material		Manual % Entry					0.00		0.00		
P2-Material		Manual % Entry					0.00		0.00		
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
T-FP1nonWIP	PC 3	7,868.48	0.00	7,868.48	0.00	Non-WIP	0.00%		0.00		0.00
Project	Class	Actual Costs	Actual Sales	Recognized Costs	Recognized Sales	Profit Recognition Method	% Complete		WIP		Deferred Revenue
T-T&M1noEst	PC 3	1,166.60	0.00	0.00	0.00	Percentage of Costs	0.00%		1,166.60		0.00
<b>Report Total:</b>		<u>23,973.92</u>	<u>3,068.75</u>	<u>22,682.32</u>	<u>2,000.00</u>				<u>1,291.60</u>		<u>\$1,068.75</u>
Run Date:		6/18/2002	2:02:14 PM								
Business Date:		6/18/2002									
Page 1											

## Profit History

The Profit History Report provides the actual costs, actual sales, and profit amounts of all projects in a specified range.

Project Accounting Profit History Report By Year From 2001 To 2001							
Project	Customer	Previous Years' Actual Costs	Year To Date Actual Costs	Previous Years' Actual Sales	Year To Date Actual Sales	Previous Years' Profit	Year To Date Profit
T-FP+w/est	1PA-VanCusT	2,025.00	0.00	1,070.00	0.00	(955.00)	0.00
FP+wEst	1PA-VanCusT	0.00	0.00	0.00	0.00	0.00	0.00
T&M	1PA-VanCusT	0.00	0.00	0.00	0.00	0.00	0.00
PA24540test	1PA-VanCusT	0.00	4,595.50	0.00	1,999.80	0.00	(2,595.70)
24608T&M	1PA-VanCusT	0.00	0.00	0.00	0.00	0.00	0.00
ProfRec1	1PA-VanCusT	0.00	875.84	0.00	0.00	0.00	(875.84)
T-FP1nonWIP	1PA-VanCusT	7,615.98	0.00	0.00	0.00	(7,615.98)	0.00
T-T&M1noEst	2PA-VanCusT	666.60	0.00	0.00	0.00	(666.60)	0.00
<b>Report Total:</b>		<b>10,307.58</b>	<b>5,471.34</b>	<b>1,070.00</b>	<b>1,999.80</b>	<b>(9,237.58)</b>	<b>(3,471.54)</b>
Run Date: 6/18/2002 1:57:02 PM				Business Date: 6/18/2002			
							Page 1

## Project Chargeability

The Project Chargeability Report provides information about specific resources and their percentage of hours billed versus total hours worked.

Project Accounting Project Chargeability Report							Tiny Company
Period Hours Available: 0							
Project	Worksheet	Date	Hours Worked	Hours Billed	Rate	Value	
<b>Resource: ProfRec</b>							
ProfRec1	1	6/3/2002	7.00	7.00	225.00	1,575.00	
			Chargeability: 100%	7.00	7.00		<b>1,575.00</b>
<b>Resource: T33.33d77.77d</b>							
T-FP1nonWIP		2/1/2001	12.00	12.00	78.00	936.00	
T-T&M1noEst	ws#/123456	2/2/2001	20.00	20.00	78.00	1,560.00	
			Chargeability: 100%	32.00	32.00		<b>2,496.00</b>
<b>Resource: T-5x125.25rts</b>							
T-FP1nonWIP		2/1/2001	4.50	4.50	1,126.00	5,067.00	
T-FP1nonWIP		2/1/2001	5.00	5.00	1,126.00	5,630.00	
			Chargeability: 100%	9.50	9.50		<b>10,697.00</b>
<b>Resource: T-5x125.25rts</b>							
				<b>48.50</b>	<b>48.50</b>		<b>14,768.00</b>
<b>Report Total:</b>							
Run Date:	6/18/2002	2:00:47 PM					
Business Date:	6/18/2002						Page 1

## Resource Utilization/Realization

The Resource Utilization/Realization Report can be used to monitor how a resource's time is being spent and what portion is actually billable. You can restrict the report by a target number of hours, date range, and project tasks.

Project Accounting								Systems of America
Resource Utilization/Realization Report								
Resource:	BE	Job Title:	Sr. Proj. Mgr.	Division:	Install	Hours Worked:	10.00	
Timesheet		Post Date	Project	Phase	Task	Billable Hours Worked	Unbillable Hours Worked	%Utilized
0000000008		3/25/2003	T & M	Install	Install	10.00	0.00	100.00

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Run Date:	3/28/2003	10:12:48 AM
Business Date:	3/28/2003	

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## Timesheet

The Timesheet Report lists timesheets for resources. You can view either posted or unposted timesheets. This report is useful when you need to review timesheets, or it can be used as a timecard to send to customers.

Project Accounting										Systems of America
Unposted Timesheet Report										
Resource: BE		Bob Edgar		Job Title: Sr. Proj. Mgr.		Division: Consulting				
Timesheet: 0000000001		Batch: PATS-0000002		Period Start Date: 4/1/2001		Period End Date: 4/30/2001				
Worksheet		Date	Project	Phase	Task	Hrs. Worked	Hrs. Billable	Cost	Charge Out	
		4/2/2001	ENT EVAL	Analysis	Scope	8.00	8.00	1,000.00	1,800.00	
Initial meeting										
		4/3/2001	ENT EVAL	Analysis	Scope	8.00	8.00	1,000.00	1,800.00	
Provide findings and preliminary elements of project plan.										
Resource: NS		Ned Simon		Job Title: Trainer		Division: Learn				
Timesheet: 0000000003		Batch: PATS-0000001		Period Start Date: 6/1/2001		Period End Date: 6/15/2001				
Worksheet		Date	Project	Phase	Task	Hrs. Worked	Hrs. Billable	Cost	Charge Out	
		6/4/2001	0000000001	Design	Spec	4.00	4.00	160.00	800.00	
		6/5/2001	0000000001	Develop	Program	7.00	7.00	280.00	1,400.00	
		6/6/2001	0000000001	Develop	Program	7.00	7.00	280.00	1,400.00	
		6/7/2001	0000000001	Develop	QA	4.00	4.00	160.00	800.00	
Resource: BE		Bob Edgar		Job Title: Sr. Proj. Mgr.		Division: Consulting				
Timesheet: 0000000006		Batch: PATS-0000001		Period Start Date: 6/1/2001		Period End Date: 6/15/2001				
Worksheet		Date	Project	Phase	Task	Hrs. Worked	Hrs. Billable	Cost	Charge Out	
		6/4/2001	0000000006	Install		8.00	8.00	1,000.00	1,800.00	
		6/6/2001	0000000006	Install		8.00	8.00	1,000.00	1,800.00	
		6/5/2001	0000000006	Install		8.00	8.00	1,000.00	1,800.00	
<b>Report Total:</b>						<b>62.00</b>	<b>62.00</b>	<b>5,880.00</b>	<b>13,400.00</b>	


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Run Date:	6/18/2002	10:28:54 AM
Business Date:	6/2/2001	

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## Timesheet Approval

The Timesheet Approval Report lists the unposted timesheets that have been approved.

Project Accounting									Systems of America
Timesheet Approval Report									
Timesheet	Resource	Resource Name	Batch	Hrs. Worked	Hrs. Billable	Cost	Charge Out	Status	
0000000001	BE	Bob Edgar	PATS-0000002	16.00	16.00	2,000.00	3,600.00	Approved	
0000000003	NS	Ned Simon	PATS-0000001	22.00	22.00	880.00	4,400.00	Approved	

Run Date: 6/18/2002 10:30:08 AM  
Business Date: 6/2/2001

Page 1

## Missing Timesheet

The Missing Timesheet Report lists resources that have not submitted a timesheet within a specified range of dates. You can search for both posted and unposted timesheets.

Systems of America			
<b>Project Accounting</b>			
<b>Missing Timesheets for period 2/15/2003 to 3/17/2003</b>			
<b>Resource ID</b>	<b>Resource Name</b>	<b>Job Title</b>	<b>Division</b>
BE	Bob Edgar	Sr. Proj. Mgr.	Consulting
CD	Chuck Darwin	Consultant	Consulting
DJ	Dorthy Johanson	Trainer	Learn
JB	John Bonner	Support Analyst	Consulting
JV	Jules Vertut	Sr. Proj. Mgr.	Consulting
MR	Martha Rudwick	Analyst	SetUp
NE	Nancy Eldridge	Consultant	Install
NS	Ned Simon	Trainer	Learn
PB	Peter Bahn	Consultant	Consulting
PL	Peter Lieberman	Project Manager	SetUp
RB	Robert Byrne	Sr. Consultant	Consulting
SP	Steve Pinker	Support Analyst	SetUp
TD	Ted Deacon	SWSpec	Consulting
TH	Thomas Huxley	Installer	Install
WF	Wendy Freeman	Installer	Install
WM	William Morrow	Support Analyst	SetUp
WN	William Norton	Project Manager	Install

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Run Date: 3/17/2003 4:36:29 PM  
 Business Date: 3/17/2003

Page 1

# **Posted Expense Claim**

Use this report to print a list of posted expense claims. Expense claims are entered using eTimesheets. This report can also be generated from Process Expense Claims.

Systems of America

# Project Accounting

## Posted Expense Claim Report

Expense Claim	Date	Resource	Batch	Status
0000000044	6/15/2001	BE	Bob Edgar	PAEX-4444444
Reference Number	Expense Item	Payment Method	Sales Tax Class	Vendor
Project	Phase	Task	Merchant	Cost
Hotel Expense	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Hotel Expense	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Hotel Expense	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Hotel Expense	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Expense Claim	Date	Resource	Batch	Status
0000000010	6/15/2001	BE	Bob Edgar	PAEX-2444444
Reference Number	Expense Item	Payment Method	Sales Tax Class	Vendor
Project	Phase	Task	Merchant	Cost
Cost test	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Cost test	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Cost test	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Cost test	HotelExp200	Reimbursable	SOA-Taxable	
0000000004	Install	Install		AAV
Expense Claim	Date	Resource	Batch	Status
0000000014	4/1/2002	BE	Bob Edgar	PAEX-0000009
Reference Number	Expense Item	Payment Method	Sales Tax Class	Vendor
Project	Phase	Task	Merchant	Cost
MC3	AirExp	Reimbursable	Nontaxable	
	Install	Install		AAV
Run Date:	6/19/2002	2:00:04 PM		
Business Date:	3/28/2001			Page 1

## Expense Claim Approval

The Expense Claim Approval Report lists the unposted expense claims that have been approved.

Project Accounting Expense Claim Approval Report						Systems of America
Expense Claim Status	Resource	Date	Resource Name Approver	Batch	Total Cost	
0000000003 Approved	BE	6/19/2002	Bob Edgar admin	PAEX-0000002	638.00	
0000000004 Approved	CD	6/19/2002	Chuck Darwin admin	PAEX-0000002	960.00	
0000000005 Approved	BE	6/19/2002	Bob Edgar admin	PAEX-0000002	62.00	

Run Date: 6/19/2002 2:03:03 PM  
 Business Date: 3/28/2001

Page 1

## Unposted Expense Claim Forms

The Unposted Expense Claims Form lists all of the expense claims that have not been posted in Project Accounting.

Expense Claim Systems of America						
<b>Resource:</b>	BE	Bob Edgar				
<b>Number:</b>	0000000003					
<b>Date:</b>	1/7/2002					
Date	Expense Item	Project	Phase	Task	Payment Type	Cost
1/1/2002	Airfare	ENT TM	Analysis	Airfare	Reimbursable	255.00
1/4/2002	Airfare	ENT TM	Analysis	Airfare	Reimbursable	255.00
1/1/2002	Meals	0000000002	Develop	Write	Reimbursable	32.00
1/2/2002	Meals	0000000002	Develop	Write	Reimbursable	32.00
1/3/2002	Meals	0000000002	Develop	Write	Reimbursable	32.00
1/4/2002	Meals	0000000002	Develop	Write	Reimbursable	32.00

Total:	638.00
Total Non-reimbursable:	0.00
Total Reimbursable:	638.00

## Posted Expense Claim Forms

The Posted Expense Claim Form lists all of the expense claims that have been posted in Project Accounting.

Expense Claim Systems of America						
Resource:	BE	Bob Edgar				
Number:	Rounding					
Date:	4/12/2002					
Date	Expense Item	Project	Phase	Task	Payment Type	Cost
4/8/2002	AirExp	RndT&M	Install	AirTask	Reimbursable	384.62
4/12/2002	AirExp	RndT&M	Install	AirTask	Reimbursable	384.62
4/8/2002	HotelExp	RndT&M	Install	HotelTask	Reimbursable	79.00
4/9/2002	HotelExp	RndT&M	Install	HotelTask	Reimbursable	79.00
4/10/2002	HotelExp	RndT&M	Install	HotelTask	Reimbursable	79.00
4/11/2002	HotelExp	RndT&M	Install	HotelTask	Reimbursable	79.00
4/12/2002	HotelExp	RndT&M	Install	HotelTask	Reimbursable	79.00
4/8/2002	CarExp	RndT&M	Install	CarTask	Reimbursable	65.00
4/9/2002	CarExp	RndT&M	Install	CarTask	Reimbursable	65.00
4/10/2002	CarExp	RndT&M	Install	CarTask	Reimbursable	65.00
4/11/2002	CarExp	RndT&M	Install	CarTask	Reimbursable	65.00
4/12/2002	CarExp	RndT&M	Install	CarTask	Reimbursable	65.00
4/8/2002	MealExp	RndT&M	Install	MealTask	Reimbursable	75.00
4/9/2002	MealExp	RndT&M	Install	MealTask	Reimbursable	53.85
4/10/2002	MealExp	RndT&M	Install	MealTask	Reimbursable	53.85
4/11/2002	MealExp	RndT&M	Install	MealTask	Reimbursable	156.15
4/12/2002	MealExp	RndT&M	Install	MealTask	Reimbursable	57.69
<b>Total:</b>					<b>1,885.78</b>	
<b>Total Non-reimbursable:</b>					<b>0.00</b>	
<b>Total Reimbursable:</b>					<b>1,885.78</b>	

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*Customizer***15**

This chapter provides the following Customizer report sample:

Form Customizations Report. .... 175

# Form Customizations Report

This report provides a list of form customizations. You can specify the sort, selection, and sequence criteria, and choose to print a range of form customizations or a complete list. You can also include the properties, bindings, and script text on the detail report.

Systems of America																	
Customizer Form Customizations List																	
Form Name / Control Name	Description	Module	No	Task	Company	User Group	User										
frmVendMaint	frmVendMaint - Customization	AP	No	67174401	SOA	(All)	admin										
	<p><b>Data Bindings</b></p> <table border="1"> <tr> <td>Bound Table and Column</td> <td>Parent Table and Column</td> </tr> <tr> <td>tapVendStatus.VendKey</td> <td>tapVendor.VendKey</td> </tr> </table>	Bound Table and Column	Parent Table and Column	tapVendStatus.VendKey	tapVendor.VendKey												
Bound Table and Column	Parent Table and Column																
tapVendStatus.VendKey	tapVendor.VendKey																
calAgeDate(1)	<p><b>Type</b> Name: SOTACalendar</p> <p><b>Caption:</b> n/c</p> <p><b>Position</b></p> <table border="1"> <tr> <td>Left: 60</td> <td>Top: 49</td> </tr> <tr> <td>Width: 90</td> <td>Height: 21</td> </tr> </table>	Left: 60	Top: 49	Width: 90	Height: 21			<p><b>Tab Index:</b> n/c</p> <p><b>Settings</b></p> <table border="1"> <tr> <td>Enabled: Yes</td> <td>Tab Stop: n/c</td> </tr> <tr> <td>Visible: Yes</td> <td></td> </tr> </table>	Enabled: Yes	Tab Stop: n/c	Visible: Yes						
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tapVendStatus.AgingDate																	
cmdAgeVendor(1)	<p><b>Type</b> Name: CommandButton</p> <p><b>Caption:</b> Age Vendor</p> <p><b>Position</b></p> <table border="1"> <tr> <td>Left: 38</td> <td>Top: 20</td> </tr> <tr> <td>Width: 80</td> <td>Height: 19</td> </tr> </table>	Left: 38	Top: 20	Width: 80	Height: 19			<p><b>Tab Index:</b> n/c</p> <p><b>Settings</b></p> <table border="1"> <tr> <td>Enabled: Yes</td> <td>Tab Stop: n/c</td> </tr> <tr> <td>Visible: Yes</td> <td></td> </tr> </table>	Enabled: Yes	Tab Stop: n/c	Visible: Yes						
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